



Active Ownership Report: H1 2019

When customers entrust us with their assets and savings, it is our duty to serve their interests by providing investment solutions with the goal to deliver competitive and long-term performance. Our firm commitment to **Sustainable Investment with ESG Inside** is an integral part of this duty.

ESG Inside is about making better-informed investment decisions – addressing issues of risk, problems, and dilemmas, and influencing portfolio companies through **active ownership** to contribute to a positive outcome.

Active ownership – through direct dialogue and voting at the annual general meetings – is an important part of our ability to create long-term value to the companies we invest in and to our customers.

We believe it is more responsible to **address material ESG matters** as investors rather than refraining from investing when issues of concern arise, leaving the problem to someone else to solve. Our portfolio managers are the change agents who can impact companies to manage risks and opportunities.

The aim of our Active Ownership Report covering two parts 'Engagement Report' and 'Voting Report' is to provide our customers and stakeholders with regular updates on our progress and results.

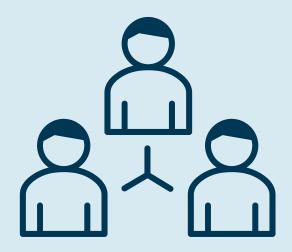
The two parts of the report







Active Ownership Report: H1 2019 Part 1: Engagement Report



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Engagement Report introduction

We believe that fund-manager-driven dialogue with companies is the most effective as the investment teams are the experts of their respective strategies and portfolios, and tasked with the buy/sell decision.

Our investment teams engage on a regular basis with companies on material ESG matters to understand their risks and opportunities, and to support their growth and development.

We log and monitor company dialogue and progress to ensure a structured engagement process.





In H1 2019, we have had the following engagement activities

Companies

308



Country domiciles

32



ESG engagement topics

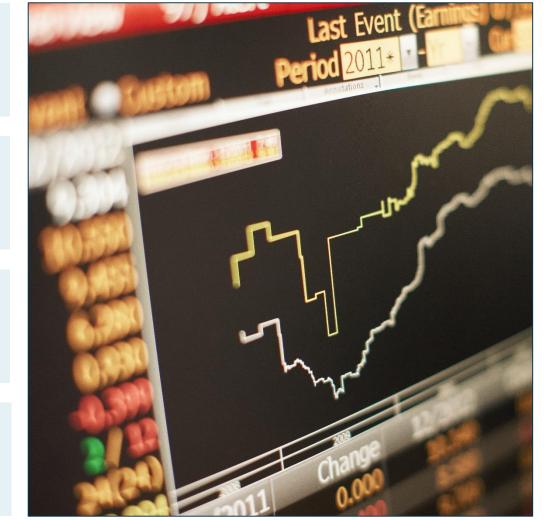
83



Interactions

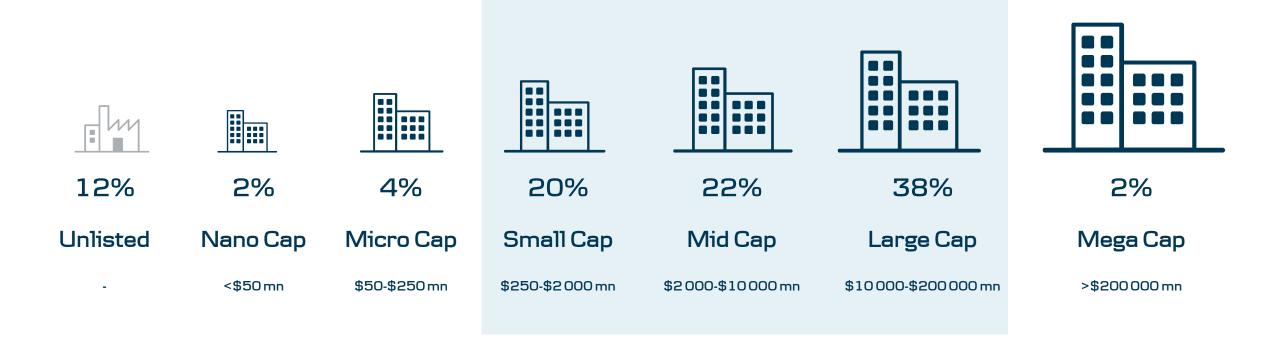
396







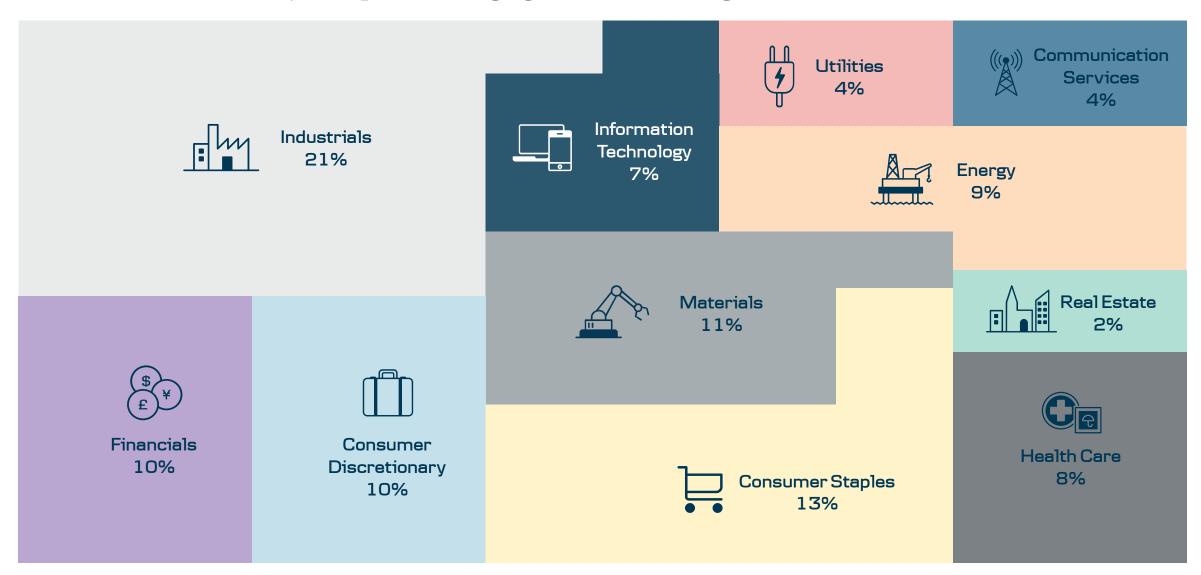
We have engaged primarily with small, mid & large cap companies





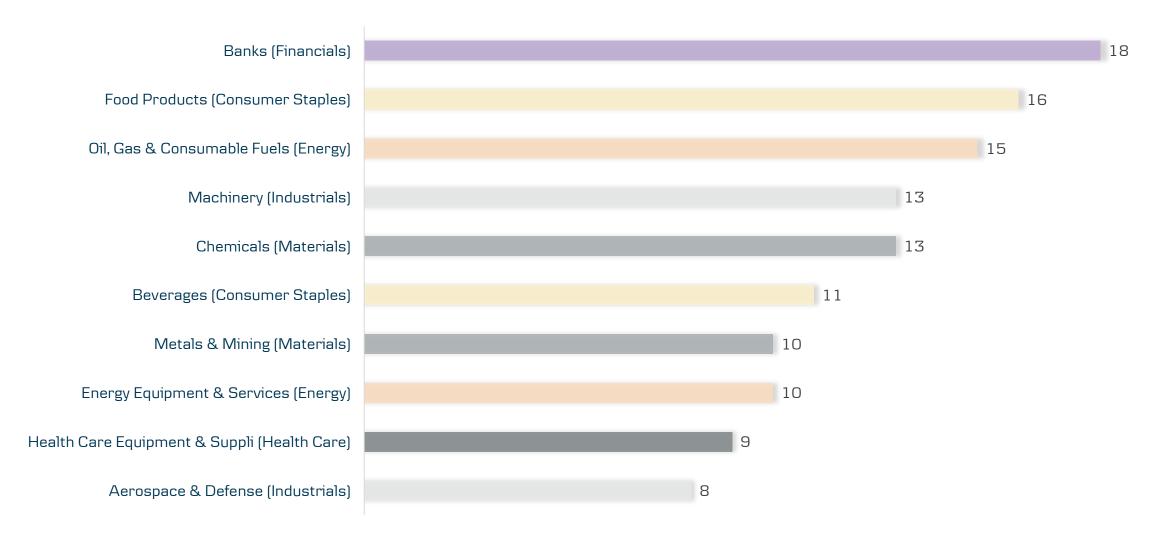


Sector distribution of companies engaged with during H1 2019





Top 10 industries most engaged with during H1 2019 Number of companies per industry (Sector in bracket)







Engagement with companies domiciled in 32 countries





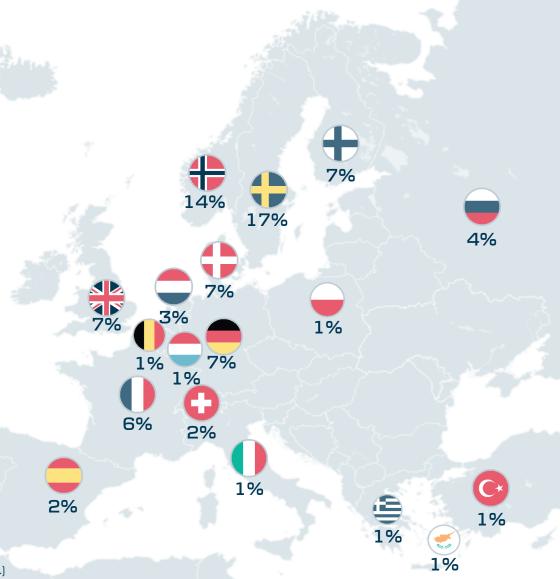


Company distribution across country domiciles



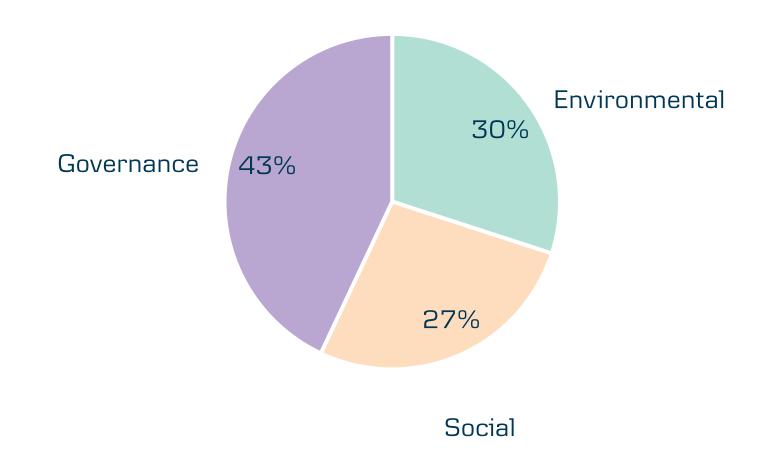


Rest of the world



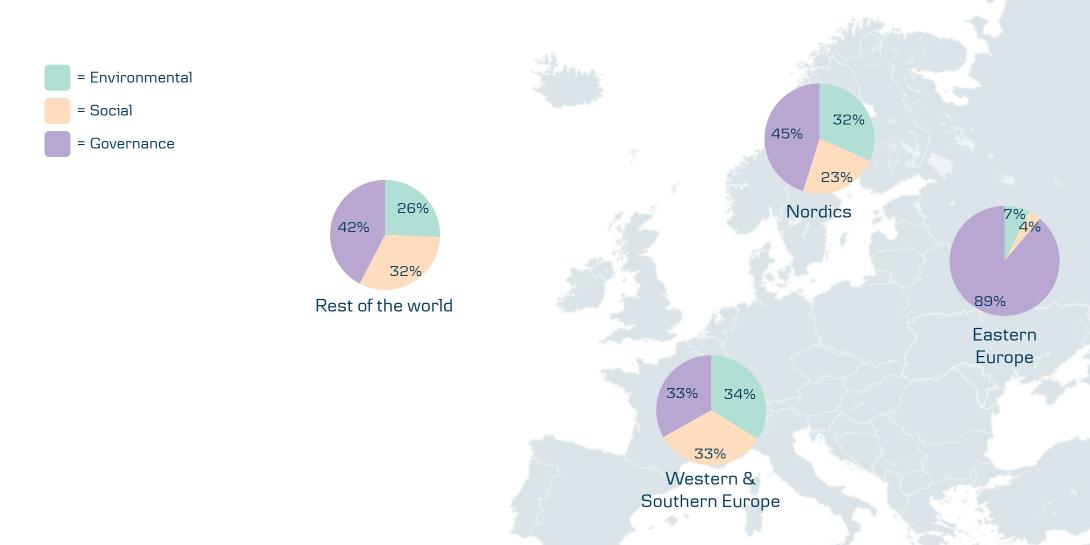


Split between ESG engagement themes





Split between ESG engagement themes across regions





83 ESG engagement topics have been addressed and discussed

Sustainable Lending

Dividends

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Activities in Occupied Territories
                                   Palm Oil Production
                                                               AML Issues & Handling
                            Product Quality & Safety Regulations
                                                                                   Product Development
                 Sanctions
                                                                   Executive Composition
                                                                                         Sustainability Ratings
                             Impact Investment Ecological Impacts Energy Transformation Sustainable Shipping

Environmental Incidents Sustainability Targets Air Quality Responsible Drinking
         Ownership Structure
   Accounting
         Selling Practices & Product Labeling
Employee Health & Safety
Competence
                                                                        Incentive Programs
      Employee Health & Safety Competence Technology Disruption Circular Economy Regulatory Compliance Green Buildings Green Financing Business Ethics Supply Chain Management
      Sustainability Integration & Reporting
                                                                           Energy Consumption Board Composition
Sustainable Products Climate Neutrality Food Safety
         Future Fit Corporate Behaviour
                                               M\mathcal{E}_{\gamma}A
                                                              Agriculture
Restructuring Military Sales Process Overboarding
                                                                           Capital Structure Decent Work & Economic Growth
                                                             Management of the Legal & Regulatory Environment
        Data Security
                              Responsible Gaming SDGs
                                                              Customer Education
                                                                                        Employee Engagement, Diversity & Inclusion
 Corporate Governance
                                   Energy Efficiency
     Anti-Trust Issues & Competitive Behaviour Physical Impacts of Climate Change Materials Sourcing & Efficiency

Anti-Trust Issues & Competitive Behaviour Physical Impacts of Climate Change Materials Sourcing & Efficiency
                      Executive Compensation Share Buybacks Business Model Resilience
                                                                                                               Impact Measurements
           Waste and Hazardous Materials Management Digitalisation Research & Development Critical Incident Risk Management
                            Personnel Turnover
                                                     Labour Standards
   Compliance Procedures
                                                                           Customer Welfare Resource Efficiency
         Plastic/Recycling Products GHG Emissions
                                                                          Water & Wastewater Management
                    Human rights & Community Relations Employee Retention Customer Privacy
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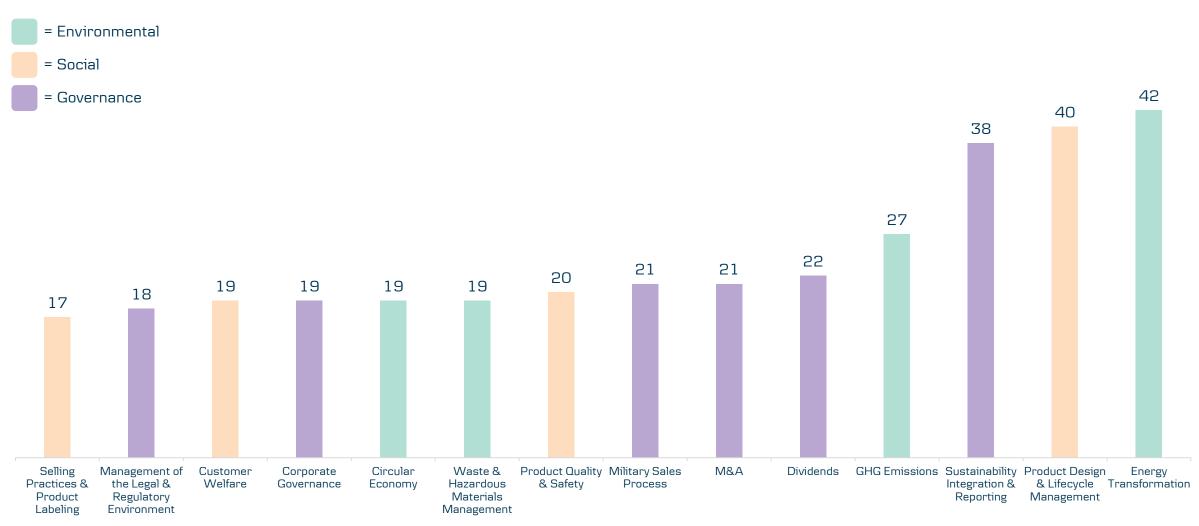
Sustainability Certificates Access & Affordability

Quality Management

Systemic Risk Management



Top 3 among the 83 ESG engagement topics: Energy Transformation; Product Design & Lifecycle Management; and Sustainability Integration & Reporting









Most frequent ESG engagement topics across the E, S, and G theme

Environmental

Rank	Topic	Count
1	Energy Transformation	42
2	GHG Emissions	27
3	Waste &Hazardous Materials Management	19
4	Circular Economy	19
5	Energy Efficiency	14
6	Water & Wastewater Management	13
7	Sustainable Products	11

Social

Rank	Topic	Count
1	Product Design & Lifecycle Management	40
2	Product Quality &Safety	20
3	Customer Welfare	19
4	Selling Practices & Product Labeling	17
5	Supply Chain Management	14
6	Business Model Resilience	11
7	Employee Engagement, Diversity & Inclusion	8

Governance

Rank	Topic	Count
1	Sustainability Integration & Reporting	38
2	Dividends	22
3	Military Sales Process	21
4	M&A	21
5	Corporate Governance	19
6	Management of the Legal & Regulatory Environment	18
7	AML Issues & Handling	12



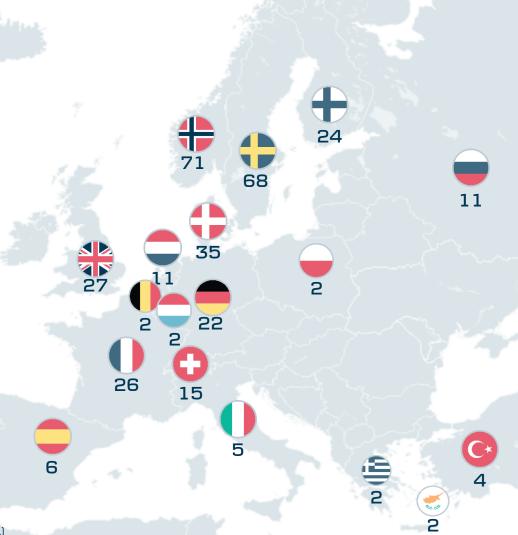


The majority of company interactions took place in the Nordic region





Rest of the world





Most commonly addressed ESG topics across geography

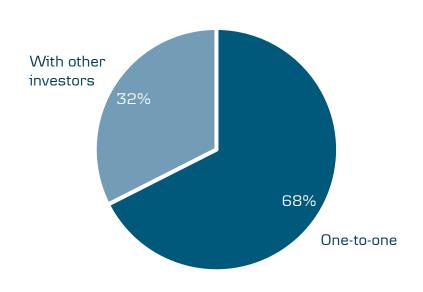




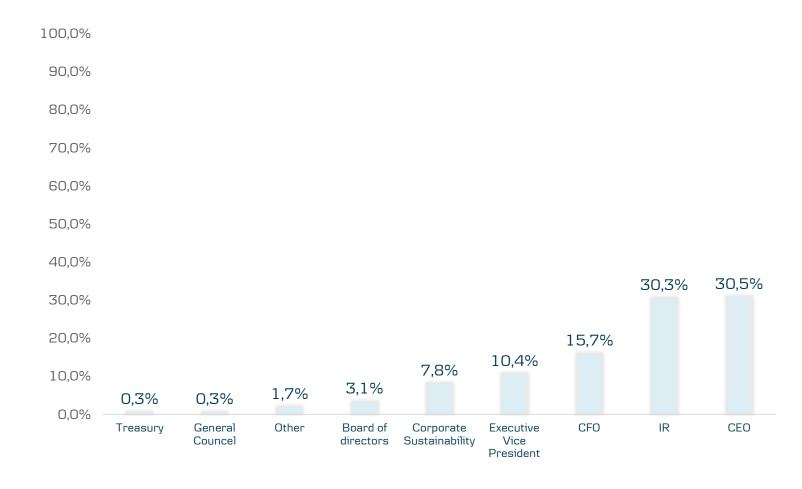


Company interactions are mainly one-to-one and with CEO and/or IR

Type of meeting



Level of participants





Engagement examples: Energy Transformation

Energy Transformation is most common topic for our portfolio managers to engage with companies on during H1 2019. Among the 396 engagements, 42 focused on energy transformation.

Definition

Energy transformation is a shift from fossil energy resources to "greener" energy alternatives entailing a lower carbon footprint.

A company's approach to energy and carbon emissions can directly impact its cost structure, risk profile, resilience and brand value with its stakeholders.

Company examples



Sector: Energy

"Discussed company's view and impact on supply/demand of gas in Europe."



Sector: Utilities

"The company's usage of CO2 in production and production life of solar cells in their solar parks."



Sector: Industrials

"The company's usage and build out of renewables, the efficiency and recycling, and local impact ."





Engagement examples: Product Design & Lifecycle Management

Product Design & Lifecycle Management is the second most common topic for our portfolio managers to engage with companies on during H1 2019. Among the 396 engagements, 40 focused on product design & lifecycle management.

Definition

Product design and lifecycle management includes e.g. the managing of impacts of products and services, such as those related to packaging, distribution, use-phase resource intensity, and other environmental and social externalities that may occur during their use-phase or at the end of the life.





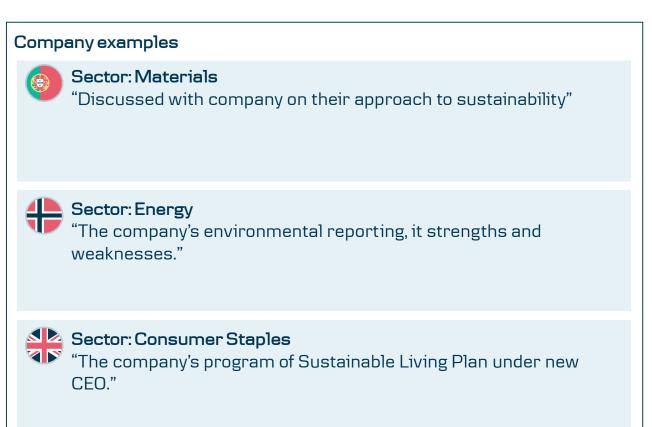


Engagement examples: Sustainability Integration & Reporting

Sustainability Integration & Reporting is the third most common topic for our portfolio managers to engage with companies on during H1 2019. Among the 396 engagements, 38 focused on sustainability integration & reporting.

Definition

Sustainability Integration & Reporting refers to companies' ability to address and report on the environmental, social and governance (ESG) concerns that are material to their business.







Active Ownership Report: H1 2019 Part 2: Voting Report



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Voting Report introduction

The annual general meeting is an opportunity to voice our opinion, vote on issues of key importance to the running of a company, and contribute to the good governance of the company.

We exercise the right to vote at annual general meetings of Nordic and European companies where we represent relevant holdings. Unless required by special circumstances, holdings in passively managed funds are not subject to voting activities.

We vote either by ourselves or through a service provider. We log and publish our voting records.





In H1 2019, we have had the following voting activities

Meetings

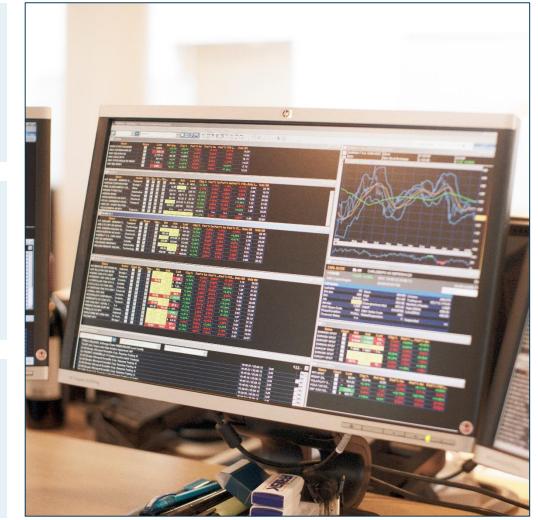


Country domiciles



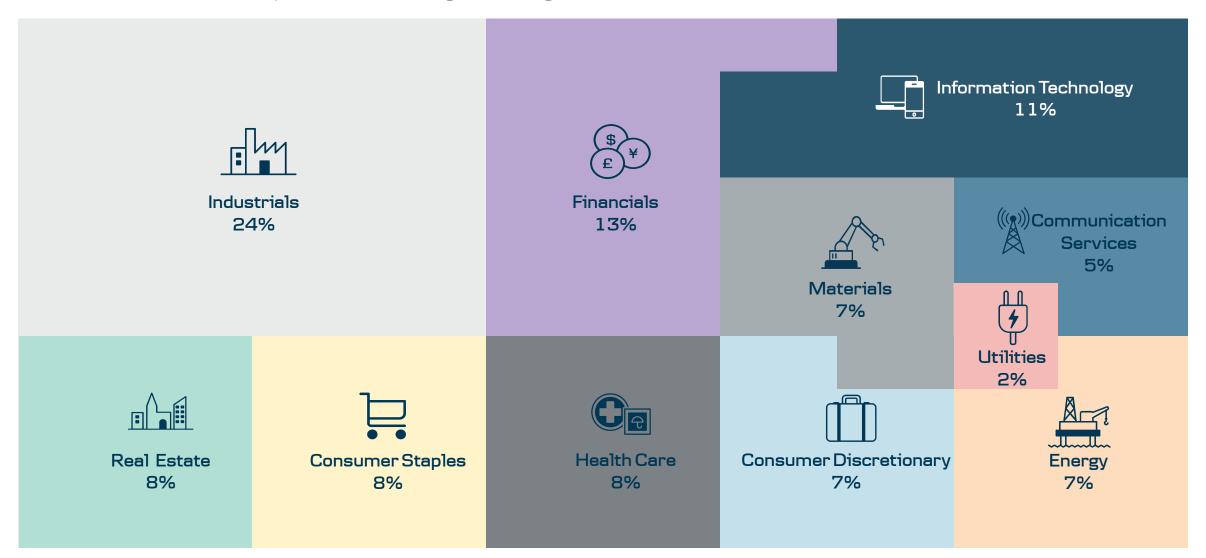
Proposals





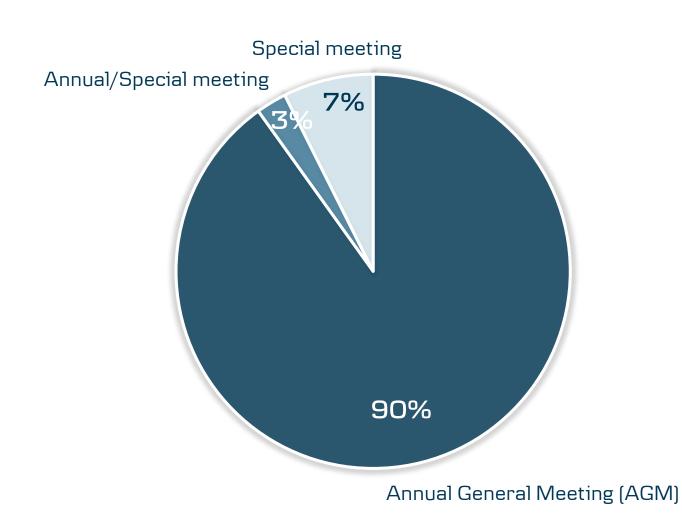


Sector distribution for our voting during H1 2019





We voted primarily at Annual General Meetings (AGM)







Voting distribution across countries shows main focus on Nordic domiciled companies



Rest of the world







Voting distribution across 28 countries

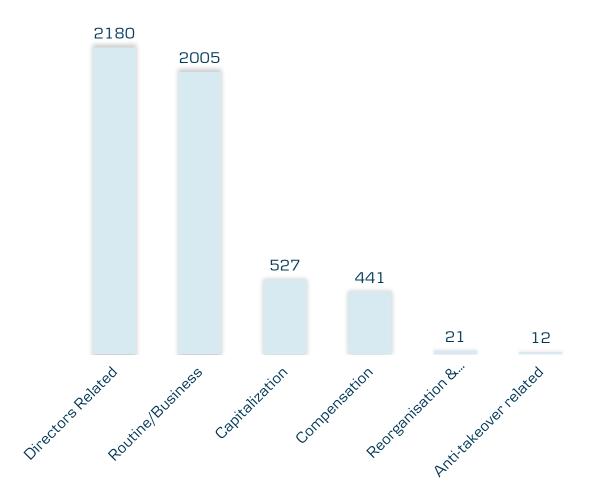




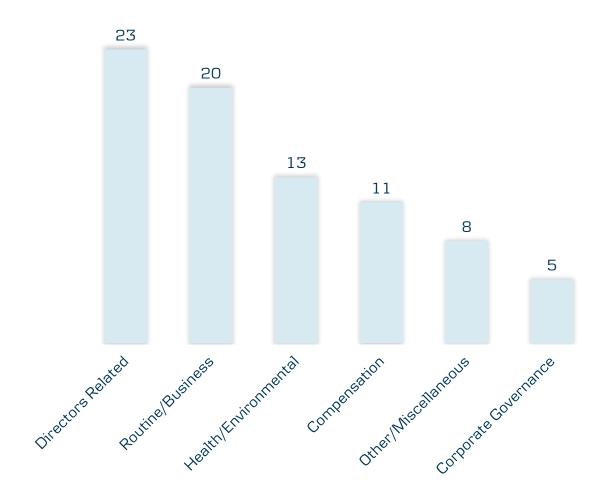


Most of the voted proposals have been Directors-related

Management proposals A total of 5,186 proposals

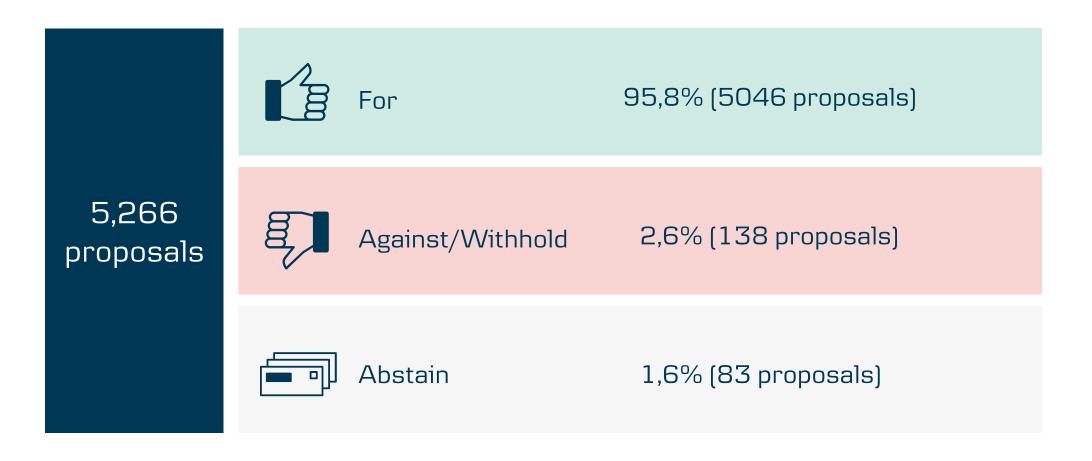


Shareholder proposals A total of 80 proposals



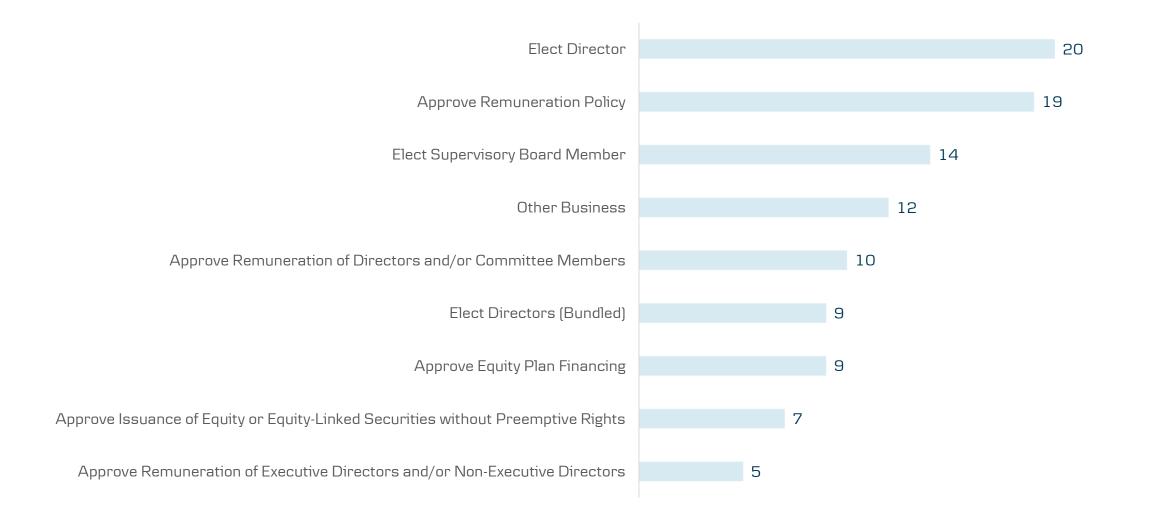


We predominantly voted FOR the proposals





Most common topics where we have voted against management recommendations





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