

Equity story

28 April 2017

Key messages

Nordic universal bank – Solid foothold across all our four Nordic markets

Longer-term ambition of at least 12.5% in 2018

Strong focus on cost management

Significant improvement in credit quality

Strong capital position, share buy-back programmes since 2015

The essence of Danske Bank

Vision

To be recognised as the most trusted financial partner

Strategic core

We are a modern bank for people and businesses across the Nordics with deep financial competence and leading, innovative solutions

Customer promise

We help customers be financially confident and achieve their ambitions by making daily banking and important financial decisions easy

Core values

Expertise, Integrity, Value creation, Agility, Collaboration



Overview: Danske Bank has a strong Nordic franchise

Facts

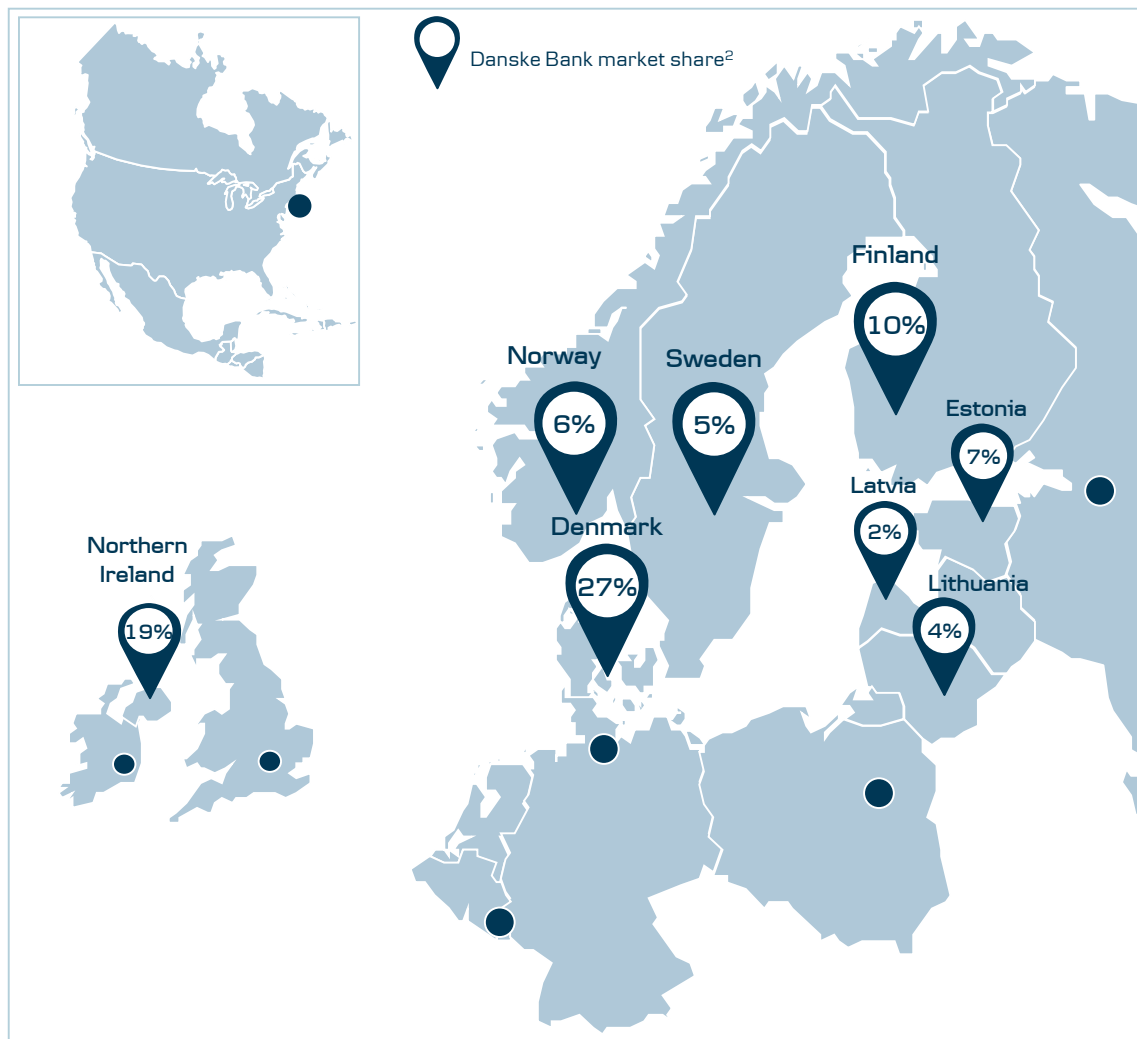
3.4 million customers
263 branches¹
15 countries
19,316 full-time employees

Business units

Personal Banking
 Business Banking
 Corporates & Institutions
 Wealth Management
 Northern Ireland

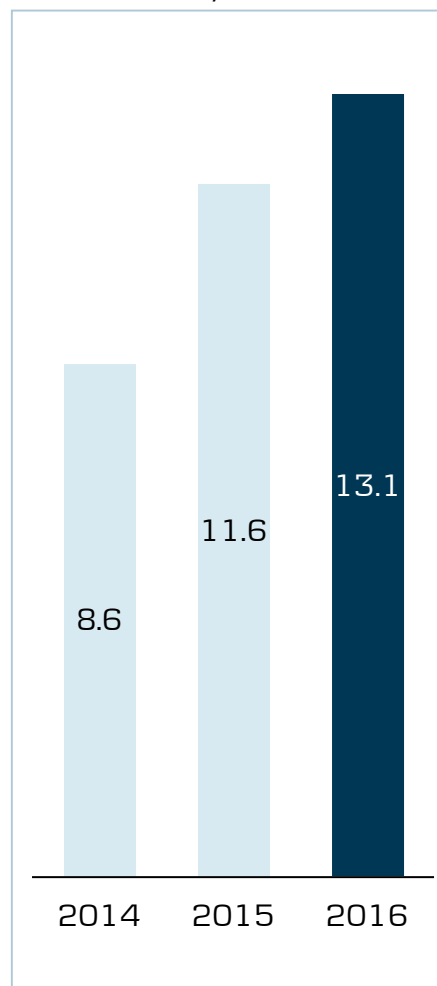
For divestment

Non-core (Ireland & Conduits)
 Personal banking activities in Estonia

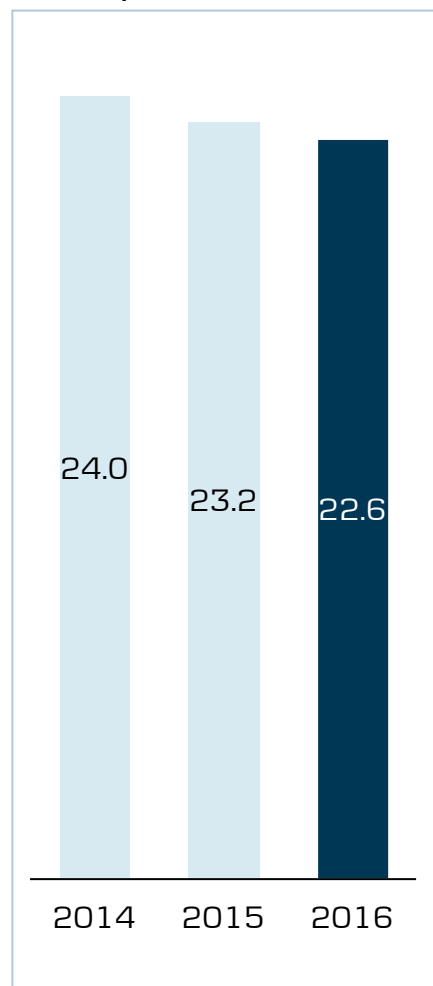


Steady improved financial results and strong capital position

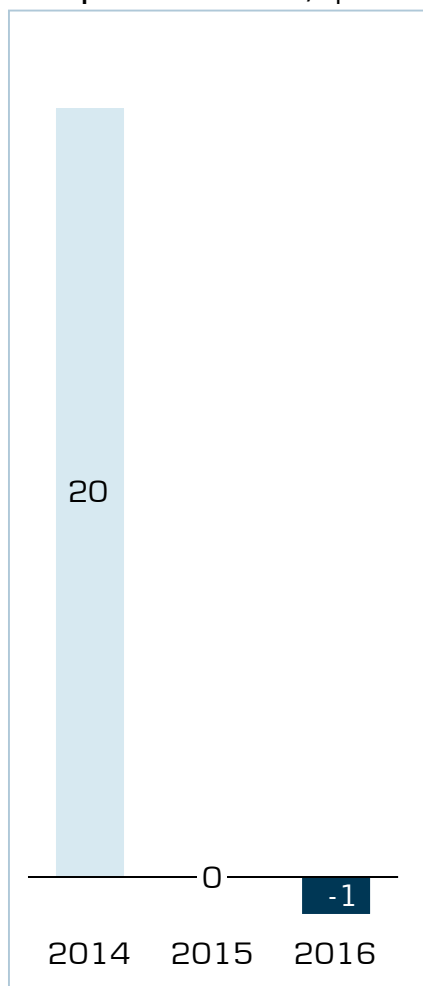
RoE after tax*; %



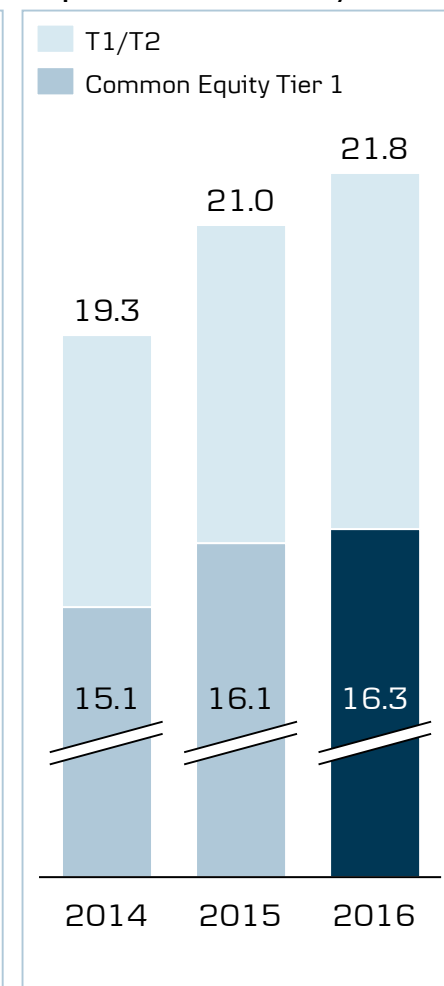
Total expenses**; DKK bn



Group loan loss ratio; bps



Capital ratios, Basel III/CRR; %



*Before goodwill impairments in 2014 and 2015 **Expenses in 2014 and 2015 have been restated to reflect the organizational changes

Result highlights

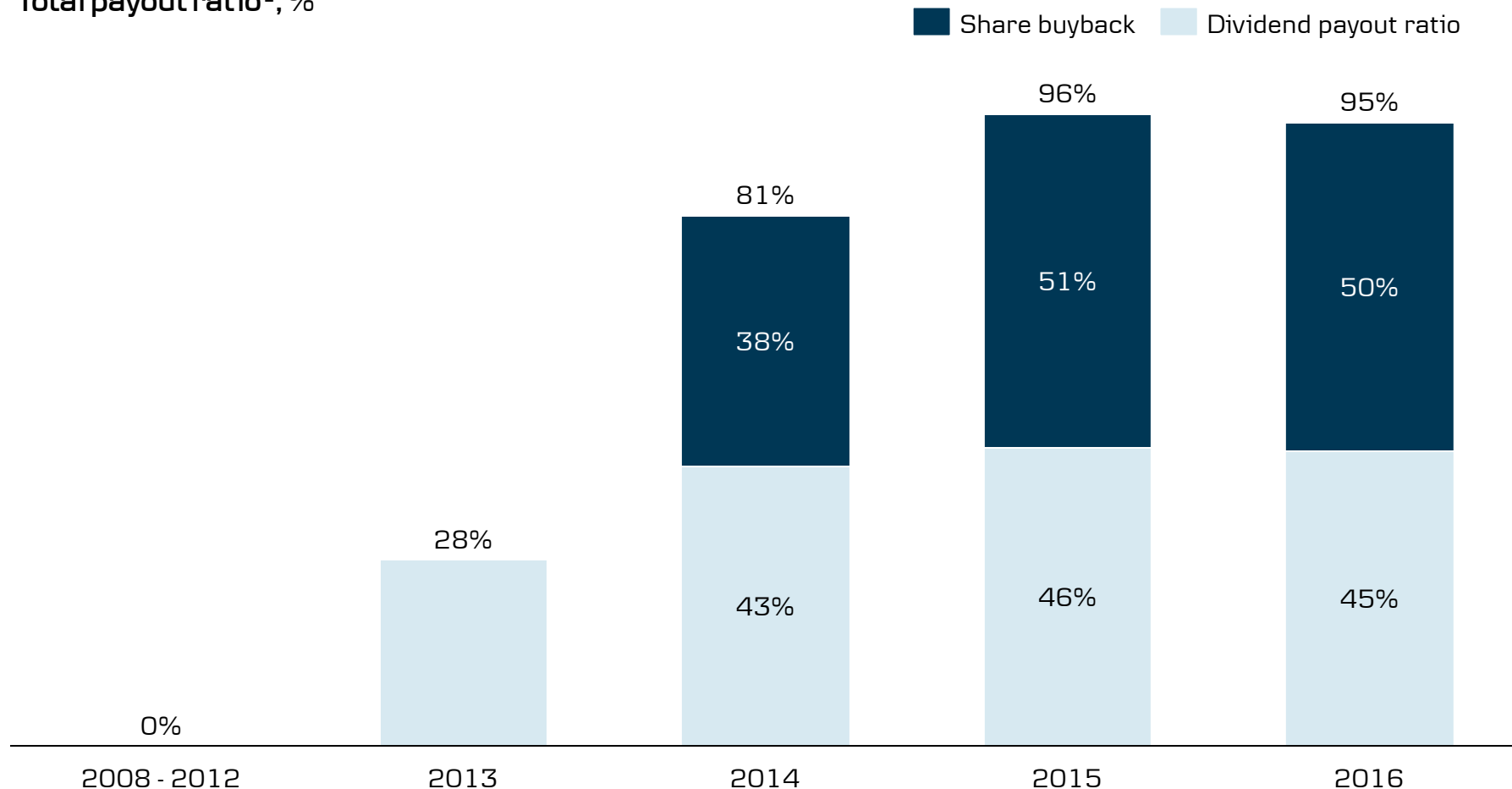
Income statement*; DKKm

	2016	2015	2014	2013	2012
Net interest income	22,028	21,402	22,198	22,077	22,778
Net fee income	14,183	15,018	14,482	9,468	8,866
Net trading income	8,607	6,848	6,895	5,799	10,562
Other income	3,140	2,343	1,755	1,308	1,285
Net income from insurance business	-	-	-	1,088	2,171
Total income	47,959	45,611	45,330	39,740	45,662
Expenses	22,642	23,237	23,972	23,794	24,642
Goodwill impairment charges	-	4,601	9,098	-	-
Profit before loan impairment charges	25,317	17,773	12,260	15,947	21,020
Loan impairment charges	-3	57	2,788	4,111	7,680
Profit before tax, core	25,320	17,716	9,472	11,836	13,340
Profit before tax, Non-core	37	46	-1,503	-1,777	-4,801
Profit before tax	25,357	17,762	7,969	10,059	8,539
Tax	5,500	4,639	4,020	2,944	3,814
Net profit for the year	19,858	13,123	3,948	7,115	4,725
Net profit for the year before goodwill impairments	19,858	17,724	13,047	7,115	4,725

* The financial highlights for 2015 and 2014 reflect the organizational changes announced in connection with Interim report of first half 2015 and company announcement No. 48/2015 dated 19 November 2015.

Capital distribution*: Steady dividends and share buy-backs for the last three years

Total payout ratio¹; %



¹ Based on year-end communicated distributions *Danske Bank intend to return excess capital to shareholders after we have met our capital targets and paid out ordinary dividends of 40-50%

Outlook for full-year 2017

NII

We expect net interest income to be higher than in 2016, as we will benefit from volume growth and lower funding costs

Fee income

Net fee income is expected to be somewhat higher than in 2016, subject to customer activity

Trading & Other income

Net trading income and Other income are expected to be less impacted by positive special items compared to 2016

Expenses

Expenses are expected to decline somewhat from the level in 2016

Impairments

Loan impairments are expected to remain low, although higher than in 2016

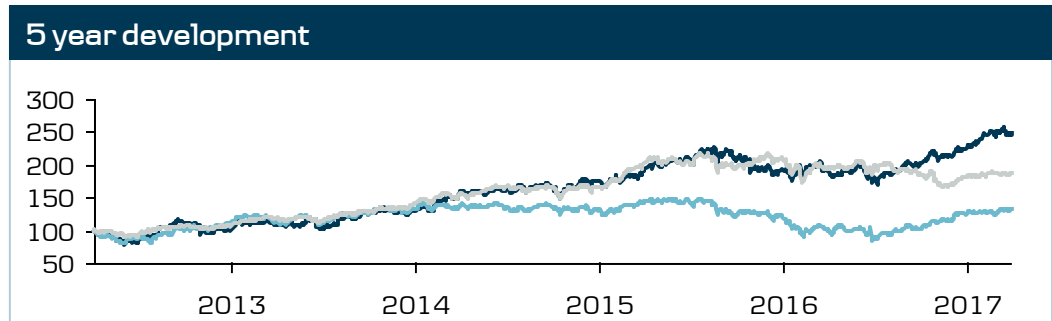
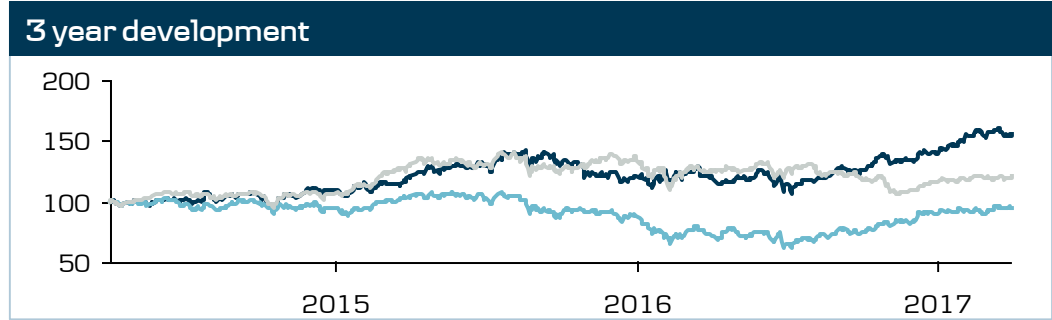
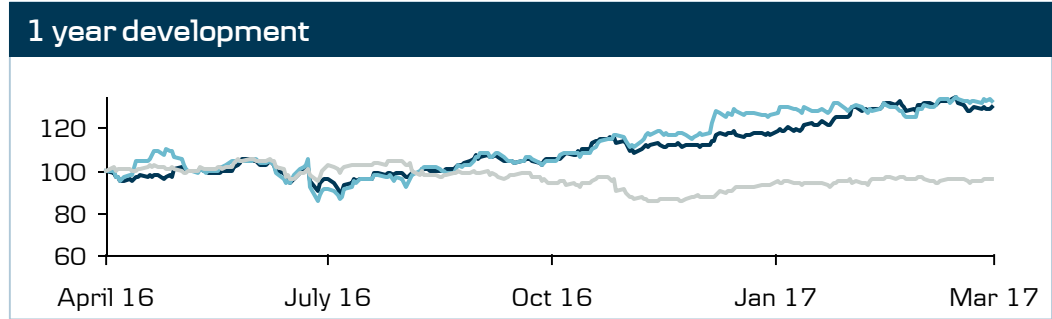
Net profit

We expect net profit to be in the range of DKK 17-19 bn



Share performance vs. European bank sector

Share price development; index



¹ C20 Cap data available from 28 November 2011

— Danske Bank — MSCI Banks — C20 Cap

Key figures; Q1 2017



Earnings per share: DKK 5.8



Book Value per share: DKK 158.3



Market cap: DKK 219,216 m

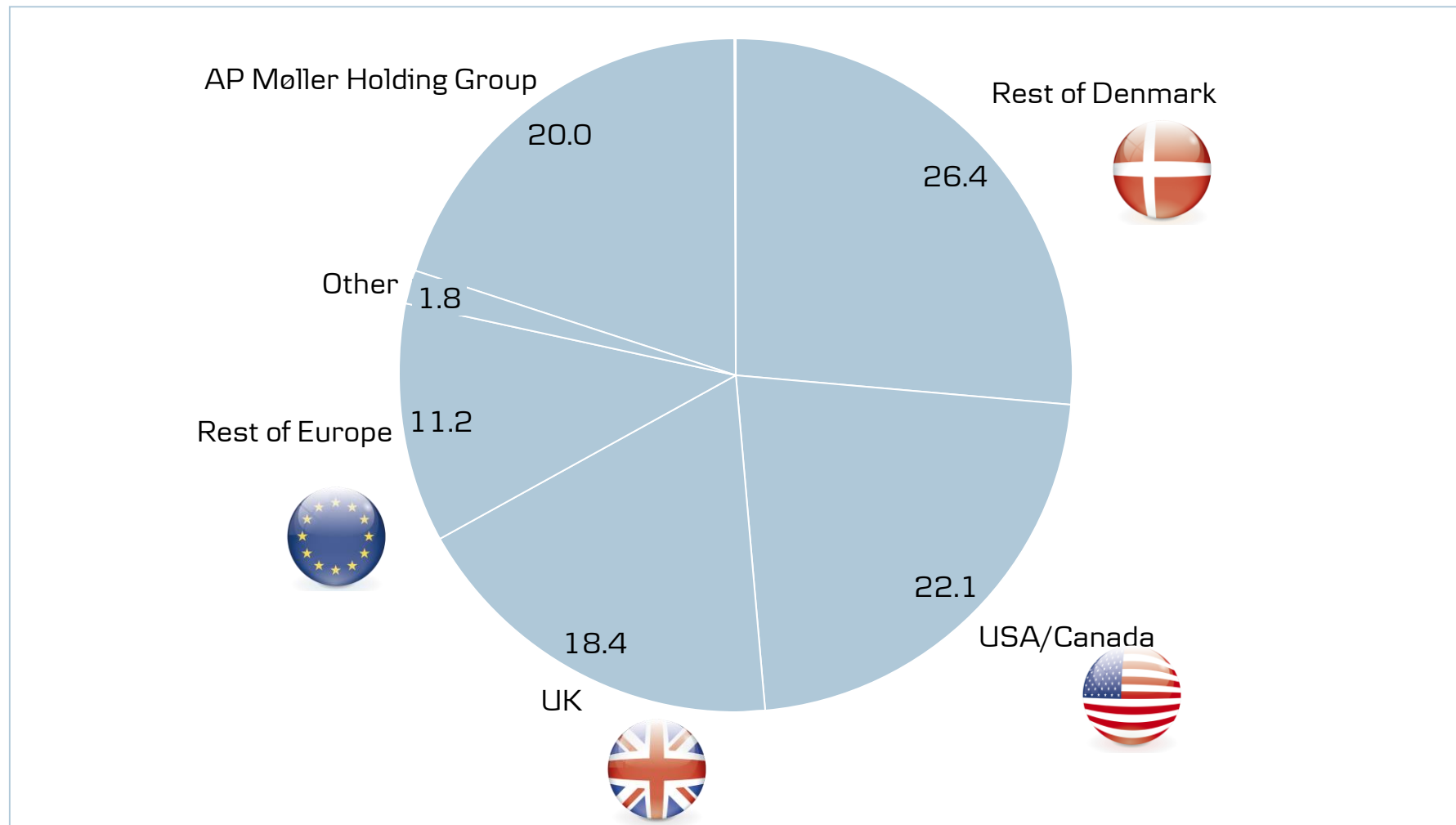


Issued shares: 983.7m



Shareholder base at Q1 2017

Shareholder distribution; %



Danske Bank's credit ratings

Danske Bank's long-term issuer rating and outlook

Moody's Positive	S&P Stable	Fitch Stable
Aaa	AAA	AAA
Aa1	AA+	AA+
Aa2	AA	AA
Aa3	AA-	AA-
A1	A+	A+
A2	A	A
A3	A-	A-
Baa1	BBB+	BBB+
Baa2	BBB	BBB
Baa3	BBB-	BBB-
...
Ca	D	D

Rating agency issues

S&P Global upgrades SACP rating

- On July 8 2016, S&P raised Danske Bank's SACP (Stand-Alone Credit Profile) rating from a- to a as a result of Danske Bank's improved capitalisation.

Moody's upgrades Danske Bank's deposit rating - outlook changes to positive

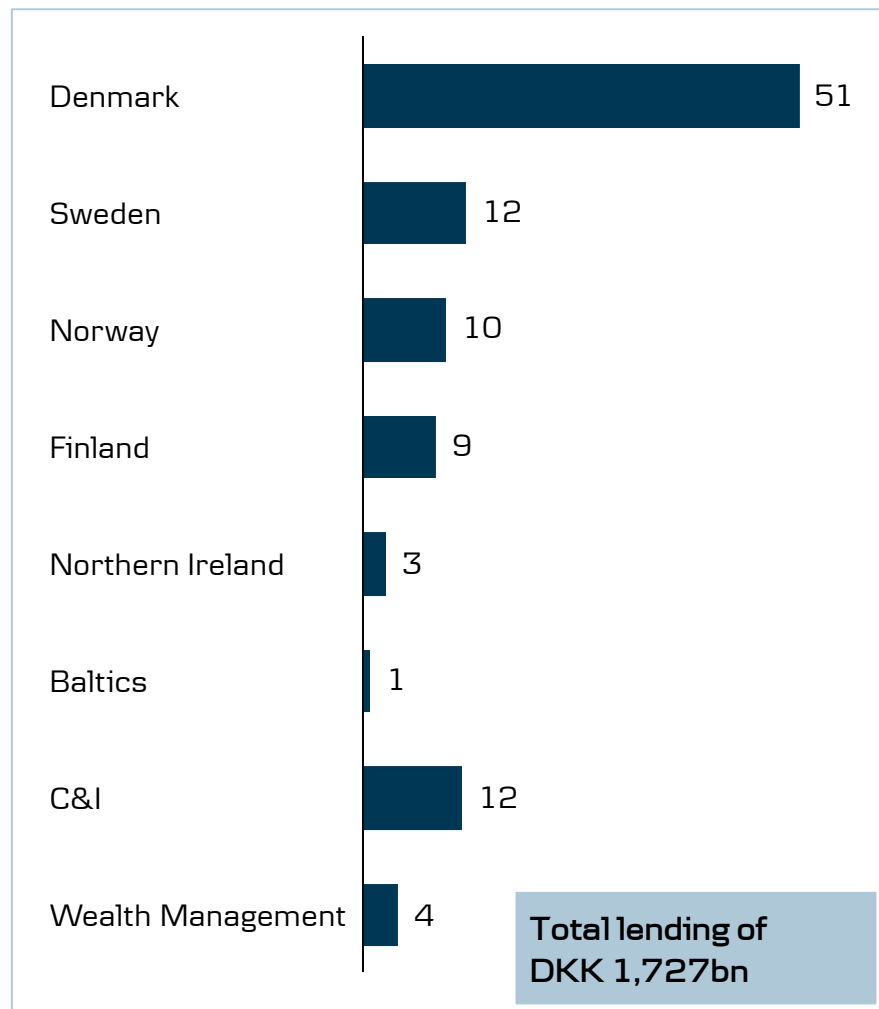
- On 12 October 2016, Moody's upgraded Danske Bank's long-term deposit rating to A1 from A2 and affirmed all other ratings. Moody's also changed the outlook to positive from stable on Danske Bank's ratings.
- The upgrade of Danske Bank's deposit rating reflects an increase in the volume of deposits since end-2015 resulting in two notches uplift under Moody's Loss Given Failure (LGF) analysis compared to previously only one notch uplift.
- The positive outlook reflects Danske Bank's improvements in financial metrics to date and the expectation of a continuation of the positive trend.

Rating affirmed by Fitch

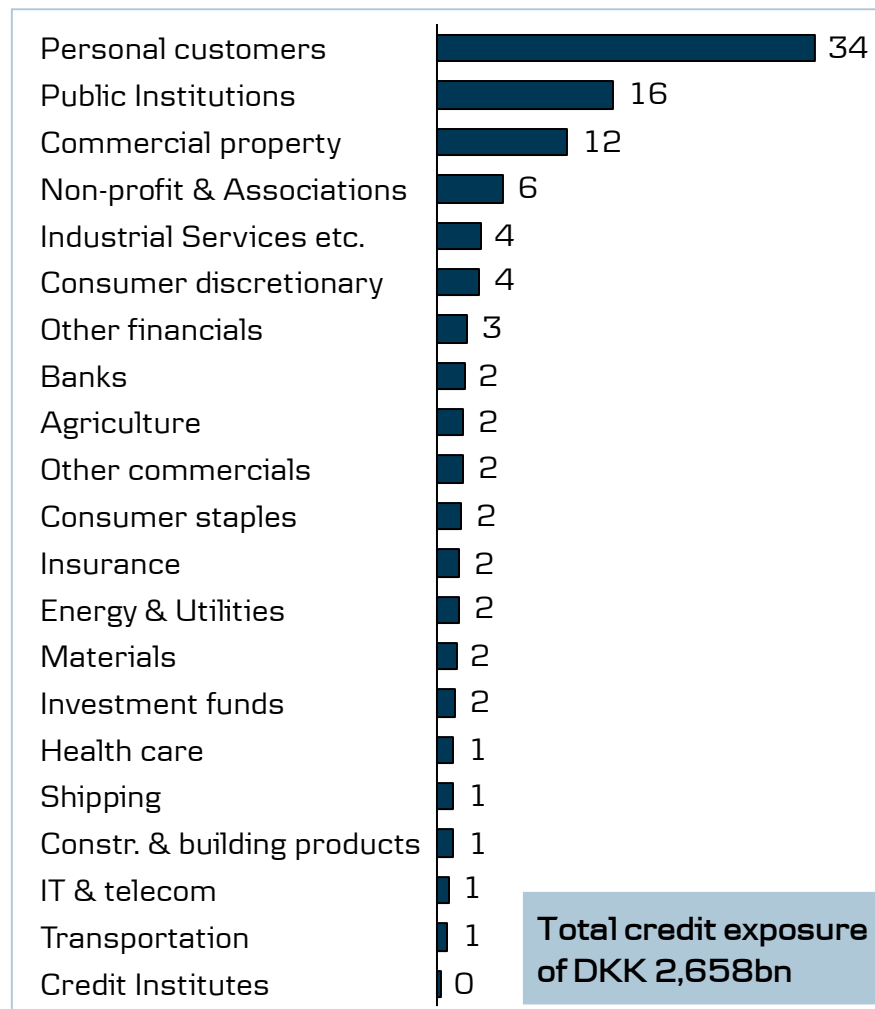
- On August 22 2016, Fitch affirmed Danske Bank's rating with a stable outlook. The asset quality and profitability score were raised from 'a-' to 'a'.

Nordic footprint across sectors

Total lending¹; %; Q1 2017



Credit exposure by industry; %; Q1 2017



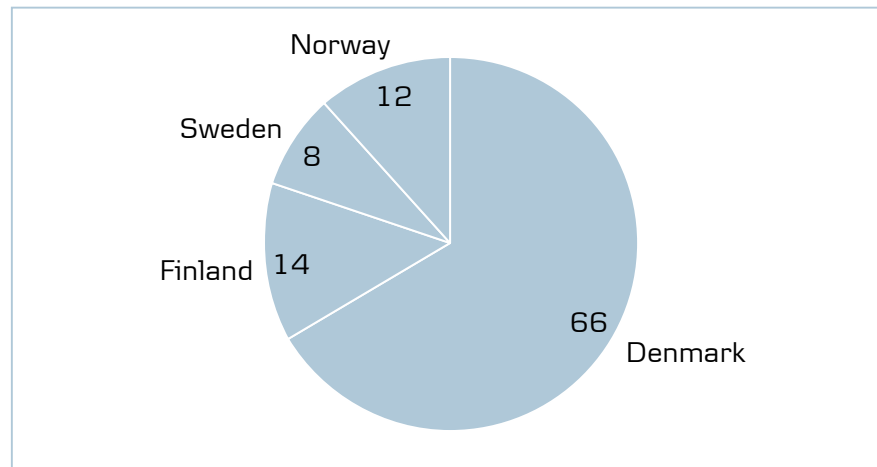
¹ Total lending before loan impairment charges. Lending by country includes Personal Banking and Business Banking

Personal Banking

Personal Banking

- Personal Banking serves personal customers through a large network of branches, call centres and online channels
- The unit offers a wide range of financial products and services within banking, property financing, leasing, insurance and pensions
- Full-time employees amounts to 4,558

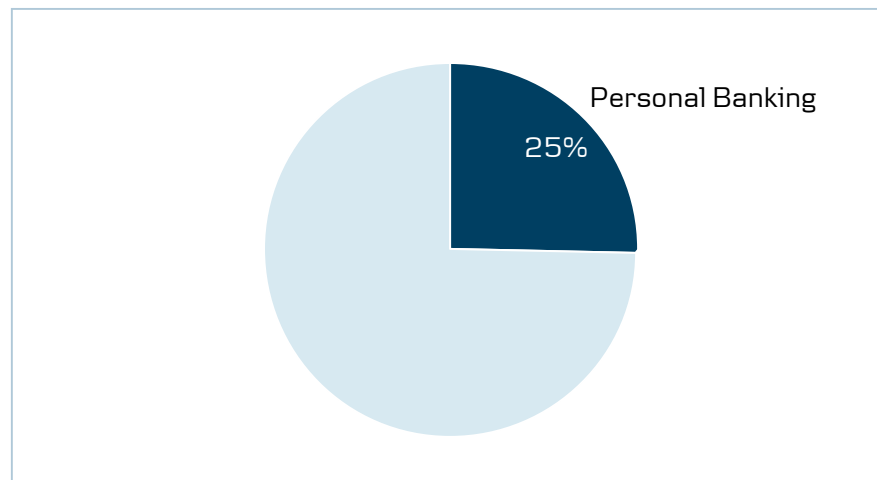
Income distribution; %; Q1 2017



Income statement & key figures; DKK m

	Q1 2017	Q1 2016	Index
Net interest income	1,963	1,904	103
Net fee income	841	789	107
Net trading income	200	162	123
Other income	178	124	144
Total income	3,182	2,979	107
Expenses	1,896	1,795	106
Profit before loan impairment charges	1,286	1,184	109
Loan impairment charges	56	-165	-
Profit before tax	1,230	1,349	91
Lending (DKK bn)	746	722	103
Deposits and RD funding (DKK bn)	668	647	103
Deposits (DKK bn)	267	256	104

Income distribution of group total; %; Q1 2017

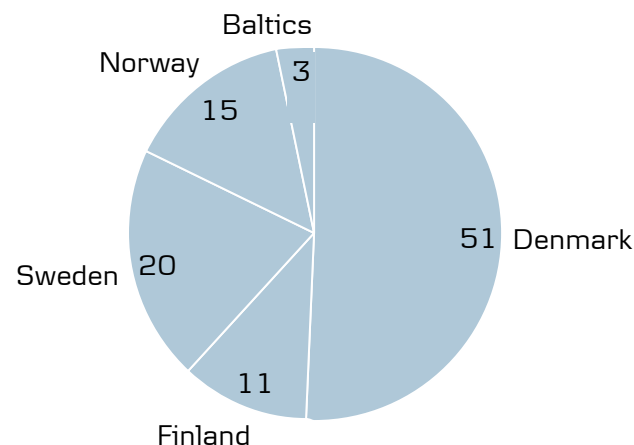


Business Banking

Business Banking

- Business Banking serves small, medium-sized and large businesses through a large network of finance centres, branches, contact centres and online channels
- The unit offers leading solutions within financing, investing, cash management and risk management
- Full-time employees amounts to 2,639

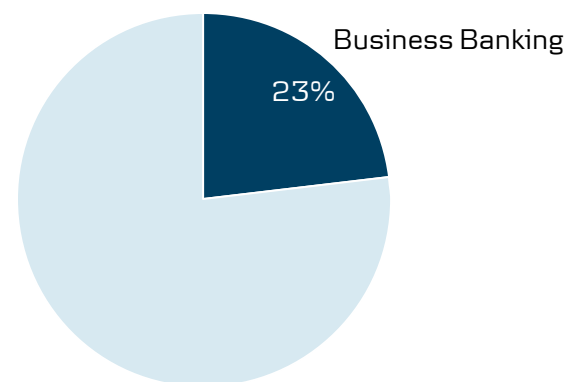
Income distribution; %; Q1 2017



Income statement & key figures; DKK m

	Q1 2017	Q1 2016	Index
Net interest income	2,135	2,085	102
Net fee income	455	393	116
Net trading income	146	153	95
Other income	141	132	107
Total income	2,877	2,763	104
Expenses	1,112	1,142	97
Profit before loan impairment charges	1,765	1,621	109
Loan impairment charges	-285	-29	-
Profit before tax	2,049	1,650	124
Lending (DKK bn)	672	646	104
Deposits and RD funding (DKK bn)	556	527	106
Deposits (DKK bn)	232	223	104

Income distribution of group total; %; Q1 2017

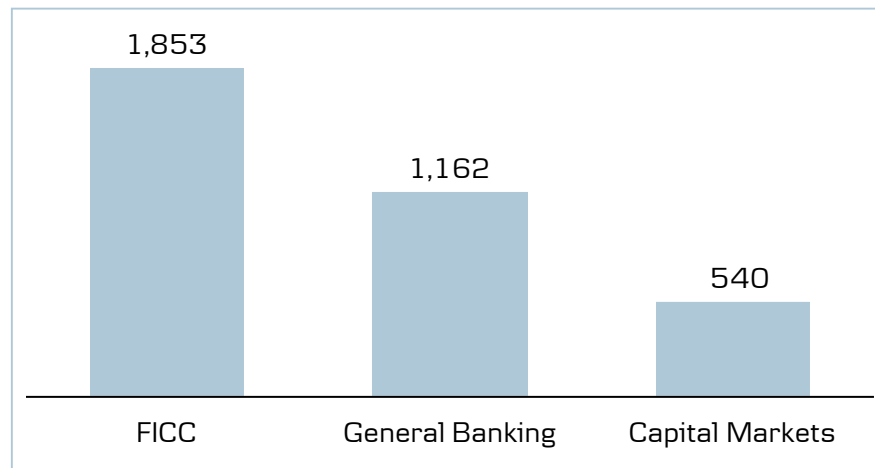


Corporates & Institutions

Corporates & Institutions

- Corporates & Institutions is a leading provider of wholesale banking services for the largest institutional and corporate customers in the Nordic region
- Products and services include cash management, trade finances and custody services; equity, bond, foreign exchange and derivatives products; corporate finance; and acquisition finance
- Full-time employees amounts to 1,781

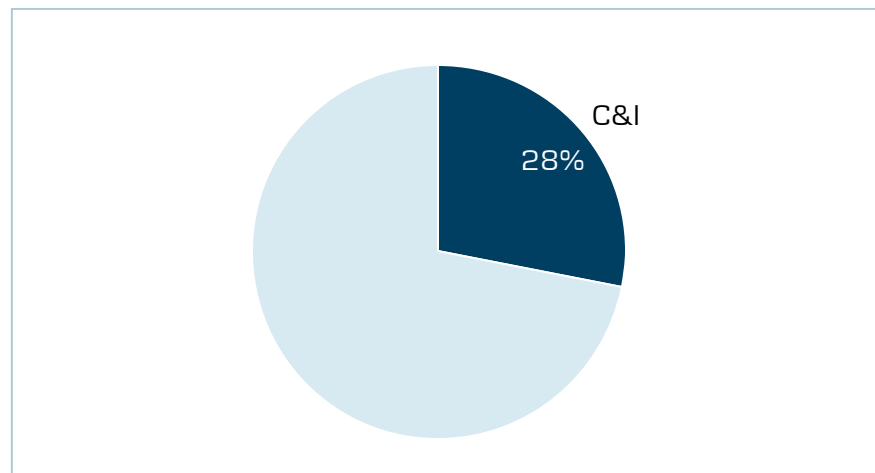
Income distribution; Q1 2017, DKK m



Income statement & key figures; DKK m

	Q1 2017	Q1 2016	Index
Net interest income	758	727	104
Net fee income	722	543	133
Net trading income	2,075	1,090	190
Other income	-	14	-
Total income	3,556	2,374	150
Expenses	1,217	1,103	110
Profit before loan impairment charges	2,338	1,271	184
Loan impairment charges	80	195	41
Profit before tax	2,259	1,076	210
Lending (DKK bn)	199	188	106
Deposits (DKK bn)	257	216	119

Income distribution of group total; %; Q1 2017

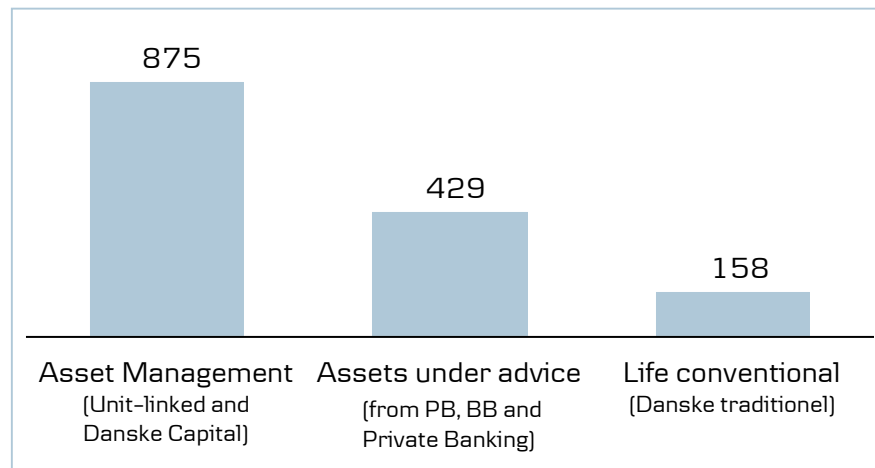


Wealth Management

Wealth management

- Wealth Management serves the Group's entire customer base and encompasses expertise within pension savings, private banking, and wealth and asset management.
- The unit includes Danica Pension, Danske Capital and Private Banking customers with complex finances.
- Total assets under management of DKK 1,463 bn.
- Full-time employees amounts to 1,946.

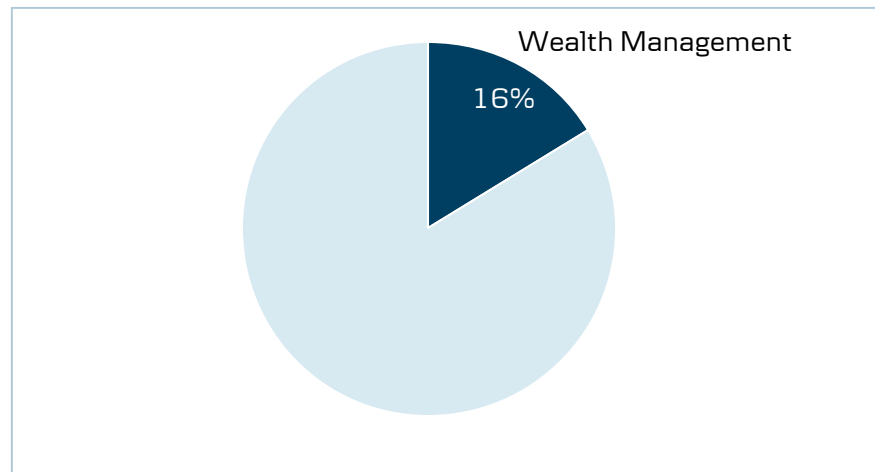
Assets under management, Q1 2017, DKK bn



Income statement & key figures; DKKm

	Q1 2017	Q1 2016	Index
Net interest income	182	168	108
Net fee income	1,749	1,550	113
Net trading income	103	85	121
Other income	28	104	27
Total income	2,062	1,907	108
Expenses	1,016	918	111
Profit before loan impairment charges	1,046	989	106
Loan impairment charges	-25	-51	49
Profit before tax	1,070	1,040	103
Lending (DKK bn)	73	69	106
Deposits (DKK bn)	62	58	106

Income distribution of group total; %; Q1 2017

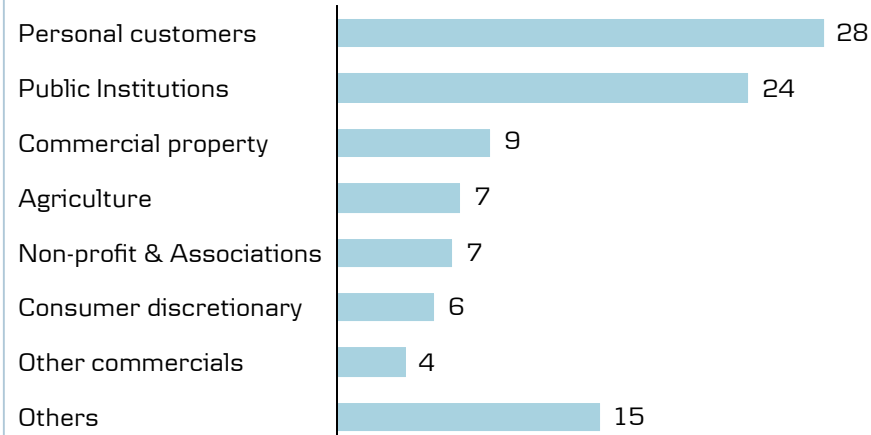


Northern Ireland

Northern Ireland

- Serves personal and business customers through a network of branches in Northern Ireland and leading digital channels.
- Since 1 January 2016, Northern Ireland has operated as a separate business unit.
- Full-time employees amounts to 1,306.

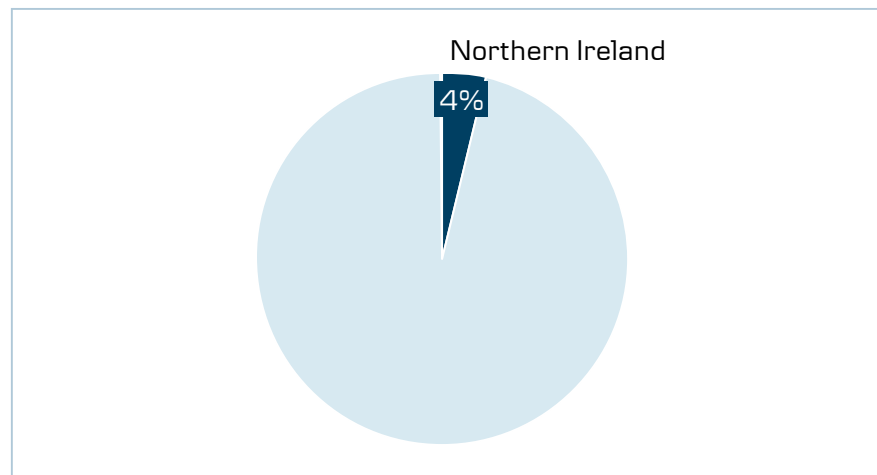
Exposure by industry, Q1 2017 (%)



Income statement & key figures; DKKm

	Q1 2017	Q1 2016	Index
Net interest income	342	385	89
Net fee income	115	121	95
Net trading income	24	23	104
Other income	3	9	33
Total income	484	538	90
Expenses	309	285	108
Profit before loan impairment charges	176	253	70
Loan impairment charges	-61	-81	75
Profit before tax	237	334	71
Lending (DKK bn)	47	48	97
Deposits (DKK bn)	59	60	99

Income distribution of group total, Q1 2017 (%)



Investor Relations Contacts



Claus Ingar Jensen
Head of IR

Direct: +45 45 12 84 83
Mobile: +45 25 42 43 70
clauj@danskebank.dk



John Bäckman
Chief IR Officer

Direct: +45 45 14 07 92
Mobile: +45 30 51 46 85
jbc@danskebank.dk



Robin Hjelgaard Løfgren
Senior IR Officer

Direct: +45 45 14 06 04
Mobile: +45 24 75 15 40
rif@danskebank.dk



Louisa Grue Baruch
Senior IR Officer

Direct: +45 45 13 92 34
Mobile: +45 21 56 19 35
lobar@danskebank.dk

Disclaimer

This presentation does not constitute or form part of and should not be construed as, an offer to sell or issue or the solicitation of an offer to buy or acquire securities of Danske Bank A/S in any jurisdiction or an inducement to enter into investment activity. No part of this presentation, nor the fact of its distribution, should form the basis of, or be relied on in connection with, any contract or commitment or investment decision whatsoever

This presentation contains forward-looking statements that reflect management's current views with respect to certain future events and potential financial performance. Although Danske Bank believes that the expectations reflected in such forward looking statements are reasonable, no assurance can be given that such expectations will prove to have been correct. Accordingly, results could differ materially from those set out in the forward-looking statements as a result of various factors many of which are beyond Danske Bank's control

This presentation does not imply that Danske Bank has undertaken to revise these forward-looking statements, beyond what is required by applicable law or applicable stock exchange regulations if and when circumstances arise that will lead to changes compared to the date when these statements were provided

