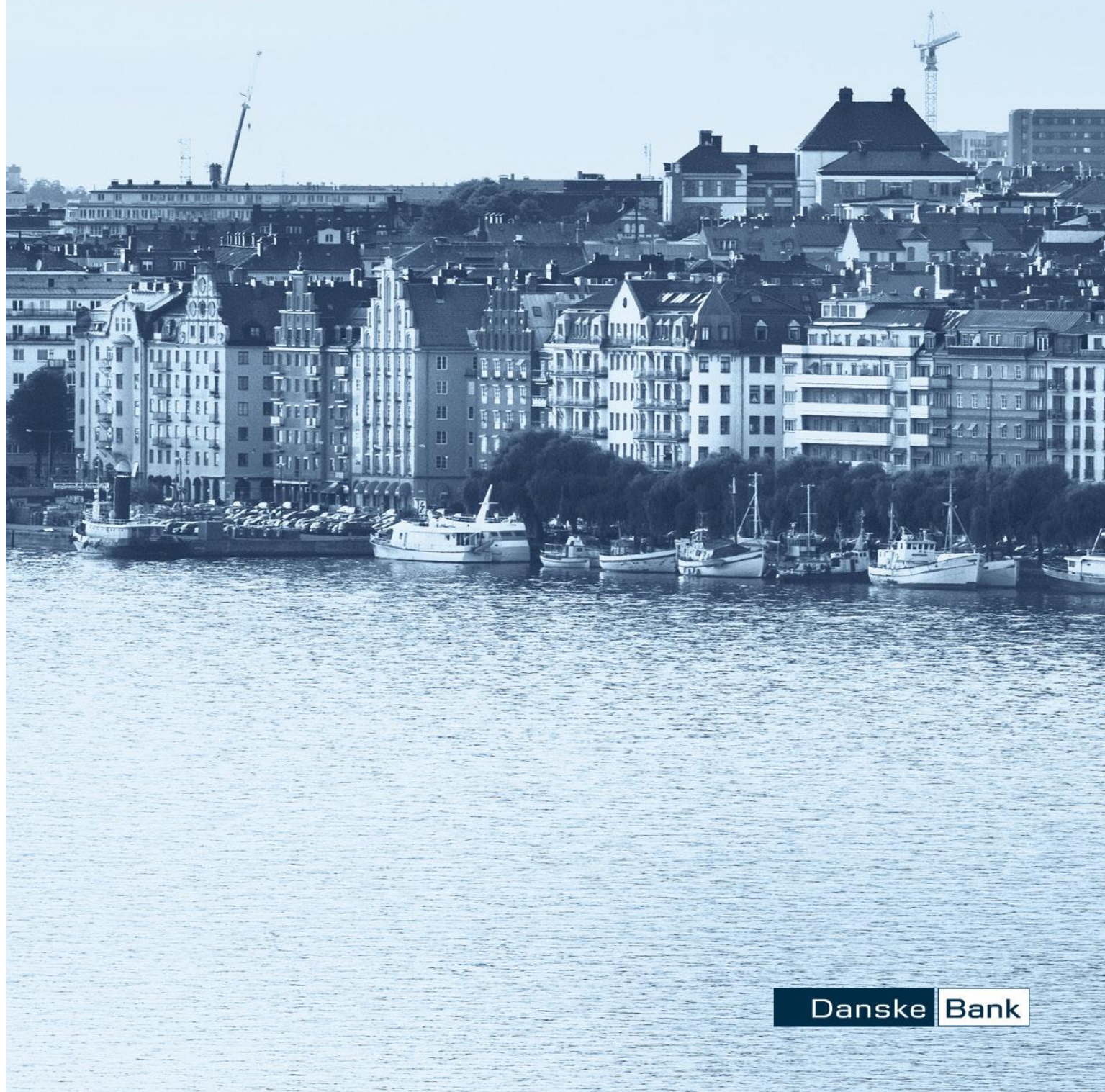


# *Interim report – first nine months 2016*

Danske Bank Group



Danske Bank

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## Financial highlights – Danske Bank Group

| Income statement*<br>(DKK millions)   | Q1-Q3<br>2016    | Q1-Q3<br>2015    | Index<br>16/15 | Q3<br>2016       | Q2<br>2016       | Index<br>Q3/Q2 | Q3<br>2015       | Index<br>16/15 | Full year<br>2015 |
|---|------------------|------------------|----------------|------------------|------------------|----------------|------------------|----------------|-------------------|
| Net interest income   | 16,239           | 16,123           | 101            | 5,492            | 5,489            | 100            | 5,323            | 103            | 21,402            |
| Net fee income  | 10,151           | 10,978           | 92             | 3,414            | 3,354            | 102            | 3,458            | 99             | 15,018            |
| Net trading income  | 6,284            | 5,348            | 117            | 2,549            | 2,138            | 119            | 954              | 267            | 6,848             |
| Other income  | 2,383            | 1,575            | 151            | 589              | 562              | 105            | 449              | 131            | 2,343             |
| Total income  | 35,057           | 34,023           | 103            | 12,044           | 11,543           | 104            | 10,184           | 118            | 45,611            |
| Operating expenses  | 16,586           | 16,964           | 98             | 5,471            | 5,805            | 94             | 5,554            | 99             | 23,237            |
| Goodwill impairment charges   | -                | -                | -              | -                | -                | -              | -                | -              | 4,601             |
| Profit before loan impairment charges   | 18,471           | 17,059           | 108            | 6,573            | 5,738            | 115            | 4,630            | 142            | 17,773            |
| Loan impairment charges   | 157              | 197              | 80             | 264              | 22               | -              | -86              | -              | 57                |
| Profit before tax, core   | 18,314           | 16,862           | 109            | 6,309            | 5,715            | 110            | 4,716            | 134            | 17,716            |
| Profit before tax, Non-core   | 5                | 33               | 14             | -42              | 65               | -              | 3                | -              | 46                |
| Profit before tax   | 18,318           | 16,895           | 108            | 6,267            | 5,780            | 108            | 4,719            | 133            | 17,762            |
| Tax   | 4,050            | 3,808            | 106            | 1,362            | 1,362            | 100            | 1,051            | 130            | 4,639             |
| <b>Net profit for the period</b>  | <b>14,268</b>    | <b>13,087</b>    | <b>109</b>     | <b>4,905</b>     | <b>4,418</b>     | <b>111</b>     | <b>3,668</b>     | <b>134</b>     | <b>13,123</b>     |
| <b>Net profit for the period before goodwill imp. chg.</b>                      | <b>14,268</b>    | <b>13,087</b>    | <b>109</b>     | <b>4,905</b>     | <b>4,418</b>     | <b>111</b>     | <b>3,668</b>     | <b>134</b>     | <b>17,724</b>     |
| Attributable to additional tier 1 etc.  | 485              | 443              | 110            | 164              | 161              | 102            | 164              | 100            | 607               |
| <b>Balance sheet (end of period)</b><br>(DKK millions)                          |                  |                  |                |                  |                  |                |                  |                |                   |
| Due from credit institutions and central banks                                  | 222,344          | 142,947          | 156            | 222,344          | 167,665          | 133            | 142,947          | 156            | 75,221            |
| Repo loans  | 231,599          | 239,347          | 97             | 231,599          | 233,098          | 99             | 239,347          | 97             | 216,303           |
| Loans   | 1,675,034        | 1,589,806        | 105            | 1,675,034        | 1,663,698        | 101            | 1,589,806        | 105            | 1,609,384         |
| Trading portfolio assets  | 552,920          | 559,631          | 99             | 552,920          | 577,414          | 96             | 559,631          | 99             | 547,019           |
| Investment securities   | 335,425          | 336,081          | 100            | 335,425          | 333,321          | 101            | 336,081          | 100            | 343,304           |
| Assets under insurance contracts  | 309,412          | 259,960          | 119            | 309,412          | 294,647          | 105            | 259,960          | 119            | 265,572           |
| Total assets in Non-core  | 20,844           | 29,094           | 72             | 20,844           | 21,555           | 97             | 29,094           | 72             | 27,645            |
| Other assets  | 200,991          | 191,186          | 105            | 200,991          | 191,928          | 105            | 191,186          | 105            | 208,431           |
| <b>Total assets</b>   | <b>3,548,569</b> | <b>3,348,051</b> | <b>106</b>     | <b>3,548,569</b> | <b>3,483,327</b> | <b>102</b>     | <b>3,348,051</b> | <b>106</b>     | <b>3,292,878</b>  |
| Due to credit institutions and central banks                                    | 167,909          | 112,972          | 149            | 167,909          | 146,484          | 115            | 112,972          | 149            | 137,068           |
| Repo deposits   | 248,049          | 298,010          | 83             | 248,049          | 237,162          | 105            | 298,010          | 83             | 177,456           |
| Deposits  | 872,027          | 823,608          | 106            | 872,027          | 854,518          | 102            | 823,608          | 106            | 816,762           |
| Bonds issued by Realkredit Danmark  | 715,730          | 687,554          | 104            | 715,730          | 706,503          | 101            | 687,554          | 104            | 694,519           |
| Other issued bonds  | 382,487          | 344,499          | 111            | 382,487          | 391,477          | 98             | 344,499          | 111            | 363,931           |
| Trading portfolio liabilities   | 479,244          | 445,553          | 108            | 479,244          | 487,322          | 98             | 445,553          | 108            | 471,131           |
| Liabilities under insurance contracts   | 337,817          | 282,324          | 120            | 337,817          | 319,351          | 106            | 282,324          | 120            | 285,030           |
| Total liabilities in Non-core   | 3,549            | 9,225            | 38             | 3,549            | 4,008            | 89             | 9,225            | 38             | 5,520             |
| Other liabilities   | 143,242          | 142,687          | 100            | 143,242          | 139,687          | 103            | 142,687          | 100            | 140,640           |
| Subordinated debt   | 38,249           | 40,022           | 96             | 38,249           | 38,726           | 99             | 40,022           | 96             | 39,991            |
| Additional tier 1 etc.  | 11,461           | 11,497           | 100            | 11,461           | 11,308           | 101            | 11,497           | 100            | 11,317            |
| Shareholders' equity  | 148,806          | 150,101          | 99             | 148,806          | 146,779          | 101            | 150,101          | 99             | 149,513           |
| <b>Total liabilities and equity</b>   | <b>3,548,569</b> | <b>3,348,051</b> | <b>106</b>     | <b>3,548,569</b> | <b>3,483,327</b> | <b>102</b>     | <b>3,348,051</b> | <b>106</b>     | <b>3,292,878</b>  |
| <b>Ratios and key figures</b>   |                  |                  |                |                  |                  |                |                  |                |                   |
| Dividends per share (DKK)   |                  |                  |                |                  |                  |                |                  |                | 8.0               |
| Earnings per share (DKK)  | 14.4             | 12.9             |                | 5.0              | 4.4              |                | 3.6              |                | 12.8              |
| Return on avg. shareholders' equity (% p.a.)                                    | 12.6             | 11.5             |                | 12.9             | 11.8             |                | 9.5              |                | 8.5               |
| Return before goodwill impairment charges on avg. shareholders' equity (% p.a.) | 12.6             | 11.5             |                | 12.9             | 11.8             |                | 9.5              |                | 11.6              |
| Return on avg. tangible equity (% p.a.)   | 13.4             | 12.9             |                | 13.8             | 12.6             |                | 10.7             |                | 12.9              |
| Net interest income as % p.a. of loans and deposits                             | 0.85             | 0.89             |                | 0.86             | 0.87             |                | 0.88             |                | 0.88              |
| Cost/income ratio (%)   | 47.3             | 49.9             |                | 45.4             | 50.3             |                | 54.5             |                | 61.0              |
| Cost/income ratio before goodwill impairment charges (%)                        | 47.3             | 49.9             |                | 45.4             | 50.3             |                | 54.5             |                | 50.9              |
| Total capital ratio (%)   | 21.0             | 20.6             |                | 21.0             | 21.1             |                | 20.6             |                | 21.0              |
| Common equity tier 1 capital ratio (%)  | 15.8             | 15.7             |                | 15.8             | 15.8             |                | 15.7             |                | 16.1              |
| Share price (end of period) (DKK)   | 193.4            | 201.5            |                | 193.4            | 175.4            |                | 201.5            |                | 185.2             |
| Book value per share (DKK)  | 157.4            | 153.1            |                | 157.4            | 153.2            |                | 153.1            |                | 153.2             |
| Full-time-equivalent staff (end of period)                                      | 19,433           | 18,984           | 102            | 19,433           | 19,394           | 100            | 18,984           | 102            | 19,049            |

See note 2 to the financial statements for an explanation of differences in the presentation between IFRS and financial highlights and for definitions of ratios.

\* The financial highlights for 2015 have been restated owing to the treatment of Danica Pension under the new Wealth Management unit and reclassification of equity finance income from Net trading income to Net fee income. Please see note 1 for more information.

# Executive summary

*"Given the challenging market conditions of low interest rates, low growth and weak demand, we are satisfied with the results for the first nine months of 2016. High customer activity within our Corporates & Institutions business led to higher trading income in the third quarter, which more than offset the challenging environment and continued to demonstrate the strength of our diversified business model. Continued efficiency improvements remain a key priority as part of our response to the difficult market conditions," says Thomas F. Borgen, Chief Executive Officer.*

*"Our capital position continued to be strong, and our underlying business remained solid and we saw volume growth, good customer inflow and improved customer satisfaction as a result of our continuing efforts to become an even more customer-driven, simple and efficient bank."*

Danske Bank delivered satisfactory results for the first nine months of 2016, with a net profit of DKK 14.3 billion, against DKK 13.1 billion in the first nine months of 2015. The return on shareholders' equity after tax was 12.6%, against 11.5% in the year-earlier period. The underlying business remained solid, even though the macroeconomic environment was difficult with very low interest rates and low economic growth. The result benefited from good customer activity at Corporates & Institutions.

The execution of our strategy of becoming an even more customer-focused, simple and efficient bank continues to yield results. It is our clear ambition to be number one in customer experience by making daily banking and important financial decisions as easy as possible. Customer satisfaction continued to improve across the business. In Denmark especially, we saw a positive trend in the third quarter. Business initiatives in the third quarter included the MobilePay agreement with Verifone, which allows users to pay via MobilePay at 400,000 existing terminals in Denmark, Norway and Finland. In October, we announced that Nordea will join MobilePay in Denmark and Norway, and we invite more banks to join the MobilePay partnership in Denmark, Norway and Finland. Further, we launched several new initiatives to provide the best customer experience in our digital channels.

The trend of low economic growth and negative interest rates continued. GDP growth in Denmark is picking up from low levels, but demand for credit continues to be subdued. Growth in Sweden is still strong but is slowing down. In Norway, growth is moderate, while the Finnish economy is slowly improving. On aggregate, our lending grew 4% from the level at the end of 2015.

The financial markets have recovered since the UK referendum on EU membership. While uncertainty concerning future economic growth has increased, our core markets so far appear less impacted than could have been anticipated. In Northern Ireland, uncertainty continues to dampen business investments.

Customer activity at Corporates & Institutions was strong in the third quarter, resulting in higher net trading income than usually seen in the third quarter.

As expected, net interest income stabilised as we experienced somewhat less margin pressure. We continue our efforts to reduce costs and further improve efficiency.

## Capital, funding and liquidity

Our capital position remains strong, with a total capital ratio of 21.0% and a CET1 capital ratio of 15.8%. On the basis of fully phased-in CRR and CRD IV rules and requirements, our CET1 capital ratio stood at 15.6%, versus our current fully phased-in regulatory CET1 capital requirement of 11.9% and our target range of 14-15%.

At 30 September 2016, DKK 5.9 billion of the DKK 9.0 billion share buy-back programme had been executed.

During the first nine months of 2016, we successfully completed funding transactions totalling DKK 74 billion. This should be seen in view of our funding plan for 2016 to issue between DKK 60 and DKK 80 billion.

At 30 September 2016, our liquidity coverage ratio stood at 137%.

## Outlook

We now expect net profit for 2016 to be higher than net profit before goodwill impairments in 2015. This is primarily due to higher than expected net trading income.

The outlook is subject to uncertainty and macroeconomic developments.

Previously, we expected net profit for 2016 to be in line with net profit before goodwill impairments in 2015.

Our ambition for a return on shareholders' equity of at least 12.5% in 2018 at the latest is unchanged.

# Financial review

In the first nine months of 2016, Danske Bank Group posted a profit before tax from core activities of DKK 18.3 billion, an increase of 9% from the level in the first nine months of 2015.

## Income

Total income amounted to DKK 35.1 billion, up 3% from the level in the first nine months of 2015, driven by higher net trading income and other income.

Net interest income totalled DKK 16.2 billion and was 1% higher than in the first nine months of 2015. Lending growth and lower funding costs offset the pressure on margins.

Net fee income amounted to DKK 10.2 billion and decreased 8% from the level in the first nine months of 2015. Remortgaging activity normalised compared with the high level in the first nine months of 2015, and this caused a decline in net fee income. Fee income was also adversely affected by the turbulence in the financial markets, which led to lower customer activity within investment products.

Net trading income totalled DKK 6.3 billion, representing an increase of 17% from the year-earlier level. Net trading income picked up in the second quarter and was very strong in the third quarter. Net trading income at Corporates & Institutions is normally lower in this quarter because of seasonality.

In the second quarter, net trading income benefited from a one-off gain of DKK 0.3 billion on the sale of VISA Europe but was adversely affected by credit value adjustments (CVA) of DKK -0.6 billion caused by model improvements.

Other income amounted to DKK 2.4 billion, an increase of 51%, owing mainly to the sale of properties in the first quarter and positive value adjustment of shares in associated companies.

## Expenses

Operating expenses amounted to DKK 16.6 billion and were reduced 2% from the level in the first nine months of 2015. The main reasons for the decline in expenses were our ongoing efforts to reduce operational costs, a lower net contribution to the Danish Resolution Fund and the Guarantee Fund and lower depreciation on intangible assets. Operating expenses were adversely impacted by increasing regulatory costs.

The number of full-time equivalent staff increased 2% from the number in the first nine months of 2015. The increase was driven primarily by insourcing of IT competencies in India and upstaffing within operations in Lithuania, specifically within the anti-money laundering area.

## Loan impairments

Loan impairments remained low and at a level similar to the one in the first nine months of 2015, by virtue of the stable macroeconomic environment. In the oil sector, however, impairments increased, reflecting the continuation of weak market conditions.

### Loan impairment charges

| (DKK millions)    | Q1-Q3 2016 |                            | Q1-Q3 2015 |                            |
|-------------------|------------|----------------------------|------------|----------------------------|
|                   | Charges    | % of loans and guarantees* | Charges    | % of loans and guarantees* |
| Personal Banking  | -289       | -0.05                      | 455        | 0.09                       |
| Business Banking  | -54        | -0.01                      | 173        | 0.04                       |
| C&I               | 789        | 0.26                       | -          | -                          |
| Wealth Management | -82        | -0.16                      | -39        | -0.07                      |
| Northern Ireland  | -211       | -0.56                      | -393       | -1.13                      |
| Other Activities  | 5          | 0.20                       | -          | -                          |
| <b>Total</b>      | <b>157</b> | <b>0.01</b>                | <b>197</b> | <b>0.02</b>                |

\* Defined as credit exposure from lending activities in core segments excluding exposures related to credit institutions and central banks and loan commitments. Charges are annualised.

## Tax

Tax on the profit for the first nine months of 2016 amounted to DKK 4.1 billion, or 22.1% of profit before tax.

## Changes to the financial highlights

The financial highlights reflect a number of changes to the presentation of the income statement and key figures compared with 2015, owing to the treatment of Danica Pension under the new Wealth Management unit and reclassification of equity finance income from Net trading income to Net fee income.

The changes mostly affect Net fee income, Other income and Operating expenses. All Danica Pension costs are now included in Operating expenses, which are presented as a gross figure. The presentation of the financial highlights for 2015 and onwards has been changed, and key figures have been restated accordingly.

All developments in financial figures described are based on the restated financial highlights for 2015, as are our expectations in the outlook section. Please see note 1 for more information.

## Q3 2016 vs Q2 2016

In the third quarter of 2016, Danske Bank posted a net profit of DKK 4.9 billion, against DKK 4.4 billion in the second quarter of 2016.

Net interest income amounted to DKK 5.5 billion, the same level as in the second quarter.

Net fee income amounted to DKK 3.4 billion and was up 2% from the level in the second quarter, due to higher activity levels within remortgaging.

Net trading income amounted to DKK 2.5 billion, against DKK 2.1 billion in the second quarter. Customer activity at Corporates & Institutions was strong in the third quarter.

Other income increased 5% from the level in the second quarter because of positive value adjustment of shares in associated companies.

Operating expenses decreased to DKK 5.5 billion, down 6% from the level in the second quarter. Operating expenses normalised in the third quarter after higher regulatory costs in the second quarter.

Loan impairments showed a net charge of DKK 0.3 billion, up from the level in the second quarter, owing mainly to increased individual and collective impairment charges against customers in the oil sector.

## Balance sheet

| Lending (end of period)<br>(DKK billions)               | Q1-Q3<br>2016  | Q1-Q3<br>2015  | Index<br>16/15 | Q3<br>2016     | Q2<br>2016     | Index<br>Q3/Q2 | Full year<br>2015 |
|---|----------------|----------------|----------------|----------------|----------------|----------------|-------------------|
| Personal Banking  | 741.3          | 714.9          | 104            | 741.3          | 730.7          | 101            | 720.5             |
| Business Banking  | 661.5          | 613.2          | 108            | 661.5          | 657.5          | 101            | 629.9             |
| Corporates & Institutions                               | 189.1          | 174.3          | 109            | 189.1          | 192.1          | 98             | 172.2             |
| Wealth Management                                       | 71.7           | 67.5           | 106            | 71.7           | 70.7           | 101            | 68.4              |
| Northern Ireland  | 45.7           | 53.3           | 86             | 45.7           | 46.1           | 99             | 52.2              |
| Other Activities incl. eliminations                     | -9.9           | -5.0           | -              | -9.9           | -8.8           | -              | -6.9              |
| Allowance account, lending                              | 24.4           | 28.3           | 86             | 24.4           | 24.6           | 99             | 26.9              |
| <b>Total lending</b>                                    | <b>1,675.0</b> | <b>1,589.8</b> | <b>105</b>     | <b>1,675.0</b> | <b>1,663.7</b> | <b>101</b>     | <b>1,609.4</b>    |
| <b>Deposits (end of period)</b><br>(DKK billions)       |                |                |                |                |                |                |                   |
| Personal Banking  | 267.4          | 254.1          | 105            | 267.4          | 267.4          | 100            | 256.4             |
| Business Banking  | 224.3          | 221.5          | 101            | 224.3          | 224.2          | 100            | 226.0             |
| Corporates & Institutions                               | 249.7          | 226.5          | 110            | 249.7          | 238.8          | 105            | 213.5             |
| Wealth Management                                       | 63.9           | 55.4           | 115            | 63.9           | 62.9           | 102            | 52.9              |
| Northern Ireland  | 57.6           | 61.4           | 94             | 57.6           | 58.8           | 98             | 63.6              |
| Other Activities incl. eliminations                     | 9.1            | 4.8            | 190            | 9.1            | 2.4            | -              | 4.4               |
| <b>Total deposits</b>                                   | <b>872.0</b>   | <b>823.6</b>   | <b>106</b>     | <b>872.0</b>   | <b>854.5</b>   | <b>102</b>     | <b>816.8</b>      |
| <b>Covered bonds</b><br>(DKK billions)                  |                |                |                |                |                |                |                   |
| Bonds issued by Realkredit Danmark                      | 715.7          | 687.6          | 104            | 715.7          | 706.5          | 101            | 694.5             |
| Own holdings of bonds                                   | 56.1           | 55.2           | 102            | 56.1           | 49.5           | 113            | 56.6              |
| <b>Total Realkredit Danmark bonds</b>                   | <b>771.8</b>   | <b>742.8</b>   | <b>104</b>     | <b>771.8</b>   | <b>756.0</b>   | <b>102</b>     | <b>751.1</b>      |
| Other covered bonds issued                              | 168.2          | 178.5          | 94             | 168.2          | 174.3          | 97             | 171.4             |
| Own holdings of bonds                                   | 50.8           | 46.3           | 110            | 50.8           | 50.9           | 100            | 49.8              |
| <b>Total other covered bonds</b>                        | <b>219.1</b>   | <b>224.8</b>   | <b>97</b>      | <b>219.1</b>   | <b>225.1</b>   | <b>97</b>      | <b>221.2</b>      |
| <b>Total deposits and issued mortgage bonds etc.</b>    | <b>1,862.9</b> | <b>1,791.2</b> | <b>104</b>     | <b>1,862.9</b> | <b>1,835.7</b> | <b>101</b>     | <b>1,789.1</b>    |
| Lending as % of deposits and issued mortgage bonds etc. | 89.9           | 88.8           | -              | 89.9           | 90.6           | -              | 90.0              |

### Lending

At the end of September 2016, total lending was up 4% from the level at the end of 2015. Lending increased at almost all banking units.

In Denmark, new gross lending, excluding repo loans, amounted to DKK 63.9 billion. Lending to personal customers accounted for DKK 28.3 billion of this amount.

Our market share of total lending in Denmark, excluding repo loans, rose from 26.5% at the end of 2015 to 26.7% at the end of September 2016. In Sweden and Norway, our market shares of lending also rose. In Finland, we maintained our market share of lending.

| Market shares of lending<br>(%) | 30 September<br>2016 | 31 December<br>2015 |
|---------------------------------|----------------------|---------------------|
| Denmark incl. RD (excl. repo)   | 26.7                 | 26.5                |
| Finland*                        | 9.6                  | 9.6                 |
| Sweden (excl. repo)*            | 5.3                  | 4.9                 |
| Norway*                         | 5.8                  | 5.7                 |

Source: Market shares are based on data from the central banks.

\*The market shares for Finland, Sweden and Norway are based on data from the central banks at 31 August.

Lending equalled 89.9% of the total amount of deposits, mortgage bonds and other covered bonds, against 90.0% at the end of 2015.

### Deposits

At the end of September 2016, total deposits were up 7% from the level at the end of 2015, with increases at Personal Banking, Corporates & Institutions and Wealth Management. We recorded decreases at Business Banking and Northern Ireland. The Group maintained its strong funding position.

| Market shares of deposits<br>(%) | 30 September<br>2016 | 31 December<br>2015 |
|----------------------------------|----------------------|---------------------|
| Denmark (excl. repo)             | 28.7                 | 28.3                |
| Finland*                         | 13.8                 | 13.5                |
| Sweden (excl. repo)*             | 3.8                  | 3.8                 |
| Norway*                          | 5.2                  | 5.5                 |

Source: Market shares are based on data from the central banks.

\*The market shares for Finland, Sweden and Norway are based on data from the central banks at 31 August.

### Credit exposure

Credit exposure from lending activities in core segments totalled DKK 2,546 billion, against DKK 2,323 billion at the end of 2015.

Risk Management 2015, chapter 4, which is available at [danskebank.com/ir](http://danskebank.com/ir), provides details on Danske Bank's credit risks.

### Credit quality

Credit quality remains sound in the light of stable credit conditions. Total gross non-performing loans (NPL) decreased owing to continued reversals and work-outs of larger customers. The coverage ratio remained high.

The risk management notes on pp. 46-55 provide more information about non-performing loans.

| Non-performing loans (NPL) in core segments (DKK millions) | 30 Sept. 2016 | 31 Dec. 2015  |
|--|---------------|---------------|
| Gross NPL  | 42,674        | 47,820        |
| Individual allowance account                               | 20,340        | 23,151        |
| <b>Net NPL</b>   | <b>22,334</b> | <b>24,670</b> |
| <b>Collateral (after haircut)</b>                          | <b>17,943</b> | <b>19,848</b> |
| NPL coverage ratio (%)                                     | 82.2          | 82.8          |
| NPL coverage ratio of which is in default (%)              | 96.8          | 92.8          |
| NPL as a percentage of total gross exposure                | 1.7           | 2.0           |

The NPL coverage ratio is calculated as individual impairment (allowance account) amounts relative to gross NPL net of collateral (after haircuts).

Accumulated individual impairments amounted to DKK 20.3 billion, or 1.0% of lending and guarantees. Accumulated collective impairments amounted to DKK 4.7 billion, or 0.2% of lending and guarantees. The corresponding figures at 31 December 2015 were DKK 23.2 billion and DKK 4.3 billion, respectively.

| Allowance account by business units (DKK millions) | 30 September 2016       |                           | 31 December 2015        |                           |
|--|-------------------------|---------------------------|-------------------------|---------------------------|
|  | Accum. impair. charges* | % of loans and guarantees | Accum. impair. charges* | % of loans and guarantees |
| Personal Banking                                   | 5,911                   | 0.82                      | 6,614                   | 0.91                      |
| Business Banking                                   | 14,176                  | 2.18                      | 15,091                  | 2.32                      |
| C&I  | 2,498                   | 0.62                      | 2,369                   | 0.59                      |
| Wealth Management                                  | 603                     | 0.85                      | 606                     | 0.85                      |
| Northern Ireland                                   | 1,891                   | 3.64                      | 2,814                   | 5.32                      |
| Other  | 1                       | -                         | 2                       | -                         |
| <b>Total</b>                                       | <b>25,080</b>           | <b>1.32</b>               | <b>27,496</b>           | <b>1.44</b>               |

\* Relating to lending activities in core segments.

Recognised losses amounted to DKK 3.1 billion. Of these losses, DKK 0.3 billion was attributable to facilities not already subject to impairment.

### Trading and investment activities

Credit exposure from trading and investment activities amounted to DKK 889 billion at 30 September 2016, against DKK 891 billion at 31 December 2015.

Danske Bank has made netting agreements with many of its counterparties concerning positive and negative market values of derivatives. The net exposure was DKK 94 billion, unchanged from the end of 2015, and it was mostly secured through collateral management agreements.

The value of the bond portfolio was DKK 520 billion. Of the total bond portfolio, 75.4% was recognised at fair value and 24.6% at amortised cost.

| Bond portfolio (%)  | 30 Sept. 2016 | 31 Dec. 2015 |
|---|---------------|--------------|
| Government bonds and bonds guaranteed by central or local governments | 36            | 38           |
| Bonds issued by quasi-government institutions                         | 1             | 1            |
| Danish mortgage bonds   | 46            | 46           |
| Swedish covered bonds   | 13            | 9            |
| Other covered bonds   | 3             | 3            |
| Corporate bonds   | 2             | 3            |
| <b>Total holdings</b>   | <b>100</b>    | <b>100</b>   |
| Hold-to-maturity bonds included in total holdings                     | 25            | 22           |
| Available-for-sale bonds included in total holdings                   | 12            | 9            |

### Other balance sheet items

The financial highlights on page 3 provide information about our balance sheet.

The net position towards central banks, credit institutions and repo counterparties has changed from a liability of DKK 23.0 billion at the end of 2015 to an asset of DKK 38.0 billion at the end of the first nine months of 2016, primarily due to higher deposits with central banks.

Trading portfolio assets and trading portfolio liabilities decreased from net assets of DKK 75.9 billion at the end of 2015 to net assets of DKK 73.7 billion at the end of September 2016 as a result of fluctuations in the market value of the derivatives portfolio.

Liabilities under insurance contracts rose DKK 52.8 billion from the level at the end of 2015, primarily due to an increase in unit-linked business and increased use of repo transactions and derivatives. Assets under insurance contracts rose DKK 43.8 billion from the level at the end of 2015. The difference between the development in insurance liabilities and assets under insurance contracts is due to elimination of intra-group assets.

As a consequence of the continued winding-up of the Non-core portfolio, total assets in Non-core were reduced by DKK 6.8 billion from the level at the end of 2015 and amounted to DKK 20.8 billion at 30 September 2016.

Other assets is the sum of several small line items. The decrease of DKK 7.4 billion from the end of 2015 to the end of September 2016 was caused by lower on-demand deposits with central banks.

### Capital ratios

Our capital management policies and practices support our business strategy and ensure that we are sufficiently capitalised to withstand severe macroeconomic downturns.

For the short- to medium-term, our capital targets are a total capital ratio of around 19% and a common equity tier 1 (CET1) capital ratio in the range of 14-15%.

The capital targets take the elevated regulatory uncertainty into account and ensure that the Group meets its capital requirements when faced with both normal REA fluctuations and macroeconomic stress. We will reassess the capital targets when we have more clarity regarding future regulatory initiatives, especially in relation to what is known as Basel IV.

At the end of September 2016, the total capital ratio was 21.0%, and the CET1 capital ratio was 15.8%, against 21.0% and 16.1%, respectively, at the end of 2015.

The decline in the CET 1 capital ratio in the first nine months of 2016 was expected and caused primarily by the DKK 9.0 billion share buy-back programme initiated on 4 February 2016.

During the first nine months of 2016, the REA decreased DKK 19 billion to DKK 814 billion. The decrease comprises an increase from implementation of new models offset by lower market risk and revised prudential treatment of LR Realkredit A/S and Danmarks Skibskredit A/S. The revised treatment also entailed a corresponding capital reduction, and the capital ratios were therefore largely unaffected by this change.

### Capital requirements

Danske Bank's capital management policies and practices are based on the internal capital adequacy assessment process (ICAAP). In this process, Danske Bank determines its solvency need.

At the end of September 2016, the solvency need was 10.5%. The solvency need consists of the 8% minimum capital requirement under Pillar I and a capital add-on under Pillar II.

A combined buffer requirement applies in addition to the solvency need. At the end of September 2016, the Group's combined capital buffer requirement was 2.3%. When fully phased-in, the buffer requirement will be 6.0%, bringing the fully phased-in CET1 capital requirement to 11.9% and the fully phased-in total capital requirement to 16.5%.

| <b>Capital ratios and requirements</b>        |             |                  |
|---|-------------|------------------|
| (% of total REA)                              | Q3 2016     | Fully phased-in* |
| <b>Capital ratios</b>                         |             |                  |
| CET 1 capital ratio                           | 15.8        | 15.6             |
| Total capital ratio                           | 21.0        | 19.1             |
| <b>Capital requirements (incl. buffers)**</b> |             |                  |
| CET 1 requirement                             | 8.2         | 11.9             |
| - of which countercyclical buffer             | 0.4         | 0.5              |
| - of which capital conservation buffer        | 0.6         | 2.5              |
| - of which SIFI buffer                        | 1.2         | 3.0              |
| <b>Total capital requirement</b>              | <b>12.8</b> | <b>16.5</b>      |
| <b>Excess capital</b>                         |             |                  |
| CET 1 capital                                 | 7.6         | 3.7              |
| Total capital                                 | 8.2         | 2.5              |

\* Based on fully phased-in rules and requirements in CRR and CRD IV.

\*\* The total capital requirement consists of the solvency need and the combined buffer requirement. The fully phased-in countercyclical capital buffer is based on the buffer rates announced at the end of the first nine months of 2016.

The calculation of the solvency need and the combined capital buffer requirement is described in more detail in Risk Management 2015, chapter 3, which is available at [danskebank.com/ir](http://danskebank.com/ir).

### Capital distribution policy

Danske Bank's longer-term ambition is to provide shareholders with a competitive return through share price appreciation and ordinary dividend payments of 40-50% of net profit.

We intend to return excess capital to our shareholders if capital is available after we have met our capital targets and paid out ordinary dividends.

At 30 September 2016, we had bought back 32.3 million shares for a total purchase amount of DKK 5.9 billion (figures at trade date) of our planned DKK 9 billion share buy-back programme.

### Ratings

On 8 July 2016, S&P Global raised Danske Bank's standalone credit profile (SACP) from A- to A as a result of Danske Bank's improved capitalisation. Consequently, Danske Bank's tier 2 subordinated debt rating was raised from BBB to BBB+ and the rating of Danske Bank's additional tier 1 instruments was raised from BB+ to BBB-. Also, the rating of Danica Pension was raised from A- to A, and the rating of Danica Pension's tier 2 subordinated debt instrument was raised from BBB to BBB+.

On 12 October 2016, Moody's raised Danske Bank's long-term deposit rating from A2 to A1 and changed its outlook on Danske Bank A/S from stable to positive on the basis of the continued improvement in earnings, capitalisation and credit quality.

In the first nine months of 2016, Danske Bank's senior debt ratings were unchanged at A from all three rating agencies.

**Danske Bank's ratings**

|                        | Moody's  | S&P Global | Fitch Ratings |
|------------------------|----------|------------|---------------|
| Long-term deposits     | A1       |            |               |
| Long-term senior debt  | A2       | A          | A             |
| Short-term deposits    | P-1      |            |               |
| Short-term senior debt | P-1      | A-1        | F1            |
| Outlook                | Positive | Stable     | Stable        |

Mortgage bonds and mortgage-covered bonds issued by Realkredit Danmark are rated AAA by S&P (stable outlook). In addition, bonds issued from capital centre S are rated AAA (stable outlook) by Fitch, while bonds issued from capital centre T are rated AA+ (positive outlook).

Covered bonds issued by Danske Bank A/S are rated AAA by both S&P Global and Fitch Ratings, while covered bonds issued by Danske Bank PLC are rated AAA by Moody's.

**Funding and liquidity**

We have almost fulfilled our estimated funding need for the year. However, we may take advantage of benign market conditions in the fourth quarter to pre-fund part of the funding need for 2017, which is expected to be at a level similar to this year's.

We access different markets and different currencies to fulfil our funding need, as evidenced by our issuance activity also in the first three quarters of 2016. This includes regular issues in EUR benchmark format, both covered bonds and senior unsecured debt, as well as issues on the domestic USD market for senior debt in the Rule 144A format. We supplement the benchmark issues with private placements of bonds. Since Danske Bank is a Nordic universal bank, the Nordic currencies are an important source of funding, which we intend to utilise further going forward. We will also from time to time issue in GBP, JPY, CHF as well as other currencies when market conditions allow. Issuing subordinated debt in Additional Tier 1 or Tier 2 format may cover part of the funding need. However, the issuance plans for subordinated debt will continue to be driven by balance sheet growth and redemptions on the one side and our capital targets on the other.

In the first nine months of 2016, Danske Bank issued senior debt for DKK 54.9 billion and covered bonds for DKK 18.9 billion, totalling DKK 73.8 billion. The issues include several benchmarks, especially within senior unsecured debt. We have tapped the US domestic markets twice, most recently with a dual tranche issue of both a 5-year fixed and a 3-year fixed/floating bond. We also redeemed long-term debt of DKK 52.4 billion.

With a liquidity buffer of DKK 559 billion at the end of September 2016, Danske Bank's liquidity position remained robust.

Our liquidity coverage ratio stood at 137% at 30 September 2016.

Stress tests show that we have a sufficient liquidity buffer well beyond 12 months.

At the end of September, the total nominal value of outstanding long-term funding, excluding additional tier 1 capital and debt issued by Realkredit Danmark, was DKK 344 billion, against DKK 323 billion at the end of 2015.

| Danske Bank excluding Realkredit Danmark<br>(DKK billions) | 30 Sept.<br>2016 | 31 Dec.<br>2015 |
|--|------------------|-----------------|
| Covered bonds  | 168              | 171             |
| Senior unsecured debt                                      | 137              | 112             |
| Subordinated debt  | 38               | 40              |
| <b>Total</b>   | <b>344</b>       | <b>323</b>      |

**The Supervisory Diamond**

The Danish FSA has identified a number of specific risk indicators for banks and has set threshold values that all Danish banks must comply with. The requirements are known as the Supervisory Diamond.

At 30 September 2016, Danske Bank was in compliance with all threshold values. A separate report is available at [danskebank.com/ir](http://danskebank.com/ir).

Realkredit Danmark also complies with all threshold values.

**Capital regulation**

The Group's leverage ratio was 4.3% at 30 September 2016 when transitional rules are taken into account. Assuming fully phased-in tier 1 capital under CRR/CRD IV without taking into account any refinancing of non-eligible additional tier 1 instruments, the leverage ratio would be 4.0%. At the end of 2016, the EU Commission is expected to put forward a proposal for an EU harmonised minimum leverage ratio requirement to take effect from 2018.

The Basel Committee on Banking Supervision (BCBS) is conducting a review of the standards for calculating REA. This review is popularly known as Basel IV. Among other things, Basel IV proposes to constrain the use of internal models and introduce a permanent floor under REA. The revised standards are expected to be final in the beginning of 2017, whereafter the EU implementation process will begin.

In accordance with the Bank Recovery and Resolution Directive (BRRD), the Danish FSA is required to set a minimum requirement for own funds and eligible liabilities (MREL) for Danish institutions. We will continue our dialogue with the Danish FSA on the MREL for Danske Bank through 2017 and we do not expect a requirement to take effect until 2018 at the earliest.

Danske Bank is monitoring international and EU developments closely, but the extent of the final regulatory changes and implementation are currently unknown.

**Executive Board**

Jesper Nielsen was appointed new Head of Personal Banking and member of the Executive Board with effect from 1 October 2016. Jesper Nielsen comes from a position as Head of Business Development at Personal Banking.

# Personal Banking

Profit before tax increased 31% from the level in the first nine months of 2015. Lower expenses and net impairment reversals drove the improvement. Income was under pressure owing to persistently negative interest rates and a fall in activity levels from the exceptionally high level in 2015. The lower activity levels were to some degree offset by good customer inflow in a number of our core markets, which had a positive effect on net interest income.

| Personal Banking<br>(DKK millions)   | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016   | Q2<br>2016   | Index<br>Q3/Q2 | Q3<br>2015   | Index<br>16/15 | Full year<br>2015 |
|--|---------------|---------------|----------------|--------------|--------------|----------------|--------------|----------------|-------------------|
| Net interest income  | 5,722         | 5,937         | 96             | 1,899        | 1,919        | 99             | 1,951        | 97             | 7,909             |
| Net fee income   | 2,487         | 2,686         | 93             | 890          | 808          | 110            | 830          | 107            | 3,494             |
| Net trading income   | 385           | 399           | 97             | 121          | 103          | 118            | 97           | 125            | 517               |
| Other income   | 456           | 478           | 95             | 144          | 187          | 77             | 139          | 103            | 609               |
| Total income   | 9,050         | 9,500         | 95             | 3,054        | 3,017        | 101            | 3,017        | 101            | 12,529            |
| Operating expenses   | 5,661         | 6,248         | 91             | 1,926        | 1,939        | 99             | 1,982        | 97             | 8,444             |
| Goodwill impairment charges  | -             | -             | -              | -            | -            | -              | -            | -              | 3,155             |
| Profit before loan impairment charges  | 3,388         | 3,252         | 104            | 1,128        | 1,079        | 105            | 1,035        | 109            | 930               |
| Loan impairment charges  | -289          | 455           | -              | -110         | -14          | -              | 24           | -              | 390               |
| <b>Profit before tax</b>   | <b>3,678</b>  | <b>2,797</b>  | <b>131</b>     | <b>1,238</b> | <b>1,093</b> | <b>113</b>     | <b>1,011</b> | <b>122</b>     | <b>540</b>        |
| <b>Profit before tax and goodwill impairment charges</b>                                 | <b>3,678</b>  | <b>2,797</b>  | <b>131</b>     | <b>1,238</b> | <b>1,093</b> | <b>113</b>     | <b>1,011</b> | <b>122</b>     | <b>3,695</b>      |
| Loans, excluding reverse transactions before impairments                                 | 741,254       | 714,879       | 104            | 741,254      | 730,694      | 101            | 714,879      | 104            | 720,532           |
| Allowance account, loans   | 5,426         | 6,152         | 88             | 5,426        | 5,583        | 97             | 6,152        | 88             | 6,011             |
| Deposits, excluding repo deposits  | 267,371       | 254,067       | 105            | 267,371      | 267,351      | 100            | 254,067      | 105            | 256,394           |
| Bonds issued by Realkredit Danmark   | 399,694       | 388,872       | 103            | 399,694      | 395,484      | 101            | 388,872      | 103            | 392,484           |
| Allowance account, guarantees  | 485           | 629           | 77             | 485          | 530          | 92             | 629          | 77             | 603               |
| Allocated capital (average)*   | 22,482        | 22,590        | 100            | 22,957       | 22,335       | 103            | 21,901       | 105            | 22,002            |
| Net interest income as % p.a. of loans and deposits                                      | 0.76          | 0.82          |                | 0.76         | 0.77         |                | 0.81         |                | 0.81              |
| Profit before tax and goodwill impairment charges as % p.a. of allocated capital (ROAC)* | 21.8          | 16.5          |                | 21.6         | 19.6         |                | 18.5         |                | 16.6              |
| Cost/income ratio before goodwill impairment charges (%)                                 | 62.6          | 65.8          |                | 63.1         | 64.3         |                | 65.7         |                | 67.4              |
| Full-time-equivalent staff   | 4,971         | 5,163         | 96             | 4,971        | 5,070        | 98             | 5,163        | 96             | 5,120             |

Fact Book Q3 2016 provides financial highlights at the country level for Personal Banking. Fact Book Q3 2016 is available at [danskebank.com/jr](http://danskebank.com/jr).

\* From 2016, allocated capital is based on the Group's new, simplified and more transparent capital allocation framework. The framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target.

## Q1-Q3 2016 vs Q1-Q3 2015

We saw satisfactory increases in the net inflow of customers in Norway and Sweden in particular as a result of our partnerships with Akademikerne and Saco, and this had a positive effect on our result.

Profit before tax increased 31% to DKK 3.7 billion. The increase was due mainly to a continued decrease in expenses and net impairment reversals.

Total income declined DKK 0.5 billion to DKK 9.1 billion. Net interest income was 4% lower, as the increase in lending volumes could not compensate for the pressure on margins.

Net fee income fell 7% and net trading income fell 3% from the levels recorded for the first nine months of 2015. Fee and trading income declined due to a fall in remortgaging activity from the extraordinarily high level in 2015. In addition, investment-related income fell as market turbulence adversely affected investment volumes and the trading activity of personal customers.

The pressure on income was to some extent offset by an inflow of business with new customers from our partnerships

with Akademikerne in Norway and Saco in Sweden. Furthermore, activity levels picked up in the third quarter of 2016, although not enough to compensate for the lower levels in the first half of 2016.

Operating expenses declined 9%, primarily due to increased cost efficiency, lower activity levels and lower depreciation of intangible assets. In addition, the costs associated with the deposit guarantee scheme were replaced with a lower contribution to the Danish Resolution Fund.

## Credit quality

Credit quality continues to improve in most of our markets on the basis of stable macroeconomic conditions and the low level of interest rates.

The delinquency rate at Realkredit Danmark remained low and stable throughout the first nine months of the year.

Because of strengthened credit quality and stable macroeconomic conditions, loan impairments continued to diminish, resulting in net reversals of DKK 289 million in the first nine months of 2016.

Overall, the LTV level improved in all markets during the first nine months of 2016.

#### Loan-to-value ratio, home loans

|              | 30 September 2016 |                          | 31 December 2015 |                          |
|--------------|-------------------|--------------------------|------------------|--------------------------|
|              | Average LTV (%)   | Credit exposure (DKK bn) | Average LTV (%)  | Credit exposure (DKK bn) |
| Denmark      | 66.7              | 462                      | 67.2             | 453                      |
| Finland      | 60.8              | 84                       | 61.9             | 84                       |
| Sweden       | 59.8              | 67                       | 62.1             | 64                       |
| Norway       | 62.6              | 93                       | 64.2             | 78                       |
| <b>Total</b> | <b>64.8</b>       | <b>705</b>               | <b>65.7</b>      | <b>679</b>               |

#### Credit exposure

Credit exposure increased to DKK 771 billion in the first nine months of 2016, mainly because of growth in Denmark, Norway and Sweden. In Denmark, credit exposure increased owing to both increased lending and a net positive effect of fair value adjustments.

| (DKK millions) | Net credit exposure |                  | Impairments (ann.) (%) |
|----------------|---------------------|------------------|------------------------|
|                | 30 September 2016   | 31 December 2015 | 30 September 2016      |
| Denmark        | 493,528             | 476,726          | -0.09                  |
| Finland        | 90,686              | 90,294           | 0.08                   |
| Sweden         | 74,295              | 72,295           | -0.01                  |
| Norway         | 112,944             | 96,269           | -0.02                  |
| Other          | -                   | -                | -                      |
| <b>Total</b>   | <b>771,453</b>      | <b>735,585</b>   | <b>-0.05</b>           |

### Q3 2016 vs Q2 2016

Profit before tax increased 13% to DKK 1.2 billion in the third quarter of 2016.

Total income increased 1%, driven by increased volumes and higher activity levels.

Fee income and net trading income increased 10% and 18%, respectively, reflecting the increased activity levels within investment and remortgaging.

Operating expenses decreased 1%, mainly owing to reduced staff costs.

Loan impairments showed a net reversal, reflecting stable credit quality.

# Business Banking

Profit before tax decreased 2% from the level in the first nine months of 2015, primarily because remortgaging activity was extraordinarily high in 2015. Net interest income increased, despite the interest rate backdrop, reflecting increased lending volumes. We gained new customers and business volumes rose in all markets despite low activity, low interest rates and a difficult macroeconomic environment. Loan impairment charges continued to decrease, owing to our continued efforts to improve credit quality and higher collateral values. Operating expenses were up 2% due to higher regulatory costs.

| Business Banking<br>(DKK millions)   | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016   | Q2<br>2016   | Index<br>Q3/Q2 | Q3<br>2015   | Index<br>16/15 | Full year<br>2015 |
|--|---------------|---------------|----------------|--------------|--------------|----------------|--------------|----------------|-------------------|
| Net interest income  | 6,279         | 6,195         | 101            | 2,078        | 2,117        | 98             | 2,047        | 101            | 8,309             |
| Net fee income   | 1,224         | 1,433         | 85             | 435          | 396          | 110            | 426          | 102            | 1,864             |
| Net trading income   | 392           | 471           | 83             | 100          | 138          | 72             | 58           | 173            | 606               |
| Other income   | 405           | 471           | 86             | 117          | 156          | 75             | 139          | 84             | 581               |
| Total income   | 8,300         | 8,570         | 97             | 2,729        | 2,808        | 97             | 2,670        | 102            | 11,360            |
| Operating expenses   | 3,527         | 3,467         | 102            | 1,198        | 1,187        | 101            | 1,121        | 107            | 4,704             |
| Goodwill impairment charges  | -             | -             | -              | -            | -            | -              | -            | -              | 1,296             |
| Profit before loan impairment charges  | 4,774         | 5,103         | 94             | 1,532        | 1,621        | 94             | 1,549        | 99             | 5,360             |
| Loan impairment charges  | -54           | 173           | -              | -31          | 5            | -              | 64           | -              | 191               |
| <b>Profit before tax</b>   | <b>4,828</b>  | <b>4,930</b>  | <b>98</b>      | <b>1,563</b> | <b>1,616</b> | <b>97</b>      | <b>1,485</b> | <b>105</b>     | <b>5,169</b>      |
| <b>Profit before tax and goodwill impairment charges</b>                                 | <b>4,828</b>  | <b>4,930</b>  | <b>98</b>      | <b>1,563</b> | <b>1,616</b> | <b>97</b>      | <b>1,485</b> | <b>105</b>     | <b>6,465</b>      |
| Loans, excluding reverse transactions before impairments                                 | 661,496       | 613,231       | 108            | 661,496      | 657,462      | 101            | 613,231      | 108            | 629,909           |
| Allowance account, loans   | 13,812        | 15,347        | 90             | 13,812       | 13,929       | 99             | 15,347       | 90             | 14,756            |
| Deposits, excluding repo deposits  | 224,288       | 221,476       | 101            | 224,288      | 224,190      | 100            | 221,476      | 101            | 225,964           |
| Bonds issued by Realkredit Danmark   | 322,661       | 299,839       | 108            | 322,661      | 310,216      | 104            | 299,839      | 108            | 301,799           |
| Allowance account, guarantees  | 363           | 299           | 121            | 363          | 356          | 102            | 299          | 121            | 336               |
| Allocated capital (average)*   | 41,350        | 34,552        | 120            | 41,387       | 40,969       | 101            | 34,509       | 120            | 34,267            |
| Net interest income as % p.a. of loans and deposits                                      | 0.96          | 1.01          |                | 0.95         | 0.98         |                | 1.00         |                | 0.99              |
| Profit before tax and goodwill impairment charges as % p.a. of allocated capital (ROAC)* | 15.6          | 19.0          |                | 15.1         | 15.8         |                | 17.2         |                | 18.8              |
| Cost/income ratio before goodwill impairment charges (%)                                 | 42.5          | 40.5          |                | 43.9         | 42.3         |                | 42.0         |                | 41.4              |
| Full-time-equivalent staff   | 2,712         | 2,773         | 98             | 2,712        | 2,704        | 100            | 2,773        | 98             | 2,761             |

Fact Book Q3 2016 provides financial highlights at the country level for Business Banking. Fact Book Q3 2016 is available at [danskebank.com/ir](http://danskebank.com/ir).

\* From 2016, allocated capital is based on the Group's new, simplified and more transparent capital allocation framework. The framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target.

## Q1-Q3 2016 vs Q1-Q3 2015

Lending increased in all our markets, we gained new customers and saw good business momentum during the period.

Profit before tax decreased 2% to DKK 4.8 billion, owing to extraordinarily high net fee and net trading income in 2015. The result benefited from continued lending growth and a net DKK 54 million reversal of impairments, however.

Net interest income increased 1% as lending growth in all our markets offset the continued pressure on margins. Total lending rose 8%, reflecting balanced growth across industries, while deposits were stable.

Income from fees and trading fell, owing to a decline in remortgaging activity from the extraordinarily high level in the first half of 2015, when declining interest rates resulted in extensive remortgaging.

Operating expenses increased 2% owing to higher regulatory costs.

## Credit quality improving

Relatively stable macroeconomic conditions, increasing collateral values and our continued efforts to improve credit quality led to a net reversal of impairments of DKK 54 million in the first nine months of 2016, against a charge of DKK 173 million in the first nine months of 2015.

The low level of impairments continued to be based primarily on reversals in the commercial property segments in Denmark and Norway, driven by increasing property prices, while further impairment charges were made against facilities to customers in the agricultural sector in Denmark, reflecting weak market conditions for the sector.

## Credit exposure

Credit exposure amounted to DKK 761 billion at the end of September 2016, against DKK 728 billion at the end of 2015.

| (DKK millions) | Net credit exposure  |                     | Impairments<br>(ann.) [%] |
|----------------|----------------------|---------------------|---------------------------|
|                | 30 September<br>2016 | 31 December<br>2015 | 30 September<br>2016      |
| Denmark        | 437,145              | 423,842             | -0.05                     |
| Finland        | 71,713               | 67,766              | -0.15                     |
| Sweden         | 152,662              | 147,743             | 0.04                      |
| Norway         | 78,830               | 70,418              | 0.29                      |
| Baltics        | 20,716               | 18,687              | -0.15                     |
| Other          | 9                    | 8                   | -                         |
| <b>Total</b>   | <b>761,077</b>       | <b>728,465</b>      | <b>-0.01</b>              |

### Q3 2016 vs Q2 2016

Profit before tax decreased 3% and amounted to DKK 1.6 billion in the third quarter of 2016.

Total income decreased 3% from the level in the second quarter of 2016, owing to lower net interest income and net trading income.

Even though solid business momentum had a positive effect, net interest income was slightly down due to continued margin pressure in our core markets. Net fee income rose, while net trading income fell owing to seasonality within re-mortgaging.

Operating expenses remained on a par with the level in the second quarter.

Loan impairments remained at a very low level, amounting to a net reversal of DKK 31 million in the third quarter.

# Corporates & Institutions

Total income amounted to DKK 7.8 billion, an increase of DKK 0.3 billion from the level in the same period last year. The increase was owing to improved market conditions and increased client activity in the second and third quarters of 2016. Profit before tax amounted to DKK 3.5 billion, a decline of DKK 0.7 billion from the same period last year. This was caused by changes to the credit value adjustment model as well as impairment charges made against facilities to customers in the oil sector throughout 2016. Higher regulatory costs also contributed to the decrease in profit before tax.

| Corporates & Institutions<br>(DKK millions)             | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016   | Q2<br>2016   | Index<br>Q3/Q2 | Q3<br>2015 | Index<br>16/15 | Full year<br>2015 |
|---|---------------|---------------|----------------|--------------|--------------|----------------|------------|----------------|-------------------|
| Net interest income                                     | 2,266         | 2,030         | 112            | 778          | 761          | 102            | 667        | 117            | 2,660             |
| Net fee income  | 1,596         | 1,830         | 87             | 478          | 574          | 83             | 578        | 83             | 2,408             |
| Net trading income                                      | 3,934         | 3,667         | 107            | 1,560        | 1,284        | 121            | 790        | 197            | 4,799             |
| Other income  | 21            | 3             | -              | 5            | 3            | 184            | 1          | -              | 7                 |
| Total income  | 7,816         | 7,530         | 104            | 2,821        | 2,622        | 108            | 2,036      | 139            | 9,873             |
| Operating expenses                                      | 3,496         | 3,334         | 105            | 1,176        | 1,219        | 96             | 1,050      | 112            | 4,412             |
| Profit before loan impairment charges                   | 4,321         | 4,197         | 103            | 1,644        | 1,403        | 117            | 986        | 167            | 5,461             |
| Loan impairment charges                                 | 789           | -             | -              | 468          | 125          | -              | -11        | -              | 65                |
| <b>Profit before tax</b>                                | <b>3,532</b>  | <b>4,197</b>  | <b>84</b>      | <b>1,176</b> | <b>1,278</b> | <b>92</b>      | <b>997</b> | <b>118</b>     | <b>5,396</b>      |
| Loans, excluding reverse trans. before impairments      | 189,130       | 174,346       | 108            | 189,130      | 192,100      | 98             | 174,346    | 108            | 172,176           |
| Allowance account, loans                                | 2,209         | 2,066         | 107            | 2,209        | 1,825        | 121            | 2,066      | 107            | 2,155             |
| Allowance account, credit institutions                  | 38            | 67            | 57             | 38           | 40           | 95             | 67         | 57             | 6                 |
| Deposits, excluding repo deposits                       | 249,733       | 226,505       | 110            | 249,733      | 238,847      | 105            | 226,505    | 110            | 213,532           |
| Bonds issued by Realkredit Danmark                      | 18,640        | 22,649        | 82             | 18,640       | 19,686       | 95             | 22,649     | 82             | 22,030            |
| Allowance account, guarantees                           | 251           | 241           | 104            | 251          | 228          | 110            | 241        | 104            | 208               |
| Allocated capital (average)*                            | 37,980        | 37,453        | 101            | 36,749       | 36,864       | 100            | 35,770     | 103            | 36,471            |
| Net interest income as % p.a. of loans and deposits     | 0.69          | 0.68          |                | 0.71         | 0.71         |                | 0.67       |                | 0.69              |
| Profit before tax as % p.a. of allocated capital (ROAC) | 12.4          | 14.9          |                | 12.8         | 13.9         |                | 11.1       |                | 14.8              |
| Cost/income ratio (%)                                   | 44.7          | 44.3          |                | 41.7         | 46.5         |                | 51.6       |                | 44.7              |
| Full-time-equivalent staff                              | 1,812         | 1,811         | 100            | 1,812        | 1,828        | 99             | 1,811      | 100            | 1,832             |

## Total income (DKK millions)

|                     |              |              |            |              |              |            |              |            |              |
|---------------------|--------------|--------------|------------|--------------|--------------|------------|--------------|------------|--------------|
| FICC                | 3,409        | 3,153        | 108        | 1,376        | 1,078        | 128        | 720          | 191        | 4,049        |
| Capital Markets     | 1,161        | 1,154        | 101        | 337          | 455          | 74         | 260          | 130        | 1,535        |
| General Banking     | 3,247        | 3,223        | 101        | 1,107        | 1,089        | 102        | 1,056        | 105        | 4,289        |
| <b>Total income</b> | <b>7,816</b> | <b>7,530</b> | <b>104</b> | <b>2,821</b> | <b>2,622</b> | <b>108</b> | <b>2,036</b> | <b>139</b> | <b>9,873</b> |

\* From 2016, allocated capital is based on the Group's new, simplified and more transparent capital allocation framework. The framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target.

## Q1-Q3 2016 vs Q1-Q3 2015

In the beginning of the year, market conditions were very challenging with low client activity. However, client activity picked up in March, fuelled primarily by European Central Bank policy decisions. The higher activity levels continued throughout the second quarter, although the British referendum contributed to significant market volatility towards the end of the second quarter. In the third quarter, the markets were stronger and activity picked up.

Total income increased 4% to DKK 7.8 billion. Net interest income rose 12% as a result of increased lending and less margin pressure than in the first nine months of 2015. Net fee income dropped 13% owing to a decline in activity early in the year.

Net trading income picked up in the second and third quarters of 2016 due to increased client activity, and ended above the level in the same period last year. Improvements to the credit value adjustment model in the first half of 2016 had an adverse effect on the results.

Operating expenses increased 5% from the same period last year, owing to increased regulatory costs (the Danish Resolution Fund and anti-money laundering measures) and performance-based compensation.

## Market area developments

Total income from Fixed Income, Currencies and Commodities (FICC) increased 8% from the corresponding period of 2015, owing to improved market conditions and increased client activity in the second and third quarters of 2016.

With total income of DKK 1.2 billion, Capital Markets was on par with the level in the same period of 2015. The financial markets were challenging early in the year, but saw slight improvements in the second and third quarters. Income from General Banking was also on par with the level in the corresponding period of 2015.

#### Credit quality

In the first nine months of 2016, total impairments for Corporates & Institutions increased to DKK 789 million from a low level in the first nine months of 2015. The increase was owing primarily to impairment charges against facilities to subcontractors in the oil sector. The oil price recently reached around USD 50 per barrel, which to a certain extent stabilises the situation for oil companies active on the Norwegian continental shelf. It is the expectation, however, that it will take time before the full effect of this stabilisation feeds through to the subcontractors in the sector.

Despite increased impairments, loan portfolio quality at Corporates & Institutions is considered to be strong. At 30 September 2016, total credit exposure from lending activities, including repo transactions, amounted to DKK 830 billion. The total portfolio rose 26% from the level at the end of 2015. The rise was caused mainly by increased exposure to sovereigns as deposits with central banks increased on the basis of the substantial inflow of liquidity into the Danish financial system. Credit exposure to financial institutions and corporate clients increased slightly.

The sovereign portfolio consists primarily of exposures to the stable, highly-rated Nordic sovereigns and to central banks. Most of the exposure to financial institutions consists of repo lending facilities. The corporate portfolio is diverse, consisting mainly of large companies based in the Nordic countries and large international clients with activities in the Nordic region.

#### Q3 2016 vs Q2 2016

Profit before tax decreased 8% from the second to the third quarter of 2016, mainly owing to increased impairments.

At FICC, income rose 28% due to increased client activity resulting from the improved market conditions and the adverse effect of the improvements to the credit value adjustment model in the second quarter.

At Capital Markets, total income decreased. Activity was good in the second quarter, but slowed in the third quarter due to seasonality over the summer months.

Operating expenses decreased 4% from the level in the preceding quarter, mainly owing to our continued focus on costs.

| (DKK millions)         | Net credit exposure  |                     | Impairments<br>[ann.] (%) |
|------------------------|----------------------|---------------------|---------------------------|
|                        | 30 September<br>2016 | 31 December<br>2015 | 30 September<br>2016      |
| Sovereign              | 228,937              | 77,722              | -0.02                     |
| Financial Institutions | 247,043              | 256,758             | -                         |
| Corporate              | 353,518              | 332,771             | 0.55                      |
| Other                  | 142                  | 31                  | -                         |
| <b>Total</b>           | <b>829,641</b>       | <b>667,283</b>      | <b>0.26</b>               |

# Wealth Management

Wealth Management delivered a profit before tax of DKK 3.2 billion, which was 5% lower than in the first nine months of 2015. The decline was caused by volatility in the markets, especially in the first half of 2016. Market developments reduced the average nominal value of assets under management in the period, which in turn had a negative effect on fee income. Strategic initiatives to support our ambition of growing our market shares within Nordic wealth management are progressing according to plan.

| Wealth Management<br>(DKK millions)                      | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016   | Q2<br>2016 | Index<br>Q3/Q2 | Q3<br>2015 | Index<br>16/15 | Full year<br>2015 |
|--|---------------|---------------|----------------|--------------|------------|----------------|------------|----------------|-------------------|
| Net interest income                                      | 499           | 470           | 106            | 167          | 164        | 102            | 153        | 109            | 620               |
| Net fee income   | 4,584         | 4,809         | 95             | 1,533        | 1,501      | 102            | 1,538      | 100            | 6,977             |
| Net trading income                                       | 443           | 265           | 167            | 299          | 59         | -              | -30        | -              | 316               |
| Other income   | 352           | 414           | 85             | 90           | 158        | 57             | 153        | 59             | 564               |
| Total income   | 5,878         | 5,958         | 99             | 2,089        | 1,882      | 111            | 1,814      | 115            | 8,477             |
| Operating expenses                                       | 2,784         | 2,658         | 105            | 902          | 964        | 94             | 882        | 102            | 3,702             |
| Profit before loan impairment charges                    | 3,094         | 3,300         | 94             | 1,188        | 918        | 129            | 932        | 127            | 4,775             |
| Loan impairment charges                                  | -82           | -39           | -              | -8           | -23        | -              | -5         | -              | -29               |
| <b>Profit before tax</b>                                 | <b>3,176</b>  | <b>3,339</b>  | <b>95</b>      | <b>1,195</b> | <b>941</b> | <b>127</b>     | <b>937</b> | <b>128</b>     | <b>4,804</b>      |
| Loans, excluding reverse trans. before impairments       | 71,677        | 67,483        | 106            | 71,677       | 70,744     | 101            | 67,483     | 106            | 68,399            |
| Allowance account, loans                                 | 595           | 623           | 95             | 595          | 610        | 98             | 623        | 95             | 604               |
| Deposits, excluding repo deposits                        | 63,948        | 55,386        | 115            | 63,948       | 62,917     | 102            | 55,386     | 115            | 52,912            |
| Bonds issued by Realkredit Danmark                       | 30,795        | 31,394        | 98             | 30,795       | 30,658     | 100            | 31,394     | 98             | 31,771            |
| Allowance account, guarantees                            | 8             | 2             | -              | 8            | 3          | 257            | 2          | -              | 2                 |
| Allocated capital (average)*                             | 13,937        | 15,575        | 89             | 12,480       | 13,085     | 95             | 15,447     | 81             | 15,566            |
| Net interest income as % p.a. of loans and deposits      | 0.49          | 0.51          |                | 0.49         | 0.49       |                | 0.50       |                | 0.51              |
| Profit before tax as % p.a. of allocated capital (ROAC)* | 30.4          | 28.6          |                | 38.3         | 28.8       |                | 24.3       |                | 30.9              |
| Cost/income ratio (%)                                    | 47.4          | 44.6          |                | 43.2         | 51.2       |                | 48.6       |                | 43.7              |
| Full-time-equivalent staff                               | 1,980         | 1,975         | 100            | 1,980        | 1,983      | 100            | 1,975      | 100            | 1,952             |

## Breakdown of assets under management\*\* (DKK billions)

|                                      |              |              |            |              |              |            |              |            |              |
|--------------------------------------|--------------|--------------|------------|--------------|--------------|------------|--------------|------------|--------------|
| Life conventional                    | 168          | 164          | 102        | 168          | 166          | 101        | 164          | 102        | 161          |
| Asset management                     | 801          | 742          | 108        | 801          | 766          | 105        | 742          | 108        | 774          |
| Assets under advice                  | 414          | 432          | 96         | 414          | 403          | 103        | 432          | 96         | 435          |
| <b>Total assets under management</b> | <b>1,383</b> | <b>1,339</b> | <b>103</b> | <b>1,383</b> | <b>1,336</b> | <b>104</b> | <b>1,339</b> | <b>103</b> | <b>1,369</b> |

## Breakdown of net fee income (DKK millions)

|                             |              |              |           |              |              |            |              |            |              |
|-----------------------------|--------------|--------------|-----------|--------------|--------------|------------|--------------|------------|--------------|
| Management fees             | 3,712        | 3,751        | 99        | 1,242        | 1,234        | 101        | 1,246        | 100        | 4,955        |
| Performance fees            | 19           | 95           | 20        | 4            | 3            | 148        | 3            | 148        | 506          |
| Risk allowance fees         | 853          | 963          | 89        | 287          | 264          | 109        | 289          | 99         | 1,516        |
| <b>Total net fee income</b> | <b>4,584</b> | <b>4,809</b> | <b>95</b> | <b>1,533</b> | <b>1,501</b> | <b>102</b> | <b>1,538</b> | <b>100</b> | <b>6,977</b> |

\*From 2016, allocated capital is based on the Group's new, simplified and more transparent capital allocation framework. The framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target.

\*\*Assets under management consists of our life conventional business (Danica Traditionel), asset management (Danica unit-linked and Danske Capital) and assets under advice (the investment decision is made by the client) from personal, business and private banking customers.

### Q1-Q3 2016 vs Q1-Q3 2015

Profit before tax amounted to DKK 3.2 billion, a decline of 5% caused primarily by a market-driven decline in average assets under management in the period that reduced net fee income, which was unusually high in the same period of 2015.

Net interest income was up 6% to DKK 0.5 billion as a result of a 6% rise in lending volumes.

Net fee income was affected by the turbulence in the financial markets, which led to lower customer activity and a decline in average assets under management. Net fee income amounted to DKK 4.6 billion and dropped 5% from the same period last year owing to lower performance and risk allowance fees. Management fees, on the other hand, were unchanged at DKK 3.7 billion.

Net trading income increased to DKK 0.4 billion from DKK 0.3 billion, benefiting from one-off income of DKK 175 million relating to insurance contracts.

As a result, total income declined 1% from the year-earlier level.

Operating expenses were up 5%, influenced by the establishment of the new business unit.

### Credit quality

Credit quality continues to improve in most of our markets on the basis of more favourable macroeconomic conditions.

The delinquency rate at Realkredit Danmark remained low and stable throughout the first nine months of the year.

As a result of strengthened credit quality and more favourable macroeconomic conditions, loan impairments continued to fall, resulting in a net reversal of DKK 82 million in the first nine months of 2016.

Overall, the LTV level improved in all markets during the first nine months of 2016.

### Loan-to-value ratio, home loans

|              | 30 September 2016 |                          | 31 December 2015 |                          |
|--------------|-------------------|--------------------------|------------------|--------------------------|
|              | Average LTV (%)   | Credit exposure (DKK bn) | Average LTV (%)  | Credit exposure (DKK bn) |
| Denmark      | 61.6              | 38                       | 62.0             | 36                       |
| Finland      | 64.9              | 2                        | 65.4             | 2                        |
| Sweden       | 61.7              | 3                        | 64.1             | 3                        |
| Norway       | 61.1              | 7                        | 61.4             | 6                        |
| Luxembourg   | -                 | -                        | -                | -                        |
| <b>Total</b> | <b>61.7</b>       | <b>50</b>                | <b>62.2</b>      | <b>47</b>                |

### Credit exposure

Credit exposure increased to DKK 81 billion in the first nine months of 2016, due mainly to growth in Denmark, Sweden, Norway and Luxembourg. In Denmark, credit exposure increased owing to both increased lending and a net positive effect of fair value adjustments.

| (DKK millions) | Net credit exposure |                  | Impairments (ann.) (%) |
|----------------|---------------------|------------------|------------------------|
|                | 30 September 2016   | 31 December 2015 | 30 September 2016      |
| Denmark        | 55,359              | 49,378           | -0.32                  |
| Finland        | 3,305               | 3,386            | -                      |
| Sweden         | 5,462               | 5,017            | 0.01                   |
| Norway         | 10,389              | 9,186            | -0.12                  |
| Luxembourg     | 6,550               | 5,919            | 0.02                   |
| Other          | -                   | 722              | -                      |
| <b>Total</b>   | <b>81,066</b>       | <b>73,607</b>    | <b>-0.16</b>           |

### Assets under management

Assets under management consist of our life conventional business (*Danica Traditionel*), asset management (Danica unit-linked and Danske Capital) as well as assets under advice, where the client makes the investment decision. For the first nine months of 2016, assets under management totalled DKK 1,383 billion.

Assets under management increased 1%, or DKK 14 billion, from the level at the end of 2015, driven by a positive inflow from net sales and premiums. For Danske Capital, net sales in the first nine months amounted to DKK 3.7 billion, which came from institutional and retail clients. Net premiums for Danica Pension amounted to DKK 24.6 billion.

### Investment return on customer funds

For our asset management business, 66% of all investment products generated above-benchmark results. On a 3-year horizon, 72% were above benchmark.

|                     | % of investment products (GIPS composites) with above-benchmark returns (pre-costs)* |        |
|---------------------|--|--------|
|                     | First nine months 2016   | 3-year |
| All funds           | 66   | 72     |
| Equity funds        | 61   | 72     |
| Fixed-income funds  | 81   | 80     |
| Balanced funds etc. | 45   | 53     |

\*Source: Investment Performance, based on results from Global Investment Performance Standard

Customers with *Danica Balance Mix* achieved returns on investments of 2.3% to 5.0%. The return for customers with *Danica Balance* (medium risk profile with 15 years to retirement) was 4.8%. Compared with the market return, the return was satisfactory, and the positive trend we have seen since the summer of 2015 continued.

## Q3 2016 vs Q2 2016

In the third quarter of 2016, profit before tax increased to DKK 1.2 billion, up 27% from the level in the second quarter of 2016.

We continued to work on capital efficiency and improved ROAC to 38.3% in the third quarter.

Total income increased 11% due to higher net fee and net trading income. In the third quarter, net trading income benefited from one-off income of DKK 175 million.

Net sales in the third quarter amounted to DKK 0.9 billion, against DKK 5.8 billion in the second quarter. Net premiums at Danica Pension amounted to DKK 8.7 billion in the third quarter.

Operating expenses were down 6%, primarily due to seasonal effects.

# Northern Ireland

Profit before tax declined 18% to DKK 901 million, driven by movements in the GBP/DKK exchange rate and reduced loan impairment reversals. Loan impairments continued to show a net reversal, however, reversals were lower in 2016 than in the same period in 2015. In local currency, profit before impairments increased 8%, driven by growth in both lending and deposit volumes, lower funding costs, higher cards-related income and income from the sale of a property.

| Northern Ireland<br>(DKK millions)   | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016 | Q2<br>2016 | Index<br>Q3/Q2 | Q3<br>2015 | Index<br>16/15 | Full year<br>2015 |
|--|---------------|---------------|----------------|------------|------------|----------------|------------|----------------|-------------------|
| Net interest income  | 1,117         | 1,208         | 93             | 340        | 392        | 87             | 414        | 82             | 1,620             |
| Net fee income   | 363           | 380           | 95             | 129        | 112        | 115            | 130        | 99             | 487               |
| Net trading income   | 102           | 89            | 115            | 55         | 25         | 223            | 32         | 172            | 118               |
| Other income   | 16            | 11            | 141            | 3          | 3          | 112            | 2          | 159            | 14                |
| Total income   | 1,598         | 1,688         | 95             | 528        | 532        | 99             | 578        | 91             | 2,239             |
| Operating expenses   | 909           | 979           | 93             | 296        | 328        | 90             | 304        | 97             | 1,369             |
| Goodwill impairment charges  | -             | -             | -              | -          | -          | -              | -          | -              | 150               |
| Profit before loan impairment charges  | 689           | 709           | 97             | 232        | 204        | 114            | 274        | 85             | 720               |
| Loan impairment charges  | -211          | -393          | -              | -60        | -71        | -              | -159       | -              | -561              |
| <b>Profit before tax</b>   | <b>901</b>    | <b>1,102</b>  | <b>82</b>      | <b>293</b> | <b>275</b> | <b>107</b>     | <b>433</b> | <b>68</b>      | <b>1,281</b>      |
| <b>Profit before tax and goodwill impairment charges</b>                               | <b>901</b>    | <b>1,102</b>  | <b>82</b>      | <b>293</b> | <b>275</b> | <b>107</b>     | <b>433</b> | <b>68</b>      | <b>1,431</b>      |
| Loans, excluding reverse transactions before impairments                               | 45,741        | 53,289        | 86             | 45,741     | 46,073     | 99             | 53,289     | 86             | 52,225            |
| Allowance account, loans   | 1,868         | 3,544         | 53             | 1,868      | 2,127      | 88             | 3,544      | 53             | 2,789             |
| Deposits, excluding repo deposits  | 57,586        | 61,379        | 94             | 57,586     | 58,786     | 98             | 61,379     | 94             | 63,601            |
| Allowance account, guarantees  | 23            | 32            | 73             | 23         | 23         | 101            | 32         | 73             | 26                |
| Allocated capital (average)*   | 7,639         | 7,938         | 96             | 6,268      | 8,342      | 75             | 8,425      | 74             | 8,142             |
| Net interest income as % p.a. of loans and deposits                                    | 1.47          | 1.45          |                | 1.34       | 1.53       |                | 1.49       |                | 1.43              |
| Profit before tax and goodwill impairment charges as % p.a. of allocated capital (ROE) | 15.7          | 18.5          |                | 18.7       | 13.2       |                | 20.6       |                | 17.5              |
| Cost/income ratio before goodwill impairment charges (%)                               | 56.9          | 58.0          |                | 56.1       | 61.7       |                | 52.6       |                | 61.1              |
| Full-time-equivalent staff   | 1,290         | 1,279         | 101            | 1,290      | 1,273      | 101            | 1,279      | 101            | 1,287             |

\* Allocated capital equals the legal entity's capital.

## Q1-Q3 2016 vs Q1-Q3 2015

Profit before tax decreased 18% to DKK 901 million, with profit before loan impairments being 3% lower as adverse movements in the GBP/DKK exchange rate (11% depreciation year-on-year) offset underlying growth measured in local currency.

Total income stood at DKK 1,598 million, down 5% due to adverse exchange rate movements. Operating expenses were down 7%, again benefiting from exchange rate movements.

Loan impairments continued to show a net reversal, however, reversals were lower in 2016 than in the same period in 2015.

## Q1-Q3 2016 vs Q1-Q3 2015 in local currency

In local currency, profit before impairments increased 8%. Income increased 5%, reflecting growth in both lending and deposit volumes, lower funding costs, higher cards-related income and income from the sale of a property. Costs increased 3%, with lower underlying costs offset by higher indirect taxation costs following a change in requirements this year.

## UK referendum on EU membership

Following the referendum outcome, the Bank of England reduced the UK base rate from 0.50% to 0.25% and this had an adverse impact on net interest income. Uncertainty and volatility in exchange rates continues to affect the rate of growth and lending demand among large business customers. Consumer confidence remains positive.

## Credit quality

The net loan impairment reversal of DKK -211 million in the first nine months of 2016 (down from DKK -393 million in the same period of 2015) is still indicative of a continuing recovery in property values and in the trading results of our business customers.

| (DKK millions)       | Net credit exposure  |                     | Impairments<br>(ann.) (%) |
|----------------------|----------------------|---------------------|---------------------------|
|                      | 30 September<br>2016 | 31 December<br>2015 | 30 September<br>2016      |
| Personal customers   | 17,599               | 19,443              | 0.18                      |
| Public institutions  | 14,575               | 17,598              | -0.18                     |
| Financial customers  | 1,047                | 455                 | 0.22                      |
| Commercial customers | 29,861               | 32,535              | -1.73                     |
| <b>Total</b>         | <b>63,083</b>        | <b>70,030</b>       | <b>-0.60</b>              |

## Q3 2016 vs Q2 2016

Profit before tax rose in the third quarter, reflecting lower operating expenses and continuing impairment reversals.

Operating expenses decreased 10% from the level in the second quarter, reflecting GBP depreciation, reduced staff costs and timing in relation to property costs.

# Non-core

Profit before tax for the first nine months of 2016 was DKK 5 million, a decrease of DKK 28 million from the level in the first nine months of 2015. The winding-up of the Non-core portfolios is proceeding according to plan and net credit exposure has decreased DKK 4 billion since the end of 2015.

| Non-core<br>(DKK millions)                               | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016 | Q2<br>2016 | Index<br>Q3/Q2 | Q3<br>2015 | Index<br>16/15 | Full year<br>2015 |
|--|---------------|---------------|----------------|------------|------------|----------------|------------|----------------|-------------------|
| Total income   | 190           | 263           | 72             | 46         | 74         | 61             | 157        | 29             | 334               |
| Operating expenses                                       | 284           | 311           | 91             | 105        | 92         | 115            | 98         | 107            | 406               |
| Profit before loan impairment charges                    | -93           | -48           | -              | -60        | -17        | -              | 59         | -              | -72               |
| Loan impairment charges                                  | -98           | -81           | -              | -17        | -82        | -              | 56         | -              | -118              |
| <b>Profit before tax</b>                                 | <b>5</b>      | <b>33</b>     | <b>14</b>      | <b>-42</b> | <b>65</b>  | <b>-</b>       | <b>3</b>   | <b>-</b>       | <b>46</b>         |
| Loans, excluding reverse transactions before impairments | 22,626        | 28,776        | 79             | 22,626     | 25,167     | 90             | 28,776     | 79             | 27,714            |
| Allowance account, loans                                 | 2,885         | 4,018         | 72             | 2,885      | 3,859      | 75             | 4,018      | 72             | 3,870             |
| Deposits, excluding repo deposits                        | 2,850         | 6,975         | 41             | 2,850      | 3,187      | 89             | 6,975      | 41             | 3,735             |
| Allowance account, guarantees                            | 31            | 39            | 79             | 31         | 34         | 91             | 39         | 79             | 46                |
| Allocated capital (average)*                             | 2,999         | 6,705         | 45             | 2,768      | 3,199      | 87             | 5,215      | 53             | 6,224             |
| Net interest income as % p.a. of loans and deposits      | 1.13          | 0.95          |                | 0.87       | 1.21       |                | 1.70       |                | 1.06              |
| Profit before tax as % p.a. of allocated capital (ROAC)* | 0.2           | 0.7           |                | -6.1       | 8.1        |                | 0.2        |                | 0.7               |
| Cost/income ratio (%)                                    | 149.5         | 118.3         |                | 228.3      | 124.3      |                | 62.4       |                | 121.6             |
| Full-time-equivalent staff                               | 154           | 325           | 47             | 154        | 236        | 65             | 325        | 47             | 277               |

## Loan impairment charges (DKK millions)

|                        |            |            |          |            |            |          |           |          |             |
|------------------------|------------|------------|----------|------------|------------|----------|-----------|----------|-------------|
| Non-core banking**     | -97        | -79        | -        | -17        | -82        | -        | 53        | -        | -118        |
| Non-core conduits etc. | -1         | -2         | -        | -          | -          | -        | 3         | -        | -           |
| <b>Total</b>           | <b>-98</b> | <b>-81</b> | <b>-</b> | <b>-17</b> | <b>-82</b> | <b>-</b> | <b>56</b> | <b>-</b> | <b>-118</b> |

\* From 2016, allocated capital is based on the Group's new, simplified and more transparent capital allocation framework. The framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target.

\*\* Non-core banking encompasses Non-core Baltics (personal customers in Estonia) and Non-core Ireland.

## Q1-Q3 2016 vs Q1-Q3 2015

Profit before tax in the first nine months of 2016 amounted to DKK 5 million, against DKK 33 million in the first nine months of 2015, with the decrease being caused by lower income. The result benefited from the sale of the residential mortgage loan portfolio relating to mass personal customer business in Lithuania and Latvia.

Total income declined 28%. The decline was driven by the ongoing balance sheet reduction.

Operating expenses were down 9%, owing primarily to the continued reduction in full-time employees.

Total lending, which amounted to DKK 22.6 billion, consisted mainly of exposure to personal mortgages and conduits. Personal mortgages in Estonia and Ireland will mature according to contractual terms.

The Non-core conduits portfolio amounted to DKK 6.8 billion, against DKK 8.3 billion in the first nine months of 2015. The portfolio consists mainly of liquidity facilities for conduits. The credit quality of the portfolio was stable.

| (DKK millions)                | Net credit exposure |                 | Accumulated impairment charges |                 |
|-------------------------------|---------------------|-----------------|--------------------------------|-----------------|
|                               | 30 Sept.<br>2016    | 31 Dec.<br>2015 | 30 Sept.<br>2016               | 31 Dec.<br>2015 |
| Non-core banking*             | 17,797              | 20,571          | 2,689                          | 3,673           |
| - of which Personal customers | 17,528              | 20,035          | 1,895                          | 2,560           |
| Non-core conduits etc.        | 6,767               | 7,992           | 229                            | 243             |
| <b>Total</b>                  | <b>24,564</b>       | <b>28,563</b>   | <b>2,918</b>                   | <b>3,916</b>    |

\* Non-core Baltics is included in Non-core banking from 1 January 2015 (from the end of the third quarter of 2015, only Estonia).

Total impairments amounted to a net reversal of DKK 98 million, against a net reversal of DKK 81 million in the first nine months of 2015. This development was due to lower reversals within the commercial property portfolio in Ireland combined with a reversal resulting from the completion of the sale of the Non-core mass personal customer business in Lithuania and Latvia.

The winding-up of the Non-core portfolios is proceeding according to plan.

## Q3 2016 vs Q2 2016

Profit before tax amounted to a negative DKK 42 million, down from a profit of DKK 65 million in the second quarter.

Operating expenses increased 15% from the level in the second quarter due to a fee relating to the sale of the Non-core mass personal customer business in Lithuania and Latvia.

Loan impairment charges amounted to a net reversal of DKK 17 million, against a net reversal of DKK 82 million in the second quarter.

# Other Activities

Other Activities includes Group Treasury and Group support functions as well as eliminations, including the elimination of returns on own shares. Group Treasury is responsible for the Group's liquidity management and funding.

Profit before tax benefited from gains on property sales and the sale of VISA Europe.

| Other Activities<br>(DKK millions)    | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Index<br>16/15 | Q3<br>2016 | Q2<br>2016 | Index<br>Q3/Q2 | Q3<br>2015  | Index<br>16/15 | Full year<br>2015 |
|---------------------------------------|---------------|---------------|----------------|------------|------------|----------------|-------------|----------------|-------------------|
| Net interest income                   | 354           | 282           | 126            | 230        | 134        | 171            | 91          | 252            | 284               |
| Net fee income                        | -102          | -161          | -              | -51        | -38        | -              | -44         | -              | -212              |
| Net trading income                    | 1,028         | 458           | 224            | 414        | 529        | 78             | 8           | -              | 492               |
| Other income                          | 1,134         | 198           | -              | 230        | 56         | -              | 14          | -              | 568               |
| Total income                          | 2,414         | 777           | -              | 823        | 682        | 121            | 69          | -              | 1,132             |
| Operating expenses                    | 210           | 279           | 75             | -27        | 169        | -              | 215         | -              | 606               |
| Profit before loan impairment charges | 2,204         | 498           | -              | 849        | 513        | 166            | -146        | -              | 526               |
| Loan impairment charges               | 5             | -             | -              | 5          | -          | -              | 1           | -              | 1                 |
| <b>Profit before tax</b>              | <b>2,199</b>  | <b>498</b>    | <b>-</b>       | <b>844</b> | <b>513</b> | <b>165</b>     | <b>-147</b> | <b>-</b>       | <b>525</b>        |

## Profit before tax (DKK millions)

|                               |              |            |          |            |            |            |             |          |            |
|-------------------------------|--------------|------------|----------|------------|------------|------------|-------------|----------|------------|
| Group Treasury                | 1,238        | 444        | 279      | 734        | 490        | 150        | -26         | -        | 286        |
| Own shares                    | -68          | -210       | -        | -65        | 36         | -          | -33         | -        | -154       |
| Group support functions       | 1,028        | 264        | -        | 176        | -12        | -          | -88         | -        | 393        |
| <b>Total Other Activities</b> | <b>2,199</b> | <b>498</b> | <b>-</b> | <b>844</b> | <b>513</b> | <b>165</b> | <b>-147</b> | <b>-</b> | <b>525</b> |

### Q1-Q3 2016 vs Q1-Q3 2015

Other Activities posted a profit before tax of DKK 2,199 million, against DKK 498 million in the first nine months of 2015.

Net trading income amounted to DKK 1,028 million, benefiting from a one-off gain on the sale of VISA Europe and positive fair value adjustments of the liquidity portfolio and the private equity portfolio, especially in the second quarter.

Other income amounted to DKK 1,134 million, against DKK 198 million in the first nine months of 2015. Other income included a gain related to the sale of the head office buildings at Holmens Kanal in Copenhagen and positive value adjustments of shares in associated companies.

### Q3 2016 vs Q2 2016

In the third quarter of 2016, profit before tax was DKK 844 million, against DKK 513 million in the second quarter.

Net interest income increased 71% from the level in the second quarter, due to an increase in income from internal funds transfer pricing caused by higher lending volumes and lower compensation for deposits in the third quarter than in the second quarter.

Operating expenses amounted to a negative DKK 27 million, against DKK 169 million in the second quarter. The decrease was due to the allocation of expenses relating to the second quarter to business units in the third quarter.

Other income amounted to DKK 230 million, against DKK 56 million in the second quarter, owing to positive value adjustments of shares in associated companies.

## Income statement – Danske Bank Group

| Note | (DKK millions)  | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Q3<br>2016   | Q3<br>2015   | Full year<br>2015 |
|------|---|---------------|---------------|--------------|--------------|-------------------|
|      | Interest income   | 42,271        | 44,861        | 13,916       | 14,092       | 59,666            |
|      | Interest expense  | 17,903        | 19,519        | 5,694        | 5,777        | 26,333            |
|      | Net interest income   | 24,368        | 25,342        | 8,222        | 8,316        | 33,333            |
|      | Fee income  | 11,445        | 11,600        | 3,880        | 3,775        | 15,566            |
|      | Fee expenses  | 4,061         | 3,681         | 967          | 1,266        | 4,887             |
|      | Net trading income  | 6,946         | 193           | 7,080        | -6,326       | 6,908             |
| 3    | Other income  | 4,183         | 3,550         | 1,043        | 890          | 5,275             |
|      | Net premiums  | 18,454        | 15,696        | 8,338        | 5,097        | 21,359            |
|      | Net insurance benefits  | 24,910        | 17,590        | 15,037       | -149         | 30,468            |
|      | Operating expenses  | 18,047        | 18,099        | 6,045        | 5,945        | 24,785            |
|      | Impairment charges on goodwill and customers relations                          | -             | -             | -            | -            | 4,601             |
|      | Profit before loan impairment charges   | 18,377        | 17,012        | 6,514        | 4,690        | 17,701            |
| 4    | Loan impairment charges   | 59            | 116           | 247          | -30          | -61               |
|      | Profit before tax   | 18,318        | 16,896        | 6,267        | 4,720        | 17,762            |
|      | Tax   | 4,050         | 3,808         | 1,362        | 1,051        | 4,639             |
|      | <b>Net profit for the period</b>  | <b>14,268</b> | <b>13,088</b> | <b>4,905</b> | <b>3,669</b> | <b>13,123</b>     |
|      | Portion attributable to<br>shareholders of Danske Bank A/S (the Parent Company) | 13,783        | 12,645        | 4,741        | 3,505        | 12,516            |
|      | additional tier 1 capital holders   | 485           | 443           | 164          | 164          | 607               |
|      | non-controlling interests   | -             | -             | -            | -            | -                 |
|      | <b>Net profit for the period</b>  | <b>14,268</b> | <b>13,088</b> | <b>4,905</b> | <b>3,669</b> | <b>13,123</b>     |
|      | Earnings per share (DKK)  | 14.4          | 12.9          | 5.0          | 3.6          | 12.8              |
|      | Diluted earnings per share (DKK)  | 14.4          | 12.8          | 5.0          | 3.6          | 12.8              |
|      | Proposed dividend per share (DKK)   | -             | -             | -            | -            | 8.0               |

## Statement of comprehensive income – Danske Bank Group

| (DKK millions)  | Q1-Q3<br>2016 | Q1-Q3<br>2015 | Q3<br>2016   | Q3<br>2015   | Full year<br>2015 |
|---|---------------|---------------|--------------|--------------|-------------------|
| Net profit for the period   | 14,268        | 13,088        | 4,905        | 3,669        | 13,123            |
| Other comprehensive income  |               |               |              |              |                   |
| Items that will not be reclassified to profit or loss                       |               |               |              |              |                   |
| Remeasurement of defined benefit plans                                      | -985          | 201           | -521         | -88          | 568               |
| Tax   | 207           | -22           | 74           | 5            | -70               |
| <b>Items that will not be reclassified to profit or loss</b>                | <b>-778</b>   | <b>179</b>    | <b>-447</b>  | <b>-83</b>   | <b>498</b>        |
| Items that are or may be reclassified subsequently to profit or loss        |               |               |              |              |                   |
| Translation of units outside Denmark  | -1,338        | 630           | -227         | -408         | 681               |
| Hedging of units outside Denmark  | 1,336         | -741          | 236          | 425          | -797              |
| Unrealised value adjustments of available-for-sale financial assets         | 236           | -33           | 44           | -32          | -17               |
| Realised value adjustments of available-for-sale financial assets           | -10           | -88           | -2           | -52          | -68               |
| Tax   | -249          | 170           | -22          | -63          | 176               |
| <b>Items that are or may be reclassified subsequently to profit or loss</b> | <b>-25</b>    | <b>-62</b>    | <b>29</b>    | <b>-130</b>  | <b>-25</b>        |
| <b>Total other comprehensive income</b>                                     | <b>-803</b>   | <b>117</b>    | <b>-418</b>  | <b>-213</b>  | <b>473</b>        |
| <b>Total comprehensive income for the period</b>                            | <b>13,465</b> | <b>13,205</b> | <b>4,487</b> | <b>3,456</b> | <b>13,596</b>     |
| Portion attributable to   |               |               |              |              |                   |
| shareholders of Danske Bank A/S (the Parent Company)                        | 12,980        | 12,762        | 4,324        | 3,292        | 12,989            |
| additional tier 1 capital holders   | 485           | 443           | 163          | 164          | 607               |
| non-controlling interests   | -             | -             | -            | -            | -                 |
| <b>Total comprehensive income for the period</b>                            | <b>13,465</b> | <b>13,205</b> | <b>4,487</b> | <b>3,456</b> | <b>13,596</b>     |

## Balance sheet – Danske Bank Group

| Note | [DKK millions]   | 30 September<br>2016 | 31 December<br>2015 | 30 September<br>2015 |
|------|--|----------------------|---------------------|----------------------|
|      | <b>Assets</b>  |                      |                     |                      |
|      | Cash in hand and demand deposits with central banks                | 64,374               | 76,837              | 58,702               |
|      | Due from credit institutions and central banks                     | 255,793              | 103,859             | 184,526              |
|      | Trading portfolio assets   | 552,921              | 547,019             | 559,636              |
|      | Investment securities  | 335,425              | 343,304             | 336,081              |
|      | Loans at amortised cost  | 1,127,393            | 1,079,257           | 1,072,700            |
|      | Loans at fair value  | 765,547              | 741,660             | 740,105              |
|      | Assets under pooled schemes and unit-linked investment contracts   | 94,092               | 91,893              | 85,366               |
|      | Assets under insurance contracts                                   | 309,412              | 265,572             | 259,960              |
|      | Intangible assets  | 6,670                | 6,505               | 11,060               |
|      | Tax assets   | 2,494                | 1,550               | 3,078                |
| 7    | Others assets  | 34,446               | 35,422              | 36,838               |
|      | <b>Total assets</b>  | <b>3,548,569</b>     | <b>3,292,878</b>    | <b>3,348,051</b>     |
|      | <b>Liabilities</b>   |                      |                     |                      |
|      | Due to credit institutions and central banks                       | 333,440              | 271,588             | 283,559              |
|      | Trading portfolio liabilities                                      | 479,244              | 471,131             | 445,553              |
|      | Deposits   | 957,601              | 863,474             | 958,343              |
|      | Bonds issued by Realkredit Danmark                                 | 715,730              | 694,519             | 687,554              |
|      | Deposits under pooled schemes and unit-linked investment contracts | 101,950              | 96,958              | 91,754               |
|      | Liabilities under insurance contracts                              | 337,817              | 285,030             | 282,324              |
| 6    | Other issued bonds   | 382,487              | 363,931             | 344,499              |
|      | Tax liabilities  | 8,077                | 8,333               | 8,373                |
| 7    | Other liabilities  | 33,706               | 37,093              | 44,472               |
| 6    | Subordinated debt  | 38,249               | 39,991              | 40,022               |
|      | <b>Total liabilities</b>   | <b>3,388,302</b>     | <b>3,132,048</b>    | <b>3,186,453</b>     |
|      | <b>Equity</b>  |                      |                     |                      |
|      | Share capital  | 9,837                | 10,086              | 10,086               |
|      | Foreign currency translation reserve                               | -595                 | -593                | -588                 |
|      | Reserve for available-for-sale financial assets                    | 115                  | -401                | -437                 |
|      | Retained earnings  | 139,448              | 132,352             | 141,040              |
|      | Proposed dividends   | -                    | 8,069               | -                    |
|      | Shareholders of Danske Bank A/S (the Parent Company)               | 148,806              | 149,513             | 150,101              |
|      | Additional tier 1 capital holders                                  | 11,460               | 11,317              | 11,497               |
|      | Non-controlling interests  | -                    | -                   | -                    |
|      | <b>Total equity</b>  | <b>160,266</b>       | <b>160,830</b>      | <b>161,598</b>       |
|      | <b>Total liabilities and equity</b>                                | <b>3,548,569</b>     | <b>3,292,878</b>    | <b>3,348,051</b>     |

## Statement of capital – Danske Bank Group

### Changes in equity

| (DKK millions)  | Shareholders of Danske Bank A/S (the Parent Company) |                                      |                                       |                   |                    |                | Additional tier 1 capital | Non-controlling interests | Total          |
|---|--|--------------------------------------|---------------------------------------|-------------------|--------------------|----------------|---------------------------|---------------------------|----------------|
|   | Share capital  | Foreign currency translation reserve | Reserve for available-for-sale assets | Retained earnings | Proposed dividends | Total          |                           |                           |                |
| Total equity at 1 January 2016                                  | 10,086   | -593                                 | -401                                  | 132,352           | 8,069              | 149,513        | 11,317                    | -                         | 160,830        |
| Changed recognition of insurance liabilities                    | -  | -                                    | -                                     | -205              | -                  | -205           | -                         | -                         | -205           |
| Restated total equity at 1 January 2016                         | 10,086   | -593                                 | -401                                  | 132,147           | 8,069              | 149,308        | 11,317                    | -                         | 160,625        |
| Net profit for the period                                       | -  | -                                    | -                                     | 13,783            | -                  | 13,783         | 485                       | -                         | 14,268         |
| Other comprehensive income                                      |  |                                      |                                       |                   |                    |                |                           |                           |                |
| Remeasurement of defined benefit plans                          | -  | -                                    | -                                     | -985              | -                  | -985           | -                         | -                         | -985           |
| Translation of units outside Denmark                            | -  | -1,338                               | -                                     | -                 | -                  | -1,338         | -                         | -                         | -1,338         |
| Hedging of units outside Denmark                                | -  | 1,336                                | -                                     | -                 | -                  | 1,336          | -                         | -                         | 1,336          |
| Unrealised value adjustments                                    | -  | -                                    | 236                                   | -                 | -                  | 236            | -                         | -                         | 236            |
| Realised value adjustments                                      | -  | -                                    | -10                                   | -                 | -                  | -10            | -                         | -                         | -10            |
| Transfer between reserves                                       | -  | -                                    | 289                                   | -289              | -                  | -              | -                         | -                         | -              |
| Tax   | -  | -                                    | -                                     | -42               | -                  | -42            | -                         | -                         | -42            |
| <b>Total other comprehensive income</b>                         | -  | -2                                   | 515                                   | -1,316            | -                  | -803           | -                         | -                         | -803           |
| <b>Total comprehensive income for the period</b>                | -  | -2                                   | 515                                   | 12,467            | -                  | 12,980         | 485                       | -                         | 13,465         |
| Transactions with owners  |  |                                      |                                       |                   |                    |                |                           |                           |                |
| Issuance of additional tier 1 capital, net of transaction costs | -  | -                                    | -                                     | -                 | -                  | -              | -                         | -                         | -              |
| Paid interest on additional tier 1 capital                      | -  | -                                    | -                                     | -                 | -                  | -              | -325                      | -                         | -325           |
| Dividends paid  | -  | -                                    | -                                     | 311               | -8,069             | -7,758         | -                         | -                         | -7,758         |
| Share capital reduction   | -249   | -                                    | -                                     | 249               | -                  | -              | -                         | -                         | -              |
| Acquisition of own shares and additional tier 1 capital         | -  | -                                    | -                                     | -28,268           | -                  | -28,268        | -57                       | -                         | -28,325        |
| Sale of own shares and additional tier 1 capital                | -  | -                                    | -                                     | 22,449            | -                  | 22,449         | 40                        | -                         | 22,489         |
| Share-based payments  | -  | -                                    | -                                     | -                 | -                  | -              | -                         | -                         | -              |
| Tax   | -  | -                                    | -                                     | 95                | -                  | 95             | -                         | -                         | 95             |
| <b>Total equity at 30 September 2016</b>                        | <b>9,837</b>   | <b>-595</b>                          | <b>115</b>                            | <b>139,448</b>    | <b>-</b>           | <b>148,806</b> | <b>11,460</b>             | <b>-</b>                  | <b>160,266</b> |

On 4 February 2016, the Group initiated a share buy-back programme of DKK 9 billion, which may run until 4 February 2017. At the end of September 2016, the Group had acquired 32,345,852 shares for a total amount of DKK 5,936 million under the share buy-back programme based on trade date.

On 25 April 2016, the share capital was reduced by DKK 249,071,650 by cancellation of 24,907,165 shares from Danske Bank's holding of own shares acquired under the share buy-back programme for 2015.

## Statement of capital – Danske Bank Group

### Changes in equity

| (DKK millions)  | Shareholders of Danske Bank A/S (the Parent Company) |                                      |                                       |                   |                    |                | Additional tier 1 capital | Non-controlling interests | Total          |
|---|--|--------------------------------------|---------------------------------------|-------------------|--------------------|----------------|---------------------------|---------------------------|----------------|
|   | Share capital  | Foreign currency translation reserve | Reserve for available-for-sale assets | Retained earnings | Proposed dividends | Total          |                           |                           |                |
| Total equity at 1 January 2015                                  | 10,086   | -477                                 | -316                                  | 131,869           | 5,547              | 146,709        | 5,673                     | 2                         | 152,384        |
| Net profit for the period                                       | -  | -                                    | -                                     | 12,645            | -                  | 12,645         | 443                       | -                         | 13,088         |
| Other comprehensive income                                      |  |                                      |                                       |                   |                    |                |                           |                           |                |
| Remeasurement of defined benefit plans                          | -  | -                                    | -                                     | 201               | -                  | 201            | -                         | -                         | 201            |
| Translation of units outside Denmark                            | -  | 630                                  | -                                     | -                 | -                  | 630            | -                         | -                         | 630            |
| Hedging of units outside Denmark                                | -  | -741                                 | -                                     | -                 | -                  | -741           | -                         | -                         | -741           |
| Unrealised value adjustments                                    | -  | -                                    | -33                                   | -                 | -                  | -33            | -                         | -                         | -33            |
| Realised value adjustments                                      | -  | -                                    | -88                                   | -                 | -                  | -88            | -                         | -                         | -88            |
| Tax   | -  | -                                    | -                                     | 148               | -                  | 148            | -                         | -                         | 148            |
| <b>Total other comprehensive income</b>                         | -  | -111                                 | -121                                  | 349               | -                  | 117            | -                         | -                         | 117            |
| <b>Total comprehensive income for the period</b>                | -  | -111                                 | -121                                  | 12,994            | -                  | 12,762         | 443                       | -                         | 13,205         |
| Transactions with owners  |  |                                      |                                       |                   |                    |                |                           |                           |                |
| Issuance of additional tier 1 capital, net of transaction costs | -  | -                                    | -                                     | -56               | -                  | -56            | 5,583                     | -                         | 5,527          |
| Paid interest on additional tier 1 capital                      | -  | -                                    | -                                     | -                 | -                  | -              | -161                      | -                         | -161           |
| Dividends paid  | -  | -                                    | -                                     | 53                | -5,547             | -5,494         | -                         | -2                        | -5,496         |
| Acquisition of own shares and additional tier 1 capital         | -  | -                                    | -                                     | -27,131           | -                  | -27,131        | -41                       | -                         | -27,172        |
| Sale of own shares and additional tier 1 capital                | -  | -                                    | -                                     | 23,256            | -                  | 23,256         | -                         | -                         | 23,256         |
| Share-based payments  | -  | -                                    | -                                     | -                 | -                  | -              | -                         | -                         | -              |
| Tax   | -  | -                                    | -                                     | 55                | -                  | 55             | -                         | -                         | 55             |
| <b>Total equity at 30 September 2015</b>                        | <b>10,086</b>  | <b>-588</b>                          | <b>-437</b>                           | <b>141,040</b>    | <b>-</b>           | <b>150,101</b> | <b>11,497</b>             | <b>-</b>                  | <b>161,598</b> |

## Statement of capital – Danske Bank Group

|   | 30 September<br>2016 | 31 December<br>2015 |
|---|----------------------|---------------------|
| Share capital (DKK)   | 9,837,128,350        | 10,086,200,000      |
| Number of shares  | 983,712,835          | 1,008,620,000       |
| Number of shares outstanding  | 945,516,112          | 976,029,806         |
| Average number of shares outstanding for the period                                   | 963,408,863          | 987,987,050         |
| Average number of shares outstanding, including dilutive shares, for the period       | 963,941,234          | 989,291,999         |
| <b>Total capital and total capital ratio</b>  |                      |                     |
| Total equity  | 160,266              | 160,830             |
| Revaluation of domicile property at fair value  | 591                  | 884                 |
| Tax effect of revaluation of domicile property at fair value                          | -58                  | -172                |
| Reserves in undertakings consolidated on a pro rata basis                             | -                    | 3,002               |
| Total equity calculated in accordance with the rules of the Danish FSA                | 160,799              | 164,544             |
| Additional tier 1 capital instruments included in total equity                        | -11,142              | -11,177             |
| Accrued interest on additional tier 1 capital instruments                             | -316                 | -155                |
| Tax on accrued interest on additional tier 1 capital instruments                      | 70                   | 36                  |
| Common equity tier 1 capital instruments  | 149,410              | 153,248             |
| Adjustment to eligible capital instruments  | -3,423               | -154                |
| Prudent valuation   | -1,119               | -                   |
| Prudential filters  | -378                 | -507                |
| Expected/proposed dividends   | -7,100               | -8,069              |
| Intangible assets of banking operations   | -6,586               | -6,426              |
| Deferred tax on intangible assets   | 272                  | 337                 |
| Deferred tax assets that rely on future profitability excluding temporary differences | -390                 | -343                |
| Defined benefit pension fund assets   | -801                 | -808                |
| Statutory deduction for insurance subsidiaries  | -1,145               | -2,885              |
| Other statutory deductions  | -185                 | -35                 |
| <b>Common equity tier 1 capital</b>   | <b>128,557</b>       | <b>134,359</b>      |
| Additional tier 1 capital instruments   | 20,689               | 22,338              |
| Statutory deduction for insurance subsidiaries  | -382                 | -2,164              |
| Other statutory deductions  | -                    | -7                  |
| <b>Tier 1 capital</b>   | <b>148,864</b>       | <b>154,526</b>      |
| Tier 2 capital instruments  | 22,399               | 22,782              |
| Statutory deduction for insurance subsidiaries  | -382                 | -2,164              |
| Other statutory deductions  | -                    | -7                  |
| <b>Total capital</b>  | <b>170,882</b>       | <b>175,137</b>      |
| <b>Total risk exposure amount</b>   | <b>814,343</b>       | <b>833,594</b>      |
| Common equity tier 1 capital ratio (%)  | 15.8                 | 16.1                |
| Tier 1 capital ratio (%)  | 18.3                 | 18.5                |
| Total capital ratio (%)   | 21.0                 | 21.0                |

Total capital and the total risk exposure amount are calculated in accordance with the rules applicable under CRR, taking transitional rules into account as stipulated by the Danish Financial Supervisory Authority. A new filter has been introduced for deduction from common equity tier 1 capital of additional value adjustments of assets and liabilities measured at fair value (prudent valuation). The European Commission has adopted a Delegated Regulation on regulatory technical standards for prudent valuation that has been effective since February 2016.

On 30 June 2016, Danske Bank Group stopped consolidating Danmarks Skibskredit A/S and LR Realkredit A/S on a pro rata basis in the statement of capital for regulatory purposes. The change led to a decrease in common equity tier 1 capital and total capital of DKK 3.0 billion and a decrease in the total risk exposure amount of DKK 16.2 billion.

The risk exposure amount calculated under the Basel I rules amounted to DKK 1,482,800 million at 30 September 2016 (31 December 2015: DKK 1,441,527 million). The capital need under the transitional rules was DKK 94,899 million, or 11.7% of the reported risk exposure amount (31 December 2015: DKK 92,258 million).

The Internal Capital Adequacy Assessment report provides more details about Danske Bank's solvency need. The report is available at [danskebank.com/ir/reports](http://danskebank.com/ir/reports).

## Cash flow statement – Danske Bank Group

| (DKK millions)   | Q1-Q3<br>2016  | Q1-Q3<br>2015  | Full year<br>2015 |
|--|----------------|----------------|-------------------|
| Cash flow from operations  |                |                |                   |
| Profit before tax  | 18,318         | 16,896         | 17,762            |
| Tax paid   | -4,850         | -5,088         | -4,770            |
| Adjustment for non-cash operating items                                    | -1,046         | 1,069          | 6,858             |
| <b>Total</b>   | <b>12,422</b>  | <b>12,877</b>  | <b>19,850</b>     |
| Changes in operating capital   |                |                |                   |
| Amounts due to/from credit institutions and central banks                  | 62,153         | -44,000        | -56,229           |
| Trading portfolio  | 2,210          | 77,801         | 115,996           |
| Acquisition/sale of own shares and additional tier 1 capital               | 31             | 45             | 15                |
| Other financial instruments  | 21,179         | -14,795        | -24,083           |
| Loans at amortised cost  | -48,195        | 20,087         | 13,706            |
| Loans at fair value  | -23,886        | 1,505          | -51               |
| Deposits   | 94,127         | -7,853         | -102,722          |
| Bonds issued by Realkredit Danmark   | 21,212         | 31,589         | 38,553            |
| Assets/liabilities under insurance contracts                               | 8,948          | 3,500          | 593               |
| Other assets/liabilities   | 7,537          | 21,660         | 34,704            |
| <b>Cash flow from operations</b>   | <b>157,738</b> | <b>102,416</b> | <b>40,332</b>     |
| Cash flow from investing activities  |                |                |                   |
| Acquisition/sale of businesses   | 97             | 5              | 11                |
| Acquisition of intangible assets   | -493           | -397           | -626              |
| Acquisition of tangible assets   | -170           | -197           | -378              |
| Sale of tangible assets  | 908            | 82             | 661               |
| <b>Cash flow from investing activities</b>                                 | <b>342</b>     | <b>-507</b>    | <b>-332</b>       |
| Cash flow from financing activities  |                |                |                   |
| Issues of subordinated debt  | -              | 3,725          | 3,725             |
| Redemption of subordinated debt  | -              | -5,212         | -5,212            |
| Dividends  | -7,758         | -5,495         | -5,494            |
| Share buy back programme*  | -5,869         | -3,962         | -5,000            |
| Issued additional tier 1 capital   | -              | 5,527          | 5,527             |
| Paid interest on additional tier 1 capital                                 | -325           | -161           | -529              |
| Change in non-controlling interests  | -              | -2             | -2                |
| <b>Cash flow from financing activities</b>                                 | <b>-13,952</b> | <b>-5,580</b>  | <b>-6,985</b>     |
| Cash and cash equivalents at 1 January                                     | 178,835        | 143,543        | 143,543           |
| Foreign currency translation   | -4,355         | 1,754          | 2,277             |
| Change in cash and cash equivalents  | 144,128        | 96,329         | 33,015            |
| <b>Cash and cash equivalents, end of period</b>                            | <b>318,608</b> | <b>241,626</b> | <b>178,835</b>    |
| Cash and cash equivalents, end of period                                   |                |                |                   |
| Cash in hand   | 8,603          | 9,257          | 10,638            |
| Demand deposits with central banks   | 55,771         | 49,445         | 66,199            |
| Amounts due from credit institutions and central banks within three months | 254,234        | 182,924        | 101,998           |
| <b>Total</b>   | <b>318,608</b> | <b>241,626</b> | <b>178,835</b>    |

\* Shares acquired under the share buy-back programme are recognised at settlement date.

# Notes – Danske Bank Group

## 1. Significant accounting policies and estimates

### *[a] General*

The report has been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by EU, and additional Danish disclosure requirements for listed financial companies.

On 1 January 2016, the Group implemented the changes made by the Danish FSA to the executive order on financial reports for insurance companies etc. With the exception of these changes, the Group has not changed its significant accounting policies from those followed in the consolidated financial statements for 2015, which provide a full description of the significant accounting policies. The presentation in the financial highlights and segment reporting has been changed to reflect the establishment of Wealth Management and Northern Ireland as separate business units and a change in the presentation of income from equity finance.

Financial statement figures are stated in Danish kroner and whole millions, unless otherwise stated. As a result, rounding discrepancies may occur because sum totals have been rounded off and the underlying decimals are not presented to financial statement users. The interim report for the first nine months of 2016 has not been reviewed or audited.

### *Changes to the accounting policy for insurance liabilities*

On 1 January 2016, the Group implemented the changes made by the Danish FSA to the executive order on financial reports for insurance companies etc. The objective of the changes is to harmonise the measurement of insurance liabilities in the financial statements with measurement under the Solvency II framework. A risk margin has been added to the insurance liabilities for all insurance contracts and the value of the customers' expected frequency of surrenders and conversions into paid-up policies is now explicitly included in the measurement of the liabilities. As a result, insurance liabilities increased DKK 263 million, tax assets increased DKK 58 million and shareholders' equity decreased DKK 205 million at 1 January 2016. Comparative figures have not been restated as this is impracticable due to the interaction with the contribution principle. The change in accounting policy did not have any further impact on insurance liabilities or net profit for the first nine months of 2016.

### *Changes to financial highlights and segment reporting*

The presentation in the financial highlights and segment reporting has been changed to reflect the establishment of Wealth Management and Northern Ireland as separate business units and a change in the presentation of income from equity finance.

Wealth Management consists of Danica Pension, Danske Capital and Private Banking. However, assets allocated to Danica Pension's shareholders' equity, tier 2 capital issued by Danica Pension and the related amounts in the income statement are included in Group Treasury (Other activities) together with special allotments. Danica Pension and Danske Capital were previously presented as separate business units, whereas Private Banking was included in Personal Banking. As a result of the establishment of Wealth Management, Danica Pension's earnings are no longer presented as Net income from insurance business in the financial highlights. The risk allowance for the conventional life insurance business and other income from the unit-link business are now presented under Fee income. Net trading income in Wealth Management consists of the return on assets related to the health and accident business, whereas the special allotments and the return on shareholders' investment in Danica Pension are presented as Net trading income in Group Treasury. The risk and guarantee result and net income from the health and accident business are presented under Other income, together with income from the recharge of certain operating expenses to customers, whereas all costs, except external investment costs, are included under Operating expenses.

Northern Ireland includes the Group's business in Northern Ireland. These activities were previously included in Personal Banking, Business Banking and Other Activities (Group Treasury).

In the financial highlights, the presentation of income from equity finance (part of C&I) is presented as net fee income. Previously, this income was presented as net trading income.

Comparative figures for 2015 have been restated to reflect the change in the presentation in the financial highlights. These changes do not affect the presentation in the IFRS income statement.

## Notes – Danske Bank Group

The table below shows the effect on the Group's financial highlights for the first nine months of 2015.

| Income statement<br>(DKK millions)    | Presentation of          |                   |                   | Adjusted<br>highlights<br>Q1-Q3 2015 |
|---------------------------------------|--------------------------|-------------------|-------------------|--------------------------------------|
|                                       | Highlights<br>Q1-Q3 2015 | Danica<br>Pension | Equity<br>Finance |                                      |
| Net interest income                   | 16,169                   | -46               | -                 | 16,123                               |
| Net fee income                        | 8,963                    | 1,911             | 103               | 10,977                               |
| Net trading income                    | 5,273                    | 178               | -103              | 5,349                                |
| Other income                          | 1,162                    | 413               | -                 | 1,575                                |
| Net income from insurance business    | 1,445                    | -1,445            | -                 | -                                    |
| Total income                          | 33,012                   | 1,011             | -                 | 34,023                               |
| Operating expenses                    | 15,953                   | 1,011             | -                 | 16,964                               |
| Goodwill impairment charges           | -                        | -                 | -                 | -                                    |
| Profit before loan impairment charges | 17,059                   | -                 | -                 | 17,059                               |
| Loan impairment charges               | 196                      | -                 | -                 | 196                                  |
| Profit before tax, core               | 16,863                   | -                 | -                 | 16,863                               |
| Profit before tax, Non-core           | 33                       | -                 | -                 | 33                                   |
| Profit before tax                     | 16,896                   | -                 | -                 | 16,896                               |
| Tax                                   | 3,808                    | -                 | -                 | 3,808                                |
| <b>Net profit for the period</b>      | <b>13,088</b>            | <b>-</b>          | <b>-</b>          | <b>13,088</b>                        |

The impact in the first nine months of 2015 on each business unit from the establishment of Wealth Management and Northern Ireland as separate business units is shown in the table below. The Total column reflects the total impact on the financial highlights from those changes and relates to the changed presentation of Danica Pension shown in the table above.

| (DKK millions)  | Personal<br>Banking | Business<br>Banking | Wealth<br>Management | Northern<br>Ireland | Other<br>Activities | Danske<br>Capital | Danica<br>Pension | Total    |
|---|---------------------|---------------------|----------------------|---------------------|---------------------|-------------------|-------------------|----------|
| Net interest income                                   | -1,120              | -587                | 470                  | 1,209               | -22                 | 4                 | -                 | -46      |
| Net fee income  | -1,270              | -196                | 4,809                | 380                 | -104                | -1,708            | -                 | 1,911    |
| Net trading income                                    | -156                | -44                 | 265                  | 88                  | 15                  | 10                | -                 | 178      |
| Other income  | -1                  | -10                 | 414                  | 11                  | -                   | -1                | -                 | 413      |
| Net income from insurance business                    | -                   | -                   | -                    | -                   | -                   | -                 | -1,445            | -1,445   |
| Total income  | -2,547              | -837                | 5,958                | 1,688               | -111                | -1,695            | -1,445            | 1,011    |
| Operating expenses                                    | -1,400              | -382                | 2,658                | 978                 | -136                | -707              | -                 | 1,011    |
| Impairment charges on goodwill and customer relations | -                   | -                   | -                    | -                   | -                   | -                 | -                 | -        |
| Profit before loan impairment charges                 | -1,147              | -455                | 3,300                | 710                 | 25                  | -988              | -1,445            | -        |
| Loan impairment charges                               | 66                  | 366                 | -39                  | -392                | -1                  | -                 | -                 | -        |
| Profit before tax, core                               | -1,213              | -821                | 3,339                | 1,102               | 26                  | -988              | -1,445            | -        |
| Profit before tax, non-core                           | -                   | -                   | -                    | -                   | -                   | -                 | -                 | -        |
| Profit before tax                                     | -1,213              | -821                | 3,339                | 1,102               | 26                  | -988              | -1,445            | -        |
| Tax   | -                   | -                   | -                    | -                   | -                   | -                 | -                 | -        |
| <b>Net profit for the period</b>                      | <b>-1,213</b>       | <b>-821</b>         | <b>3,339</b>         | <b>1,102</b>        | <b>26</b>           | <b>-988</b>       | <b>-1,445</b>     | <b>-</b> |

## Notes – Danske Bank Group

### **(b) Significant accounting estimates**

Management's estimates and assumptions of future events that will significantly affect the carrying amounts of assets and liabilities underlie the preparation of the consolidated financial statements. Those estimates and assumptions are presented in the following sections.

The estimates and assumptions are based on premises that management finds reasonable but which are inherently uncertain and unpredictable. The premises may be incomplete, unexpected future events or situations may occur, and other parties may arrive at other estimated values.

#### *Fair value measurement of financial instruments*

Measurements of financial instruments that are only to a limited extent based on observable market data, such as the measurement of unlisted shares and certain bonds for which there is no active market, are subject to significant estimates. The estimated fair value of illiquid bonds significantly depends on the credit spread estimate. A credit spread widening of 50bp would have caused the fair value of the bonds to decrease DKK 85 million (31 December 2015: DKK 65 million). The Group makes fair value adjustments to cover changes in counterparty risk (CVA and DVA) and to cover expected funding costs (FVA) on derivatives, bid-offer spreads on the net open position of the portfolio of assets and liabilities with offsetting market risk recognised at mid-market prices, and model risk on level 3 derivatives. At 30 September 2016, the adjustments totalled DKK 2.9 billion (31 December 2015: DKK 1.3 billion), including the adjustment for credit risk on derivatives with customers subject to objective evidence of impairment. The increase mainly relates to increases in CVA and FVA owing to lower interest rates and model improvements. Note 30 in Annual Report 2015 provides more details.

#### *Measurement of loans*

The Group makes impairment charges to account for any impairment of loans that occurs after initial recognition. Impairment charges consist of individual and collective charges and rely on a number of estimates, including identification of loans or portfolios of loans with objective evidence of impairment, expected future cash flows and the value of collateral. The Group determines the need for impairment charges on the basis of a customer's expected ability to repay debt. This ability depends on a number of factors, including the customer's earnings capacity and trends in the general economic environment and unemployment. Expectations of deteriorating repayment ability reduce credit quality and lead to downgrading of the customer.

The losses incurred under non-performing loan agreements depend, among other factors, on the value of collateral received. If the value of collateral decreased 10%, individual impairment charges would increase by about DKK 2.5 billion (31 December 2015: DKK 2.8 billion). The collective impairment charges are sensitive to the credit rating of customers. If all customers were downgraded one rating category, collective impairment charges would increase by about DKK 1.8 billion (31 December 2015: DKK 3.0 billion). Further, a collective impairment charge of DKK 3.0 billion (31 December 2015: DKK 3.8 billion) has been recognised on the basis of management's judgement to reflect market conditions at the balance sheet date that are not fully reflected in the Group's models. In 2016, the method used when calculating collective impairment charges for personal customers was improved in order to more directly incorporate certain credit risk factors for personal customers and caused the decline in the collective impairment charge recognised on the basis of management's judgement. Note 14 in Annual Report 2015 and the risk management notes provide more details on loan impairment charges. At 30 September 2016, loans accounted for about 53% of total assets (31 December 2015: 55%).

#### *Measurement of goodwill*

Goodwill is tested for impairment once a year or more frequently if indications of impairment exist. Impairment testing requires management to estimate the future cash flows. A number of factors affect the value of such cash flows, including discount rates, changes in the economic outlook, customer behaviour and competition. At 30 September 2016, goodwill amounted to DKK 5.4 billion (31 December 2015: DKK 5.4 billion). Following the impairment charges made in Q4 2015, no goodwill at the banking units remains. For Danske Capital, the carrying amount of goodwill is DKK 1.8 billion (31 December 2015: DKK 1.8 billion) and relates to the activities in Finland. The excess value (the amount by which the cash-generating unit's recoverable amount exceeds the carrying amount) in the 2015 impairment test for Danske Capital amounted to DKK 0.1 billion. If growth in the terminal period were lowered by 0.5 percentage points to 1.2%, or the discount rate were increased by 0.4 percentage points to 9.4%, the excess value would be zero. It has been assessed that no indication of impairment exists at 30 September 2016. Note 18 in Annual Report 2015 provides more information about impairment testing.

#### *Measurement of liabilities under insurance contracts*

Measurement of liabilities under insurance contracts is based on actuarial computations that rely on assumptions about a number of variables, including mortality and disability rates, and on the discount rate. Assumptions of future mortality rates are based on the Danish FSA's benchmark, while other assumptions are based on data from the Group's own portfolio of insurance contracts. As of 1 January 2016, the Group implemented the changes made by the Danish FSA to its executive order on financial reports for insurance companies to harmonise the measurement of insurance liabilities in the financial statements with measurement under the Solvency II framework. A risk margin has been added to the insurance liabilities and the value of customers' expected frequency of surrenders and conversions into paid-up policies is now explicitly included in the measurement of liabilities for all insurance contracts. Further, the discount yield curve that is set out in the executive order has been changed to the risk free discount yield curve and a volatility adjustment, both published by EIOPA. Previously, the discount yield curve was fixed on a zero-coupon yield curve on the basis of euro swap market rates to which a spread between Danish and German government bonds and a mortgage yield curve spread was added. As required by IFRS and in line with previous changes to the discount yield curve, the change to the discount yield curve is treated as a change in accounting estimates and resulted in a reduction in insurance liabilities of DKK 0.1 billion. The reduction is included in the income statement under Net insurance benefits.

#### *Recognition of deferred tax assets and liabilities*

Recognition of deferred tax requires management to assess the probability and amount of future profit. Deferred tax assets arising from unused tax losses are recognised to the extent that such losses can be offset against tax on future profit. At 30 September 2016 deferred tax assets from recognised tax loss carry-forwards amounted to DKK 0.4 billion (31 December 2015: DKK 0.3 billion). The tax base of unrecognised tax loss carry-forwards, relating primarily to the Group's banking operations in Ireland, amounted to DKK 3.1 billion (31 December 2015: DKK 3.2 billion). The full deferred tax liability arising from international joint taxation was recognised and amounted to DKK 6.0 billion (31 December 2015: DKK 5.9 billion). Note 20 in Annual Report 2015 provides more information about deferred tax.

# Notes – Danske Bank Group

## 2. Business model and business segmentation

Danske Bank is a Nordic universal bank with bridges to the rest of the world. The Group offers customers a wide range of services in the fields of banking, mortgage finance, insurance, pension, real-estate brokerage, asset management and trading in fixed income products, foreign exchange and equities.

The Group consists of a number of business units and support functions. The business units are segmented according to customers, products and services characteristics. From 2016, the Group has five business units, a Non-core unit and Other Activities.

**Personal Banking** serves personal customers. The unit focuses on providing proactive advice to customers and making day-to-day banking simple and efficient through innovative digital solutions.

**Business Banking** serves small and medium-sized businesses through a large network of national finance centers, branches, contact centres and online channels. The unit offers leading solutions within financing, investing, cash management and risk management.

**Corporates & Institutions** serves large Nordic corporate and institutional customers in the Nordic countries and beyond. This wholesale division of the bank provides strategic advice, financial solutions and products within Capital Markets, Fixed Income, Currencies and Commodities, and Transaction Banking.

**Wealth Management** serves the Group's entire customer base and encompasses expertise from Danica Pension, Danske Capital and Private Banking.

**Northern Ireland** serves personal and business customers through a network of branches in Northern Ireland and leading digital channels.

**Non-core** includes certain customer segments that are no longer considered part of the core business. The Non-core unit is responsible for the controlled winding-up and divestment of this part of the loan portfolio. The portfolio consists of loans to customers in Ireland, personal banking customers in the Baltics and liquidity facilities for Special Purpose Vehicles (SPVs) and conduit structures.

**Other Activities** encompasses Group Treasury, Group support functions and eliminations, including the elimination of returns on own shares. Group Treasury is responsible for the Group's liquidity management and funding.

### Presentation in the financial highlights and in the segment reporting

Segment reporting and the financial highlights are based on the information provided to management. The 'Reclassification' column shows the reconciliation between the presentation in the financial highlights and the presentation in the IFRS statements and includes the following:

For operating leases where the Group acts as a lessor, the gains or losses on the sale of the lease asset at the end of the lease agreement are presented on a net basis under other income in the financial highlights. In the IFRS income statement, gains or losses on the sale of operating lease assets, excluding properties, are presented on a gross basis (i.e. the revenue on the sale of the assets are recognised under other income and the carrying amount of the lease assets is recognised under expenses).

In the financial highlights, income contributed by FICC and trading related income at Capital Markets (both part of C&I) are presented as net trading income. Income contributed by equity finance (also part of C&I) is presented as net fee income. In the IFRS income statement, the income is presented as net interest income, net fee income, net trading income and other income. Similarly, income at Group Treasury (part of Other Activities), except income at the internal bank, and income on the hold-to-maturity portfolio are presented as net trading income in the financial highlights and as net interest income, net fee income, net trading income and other income in the IFRS income statement.

For the new Wealth Management business unit, the risk allowance for the conventional life insurance business and other income from the unit-link business are presented as net fee income, the return on assets related to the health and accident business is presented as net trading income, and the risk and guarantee result, net income from the health and accident business and the income from recharge of certain operating expenses to customers are presented as other income in the segment reporting and in the financial highlights. All costs, except external investment costs, are included under operating expenses. In the IFRS income statement, income and expenses at Danica Pension are consolidated on a line-by-line basis.

In the financial highlights, the Non-core segment is presented as a separate line item, Profit before tax, Non-core, whereas the individual income and expense line items are included in the various line items in the IFRS income statement.

### Definition of ratios presented in the management report

| Ratios and key figures                              | Definition  |
|---|---|
| Return on avg. shareholders' equity                 | Net profit for the period (annualised) divided by the quarterly average shareholders' equity. Net profit and shareholders equity are stated as if the equity-accounted additional tier 1 capital was liability accounted. |
| Return on avg. tangible equity                      | As above but with shareholders' equity reduced by intangible assets and net profit adjusted for amortisation on intangible assets.  |
| Net interest income as % p.a. of loans and deposits | Net interest income in the financial highlights (annualised) divided by the sum of loans and deposits, all amounts from the financial highlights.   |
| Cost/income ratio                                   | Operating expenses plus goodwill impairment charges divided by total income, all amounts from financial highlights.   |
| Book value per share                                | Shareholders' equity (i.e. excluding equity-accounted additional tier 1 capital) divided by the number of shares outstanding at the end of the period.  |

## Notes – Danske Bank Group

### 2. Business model and business segmentation continued

#### Business segments first nine months 2016

| (DKK millions)                                       | Personal<br>Banking | Business<br>Banking | C&I       | Wealth<br>Man. | Northern<br>Ireland | Non-<br>core | Other<br>Activities | Eliminations | Financial<br>highlights | Reclassification | IFRS income<br>statement |
|--|---------------------|---------------------|-----------|----------------|---------------------|--------------|---------------------|--------------|-------------------------|------------------|--------------------------|
| Net interest income                                  | 5,722               | 6,279               | 2,266     | 499            | 1,117               | -            | 333                 | 21           | 16,239                  | 8,130            | 24,368                   |
| Net fee income                                       | 2,487               | 1,224               | 1,596     | 4,584          | 363                 | -            | -99                 | -3           | 10,151                  | -2,767           | 7,384                    |
| Net trading income                                   | 385                 | 392                 | 3,934     | 443            | 102                 | -            | 1,148               | -120         | 6,284                   | 662              | 6,946                    |
| Other income   | 456                 | 405                 | 21        | 352            | 16                  | -            | 1,227               | -93          | 2,383                   | 1,800            | 4,183                    |
| Net premiums   | -                   | -                   | -         | -              | -                   | -            | -                   | -            | -                       | 18,454           | 18,454                   |
| Net insurance benefits                               | -                   | -                   | -         | -              | -                   | -            | -                   | -            | -                       | 24,910           | 24,910                   |
| Total income   | 9,050               | 8,300               | 7,816     | 5,878          | 1,598               | -            | 2,607               | -193         | 35,057                  | 1,368            | 36,425                   |
| Operating expenses                                   | 5,661               | 3,527               | 3,496     | 2,784          | 909                 | -            | 85                  | 125          | 16,586                  | 1,461            | 18,047                   |
| Profit before loan<br>impairment charges             | 3,388               | 4,774               | 4,321     | 3,094          | 689                 | -            | 2,522               | -318         | 18,471                  | -93              | 18,377                   |
| Loan impairment<br>charges                           | -289                | -54                 | 789       | -82            | -211                | -            | 5                   | -            | 157                     | -98              | 59                       |
| Profit before tax, core                              | 3,678               | 4,828               | 3,532     | 3,176          | 901                 | -            | 2,517               | -318         | 18,314                  | 5                | 18,318                   |
| Profit before tax,<br>Non-core                       | -                   | -                   | -         | -              | -                   | 5            | -                   | -            | 5                       | -5               | -                        |
| Profit before tax                                    | 3,678               | 4,828               | 3,532     | 3,176          | 901                 | 5            | 2,517               | -318         | 18,318                  | -                | 18,318                   |
| Loans, excluding<br>reverse transactions             | 735,828             | 647,684             | 186,921   | 71,082         | 43,873              | -            | 25,587              | -35,942      | 1,675,034               | 19,741           | 1,694,775                |
| Other assets   | 177,964             | 160,282             | 3,853,733 | 504,437        | 25,609              | -            | 2,580,852           | -5,450,186   | 1,852,691               | 1,103            | 1,853,794                |
| Total assets<br>in Non-core                          | -                   | -                   | -         | -              | -                   | 20,844       | -                   | -            | 20,844                  | -20,844          | -                        |
| Total assets   | 913,792             | 807,967             | 4,040,654 | 575,519        | 69,482              | -            | 2,627,283           | -5,486,128   | 3,548,569               | -                | 3,548,569                |
| Deposits, excluding<br>repo deposits                 | 267,371             | 224,288             | 249,733   | 63,948         | 57,586              | -            | 18,278              | -9,176       | 872,027                 | 2,850            | 874,877                  |
| Other liabilities                                    | 623,306             | 542,472             | 3,753,265 | 499,079        | 5,989               | -            | 2,577,029           | -5,476,952   | 2,524,187               | 699              | 2,524,886                |
| Allocated capital                                    | 23,116              | 41,207              | 37,657    | 12,492         | 5,907               | -            | 28,427              | -            | 148,806                 | -                | 148,806                  |
| Total liabilities<br>in Non-core                     | -                   | -                   | -         | -              | -                   | 3,549        | -                   | -            | 3,549                   | -3,549           | -                        |
| Total liabilities and<br>equity                      | 913,792             | 807,967             | 4,040,654 | 575,519        | 69,482              | -            | 2,627,283           | -5,486,128   | 3,548,569               | -                | 3,548,569                |
| Profit before tax as % of<br>allocated capital (avg) | 21.8                | 15.6                | 12.4      | 30.4           | 15.7                | -            | 13.0                | -            | 16.4                    | -                | 16.4                     |
| Cost/income ratio (%)                                | 62.6                | 42.5                | 44.7      | 47.4           | 56.9                | -            | 3.3                 | -            | 47.3                    | -                | 49.5                     |
| Full-time-equivalent<br>staff, end of period         | 4,971               | 2,712               | 1,812     | 1,980          | 1,290               | 154          | 6,513               | -            | 19,433                  | -                | 19,433                   |

The 'Reclassification' column shows the reconciliation between the presentation in the financial highlights and the presentation in the IFRS statements. The reclassifications are explained on the preceding page.

From 2016, capital allocation between business units is based on the Group's new, simplified and more transparent capital allocation framework. The new framework is based on a regulatory approach and is calibrated to the Group's CET1 capital ratio target. Therefore, the capital consumption of the individual business units is closely aligned with the Group's total capital consumption. For the new Northern Ireland business unit, the capital allocated equals the legal entity's capital.

## Notes – Danske Bank Group

### 2. Business model and business segmentation continued

#### Business segments first nine months 2015

| (DKK millions)                                       | Personal<br>Banking | Business<br>Banking | C&I       | Wealth<br>Man. | Northern<br>Ireland | Non-<br>core | Other<br>Activities | Eliminations | Financial<br>highlights | Reclassification | IFRS income<br>statement |
|--|---------------------|---------------------|-----------|----------------|---------------------|--------------|---------------------|--------------|-------------------------|------------------|--------------------------|
| Net interest income                                  | 5,937               | 6,195               | 2,030     | 470            | 1,208               | -            | 254                 | 28           | 16,123                  | 9,219            | 25,342                   |
| Net fee income                                       | 2,686               | 1,433               | 1,830     | 4,810          | 380                 | -            | -139                | -22          | 10,978                  | -3,059           | 7,919                    |
| Net trading income                                   | 399                 | 471                 | 3,667     | 265            | 89                  | -            | 731                 | -273         | 5,348                   | -5,155           | 193                      |
| Other income   | 478                 | 471                 | 3         | 414            | 11                  | -            | 300                 | -102         | 1,575                   | 1,975            | 3,550                    |
| Net premiums   | -                   | -                   | -         | -              | -                   | -            | -                   | -            | -                       | 15,696           | 15,696                   |
| Net insurance benefits                               | -                   | -                   | -         | -              | -                   | -            | -                   | -            | -                       | 17,590           | 17,590                   |
| Total income   | 9,500               | 8,570               | 7,530     | 5,958          | 1,688               | -            | 1,145               | -368         | 34,023                  | 1,087            | 35,110                   |
| Operating expenses                                   | 6,248               | 3,467               | 3,334     | 2,658          | 979                 | -            | 437                 | -158         | 16,964                  | 1,135            | 18,099                   |
| Profit before loan<br>impairment charges             | 3,252               | 5,103               | 4,197     | 3,300          | 709                 | -            | 708                 | -210         | 17,059                  | -48              | 17,012                   |
| Loan impairment<br>charges                           | 455                 | 173                 | -         | -39            | -393                | -            | -                   | -            | 197                     | -81              | 116                      |
| Profit before tax, core                              | 2,797               | 4,930               | 4,197     | 3,339          | 1,102               | -            | 708                 | -210         | 16,862                  | 33               | 16,896                   |
| Profit before tax,<br>Non-core                       | -                   | -                   | -         | -              | -                   | 33           | -                   | -            | 33                      | -33              | -                        |
| Profit before tax                                    | 2,797               | 4,930               | 4,197     | 3,339          | 1,102               | 33           | 708                 | -210         | 16,895                  | -                | 16,896                   |
| Loans, excluding<br>reverse transactions             | 708,727             | 597,884             | 172,280   | 66,860         | 49,745              | -            | 19,194              | -24,884      | 1,589,806               | 24,758           | 1,614,564                |
| Other assets   | 170,552             | 155,332             | 3,263,855 | 423,359        | 26,432              | -            | 2,012,281           | -4,322,660   | 1,729,151               | 4,336            | 1,733,487                |
| Total assets<br>in Non-core                          | -                   | -                   | -         | -              | -                   | 29,094       | -                   | -            | 29,094                  | -29,094          | -                        |
| Total assets   | 879,279             | 753,216             | 3,436,135 | 490,219        | 76,177              | -            | 2,060,569           | -4,347,544   | 3,348,051               | -                | 3,348,051                |
| Deposits, excluding<br>repo deposits                 | 254,067             | 221,476             | 226,505   | 55,386         | 61,379              | -            | 13,017              | -8,222       | 823,608                 | 6,975            | 830,583                  |
| Other liabilities                                    | 603,405             | 497,717             | 3,175,406 | 419,388        | 6,870               | -            | 2,001,652           | -4,339,322   | 2,365,117               | 2,250            | 2,367,367                |
| Allocated capital                                    | 21,807              | 34,022              | 34,224    | 15,445         | 7,928               | -            | 36,674              | -            | 150,101                 | -                | 150,101                  |
| Total liabilities<br>in Non-core                     | -                   | -                   | -         | -              | -                   | 9,225        | -                   | -            | 9,225                   | -9,225           | -                        |
| Total liabilities and<br>equity                      | 879,279             | 753,216             | 3,436,135 | 490,219        | 76,177              | -            | 2,060,569           | -4,347,544   | 3,348,051               | -                | 3,348,051                |
| Profit before tax as % of<br>allocated capital (avg) | 16.5                | 19.0                | 14.9      | 28.6           | 18.5                | -            | 3.1                 | -            | 15.1                    | -                | 15.1                     |
| Cost/income ratio (%)                                | 65.8                | 40.5                | 44.3      | 44.6           | 58.0                | -            | 38.2                | -            | 49.9                    | -                | 51.5                     |
| Full-time-equivalent<br>staff, end of period         | 5,163               | 2,773               | 1,811     | 1,975          | 1,279               | 325          | 5,658               | -            | 18,984                  | -                | 18,984                   |

## Notes – Danske Bank Group

### 3. Other income

Other income amounted to DKK 4,183 million (30 September 2015: DKK 3,550 million), including income from associates of DKK 393 million (30 September 2015: DKK 413 million). Other income include a gain of DKK 825 million related to the sale of the head office buildings at Holmens Kanal, Copenhagen. Title was formally transferred on 1 October 2016.

### 4. Loan impairment charges and reconciliation of total allowance account

Loan impairment charges include losses on and impairment charges against loans, provisions for loan commitments and guarantees, as well as fair value adjustments of the credit risk on loans measured at fair value.

| Loan impairment charges<br>(DKK millions)       | 30 September<br>2016 | 30 September<br>2015 |
|---|----------------------|----------------------|
| New and increased impairment charges            | 5,826                | 6,353                |
| Reversals of impairment charges                 | 5,249                | 5,911                |
| Write-offs charged directly to income statement | 774                  | 671                  |
| Received on claims previously written off       | 1,145                | 763                  |
| Interest income, effective interest method      | -146                 | -235                 |
| <b>Total</b>                                    | <b>59</b>            | <b>115</b>           |

| Reconciliation of total allowance account<br>(DKK millions) | 30 September<br>2016 | 31 December<br>2015 |
|---|----------------------|---------------------|
| Balance at 1 January  | 31,413               | 40,947              |
| New and increased impairment charges                        | 5,826                | 7,601               |
| Reversals of impairment charges                             | 5,249                | 7,224               |
| Write-offs debited to the allowance account                 | 2,981                | 9,716               |
| Foreign currency translation                                | -347                 | 580                 |
| Other items*  | -664                 | -775                |
| <b>Balance at end of period</b>                             | <b>27,997</b>        | <b>31,413</b>       |

\* Other items include changes from the presentation of some loan portfolios as held for sale in 2015. Note 7, Other assets, provides more information.

### 5. Deposits

The Group's deposit base consists of the following deposits:

| (DKK millions)                                    | 30 September<br>2016 | 31 December<br>2015 |
|---|----------------------|---------------------|
| Deposits from other credit institutions           | 333,440              | 271,588             |
| hereof repo transactions                          | 165,324              | 134,479             |
| Other deposits                                    | 957,601              | 863,474             |
| hereof repo transactions                          | 82,725               | 42,977              |
| <b>Total deposits excluding repo transactions</b> | <b>1,042,993</b>     | <b>957,606</b>      |

Of total deposits excluding repo transactions, 33% (31 December 2015: 32%) represents wholesale deposits ranking pari passu with senior creditors. Such wholesale deposits exclude deposits from other credit institutions with an original maturity of less than 7 days. If deposits from other credit institutions are excluded, the percentage is 27% (31 December 2015: 25%).

## Notes – Danske Bank Group

### 6. Issued bonds and subordinated debt

This note includes information on senior and senior secured and subordinated bonds issued by the Group, with the exception of bonds issued by Realkredit Danmark. The Group has made two bond issues that fulfil the requirements for additional tier 1 capital under the Capital Requirements Regulation. As the additional tier 1 capital is perpetual and interest and principal payments are discretionary, the bonds are accounted for as equity.

| Other issued bonds (DKK millions)            | 30 September 2016 | 31 December 2015 |
|--|-------------------|------------------|
| Commerical paper and certificates of deposit | 55,227            | 60,839           |
| Other  | 327,260           | 303,092          |
| <b>Total</b>                                 | <b>382,487</b>    | <b>363,931</b>   |

| Nominal value (DKK millions)                 | 1 January 2016 | Issued         | Redeemed       | Foreign currency translation | 30 September 2016 |
|--|----------------|----------------|----------------|------------------------------|-------------------|
| Commerical paper and certificates of deposit | 60,836         | 143,834        | 146,381        | -3,072                       | 55,217            |
| Other  | 350,780        | 76,841         | 54,942         | -982                         | 371,697           |
| <b>Other issued bonds</b>                    | <b>411,616</b> | <b>220,675</b> | <b>201,322</b> | <b>-4,055</b>                | <b>426,914</b>    |

| Nominal value (DKK millions)                 | 1 January 2015 | Issued         | Redeemed       | Foreign currency translation | 31 December 2015 |
|--|----------------|----------------|----------------|------------------------------|------------------|
| Commerical paper and certificates of deposit | 25,671         | 94,826         | 61,148         | 1,487                        | 60,836           |
| Other  | 342,520        | 82,414         | 78,861         | 4,707                        | 350,780          |
| <b>Other issued bonds</b>                    | <b>368,190</b> | <b>177,240</b> | <b>140,009</b> | <b>6,193</b>                 | <b>411,616</b>   |

The nominal values disclosed are before the elimination of own holdings of issued bonds. In the management report's section on Funding and liquidity, issued junior covered bonds in Realkredit Danmark A/S of DKK 17.6 billion (31 December 2015: DKK 17.7 billion) are excluded. Further, retained and repurchased bonds held by Group Treasury amounting to DKK 50.8 billion (31 December 2015: 49.8 billion) have been excluded.

### Subordinated debt and additional tier 1 capital, which is accounted for as equity

During the first nine months of 2016, the Group did not redeem (full year 2015: DKK 5,211 million) or issue (full year 2015: DKK 3,731 million) any subordinated debt.

At 30 September 2016, the nominal value of issued additional tier 1 capital amounted to EUR 1,500 million (31 December 2015: EUR 1,500 million) equivalent to DKK 11,177 million (31 December 2015: DKK 11,194 million). Danske Bank A/S may, at its sole discretion, omit interest and principal payments to bondholders. Any interest payments made must be made out of retained earnings in Danske Bank A/S and Danske Bank Group. Retained earnings at end September 2016 are disclosed in the balance sheet for both Danske Bank A/S and Danske Bank Group. The additional tier 1 capital will be temporarily written down if the common equity tier 1 capital ratio falls below 7% for Danske Bank A/S or Danske Bank Group. The ratios at end September 2016 are disclosed in the Statement of capital for the Group and in Ratios and key figures for Danske Bank A/S. For information on the Group's excess capital, see the Capital requirements section in the Management's report. The solvency need for Danske Bank A/S and Danske Bank Group is provided in the Internal Capital Adequacy Assessment report at 30 September 2016, which is available at [danskebank.com/ir/reports](http://danskebank.com/ir/reports). The issued additional tier 1 capital is classified as equity instruments in the financial statements.

### 7. Other assets and other liabilities

Other assets amounted to DKK 34,446 million (31 December 2015: DKK 35,422 million), including holdings in associates of DKK 1,355 million (31 December 2015: DKK 1,209 million), investment property of DKK 4,845 million (31 December 2015: DKK 4,681 million), tangible assets of DKK 5,620 million (31 December 2015: DKK 5,082 million) and assets held for sale of DKK 1,991 million (31 December 2015: DKK 5,582 million). Other liabilities amounted to DKK 33,706 million (31 December 2015: DKK 37,093 million), including accrued interest and commissions due of DKK 10,121 (31 December 2015: DKK 12,569), other staff commitments of DKK 3,053 million (31 December 2015: DKK 3,186 million), and liabilities held for sale of DKK 0 million (31 December 2015: DKK 1,334 million).

In the third quarter of 2016, the Group entered into a binding agreement on the sale of a loan portfolio with a nominal value of DKK 1.9 billion in the Non-core segment. The transaction was settled in October 2016. The loans are presented as Assets held for sale as at 30 September 2016.

In 2015, the Group entered into an agreement to sell a residential mortgage loan portfolio relating to the Group's Non-core mass personal customer business in Lithuania and Latvia and final approval by the competition authorities was received in March 2016. The transaction was settled in June 2016. The loans and deposits were presented as Asset and Liabilities held for sale, respectively, as at 31 December 2015.

## Notes – Danske Bank Group

### 8. Contingent liabilities

Contingent liabilities consist of possible liabilities arising from past events. The existence of such liabilities will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the Group's control. Contingent liabilities that can, but are not likely to, result in an outflow of economic resources are disclosed.

The Group uses a variety of loan-related financial instruments to meet customers' financial requirements. Instruments include loan offers and other credit facilities, guarantees and instruments not recognised in the balance sheet. If an instrument is likely to result in a payment obligation, a liability is recognised under Other liabilities corresponding to the present value of expected payments.

|                                      | 30 September<br>2016 | 31 December<br>2015 |
|--------------------------------------|----------------------|---------------------|
| <b>Guarantees (DKK millions)</b>     |                      |                     |
| Financial guarantees                 | 8,790                | 8,638               |
| Mortgage finance guarantees          | 1,028                | 1,367               |
| Other guarantees                     | 69,479               | 71,750              |
| <b>Total</b>                         | <b>79,297</b>        | <b>81,755</b>       |
| <b>Other contingent liabilities</b>  |                      |                     |
| Loan commitments shorter than 1 year | 129,130              | 124,978             |
| Loan commitments longer than 1 year  | 157,808              | 153,650             |
| Other unutilised loan commitments    | 489                  | 523                 |
| <b>Total</b>                         | <b>287,427</b>       | <b>279,151</b>      |

In addition to credit exposure from lending activities, loan offers made and uncommitted lines of credit granted by the Group amounted to DKK 356 billion (31 December 2015: DKK 329 billion). These items are included in the calculation of the total risk exposure amount in accordance with the Capital Requirements Directive.

Owing to its business volume, Danske Bank is continually a party to various lawsuits and disputes and has an ongoing dialogue with public authorities such as the Danish FSA. In view of its size, Danske Bank does not expect the outcomes of pending lawsuits and disputes or its dialogue with public authorities to have any material effect on its financial position. The supervisory authorities conduct ongoing inspections of Danske Bank's compliance with anti-money laundering legislation. As announced on 21 March 2016, the FSA has reported Danske Bank to the Danish Prosecutor for Special Economic and International Crime for investigation in relation to violation of the provisions of the Danish Anti-Money Laundering Act with regard to identification of and monitoring procedures for correspondent banks.

A limited number of employees are employed under terms which grant them, if they are dismissed before reaching their normal retirement age, a severance and/or pension payment in excess of their entitlement under ordinary terms of employment. As the sponsoring employer, the Group is also liable for the pension obligations of a number of company pension funds.

The Group participates in the Danish Guarantee Fund and the Danish Resolution Fund. The funds' capital must amount to at least 0.8% and 1%, respectively, of the covered deposits of all Danish credit institutions by 31 December 2024. The Guarantee Fund is currently fully funded, but if the fund subsequently does not have sufficient means to make required payments, extraordinary contributions of up to 0.5 percent of the individual institution's covered deposits may be required. Extraordinary contributions above this percentage rate require the consent of the Danish FSA. The first contribution to the Resolution Fund was made in December 2015. Danske Bank A/S and Realkredit Danmark A/S make contributions to the fund on the basis of their size and risk relative to other credit institutions in Denmark. The contribution for 2016 of DKK 0.4 billion is accrued over the year as operating expenses. If the Resolution Fund does not have sufficient means to make required payments, extraordinary contributions of up to three times the latest annual contributions may be required. Further, Danish banks participate in the Danish Restructuring Fund, which reimburses creditors if the final dividend is lower than the interim dividend in respect of banks that were in distress before 1 June 2015. Similarly, Danish banks have made payment commitments (totalling DKK 1 billion) to cover losses incurred by the Danish Restructuring Fund for the withdrawal of distressed banks from data centres etc. Payments to the Restructuring Fund are calculated on the basis of the individual credit institution's share of covered deposits relative to other credit institutions in Denmark, however, each institution's contribution to the Restructuring Fund may not exceed 0.2 % of its covered deposits.

The Group is a member of deposit guarantee schemes and other compensation schemes in Finland, Norway, the UK and Luxembourg. As in Denmark, the contributions to the schemes in the other countries are annual contributions combined with extraordinary contributions if the means of the schemes are not sufficient to cover required payments. However, for Finland, the deposit guarantee fund is fully funded, and no further contributions to the resolution fund are expected before 2018.

## Notes – Danske Bank Group

### 8. Contingent liabilities continued

The Group is the lessee in non-cancellable operating leases, involving mainly leasing of real property, equipment, furniture and fixtures. The Group recognises lease payments as an expense over the lease term but does not recognise the operating lease assets in its balance sheet. Such assets are recognised by lessors.

Danske Bank A/S is taxed jointly with all entities in Danske Bank Group and is jointly and severally liable for payment of Danish corporate tax and withholding tax, etc.

Danske Bank A/S is registered jointly with all significant Danish entities in Danske Bank Group for financial services employer tax and VAT, for which it is jointly and severally liable.

### 9. Assets provided or received as collateral

At 30 September 2016, Danske Bank A/S had deposited securities worth DKK 20.5 billion as collateral with Danish and international clearing centres and other institutions (31 December 2015: DKK 10.1 billion).

At 30 September 2016, Danske Bank A/S had provided cash and securities worth DKK 94.8 billion as collateral for derivatives transactions (31 December 2015: DKK 80.7 billion).

At 30 September 2016, the Group had registered assets (including bonds and shares issued by the Group) under insurance contracts worth DKK 338.3 billion (31 December 2015: DKK 326.9 billion) as collateral for policyholders' savings of DKK 338.1 billion (31 December 2015: DKK 320.8 billion).

At 30 September 2016, the Group had registered loans at fair value and securities worth a total of DKK 766.7 billion (31 December 2015: DKK 743.0 billion) as collateral for bonds issued by Realkredit Danmark, including mortgage-covered bonds, worth a total of DKK 715.7 billion (31 December 2015: DKK 694.5 billion). Similarly, the Group had registered loans and other assets worth DKK 265.3 billion (31 December 2015: DKK 273.1 billion) as collateral for covered bonds issued under Danish and Finnish law.

The table below shows assets provided as collateral for obligations, including obligations under repo transactions and securities lending:

| (DKK millions)                           | 30 September 2016 |                  |                  | 31 December 2015 |                  |                  |
|--|-------------------|------------------|------------------|------------------|------------------|------------------|
|  | Repo              | Other            | Total            | Repo             | Other            | Total            |
| Due from credit institutions             | -                 | 34,667           | 34,667           | -                | 33,800           | 33,800           |
| Trading portfolio securities             | 222,770           | 82,424           | 305,194          | 161,165          | 63,108           | 224,273          |
| Loans at fair value                      | -                 | 765,547          | 765,547          | -                | 741,660          | 741,660          |
| Loans at amortised cost                  | -                 | 274,640          | 274,640          | -                | 281,721          | 281,721          |
| Assets under insurance contracts         | -                 | 266,685          | 266,685          | -                | 273,954          | 273,954          |
| Other assets                             | -                 | 105              | 105              | -                | 105              | 105              |
| <b>Total</b>                             | <b>222,770</b>    | <b>1,424,068</b> | <b>1,646,838</b> | <b>161,165</b>   | <b>1,394,348</b> | <b>1,555,513</b> |
| Own issued bonds                         | 20,657            | 108,495          | 129,152          | 12,487           | 88,136           | 100,623          |
| <b>Total, including own issued bonds</b> | <b>243,427</b>    | <b>1,532,563</b> | <b>1,775,990</b> | <b>173,652</b>   | <b>1,482,484</b> | <b>1,656,136</b> |

Securities provided as collateral under agreements that entitle the counterparty to sell the securities or provide them as collateral for other loans amounted to DKK 222.8 billion at 30 September 2016 (31 December 2015: DKK 161.2 billion).

At 30 September 2016, the Group had received securities worth DKK 266.1 billion (31 December 2015: DKK 225.7 billion) as collateral for reverse repo transactions, securities lending, derivatives transactions and other transactions entered into on the standard terms for such transactions. As the party receiving the collateral, the Group is entitled in many cases to sell the securities or provide the securities as collateral for other loans in exchange for returning similar securities to the counterparty at the expiry of the transactions. At 30 September 2016, the Group had sold securities or provided securities as collateral worth DKK 135.0 billion (31 December 2015: DKK 150.9 billion).

The Group also receives many other types of assets as collateral in connection with its ordinary lending activities. The Group has not transferred the ownership of these assets. The risk management notes provide more details on assets received as collateral.

## Notes – Danske Bank Group

### 10. Fair value information for financial instruments

Financial instruments are carried in the balance sheet at fair value or amortised cost.

| (DKK millions)   | 30 September 2016 |                  | 31 December 2015 |                  |
|--|-------------------|------------------|------------------|------------------|
|  | Fair value        | Amortised cost   | Fair value       | Amortised cost   |
| <b>Financial assets</b>  |                   |                  |                  |                  |
| Cash in hand and demand deposits with central banks                | -                 | 64,374           | -                | 76,837           |
| Due from credit institutions and central banks                     | -                 | 255,793          | -                | 103,859          |
| Trading portfolio assets   | 552,921           | -                | 547,019          | -                |
| Investment securities  | 207,833           | 127,592          | 224,102          | 119,202          |
| Loans at amortised cost  | -                 | 1,127,393        | -                | 1,079,257        |
| Loans at fair value  | 765,547           | -                | 741,660          | -                |
| Assets under pooled schemes and unit-linked investment contracts   | 94,092            | -                | 91,893           | -                |
| Assets under insurance contracts                                   | 284,291           | -                | 239,863          | -                |
| <b>Total</b>   | <b>1,904,685</b>  | <b>1,575,152</b> | <b>1,844,538</b> | <b>1,379,155</b> |
| <b>Financial liabilities</b>                                       |                   |                  |                  |                  |
| Due to credit institutions and central banks                       | -                 | 333,440          | -                | 271,588          |
| Trading portfolio liabilities                                      | 479,244           | -                | 471,131          | -                |
| Deposits   | -                 | 957,601          | -                | 863,474          |
| Bonds issued by Realkredit Danmark                                 | 715,730           | -                | 694,519          | -                |
| Deposits under pooled schemes and unit-linked investment contracts | 101,950           | -                | 96,958           | -                |
| Other issued bonds   | 7,218             | 375,269          | 3,558            | 360,373          |
| Subordinated debt  | -                 | 38,249           | -                | 39,991           |
| Other liabilities (loan commitments and guarantees)                | -                 | 676              | -                | 611              |
| <b>Total</b>   | <b>1,304,142</b>  | <b>1,705,235</b> | <b>1,266,166</b> | <b>1,536,037</b> |

Negative interest income during the first nine months of 2016 amounted to DKK 841 million and negative interest expenses to DKK 882 million. For the first nine months of 2015, negative interest income and expenses were insignificant. The amounts are offset against interest income and interest expenses, respectively.

#### Financial instruments at fair value

Note 30 in Annual Report 2015 provides more information about fair value calculation methods for financial instruments.

Financial instruments valued on the basis of quoted prices in an active market are recognised in the Quoted prices category. Financial instruments valued substantially on the basis of other observable input are recognised in the Observable input category. This category covers instruments such as derivatives valued on the basis of observable yield curves and exchange rates and illiquid mortgage bonds valued by reference to the value of similar, liquid bonds. Other financial instruments valued substantially on the basis of non-observable input are recognised in the Non-observable input category. This category covers instruments such as unlisted shares, some unlisted bonds and a very limited portion of the derivatives portfolio.

If, at the balance sheet date, a financial instrument's classification differs from its classification at the beginning of the year, the classification of the instrument changes. Changes are considered to have taken place at the balance sheet date. Developments in the financial markets have resulted in reclassification between the categories. Some bonds have become illiquid and have therefore been moved from the Quoted prices to the Observable input category, while other bonds have become liquid and have been moved from the Observable input to the Quoted prices category. The amounts transferred are insignificant.

#### Financial instruments at amortised cost

Note 30 in Annual Report 2015 provides information on the difference between the carrying amount and the fair value of financial instruments recognised at amortised cost. The difference between the two types of measurement at 30 September 2016 was in line with the difference at 31 December 2015.

## Notes – Danske Bank Group

### 10. Fair value information for financial instruments continued

| (DKK millions)   | Quoted prices  | Observable input | Non-observable input | Total            |
|--|----------------|------------------|----------------------|------------------|
| 30 September 2016  |                |                  |                      |                  |
| Financial assets   |                |                  |                      |                  |
| Derivatives  |                |                  |                      |                  |
| Interest rate contracts  | 3,236          | 255,748          | 7,290                | 266,274          |
| Currency contracts etc.  | 581            | 82,416           | 1,077                | 84,074           |
| Trading portfolio bonds  |                |                  |                      |                  |
| Government bonds and other bonds                                   | 74,217         | 390              | -                    | 74,607           |
| Danish mortgage bonds  | 28,243         | 5,914            | -                    | 34,157           |
| Other covered bonds  | 57,203         | 913              | -                    | 58,116           |
| Other bonds  | 14,934         | 4,106            | -                    | 19,040           |
| Trading portfolio shares   | 16,102         | -                | 552                  | 16,654           |
| Investment securities, bonds                                       | 154,726        | 51,292           | -                    | 206,018          |
| Investment securities, shares                                      | 1,749          | -                | 66                   | 1,815            |
| Loans at fair value  | -              | 765,547          | -                    | 765,547          |
| Assets under pooled schemes and unit-linked investment contracts   | 94,092         | -                | -                    | 94,092           |
| Assets under insurance contracts, bonds                            |                |                  |                      |                  |
| Danish mortgage bonds  | 49,913         | 7,268            | -                    | 57,181           |
| Other bonds  | 93,423         | 372              | 4,977                | 98,772           |
| Assets under insurance contracts, shares                           | 73,255         | -                | 18,674               | 91,929           |
| Assets under insurance contracts, derivatives                      | 151            | 36,252           | 6                    | 36,409           |
| <b>Total</b>   | <b>661,825</b> | <b>1,210,218</b> | <b>32,642</b>        | <b>1,904,685</b> |
| Financial liabilities  |                |                  |                      |                  |
| Derivatives  |                |                  |                      |                  |
| Interest rate contracts  | 3,183          | 236,635          | 7,841                | 247,659          |
| Currency contracts etc.  | 681            | 94,581           | 1,349                | 96,611           |
| Obligations to repurchase securities                               | 134,660        | 303              | 11                   | 134,974          |
| Bonds issued by Realkredit Danmark                                 | 715,730        | -                | -                    | 715,730          |
| Deposits under pooled schemes and unit-linked investment contracts | -              | 101,950          | -                    | 101,950          |
| Other issued bonds   | -              | 7,218            | -                    | 7,218            |
| <b>Total</b>   | <b>854,254</b> | <b>440,687</b>   | <b>9,201</b>         | <b>1,304,142</b> |

## Notes – Danske Bank Group

### 10. Fair value information for financial instruments continued

| (DKK millions)   | Quoted prices  | Observable input | Non-observable input | Total            |
|--|----------------|------------------|----------------------|------------------|
| 31 December 2015   |                |                  |                      |                  |
| Financial assets   |                |                  |                      |                  |
| Derivatives  |                |                  |                      |                  |
| Interest rate contracts  | 4,147          | 216,507          | 4,825                | 225,479          |
| Currency contracts etc.  | 171            | 103,929          | 1,436                | 105,536          |
| Trading portfolio bonds  |                |                  |                      | -                |
| Government bonds and other bonds                                   | 80,123         | 1,007            | -                    | 81,130           |
| Danish mortgage bonds  | 35,863         | 7,953            | -                    | 43,816           |
| Other covered bonds  | 37,670         | 830              | -                    | 38,500           |
| Other bonds  | 28,190         | 3,561            | -                    | 31,751           |
| Trading portfolio shares   | 19,955         | -                | 852                  | 20,807           |
| Investment securities, bonds                                       | 181,776        | 40,679           | -                    | 222,455          |
| Investment securities, shares                                      | 106            | -                | 1,542                | 1,648            |
| Loans at fair value  | -              | 741,660          | -                    | 741,660          |
| Assets under pooled schemes and unit-linked investment contracts   | 91,893         | -                | -                    | 91,893           |
| Assets under insurance contracts, bonds                            |                |                  |                      |                  |
| Danish mortgage bonds  | 52,379         | 2,137            | -                    | 54,516           |
| Other bonds  | 86,307         | 1,070            | 3,170                | 90,547           |
| Assets under insurance contracts, shares                           | 70,826         | -                | 16,140               | 86,966           |
| Assets under insurance contracts, derivatives                      | 26             | 7,808            | -                    | 7,834            |
| <b>Total</b>   | <b>689,432</b> | <b>1,127,141</b> | <b>27,965</b>        | <b>1,844,538</b> |
| Financial liabilities  |                |                  |                      |                  |
| Derivatives  |                |                  |                      |                  |
| Interest rate contracts  | 4,253          | 191,721          | 5,828                | 201,802          |
| Currency contracts etc.  | 883            | 116,091          | 1,494                | 118,468          |
| Obligations to repurchase securities                               | 149,509        | 1,334            | 18                   | 150,861          |
| Bonds issued by Realkredit Danmark                                 | 694,519        | -                | -                    | 694,519          |
| Deposits under pooled schemes and unit-linked investment contracts | -              | 96,958           | -                    | 96,958           |
| Other issued bonds   | -              | 3,558            | -                    | 3,558            |
| <b>Total</b>   | <b>849,164</b> | <b>409,662</b>   | <b>7,340</b>         | <b>1,266,166</b> |

## Notes – Danske Bank Group

### 10. Fair value information for financial instruments continued

At 30 September 2016, financial instruments valued on the basis of non-observable input comprised unlisted shares of DKK 19,281 million (31 December 2015: DKK 18,516 million), illiquid bonds of DKK 4,977 million (31 December 2015: DKK 3,170 million) and derivatives with a net market value of DKK -817 million (31 December 2015: DKK -1,062 million).

Unlisted shares of DKK 18,674 million (31 December 2015: DKK 16,140 million) are allocated to insurance contract policyholders, and the policyholders assume most of the risk on the shares. Changes in the fair value of those shares will only to a limited extent affect the Group's net profit. The remaining portfolio of unlisted shares of DKK 607 million (31 December 2015: DKK 2,376 million) consists primarily of banking related investments and holdings in private equity funds. A 10% increase or decrease in the fair value would amount to DKK 61 million (31 December 2015: DKK 238 million). Under the current market conditions, a 10% decrease in the fair value is considered to be below a possible alternative estimate of the fair value at the end of the period. In the first nine months of 2016, the Group recognised DKK -597 million in unrealised gains (2015: DKK 146 million) and DKK 386 million in realised gains (2015: DKK 74 million) on those shares. The unrealised adjustments in the first nine months of 2016 and in 2015 were attributable to various unlisted shares. For shares allocated to insurance contract policyholders, the unrealised gains in the first nine months of 2016 amounted to DKK 794 million (2015: DKK 1,292 million) and the realised gains to DKK 469 million (2015: DKK 1,137 million).

The estimated fair value of illiquid bonds depends significantly on the estimated credit spread. If the credit spread widens 50bp, fair value will decrease DKK 85 million (31 December 2015: DKK 65 million). If the credit spread narrows 50bp, fair value will increase DKK 88 million (31 December 2015: DKK 67 million).

A substantial number of derivatives valued on the basis of non-observable input are hedged by similar derivatives or are used for hedging the credit risk on bonds also valued on the basis of non-observable input. Changing one or more of the non-observable inputs to reflect reasonable possible alternative assumptions would not change the fair value of the derivatives significantly above what is already covered by the reserve related to fair value adjustment for model risk.

#### Shares, bonds and derivatives valued on the basis of non-observable input

| (DKK millions)                                      | 30 September 2016 |              |             | 31 December 2015 |              |               |
|---|-------------------|--------------|-------------|------------------|--------------|---------------|
|   | Shares            | Bonds        | Derivatives | Shares           | Bonds        | Derivatives   |
| Fair value beginning of period                      | 18,516            | 3,170        | -1,062      | 14,674           | 1,610        | -1,211        |
| Value adjustment through profit or loss             | 1,052             | -2           | -257        | 2,649            | 125          | -148          |
| Acquisitions  | 12,264            | 3,391        | 61          | 4,704            | 1,520        | -670          |
| Sale and redemption                                 | -12,551           | -1,582       | 589         | -3,511           | -85          | 837           |
| Transferred from quoted prices and observable input | -                 | -            | 12          | -                | -            | -             |
| Transferred to quoted prices and observable input   | -                 | -            | -160        | -                | -            | 131           |
| <b>Fair value end of period</b>                     | <b>19,281</b>     | <b>4,977</b> | <b>-817</b> | <b>18,516</b>    | <b>3,170</b> | <b>-1,062</b> |

### 11. Events after the reporting date

In connection with the acquisition of Sampo Bank (now Danske Bank Plc) in 2007, Danske Bank Plc and Sampo Life (now Mandatum Life) signed an agency agreement that guaranteed Mandatum Life the exclusive right to sell life and pension insurance products through Danske Bank Plc's branch network in Finland. The agency agreement expires at the end of 2016. As part of this agreement, Mandatum Life has a right to sell all or part of the insurance portfolio sold under the agreement to Danske Bank Group. On 27 October 2016, Mandatum Life exercised this right.

# Notes – Danske Bank Group

## Risk Management

The consolidated financial statements for 2015 provide a detailed description of the Group's risk management practices.

### Breakdown of credit exposure

| (DKK billions)<br>30 September 2016                              | Lending activities |                | Counterparty risk<br>(derivatives) | Trading and invest-<br>ment securities | Customer-funded<br>investments |
|--|--------------------|----------------|------------------------------------|--|--------------------------------|
|  | Total              | Core           | Non-core                           |  |                                |
| <b>Balance sheet items</b>                                       |                    |                |                                    |  |                                |
| Demand deposits with central banks                               | 55.8               | 55.8           | -                                  | -                                      | -                              |
| Due from credit institutions and central banks                   | 222.4              | 222.3          | -                                  | -                                      | -                              |
| Repo loans with credit institutions and central banks            | 33.4               | 33.4           | -                                  | -                                      | -                              |
| Trading portfolio assets   | 552.9              | -              | -                                  | 350.3                                  | 202.6                          |
| Investment securities  | 335.4              | -              | -                                  | -                                      | 335.4                          |
| Loans at amortised cost  | 929.2              | 909.5          | 19.7                               | -                                      | -                              |
| Repo loans   | 198.2              | 198.2          | -                                  | -                                      | -                              |
| Loans at fair value  | 765.5              | 765.5          | -                                  | -                                      | -                              |
| Assets under pooled schemes and unit-linked investment contracts | 94.1               | -              | -                                  | -                                      | 94.1                           |
| Assets under insurance contracts                                 | 309.4              | -              | -                                  | -                                      | 309.4                          |
| <b>Off-balance-sheet items</b>                                   |                    |                |                                    |  |                                |
| Guarantees   | 79.3               | 79.3           | -                                  | -                                      | -                              |
| Loan commitments shorter than 1 year                             | 129.1              | 124.7          | 4.4                                | -                                      | -                              |
| Loan commitments longer than 1 year                              | 157.8              | 157.4          | 0.4                                | -                                      | -                              |
| Other unutilised commitments                                     | 0.5                | -              | -                                  | -                                      | 0.5                            |
| <b>Total</b>   | <b>3,863.1</b>     | <b>2,546.2</b> | <b>24.6</b>                        | <b>350.3</b>                           | <b>538.5</b>                   |
| <b>403.5</b>   |                    |                |                                    |  |                                |
| <b>31 December 2015</b>  |                    |                |                                    |  |                                |
| <b>Balance sheet items</b>                                       |                    |                |                                    |  |                                |
| Demand deposits with central banks                               | 66.2               | 66.2           | -                                  | -                                      | -                              |
| Due from credit institutions and central banks                   | 75.2               | 75.2           | -                                  | -                                      | -                              |
| Repo loans with credit institutions and central banks            | 28.6               | 28.6           | -                                  | -                                      | -                              |
| Trading portfolio assets   | 547.0              | -              | -                                  | 331.0                                  | 216.0                          |
| Investment securities  | 343.3              | -              | -                                  | -                                      | 343.3                          |
| Loans at amortised cost  | 891.6              | 867.7          | 23.8                               | -                                      | -                              |
| Repo loans   | 187.7              | 187.7          | -                                  | -                                      | -                              |
| Loans at fair value  | 741.7              | 741.7          | -                                  | -                                      | -                              |
| Assets under pooled schemes and unit-linked investment contracts | 91.9               | -              | -                                  | -                                      | 91.9                           |
| Assets under insurance contracts                                 | 265.6              | -              | -                                  | -                                      | 265.6                          |
| <b>Off-balance-sheet items</b>                                   |                    |                |                                    |  |                                |
| Guarantees   | 81.8               | 81.7           | -                                  | -                                      | -                              |
| Loan commitments shorter than 1 year                             | 125.0              | 121.0          | 4.0                                | -                                      | -                              |
| Loan commitments longer than 1 year                              | 153.6              | 153.0          | 0.7                                | -                                      | -                              |
| Other unutilised commitments                                     | 0.5                | -              | -                                  | -                                      | 0.5                            |
| <b>Total</b>   | <b>3,599.7</b>     | <b>2,322.8</b> | <b>28.6</b>                        | <b>331.0</b>                           | <b>559.8</b>                   |
| <b>357.5</b>   |                    |                |                                    |  |                                |

In addition to credit exposure from lending activities, Danske Bank had made loan offers and granted uncommitted lines of credit of DKK 356 billion at 30 September 2016 (31 December 2015: DKK 329 billion). These items are included in the calculation of the total risk exposure amount in accordance with the Capital Requirements Directive.

## Notes – Danske Bank Group

### Credit exposure

#### Credit exposure from core lending activities

Credit exposure from lending activities in the Group's core banking business includes loans, amounts due from credit institutions and central banks, guarantees and irrevocable loan commitments. The exposure is measured net of accumulated impairment charges and includes repo loans. For reporting purposes, all collateral values are net of haircuts and capped at the exposure amount. The credit exposure from Non-core lending activities is disclosed later in these notes.

#### Classification of customers

The main objectives of risk classification are to rank the Group's customers according to risk and to estimate each customer's probability of default (PD). As part of the credit process, the Group classifies customers according to risk and updates their classifications upon receipt of new information. Risk classification comprises rating and credit scoring of customers.

The Group has developed a number of classification models to assess customer PD and to classify customers in various segments. Large business and financial customers are classified on the basis of rating models, while small business and personal customers are classified by means of scoring models.

In its credit risk management, the Group uses point-in-time (PIT) PD estimates for risk classification. These PIT PD estimates express a customer's probability of default in the current economic situation. The Group's classification scale consists of 11 main rating categories with fixed PD bands. During a downturn, a customer's PIT PD may increase, and the customer may migrate to a lower rating category. The effect from a downturn is thus larger when PIT PD is used than if the classification were based on through-the-cycle (TTC) PD, which the Group uses to calculate the risk exposure amount for credit risk.

Loans to customers for which objective evidence of impairment exists are placed in rating category 10 or 11, including loans for which no impairment charges have been recognised, for example because adequate collateral has been provided.

#### Credit portfolio in core activities broken down by rating category

|  |          |        | 30 September 2016 |                    |                             |                             | 31 December 2015 |                    |                             |  |
|--|----------|--------|-------------------|--------------------|-----------------------------|-----------------------------|------------------|--------------------|-----------------------------|--|
|  |          |        | Acc. individual   |                    | Net exposure, ex collateral | Net exposure, ex collateral | Acc. individual  |                    | Net exposure, ex collateral |  |
|  |          |        | Gross exposure    | impairment charges |                             |                             | Gross exposure   | impairment charges |                             |  |
| (DKK millions)                             | PD level |        | a                 | b                  | =a-b                        |                             | a                | b                  | =a-b                        |  |
|  | Upper    | Lower  |                   |                    |                             |                             |                  |                    |                             |  |
|  | 0.00     | 0.01   | 240.0             | -                  | 240.0                       | 220.9                       | 99.3             | -                  | 99.3                        |  |
|  | 0.01     | 0.03   | 248.0             | -                  | 248.0                       | 135.6                       | 248.1            | -                  | 248.1                       |  |
| 3  | 0.03     | 0.06   | 436.1             | -                  | 436.1                       | 146.6                       | 382.2            | -                  | 382.2                       |  |
| 4  | 0.06     | 0.14   | 543.9             | -                  | 543.9                       | 224.5                       | 458.5            | -                  | 458.5                       |  |
| 5  | 0.14     | 0.31   | 459.4             | -                  | 459.4                       | 144.3                       | 494.5            | -                  | 494.5                       |  |
| 6  | 0.31     | 0.63   | 303.5             | -                  | 303.5                       | 88.2                        | 302.5            | -                  | 302.5                       |  |
| 7  | 0.63     | 1.90   | 178.7             | -                  | 178.7                       | 47.6                        | 195.7            | -                  | 195.7                       |  |
| 8  | 1.90     | 7.98   | 70.6              | -                  | 70.6                        | 22.3                        | 70.2             | -                  | 70.2                        |  |
| 9  | 7.98     | 25.70  | 14.1              | -                  | 14.1                        | 4.5                         | 16.1             | -                  | 16.1                        |  |
| 10   | 25.70    | 99.99  | 41.6              | 6.3                | 35.3                        | 11.2                        | 44.3             | 7.0                | 37.3                        |  |
| 11 (default)                               | 100.00   | 100.00 | 30.6              | 14.0               | 16.6                        | 0.8                         | 34.7             | 16.2               | 18.5                        |  |
| Total before collective impairment charges |          |        | 2,566.5           | 20.3               | 2,546.2                     | 1,046.7                     | 2,345.9          | 23.2               | 2,322.8                     |  |
| Collective impairment charges              |          |        | 4.7               |                    |                             |                             | 4.3              |                    |                             |  |
| Total gross exposure                       |          |        | 2,571.3           |                    |                             |                             | 2,350.3          |                    |                             |  |

## Notes – Danske Bank Group

### Credit exposure continued

#### Credit portfolio in core activities broken down by industry (NACE)

The table below breaks down credit exposure by industry. The industry segmentation follows the classification principles of the Statistical Classification of Economic Activities in the European Community (NACE) standard.

| (DKK billions)                                    | 30 September 2016 |                                    |                |                             | 31 December 2015 |                                    |                |                             |
|---|-------------------|------------------------------------|----------------|-----------------------------|------------------|------------------------------------|----------------|-----------------------------|
|   | Gross exposure    | Acc. individual impairment charges | Net exposure   | Net exposure, ex collateral | Gross exposure   | Acc. individual impairment charges | Net exposure   | Net exposure, ex collateral |
|   | a                 | b                                  | =a-b           |                             | a                | b                                  | =a-b           |                             |
| Public institutions                               | 306.5             | -                                  | 306.5          | 284.5                       | 166.4            | -                                  | 166.4          | 143.9                       |
| Banks   | 73.4              | 0.1                                | 73.2           | 60.3                        | 78.2             | 0.1                                | 78.1           | 63.2                        |
| Credit institutions                               | 11.3              | -                                  | 11.3           | 4.0                         | 8.8              | -                                  | 8.8            | 2.8                         |
| Insurance   | 52.5              | -                                  | 52.5           | 10.8                        | 58.4             | -                                  | 58.4           | 8.8                         |
| Investment funds                                  | 47.4              | 0.2                                | 47.1           | 15.2                        | 82.9             | 0.4                                | 82.5           | 13.5                        |
| Other financials                                  | 98.1              | -                                  | 98.1           | 56.6                        | 65.1             | -                                  | 65.1           | 36.7                        |
| Agriculture                                       | 66.3              | 3.2                                | 63.1           | 11.6                        | 66.4             | 2.7                                | 63.7           | 12.5                        |
| Commercial property                               | 303.3             | 3.8                                | 299.5          | 59.8                        | 289.1            | 4.8                                | 284.3          | 51.7                        |
| Construction, engineering and building products   | 43.5              | 1.2                                | 42.3           | 32.2                        | 37.8             | 1.4                                | 36.4           | 26.3                        |
| Consumer discretionary                            | 98.5              | 1.8                                | 96.7           | 56.1                        | 91.8             | 1.9                                | 89.9           | 47.7                        |
| Consumer staples                                  | 53.9              | 0.2                                | 53.7           | 36.4                        | 55.9             | 0.2                                | 55.7           | 36.9                        |
| Energy and utilities                              | 49.0              | 0.2                                | 48.8           | 35.8                        | 45.0             | 0.1                                | 44.9           | 37.2                        |
| Health care                                       | 36.7              | 0.1                                | 36.6           | 25.1                        | 35.6             | 0.1                                | 35.5           | 25.5                        |
| Industrial services, supplies and machinery       | 100.0             | 1.3                                | 98.8           | 78.4                        | 85.6             | 1.3                                | 84.3           | 63.8                        |
| IT and telecommunication services                 | 27.3              | 0.1                                | 27.2           | 24.0                        | 26.2             | 0.2                                | 26.0           | 22.9                        |
| Materials   | 46.0              | 0.8                                | 45.1           | 34.1                        | 44.7             | 1.1                                | 43.5           | 33.4                        |
| Non-profits and other associations                | 152.3             | 0.9                                | 151.4          | 29.7                        | 142.0            | 0.9                                | 141.0          | 23.6                        |
| Other commercial                                  | 46.2              | 0.3                                | 46.0           | 24.3                        | 44.7             | 0.3                                | 44.5           | 28.5                        |
| Shipping  | 39.7              | 0.9                                | 38.8           | 15.1                        | 44.5             | 1.1                                | 43.4           | 19.2                        |
| Transportation                                    | 22.1              | 0.2                                | 22.0           | 12.1                        | 19.5             | 0.2                                | 19.3           | 9.9                         |
| Personal customers                                | 892.6             | 5.2                                | 887.4          | 140.7                       | 857.4            | 6.2                                | 851.2          | 110.8                       |
| <b>Total before collective impairment charges</b> | <b>2,566.5</b>    | <b>20.3</b>                        | <b>2,546.2</b> | <b>1,046.7</b>              | <b>2,345.9</b>   | <b>23.2</b>                        | <b>2,322.8</b> | <b>818.8</b>                |
| Collective impairment charges                     | 4.7               |                                    |                |                             | 4.3              |                                    |                |                             |
| <b>Total gross exposure</b>                       | <b>2,571.3</b>    |                                    |                |                             | <b>2,350.3</b>   |                                    |                |                             |

# Notes – Danske Bank Group

## Credit exposure continued

### Credit portfolio in core activities broken down by business unit

The table below breaks down credit exposure by core business unit and underlying segment.

| (DKK billions)                                    | 30 September 2016 |                                    |                |                             | 31 December 2015 |                                    |                |                             |
|---|-------------------|------------------------------------|----------------|-----------------------------|------------------|------------------------------------|----------------|-----------------------------|
|   | Gross exposure    | Acc. individual impairment charges | Net exposure   | Net exposure, ex collateral | Gross exposure   | Acc. individual impairment charges | Net exposure   | Net exposure, ex collateral |
|   | a                 | b                                  | =a-b           |                             | a                | b                                  | =a-b           |                             |
| Denmark   | 497.2             | 3.7                                | 493.5          | 71.1                        | 480.9            | 4.2                                | 476.7          | 56.6                        |
| Finland   | 91.2              | 0.5                                | 90.7           | 6.5                         | 90.7             | 0.4                                | 90.3           | 4.9                         |
| Sweden  | 74.4              | 0.1                                | 74.3           | 13.8                        | 72.4             | 0.1                                | 72.3           | 8.9                         |
| Norway  | 113.0             | 0.1                                | 112.9          | 25.3                        | 96.3             | 0.1                                | 96.3           | 18.6                        |
| Other   | -                 | -                                  | -              | 0.1                         | -                | -                                  | -              | -                           |
| <b>Personal Banking</b>                           | <b>775.8</b>      | <b>4.4</b>                         | <b>771.5</b>   | <b>116.8</b>                | <b>740.4</b>     | <b>4.8</b>                         | <b>735.6</b>   | <b>89.0</b>                 |
| Denmark   | 446.4             | 9.3                                | 437.1          | 106.2                       | 434.1            | 10.2                               | 423.8          | 103.7                       |
| Finland   | 72.6              | 0.9                                | 71.7           | 32.9                        | 68.8             | 1.0                                | 67.8           | 32.0                        |
| Sweden  | 153.3             | 0.6                                | 152.7          | 61.9                        | 148.4            | 0.6                                | 147.7          | 50.1                        |
| Norway  | 79.7              | 0.9                                | 78.8           | 33.5                        | 71.2             | 0.7                                | 70.4           | 25.0                        |
| Baltics   | 21.0              | 0.3                                | 20.7           | 11.4                        | 19.0             | 0.3                                | 18.7           | 10.4                        |
| Other   | -                 | -                                  | -              | -                           | -                | -                                  | -              | -                           |
| <b>Business Banking</b>                           | <b>773.1</b>      | <b>12.0</b>                        | <b>761.1</b>   | <b>245.8</b>                | <b>741.4</b>     | <b>13.0</b>                        | <b>728.5</b>   | <b>221.3</b>                |
| <b>C&amp;I*</b>                                   | <b>831.4</b>      | <b>1.7</b>                         | <b>829.6</b>   | <b>596.8</b>                | <b>669.4</b>     | <b>2.1</b>                         | <b>667.3</b>   | <b>413.7</b>                |
| <b>Wealth Management**</b>                        | <b>81.6</b>       | <b>0.5</b>                         | <b>81.1</b>    | <b>20.0</b>                 | <b>74.2</b>      | <b>0.6</b>                         | <b>73.6</b>    | <b>16.3</b>                 |
| <b>Northern Ireland**</b>                         | <b>64.9</b>       | <b>1.8</b>                         | <b>63.1</b>    | <b>30.6</b>                 | <b>72.7</b>      | <b>2.6</b>                         | <b>70.0</b>    | <b>33.8</b>                 |
| <b>Other</b>                                      | <b>39.9</b>       | <b>-</b>                           | <b>39.9</b>    | <b>36.8</b>                 | <b>47.8</b>      | <b>-</b>                           | <b>47.8</b>    | <b>44.8</b>                 |
| <b>Total before collective impairment charges</b> | <b>2,566.5</b>    | <b>20.3</b>                        | <b>2,546.2</b> | <b>1,046.8</b>              | <b>2,345.9</b>   | <b>23.2</b>                        | <b>2,322.8</b> | <b>818.8</b>                |
| Collective impairment charges                     | 4.7               |                                    |                |                             | 4.3              |                                    |                |                             |
| <b>Total gross exposure</b>                       | <b>2,571.3</b>    |                                    |                |                             | <b>2,350.3</b>   |                                    |                |                             |

\*The Corporates & Institutions (C&I) segment comprises large corporate customers and financial institutions. As these customers typically have business activities in multiple countries, a geographical split is not applicable.

\*\* Two new segments were established in 2016: Wealth Management and Northern Ireland. Customers have been transferred from the relevant business unit to the relevant new segment. Comparative figures have been restated accordingly.

## Notes – Danske Bank Group

### Credit exposure continued

#### Forbearance practices and repossessed assets

The Group adopts forbearance plans to assist customers in financial difficulty. Concessions granted to customers include interest-reduction schedules, interest-only schedules, temporary payment holidays, term extensions, cancellation of outstanding fees, waiver of covenant enforcement and settlements.

If it proves impossible to improve the customer's financial situation by forbearance measures, the Group will consider whether to subject the customer's assets to a forced sale or whether the assets could be realised later at higher net proceeds. At the end of the first nine months of 2016, the Group recognised properties taken over in Denmark at a carrying amount of DKK 115 million (31 December 2015: DKK 76 million) and properties taken over in other countries at DKK 73 million (31 December 2015: DKK 388 million). The properties are held for sale and included under Other assets in the balance sheet.

The table below shows the exposures that are subject to forbearance measures and is based on the EBA's definition as described in Annual Report 2015. The increase in forborne exposures in the refinancing segment relates to pro-active forbearance measures taken by the Group to improve the financial position of weak customers.

| Exposures subject to forbearance measures<br>(DKK millions) | 30 September 2016 |                | 31 December 2015 |                |
|---|-------------------|----------------|------------------|----------------|
|   | Performing        | Non-performing | Performing       | Non-performing |
| Modification  | 67                | 1,140          | 36               | 1,347          |
| Refinancing   | 249               | 14,130         | 1,848            | 9,150          |
| Under probation   | 7,797             | -              | 5,312            | -              |
| <b>Total</b>  | <b>8,113</b>      | <b>15,270</b>  | <b>7,196</b>     | <b>10,497</b>  |

## Notes – Danske Bank Group

### Credit exposure continued

#### Non-performing loans

The Group defines non-performing loans as facilities with objective evidence of impairment and for which individual impairment charges have been booked. For non-retail exposures with any non-performing loans, the entire amount of the customer's exposure is considered to be non-performing. For retail exposures, only impaired facilities are included in non-performing loans. The Group's definition of non-performing loans differs from the EBA's definition by excluding fully covered exposures to customers in default and previously forborne exposures that are now performing and are under probation.

| (DKK millions)   | 30 September<br>2016 | 31 December<br>2015 |
|--|----------------------|---------------------|
| Total non-performing loans                                       | 22,334               | 24,670              |
| -portion in default  | 8,924                | 10,469              |
| Coverage ratio (default) (%)                                     | 97                   | 93                  |
| Coverage ratio (non-default) (%)                                 | 62                   | 66                  |
| Coverage ratio (total non-performing loans) (%)                  | 82                   | 83                  |
| Non-performing loans as a percentage of total gross exposure (%) | 1.7                  | 2.0                 |

### Allowance account in core activities

#### Allowance account in core activities broken down by segment

| (DKK millions)   | Personal<br>Banking | Business<br>Banking | C&I          | Wealth<br>Management* | Northern<br>Ireland* | Other    | Allowance account<br>total | Impairment<br>Individual | Impairment<br>Collective |
|--|---------------------|---------------------|--------------|-----------------------|----------------------|----------|----------------------------|--------------------------|--------------------------|
| 1 January 2015   | 7,260               | 16,677              | 3,158        | 696                   | 5,243                | -        | 33,035                     | 29,050                   | 3,985                    |
| New and increased impairment charges                     | 1,901               | 3,469               | 558          | 131                   | 193                  | 1        | 6,253                      | 5,154                    | 1,099                    |
| Reversals of impairment charges<br>from previous periods | 1,351               | 3,106               | 432          | 155                   | 798                  | -        | 5,843                      | 5,190                    | 653                      |
| Write-offs debited to allowance account                  | 938                 | 2,006               | 1,150        | 31                    | 2,128                | -        | 6,254                      | 6,254                    | -                        |
| Foreign currency translation                             | 3                   | -7                  | 175          | 4                     | 348                  | -        | 523                        | 503                      | 20                       |
| Other items  | -262                | 64                  | 60           | -38                   | -43                  | 1        | -219                       | -113                     | -106                     |
| 31 December 2015   | 6,614               | 15,091              | 2,369        | 606                   | 2,814                | 2        | 27,496                     | 23,151                   | 4,346                    |
| New and increased impairment charges                     | 1,337               | 2,362               | 1,186        | 72                    | 149                  | -        | 5,105                      | 4,193                    | 912                      |
| Reversals of impairment charges<br>from previous periods | 1,455               | 2,190               | 383          | 155                   | 388                  | 1        | 4,572                      | 3,911                    | 661                      |
| Write-offs debited to allowance account                  | 630                 | 1,292               | 489          | 28                    | 278                  | -        | 2,717                      | 2,717                    | -                        |
| Foreign currency translation                             | 5                   | 36                  | -4           | -                     | -372                 | -        | -334                       | -355                     | 21                       |
| Other items  | 41                  | 169                 | -181         | 107                   | -33                  | -        | 101                        | -21                      | 122                      |
| <b>30 September 2016</b>                                 | <b>5,911</b>        | <b>14,176</b>       | <b>2,498</b> | <b>603</b>            | <b>1,891</b>         | <b>1</b> | <b>25,080</b>              | <b>20,340</b>            | <b>4,740</b>             |

\* Two new segments were established in 2016: Wealth Management and Northern Ireland. Customers have been transferred from the relevant business unit to the relevant new segment. Comparative figures have been restated accordingly. The introduction of the two new segments has led to minor changes for 2015 to netting of 'new and increased impairment charges' and 'reversals of impairment charges from previous periods'.

Collective impairment charges include charges that reflect the migration of customers from one rating category to another without changes being made to the credit margin to reflect the increase in credit risk. If all customers were downgraded one rating category with no corresponding change in the interest rate charged to the customers, collective impairment charges would increase by about DKK 1.7 billion (31 December 2015: about DKK 2.7 billion).

If the value of collateral provided by customers in rating categories 10 and 11 decreased 10%, individual impairment charges would increase by about DKK 2.3 billion (31 December 2015: about DKK 2.5 billion).

## Notes – Danske Bank Group

### Credit exposure continued

#### Credit exposure from Non-core lending activities

The Non-core business unit is responsible for the controlled winding-up and divestment of exposures that are no longer considered part of the Group's core activities. The portfolio consists of the Non-core exposures in Ireland, the Baltics and conduits etc.

In the third quarter of 2016, the Group entered into a binding agreement on the sale of a loan portfolio with a nominal value of DKK 1.9 billion in the Non-core segment. The transaction was settled in October 2016. The loan portfolio was not included in credit exposure as at 30 September 2016.

In 2015, the Group entered into an agreement to sell a residential mortgage loan portfolio relating to the Group's Non-core mass personal customer business in Lithuania and Latvia with a nominal value of DKK 4.3 billion. The transaction was settled in June 2016. The portfolio has not been included in credit exposure since the third quarter of 2015.

#### Credit portfolio in Non-core activities broken down by industry (NACE)

| (DKK millions)   | 30 September 2016 |                                    |               |                             | 31 December 2015 |                                    |               |                             |
|--|-------------------|------------------------------------|---------------|-----------------------------|------------------|------------------------------------|---------------|-----------------------------|
|  | Gross exposure    | Acc. individual impairment charges | Net exposure  | Net exposure, ex collateral | Gross exposure   | Acc. individual impairment charges | Net exposure  | Net exposure, ex collateral |
|  | a                 | b                                  | =a-b          |                             | a                | b                                  | =a-b          |                             |
| Personal customers   | 19,100            | 1,571                              | 17,528        | 1,894                       | 21,879           | 1,844                              | 20,035        | 1,093                       |
| Consumer discretionary                                     | 98                | 84                                 | 14            | -                           | 191              | 129                                | 61            | 12                          |
| Commercial property  | 491               | 323                                | 168           | -                           | 752              | 445                                | 307           | -                           |
| Other  | 358               | 272                                | 86            | 156                         | 556              | 389                                | 167           | -                           |
| <b>Non-core Banking</b>                                    | <b>20,047</b>     | <b>2,250</b>                       | <b>17,797</b> | <b>2,049</b>                | <b>23,378</b>    | <b>2,807</b>                       | <b>20,570</b> | <b>1,105</b>                |
| <b>Non-core conduits etc.</b>                              | <b>6,996</b>      | <b>229</b>                         | <b>6,767</b>  | <b>834</b>                  | <b>8,235</b>     | <b>243</b>                         | <b>7,992</b>  | <b>3,109</b>                |
| <b>Total Non-core before collective impairment charges</b> | <b>27,043</b>     | <b>2,479</b>                       | <b>24,564</b> | <b>2,883</b>                | <b>31,613</b>    | <b>3,050</b>                       | <b>28,563</b> | <b>4,214</b>                |
| Collective impairment charges                              | 439               |                                    |               |                             | 865              |                                    |               |                             |
| <b>Total gross Non-core exposure</b>                       | <b>27,482</b>     |                                    |               |                             | <b>32,479</b>    |                                    |               |                             |

#### Credit portfolio in Non-core activities broken down by rating category

| (DKK millions)                                      |        |        | 30 September 2016 |                    |                             |                 | 31 December 2015   |                             |        |       |
|---|--------|--------|-------------------|--------------------|-----------------------------|-----------------|--------------------|-----------------------------|--------|-------|
|   |        |        | Acc. individual   |                    | Net exposure, ex collateral | Acc. individual |                    | Net exposure, ex collateral |        |       |
|   |        |        | Gross exposure    | impairment charges |                             | Gross exposure  | impairment charges |                             |        |       |
|   |        |        | a                 | b                  | =a-b                        | a               | b                  | =a-b                        |        |       |
| 1   | 0.00   | 0.01   | 162               | -                  | 162                         | -               | 208                | -                           | 208    | -     |
| 2   | 0.01   | 0.03   | 1,919             | -                  | 1,919                       | -               | 2,398              | -                           | 2,398  | -     |
| 3   | 0.03   | 0.06   | 1,072             | -                  | 1,072                       | 78              | 1,447              | -                           | 1,447  | 864   |
| 4   | 0.06   | 0.14   | 1,961             | -                  | 1,961                       | 494             | 2,704              | -                           | 2,704  | 1,028 |
| 5   | 0.14   | 0.31   | 196               | -                  | 196                         | -               | 490                | -                           | 490    | 113   |
| 6   | 0.31   | 0.63   | 1,041             | -                  | 1,041                       | 29              | 680                | -                           | 680    | -     |
| 7   | 0.63   | 1.90   | 1,980             | -                  | 1,980                       | -               | 13,142             | -                           | 13,142 | 1,177 |
| 8   | 1.90   | 7.98   | 12,056            | -                  | 12,056                      | 1,595           | 1,194              | -                           | 1,194  | -     |
| 9   | 7.98   | 25.70  | 449               | -                  | 449                         | 35              | 716                | -                           | 716    | 54    |
| 10  | 25.70  | 99.99  | 3,015             | 611                | 2,404                       | 651             | 3,570              | 640                         | 2,929  | 978   |
| 11 (default)  | 100.00 | 100.00 | 3,192             | 1,868              | 1,324                       | -               | 5,063              | 2,410                       | 2,653  | -     |
| Total Non-core before collective impairment charges |        |        | 27,043            | 2,479              | 24,564                      | 2,883           | 31,613             | 3,050                       | 28,563 | 4,214 |
| Collective impairment charges                       |        |        | 439               |                    |                             |                 | 865                |                             |        |       |
| Total Non-core exposure                             |        |        | 27,482            |                    |                             |                 | 32,479             |                             |        |       |

## Notes – Danske Bank Group

### Credit exposure continued

#### Non-performing loans in Non-core activities

The net exposure from non-performing loans in Non-core amounted to DKK 3,316 million (31 December 2015: DKK 5,311 million), of which the average unsecured portion of non-performing loans was 17.9% at the end of September 2016 (31 December 2015: 17.9%).

#### Counterparty risk

##### Exposure to counterparty risk (derivatives) and credit exposure from trading and investment securities

| (DKK billions)   | 30 September<br>2016 | 31 December<br>2015 |
|--|----------------------|---------------------|
| Counterparty risk  |                      |                     |
| Derivatives with positive fair value                         | 350.3                | 331.0               |
| Credit exposure from other trading and investment securities |                      |                     |
| Bonds  | 519.5                | 535.9               |
| Shares   | 18.5                 | 22.5                |
| Other unutilised commitments                                 | 0.5                  | 0.5                 |
| <b>Total</b>   | <b>888.8</b>         | <b>889.8</b>        |

Other unutilised commitments comprises private equity investment commitments and other obligations

#### Bond portfolio

| (DKK millions)           | Central and<br>local govern-<br>ment bonds | Quasi-<br>government<br>bonds | Danish<br>mortgage<br>bonds | Swedish<br>covered<br>bonds | Other<br>covered<br>bonds | Corporate<br>bonds | Total          |
|--------------------------|--|-------------------------------|-----------------------------|-----------------------------|---------------------------|--------------------|----------------|
| <b>30 September 2016</b> |  |                               |                             |                             |                           |                    |                |
| Held-for-trading         | 85,689                                     | 1,027                         | 36,353                      | 51,174                      | 5,706                     | 5,970              | 185,919        |
| Designated at fair value | 33,336                                     | 731                           | 88,446                      | 14,564                      | 5,679                     | 3,193              | 145,950        |
| Available-for-sale       | 519  | -                             | 58,831                      | -                           | 720                       | -                  | 60,069         |
| Hold-to-maturity         | 67,334                                     | 1,322                         | 55,922                      | 535                         | 2,059                     | 420                | 127,592        |
| <b>Total</b>             | <b>186,878</b>                             | <b>3,080</b>                  | <b>239,552</b>              | <b>66,273</b>               | <b>14,164</b>             | <b>9,583</b>       | <b>519,530</b> |
| <b>2015</b>              |  |                               |                             |                             |                           |                    |                |
| Held-for-trading         | 90,321                                     | 4,506                         | 49,781                      | 30,637                      | 6,633                     | 13,319             | 195,197        |
| Designated at fair value | 41,298                                     | 2,207                         | 108,442                     | 16,844                      | 5,008                     | 1,886              | 175,685        |
| Available-for-sale       | 150  | -                             | 45,534                      | -                           | 1,085                     | -                  | 46,770         |
| Hold-to-maturity         | 68,899                                     | 1,325                         | 45,863                      | 545                         | 1,925                     | 645                | 119,202        |
| <b>Total</b>             | <b>200,668</b>                             | <b>8,038</b>                  | <b>249,620</b>              | <b>48,027</b>               | <b>14,651</b>             | <b>15,850</b>      | <b>536,854</b> |

At 30 September 2016, the Group had an additional bond portfolio worth DKK 155,953 million (31 December 2015: DKK 145,063 million) recognised as assets under insurance contracts and thus not included in the table above. The section on insurance risk in Annual Report 2015 provides more information. For bonds classified as hold-to-maturity, fair value exceeded amortised cost at the end of 30 September 2016 and 31 December 2015.

## Notes – Danske Bank Group

### Bond portfolio continued

#### Bond portfolio broken down by geographical area

| (DKK millions)           | Central and<br>local govern-<br>ment bonds | Quasi-<br>government<br>bonds | Danish<br>mortgage<br>bonds | Swedish<br>covered<br>bonds | Other<br>covered<br>bonds | Corporate<br>bonds | Total          |
|--------------------------|--|-------------------------------|-----------------------------|-----------------------------|---------------------------|--------------------|----------------|
| <b>30 September 2016</b> |  |                               |                             |                             |                           |                    |                |
| Denmark                  | 26,117                                     | -                             | 239,552                     | -                           | -                         | 3,077              | 268,746        |
| Sweden                   | 29,386                                     | -                             | -                           | 66,246                      | -                         | 2,130              | 97,762         |
| UK                       | 9,537                                      | 28                            | -                           | -                           | 2,273                     | 209                | 12,047         |
| Norway                   | 4,752                                      | -                             | -                           | -                           | 6,923                     | 878                | 12,553         |
| USA                      | 8,372                                      | 211                           | -                           | -                           | 1                         | 105                | 8,688          |
| Spain                    | 13,058                                     | -                             | -                           | -                           | 379                       | -                  | 13,437         |
| France                   | 23,725                                     | -                             | -                           | -                           | 1,124                     | 539                | 25,388         |
| Luxembourg               | -  | 2,822                         | -                           | -                           | -                         | 1                  | 2,823          |
| Finland                  | 16,816                                     | 18                            | -                           | 27                          | 1,725                     | 1,032              | 19,618         |
| Ireland                  | 2,944                                      | -                             | -                           | -                           | 18                        | 18                 | 2,980          |
| Italy                    | 3,351                                      | -                             | -                           | -                           | -                         | -                  | 3,351          |
| Portugal                 | 2,129                                      | -                             | -                           | -                           | -                         | -                  | 2,129          |
| Austria                  | 8,033                                      | -                             | -                           | -                           | 229                       | -                  | 8,263          |
| Netherlands              | 9,455                                      | -                             | -                           | -                           | 547                       | 1,072              | 11,074         |
| Germany                  | 20,419                                     | -                             | -                           | -                           | 611                       | 66                 | 21,096         |
| Belgium                  | 8,173                                      | -                             | -                           | -                           | 130                       | -                  | 8,303          |
| Other                    | 611  | 1                             | -                           | -                           | 204                       | 456                | 1,272          |
| <b>Total</b>             | <b>186,878</b>                             | <b>3,080</b>                  | <b>239,552</b>              | <b>66,273</b>               | <b>14,164</b>             | <b>9,583</b>       | <b>519,530</b> |
| <b>31 December 2015</b>  |  |                               |                             |                             |                           |                    |                |
| Denmark                  | 22,345                                     | -                             | 249,620                     | -                           | -                         | 1,652              | 273,618        |
| Sweden                   | 27,285                                     | -                             | -                           | 48,027                      | -                         | 3,719              | 79,031         |
| UK                       | 19,548                                     | 135                           | -                           | -                           | 2,224                     | 1,121              | 23,027         |
| Norway                   | 5,763                                      | -                             | -                           | -                           | 6,914                     | 1,287              | 13,964         |
| USA                      | 8,081                                      | 1,132                         | -                           | -                           | -                         | 771                | 9,984          |
| Spain                    | 9,502                                      | -                             | -                           | -                           | 917                       | -                  | 10,418         |
| France                   | 20,846                                     | -                             | -                           | -                           | 1,123                     | 528                | 22,497         |
| Luxembourg               | -  | 6,502                         | -                           | -                           | -                         | 11                 | 6,513          |
| Finland                  | 14,593                                     | 247                           | -                           | -                           | 1,849                     | 1,927              | 18,616         |
| Ireland                  | 4,618                                      | -                             | -                           | -                           | 90                        | 48                 | 4,756          |
| Italy                    | 7,194                                      | -                             | -                           | -                           | -                         | -                  | 7,194          |
| Portugal                 | 1,506                                      | -                             | -                           | -                           | -                         | -                  | 1,506          |
| Austria                  | 7,626                                      | -                             | -                           | -                           | 224                       | -                  | 7,850          |
| Netherlands              | 11,069                                     | -                             | -                           | -                           | 86                        | 2,751              | 13,906         |
| Germany                  | 31,001                                     | -                             | -                           | -                           | 589                       | 754                | 32,344         |
| Belgium                  | 8,873                                      | -                             | -                           | -                           | 333                       | -                  | 9,206          |
| Other                    | 817  | 23                            | -                           | -                           | 302                       | 1,282              | 2,424          |
| <b>Total</b>             | <b>200,668</b>                             | <b>8,038</b>                  | <b>249,620</b>              | <b>48,027</b>               | <b>14,651</b>             | <b>15,850</b>      | <b>536,854</b> |

## Notes – Danske Bank Group

### Bond portfolio continued

#### Bond portfolio broken down by external ratings

| (DKK millions)            | Central and<br>local govern-<br>ment bonds | Quasi-<br>government<br>bonds | Danish<br>mortgage<br>bonds | Swedish<br>covered<br>bonds | Other<br>covered<br>bonds | Corporate<br>bonds | Total          |
|---------------------------|--|-------------------------------|-----------------------------|-----------------------------|---------------------------|--------------------|----------------|
| 30 September 2016         |  |                               |                             |                             |                           |                    |                |
| AAA                       | 96,086                                     | 1,563                         | 239,276                     | 66,273                      | 13,257                    | 2,750              | 419,205        |
| AA+                       | 32,125                                     | 343                           | -                           | -                           | 424                       | 132                | 33,024         |
| AA                        | 29,938                                     | 1,174                         | 57                          | -                           | 192                       | 810                | 32,171         |
| AA-                       | 6,529                                      | -                             | 164                         | -                           | -                         | 472                | 7,165          |
| A+                        | 146  | -                             | -                           | -                           | 272                       | 928                | 1,346          |
| A                         | 40   | -                             | -                           | -                           | -                         | 1,852              | 1,892          |
| A-                        | 2,944                                      | -                             | 3                           | -                           | -                         | 543                | 3,490          |
| BBB+                      | 6,143                                      | -                             | -                           | -                           | -                         | 367                | 6,510          |
| BBB                       | 10,767                                     | -                             | 52                          | -                           | -                         | 748                | 11,567         |
| BBB-                      | -  | -                             | -                           | -                           | -                         | 225                | 225            |
| BB+                       | 1,823                                      | -                             | -                           | -                           | -                         | 151                | 1,974          |
| BB                        | 305  | -                             | -                           | -                           | -                         | 388                | 693            |
| BB-                       | -  | -                             | -                           | -                           | -                         | -                  | -              |
| Sub-inv. grade or unrated | 32   | -                             | -                           | -                           | 19                        | 217                | 268            |
| <b>Total</b>              | <b>186,878</b>                             | <b>3,080</b>                  | <b>239,552</b>              | <b>66,273</b>               | <b>14,164</b>             | <b>9,583</b>       | <b>519,530</b> |
| 31 December 2015          |  |                               |                             |                             |                           |                    |                |
| AAA                       | 103,778                                    | 4,814                         | 249,578                     | 48,027                      | 12,403                    | 849                | 419,448        |
| AA+                       | 40,696                                     | 2,064                         | -                           | -                           | 1,249                     | 464                | 44,474         |
| AA                        | 25,435                                     | 1,160                         | -                           | -                           | 346                       | 529                | 27,470         |
| AA-                       | 7,118                                      | -                             | -                           | -                           | -                         | 1,186              | 8,304          |
| A+                        | 4,769                                      | -                             | -                           | -                           | 273                       | 2,602              | 7,644          |
| A                         | 41   | -                             | -                           | -                           | 188                       | 4,046              | 4,275          |
| A-                        | 600  | -                             | -                           | -                           | 186                       | 1,077              | 1,863          |
| BBB+                      | 9,288                                      | -                             | -                           | -                           | -                         | 1,709              | 10,997         |
| BBB                       | 7,412                                      | -                             | 41                          | -                           | -                         | 2,136              | 9,589          |
| BBB-                      | 1  | -                             | -                           | -                           | -                         | 346                | 347            |
| BB+                       | 1,499                                      | -                             | -                           | -                           | -                         | 270                | 1,769          |
| BB                        | 7  | -                             | -                           | -                           | -                         | 366                | 373            |
| BB-                       | -  | -                             | -                           | -                           | -                         | 33                 | 33             |
| Sub-inv. grade or unrated | 25   | -                             | -                           | -                           | 8                         | 236                | 269            |
| <b>Total</b>              | <b>200,668</b>                             | <b>8,038</b>                  | <b>249,620</b>              | <b>48,027</b>               | <b>14,651</b>             | <b>15,850</b>      | <b>536,854</b> |

#### Derivatives with positive fair value

| (DKK millions)  | 30 September<br>2016 | 31 December<br>2015 |
|---|----------------------|---------------------|
| Derivatives with positive fair value before netting                         | 640,606              | 512,418             |
| Netting (under accounting rules)  | 290,258              | 181,403             |
| Carrying amount   | 350,348              | 331,015             |
| Netting (under capital adequacy rules)                                      | 256,300              | 237,014             |
| Net current exposure  | 94,048               | 94,000              |
| Collateral  | 49,915               | 52,624              |
| <b>Net amount</b>   | <b>44,133</b>        | <b>41,376</b>       |
| Derivatives with positive fair value after netting for accounting purposes: |                      |                     |
| Interest rate contracts   | 266,274              | 225,479             |
| Currency contracts  | 81,651               | 102,845             |
| Other contracts   | 2,423                | 2,691               |
| <b>Total</b>  | <b>350,348</b>       | <b>331,015</b>      |

# Statement by the management

The Board of Directors and the Executive Board (the management) have considered and approved Interim report – first nine months 2016 of Danske Bank Group.

The interim financial statements have been prepared in accordance with IAS 34, Interim Financial reporting, as adopted by the EU. Furthermore, the interim report has been prepared in accordance with Danish disclosure requirements for interim reports of listed financial institutions.

In our opinion, the interim financial statements give a true and fair view of the Group's assets, liabilities, total equity and financial position at 30 September 2016 and of the results of the Group's operations and the consolidated cash flows for the period starting 1 January 2016 and ending 30 September 2016. Moreover, in our opinion, the management's report includes a fair review of developments in the Group's operations and financial position and describes the significant risks and uncertainty factors that may affect the Group.

Copenhagen, 28 October 2016

## Executive Board

Thomas F. Borgen  
CEO

Tonny Thierry Andersen

Jacob Aarup-Andersen

James Ditmore

Gilbert Kohnke

Lars Mørch

Jesper Nielsen

Glenn Söderholm

## Board of Directors

Ole Andersen  
Chairman

Trond Ø. Westlie  
Vice Chairman

Urban Bäckström

Lars-Erik Brenøe

Jørn P. Jensen

Rolv Erik Ryssdal

Carol Sergeant

Hilde Merete Tonne

Kirsten Ebbe Brich  
Elected by the employees

Carsten Eilertsen  
Elected by the employees

Charlotte Hoffmann  
Elected by the employees

Steen Lund Olsen  
Elected by the employees

# Supplementary information

## Conference call

Danske Bank will hold a conference call on 28 October 2016 upon the presentation of its interim report for the first nine months of 2016. The conference call is scheduled for 2.30pm CET and will be webcast live at [danskebank.com](http://danskebank.com).

## Financial calendar

|                 |   |
|-----------------|---|
| 2 February 2017 | Annual report 2016                      |
| 16 March 2017   | Annual General Meeting                  |
| 28 April 2017   | Interim report - first quarter 2017     |
| 20 July 2017    | Interim report - first half 2017        |
| 2 November 2017 | Interim report - first nine months 2017 |

## Contacts

|  |                 |
|--|-----------------|
| Jacob Aarup-Andersen<br>Chief Financial Officer  | +45 45 14 06 02 |
| Claus Ingar Jensen<br>Head of Investor Relations | +45 45 12 84 83 |

## Links

|                    |  |
|--------------------|--|
| Danske Bank        | <a href="http://danskebank.com">danskebank.com</a>       |
| Denmark            | <a href="http://danskebank.dk">danskebank.dk</a>         |
| Finland            | <a href="http://danskebank.fi">danskebank.fi</a>         |
| Sweden             | <a href="http://danskebank.se">danskebank.se</a>         |
| Norway             | <a href="http://danskebank.no">danskebank.no</a>         |
| Northern Ireland   | <a href="http://danskebank.co.uk">danskebank.co.uk</a>   |
| Ireland            | <a href="http://danskebank.ie">danskebank.ie</a>         |
| Realkredit Danmark | <a href="http://rd.dk">rd.dk</a>                         |
| Danske Capital     | <a href="http://danskecapital.com">danskecapital.com</a> |
| Danica Pension     | <a href="http://danicapension.dk">danicapension.dk</a>   |

Danske Bank's financial statements are available online at [danskebank.com/Reports](http://danskebank.com/Reports).

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