Debt investor update – first nine months 2021

Agenda

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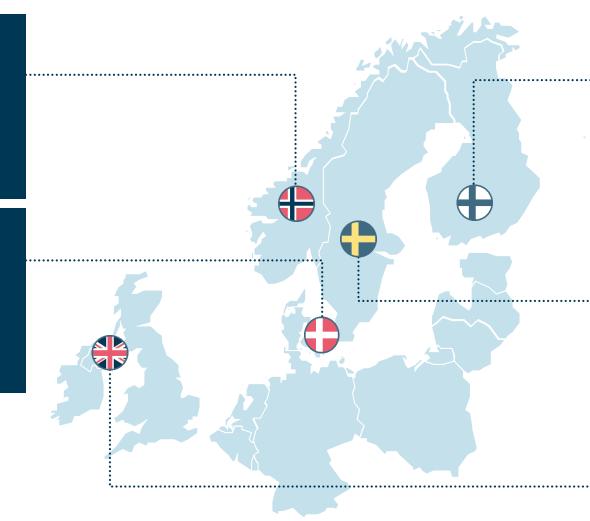
We are a Nordic universal bank with strong regional roots

Norway (AAA) Challenger position Market share: 6% Share of Group lending: 10%

GDP growth 2021E: 3.8% Unemployment 2021E: 3.1% Leading central bank rate: 0.25%

Denmark (AAA) Market leader Market share: 25% Share of Group lending: 38%

GDP growth 2021E: 4.0% Unemployment 2021E: 3.9% Leading central bank rate: -0.60%



Finland (AA+) 3rdlargest

Market share: 9% Share of Group lending: 7%

GDP growth 2021E: 3.3% Unemployment 2021E: 7.7% Leading central bank rate: -0.50%

Sweden (AAA)

Challenger position Market share: 5% Share of Group lending: 11%

GDP growth 2021E: 3.9% Unemployment 2021E: 8.8% Leading central bank rate: 0.00%

Northern Ireland (AA)

Market leader Market share Personal: 20%, Business: 28% Share of Group lending: 3%

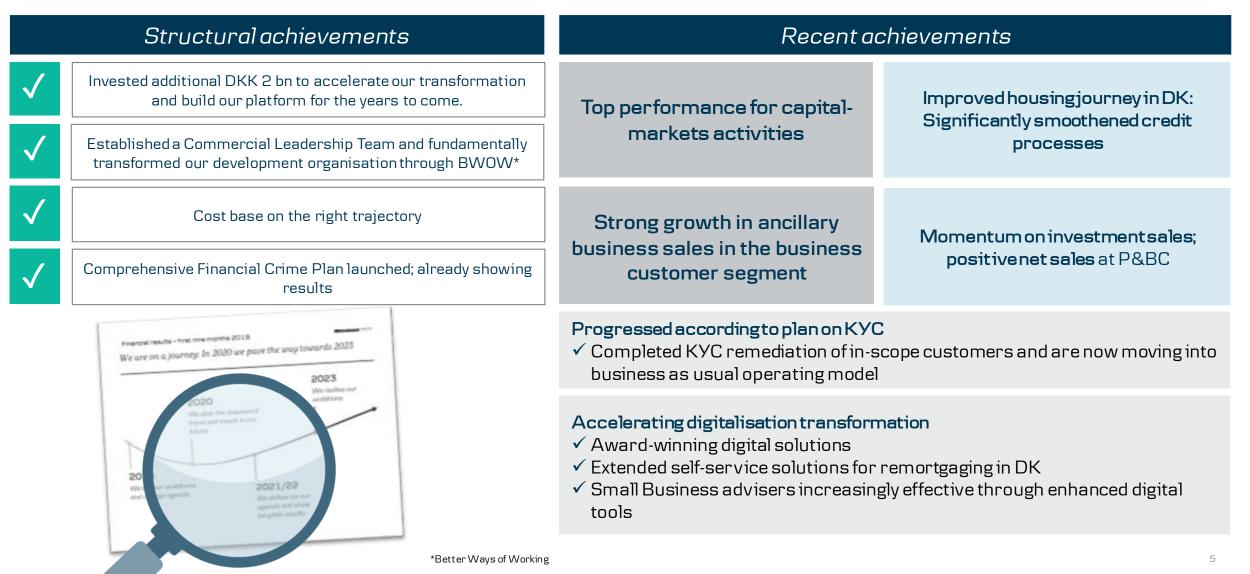
Sustainability is an integrated element of our corporate strategy and our corporate targets



Progress is positive across sustainability focus areas - results Q3 2021



Our strong foundation and significant investments in the structural setup have further strengthened our position to enable long-term sustainable value creation



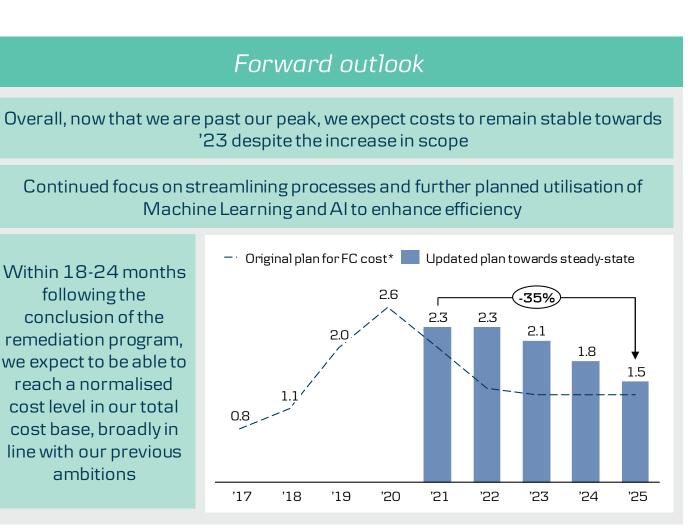
Financial Crime Plan: Solid progress & prudently redeployed resources to mitigate extended scope. Completion on track towards '23 followed by steady-state cost, by '25

Significant progress made despite changing circumstances

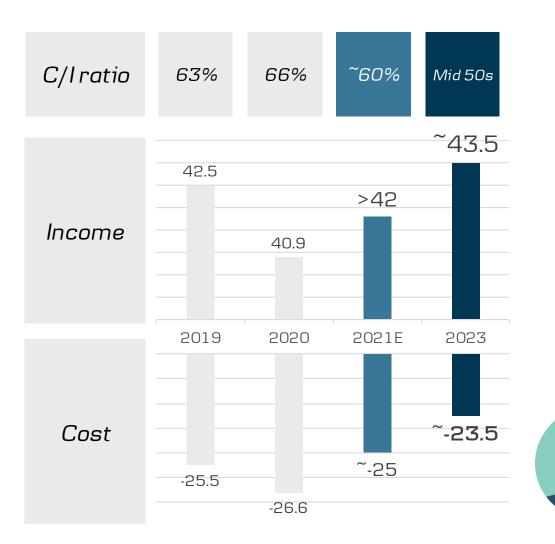
Completed >99% KYC in-scope customers, leading to 40% resources released from this part of the plan

Remediation scope expanded, to which we have redeployed freed-up resources

We are now past our peak cost level



Our enhanced business model and current trajectory through '22 will deliver on our cost/income ratio ambition towards 2023 – in a sustainable way



Tangible levers to reach top-line growth ambitions; a significant number of initiatives have already been launched, we expect a somewhat linear trajectory towards 2023

Two-thirds of the income uplift will come from building on the strong platform within LC&I and Business Customers

We will bring down structural cost, in a sustainable way by building on the progress we've had on enhancing and digitising processes, optimising our workforce's footprint and managing our non-personnel costs

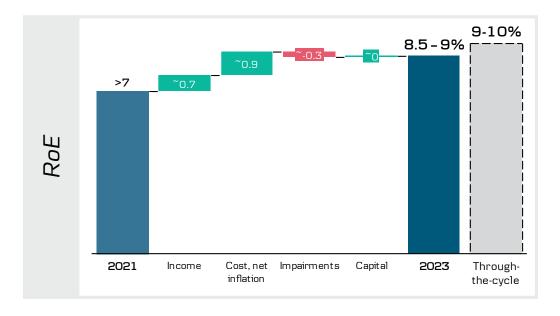
Financial crime compliance-related costs will remain elevated towards 2023, as the remediation scope has increased. Following the conclusion of our remediation work, we expect to a lower steady-state level towards '25

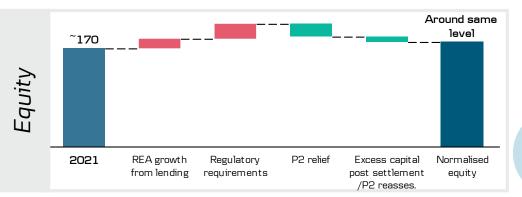


We will deliver sustainable enhancement of operational performance – both via commercial momentum and structural cost takeout!

Please see appendix slide 18 for a more detailed view on assumptions

With current trajectory, we have line of sight to an RoE of 9-10% through-the-cycle. In 2023 we will deliver 8.5-9% on the back of a normalised equity level





With our consistent operational performance and on the back of a more normalised capital position following the closing of regulatory orders, we will continue our trajectory and prudently reach 8.5-9% by 2023

In a post-settlement scenario, we will maintain a suitable capital buffer to requirements, resulting in a CET1 target of ~16% with a correspondingly normalised equity level of around the same level as at end-2021

- ✓ Implementation of EBA guidelines will largely be completed by end-'21; beyond '21 REA increases will be driven by business growth
- ✓ Capital target will factor in additional regulatory requirements, incl. N-SRB and CCyB, and Basel IV implementation
- ✓ Excess capital after Pillar II reassessment post Estonia settlement

We expect impairments to normalise towards ~8bps in 2023. Post-2023, cost for financial crime compliance will be getting to a steadystate level and our commercial initiatives will show full effect

We're confident that our business model allows for 9-10% through-the-cycle

C/I ratio

9M-20 9M-21

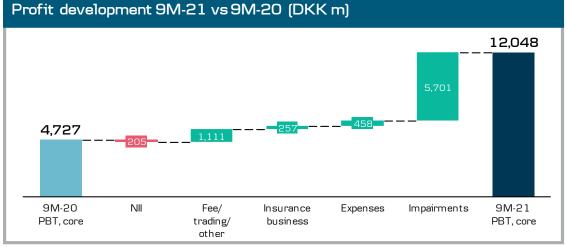
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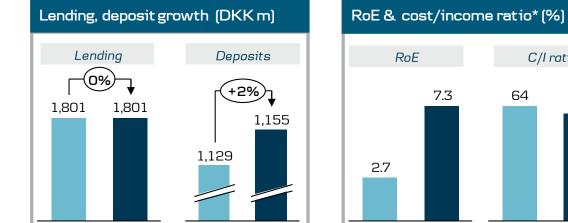
Steady progress in most areas supported by strong macro and credit quality

Solid Nordic macroeconomic recovery supported customer activity across most segments, underpinning our financial progress	Deposit repricing initiatives in DK have more than mitigated pressure from negative lending effects in Q3	Robust capital markets activity, including strong growth for sustainable finance and investment solutions. Positive trend in investment sales further supported fee income
Good progress on becoming a more efficient bank with improvement resulting from cost initiatives under our Better Bank agenda	Strong credit quality further supported by benign macro conditions and low level of single-name credit deterioration	In 2023, we will deliver 8.5-9% on the back of a normalised equity level. With current trajectory, we have line of sight to 9-10% RoE through-the-cycle

9M-20

9M-21





9M-20 9M-21

9M-20

9M-21



Total income up 4% y/y driven by strong fee income and higher income from insurance business; macro recovery post-corona supports low impairments

Income statement and key figures (DKK m)

	9M-21	9M-20	Index	03-21	02-21	Index
Net interest income	16,498	16,703	99	5,533	5,515	100
Netfeeincome	9,700	8,573	113	3,106	3,193	97
Nettrading income	3,111	3,253	96	820	1,025	80
Net income from insurance business	1,576	1,319	119	594	491	121
Other income	623	497	125	166	262	63
Total income	31,509	30,347	104	10,218	10,486	97
Expenses	18,874	19,332	98	6,104	6,497	94
Profit before loan impairment charges	12,635	11,014	115	4,114	3,989	103
Loan impairment charges	587	6,287	9	-151	240	
Profit before tax, core	12,048	4,727	255	4,265	3,750	114
Profit before tax, Non-core	23	-483	-	6	-3	
Profit before tax	12,071	4,244	284	4,270	3,747	114
Тах	2,805	1,105	254	936	955	98
Net profit	9,266	3,139	295	3,334	2,792	119

RoE (%)		C/I *(%)		CET1 (%)		REA (DH	(K bn)	EPS		
03-21	7.7	03-21	60	03-21	18.1	03-21	818	03-21	3.8	
02-21	6.6	02-21	62	02-21	18.0	02-21	816	02-21	3.1	
01-21	7.5	01-21	58	01-21	18.1	01-21	798	01-21	3.5	

Keypoints, 9M 2021 vs 9M 2020

- Net interest income stabilised due to repricing initiatives during 2021, however, the positive effect was offset by margin pressure and lending mix effects
- Strong fee performance as we continue to leverage our Capital Markets platform, positive inflow of AuM, and customer activity as a whole
- Income from insurance up 19% on the basis of good business momentum and a higher return on investments
- Underlying costs down approx. 6% adjusted for one-offs
- Impairments significantly below last year's elevated level as the strong economic recovery has underpinned credit quality

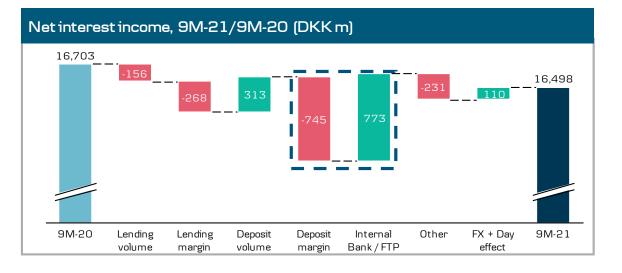
Keypoints, 03-21 vs 02-21

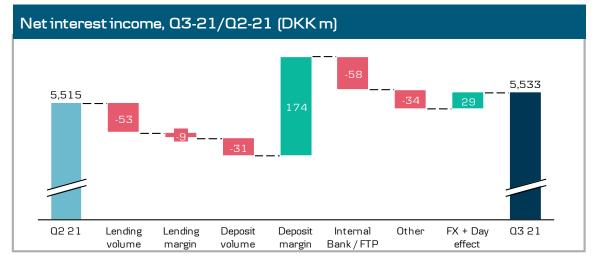
- NII positively affected by deposit repricing, which more than mitigate continuing margin pressure
- Robust fee income as investment fees mitigated seasonality in capital markets and roll-off of pandemic related liquidity facilities.
- Seasonality also affected trading income, which picked up towards the latter part of the quarter
- Strong income from good momentum in insurance business
- Expenses down in Q3 from progress on cost management initiatives
- Improving macroeconomic conditions further supported the strong credit quality and lead to net single-name reversals

Net profit outlook reaffirmed: We maintain our expectation of a net profit of more than DKK 12 billion in 2021

Kr Total income	We expect total income in 2021 to be higher (than the level in 2020*), including the gain from the sale of Aiia
Expenses	We expect underlying expenses to be lower than DKK 24.5 billion. Total expenses are expected to be slightly more than DKK 25 billion, including tax related one -off items of DKK 0.7 billion, of which DKK 0.2 billion will be recognised in the second half of the year
Impairments	Loan impairments are expected to be no more than DKK 0.75 billion, given a better-than- expected macroeconomic recovery and overall improved credit quality
Net profit	We expect net profit to be more than DKK 12 billion

NII: Stabilisation despite margin pressure and impact from lending volumes and mix; Q3 supported by repricing initiatives





Highlights

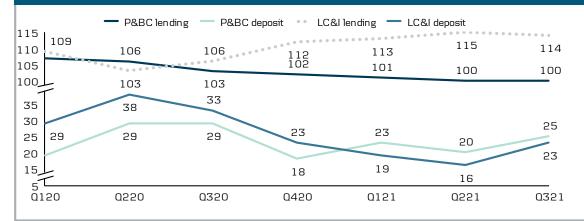
NII came in slightly lower than in the same period last year, as deposit margins in 2020 benefited from elevated xIBOR levels

Lower xIBOR levels in 9M-2021 reduced deposit compensation to the business units, but had no impact on Group NII

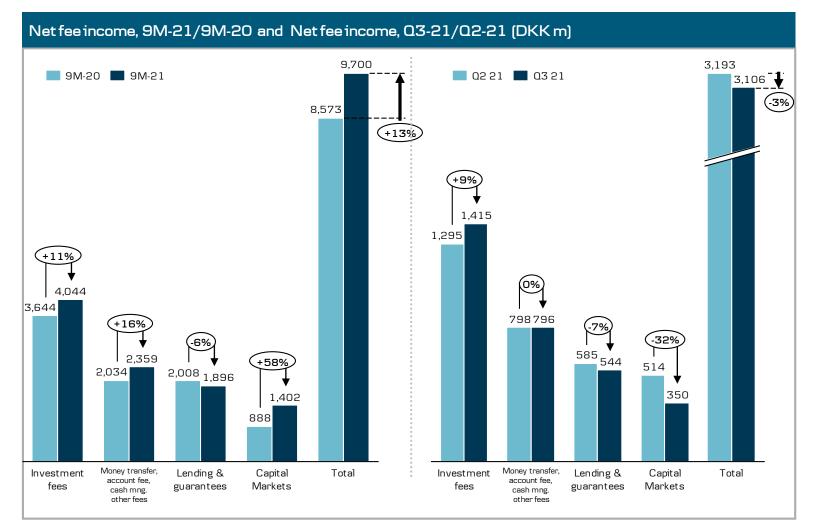
Further repricing initiatives took effect on 1 July with a clear uplift in $\Omega 3$ as deposits remain at elevated level

Prudent adjustment in TLTRO funding level affecting Q/Q development

Margin development (bp)



Fee: Increase in fee income driven by capital markets performance and higher activity; Q3 showed good traction on investments fees, especially from retail customers



Highlights

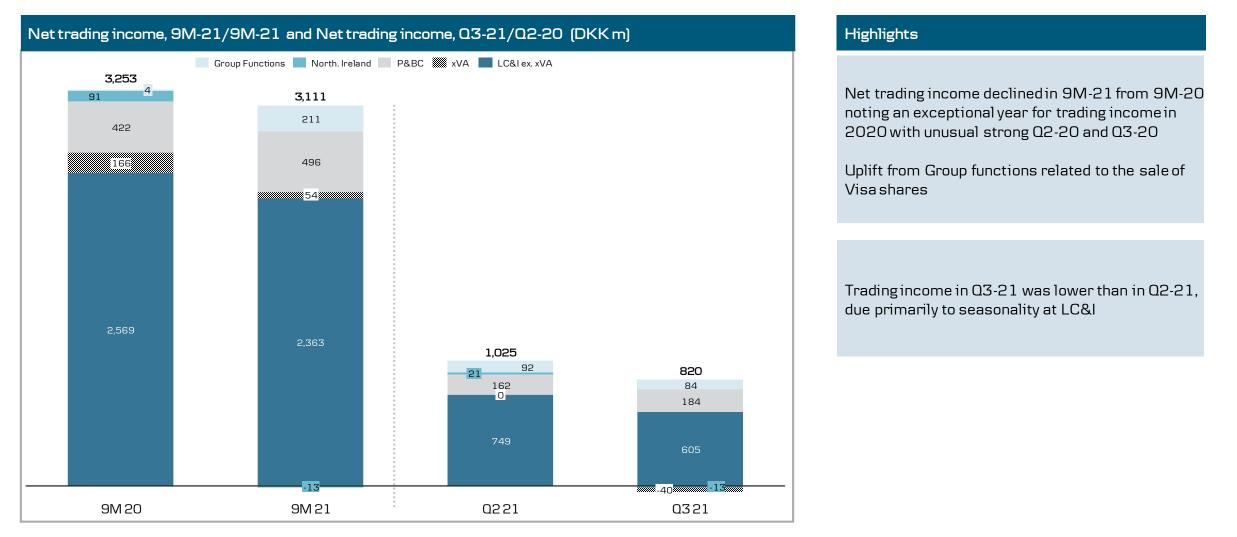
Fee income was up 13% from the same period last year, driven mainly by capital markets-related activities; up 58% from 9M-20. Q3 ; Fee income declined slightly due to seasonality

Investment activities in 9M-21 benefited from higher customer activity and a positive development in assets under management

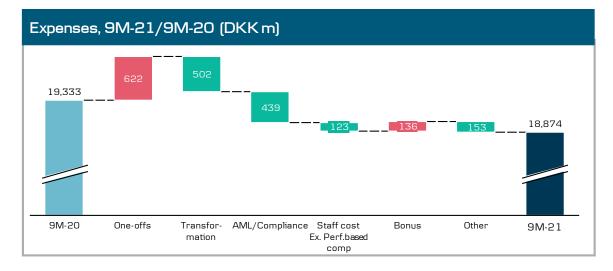
Activity-related fees were up 16% YoY, positively impacted by higher customer activity but negatively affected by a value adjustment for a distribution agreement

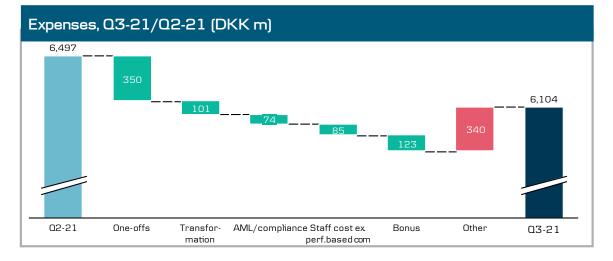
Lending and guarantee-related income declined due to housing market activity

Trading: Slightly lower trading income than in exceptional 2020, partly off-set by higher investment activity at P&BC



Expenses: Downwards trajectory according to plan, including lower costs for AML/Estonia and transformation





Highlights

Total underlying expenses decreased 6% from the same period last year due primarily to progress on AML/compliance and transformation costs

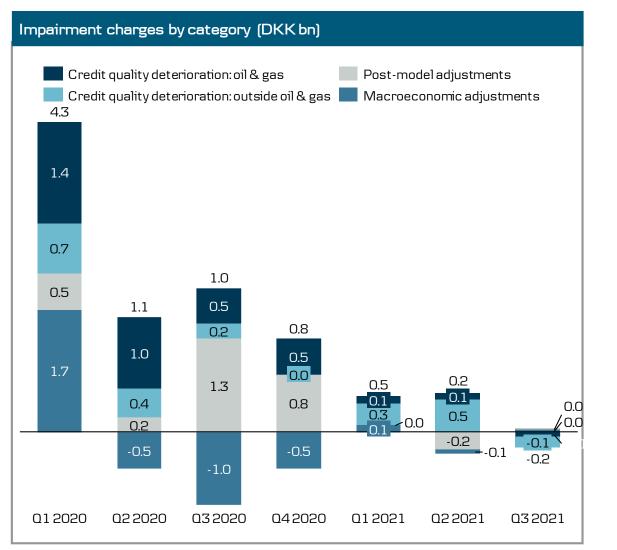
One-offs of DKK 350 m in Q2 and DKK 150 m in Q1-21 related to provisions for upcoming changes to the VAT setup in Sweden (in addition, DKK 122 m in Q1 for home office allowance to staff)

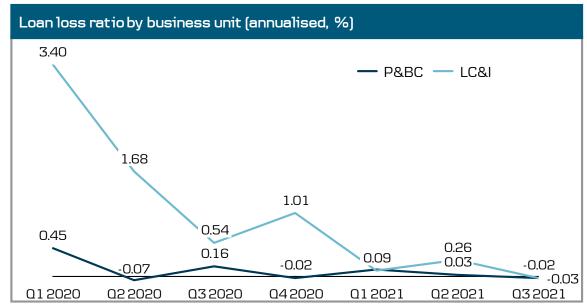
Y/Y: Transformation and compliance/AML costs significantly down from 9M-20, when we accelerated our Better Bank transformation and were still conducting our internal Estonia case investigation

Q/Q: Steady progress as transformation and compliance costs continue to trend down according to plan. Higher Other costs partly impacted by legacyissues and IT expenses

Underlying staff costs down as the layoffs at the end of 2020 continue to gather effect. FTEs were slightly up Q/Q mostly related to prolonged compliance remediation. Excluding AML/compliance, FTEs were down another ~150 during the quarter

Impairments: Strong credit quality further supported by economic recovery, resulting in net reversals for the quarter



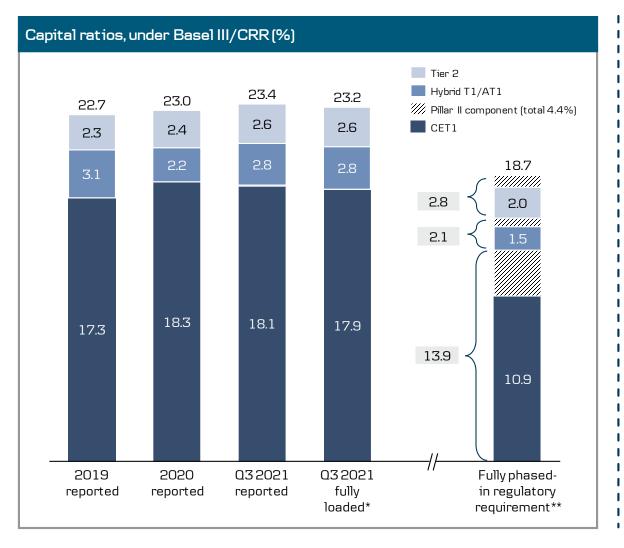


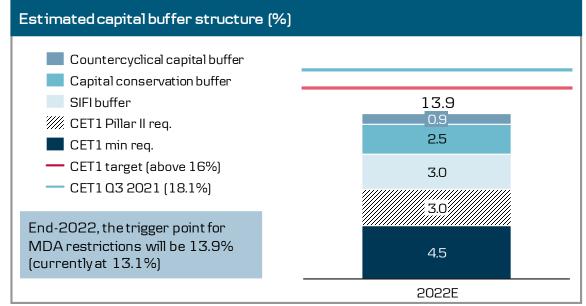
Highlights

Very few single-name exposures affected by the pandemic, and they were mitigated by the overall macroeconomic improvement

The post-model adjustments made during 2020 have largely been kept to mitigate any pandemic-related tail risk, e.g. associated with the roll-off of government support packages

Capital: Strong capital base; CET1 capital ratio of 18.1% (buffer of 5.0%)





Highlights

CET1 capital ratio increased 0.1% points to 18.1% by the end of 03-21, due primarily to net profit after dividend accrual.

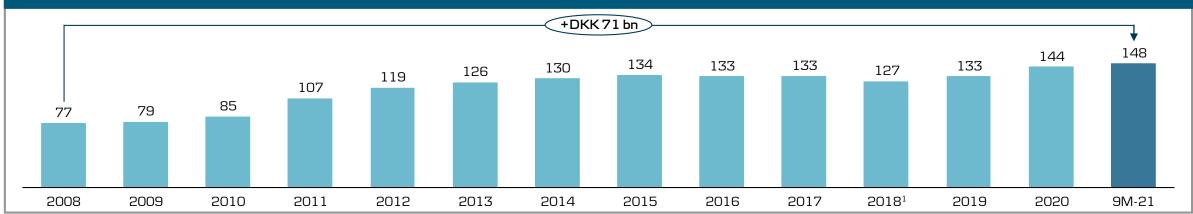
Total REA increased slightly to DKK 818bn (Q2: DKK 816bn) due to higher credit risk related primarily to EBA guidelines, which was partly mitigated by a change of definition of default in Finland and FSA order on risk events. In a joint decision with the DFSA, Pillar II add-on will be reduced in Q4 from agreed REA increases associated with EBA guidelines.

We now expect REA to increase by around DKK 90bn in 2021.

The **leverage ratio** increased 0.1 percentage points to 4.8% according to transitional rules and 4.8% under fully phased-in rules.

Strong CET1 capital build-up since 2008; Available Distributable Items (ADI) well in excess of DKK 100 bn

Common Equity Tier 1, 2008 – 9M-21 (DKK bn)



REA, CET1, profit and distribution (DKK bn; %)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	9M-21
REA	960	834	844	906	819	852	865	834	815	753	748	767	784	818
CET1 ratio	8.1%	9.5%	10.1%	11.8%	14.5%	14.7%	15.1%	16.1%	16.3%	17.6%	17.0%	17.3%	18.3%	18.1%
Net profit	1.0	1.7	3.7	1.7	4.7	7.1	13.0 ²	17.7 ²	19.9	20.9	15.0	15.1	4.6	9.3
Distribution to shareholders ³	0	0	0	0	0	2.0	10.5	17.1	18.9	16.3	7.6	0	1.7	N/A
Total assets	3,544	3,098	3,214	3,424	3,485	3,227	3,453	3,293	3,484	3,540	3,578	3,761	4,109	3,925

^{1.} The decline in CET1 capital in 2018 is due mainly to Danica Pension's acquisition of SEB Pension Danmark which led to a higher deduction in Group regulatory capital.^{2.} Before goodwill impairment charges ^{3.} Based on year-end communicated distributions. 2017 is adjusted for cancelled buy-back. 2019 is adjusted for cancelled dividend.

Fully compliant with MREL requirement; expect to cover MREL need with both preferred and non-preferred senior

Overview of MREL

The Group has to meet both an MREL requirement and a separate debt buffer requirement for Realkredit Danmark (RD)

MREL requirement;

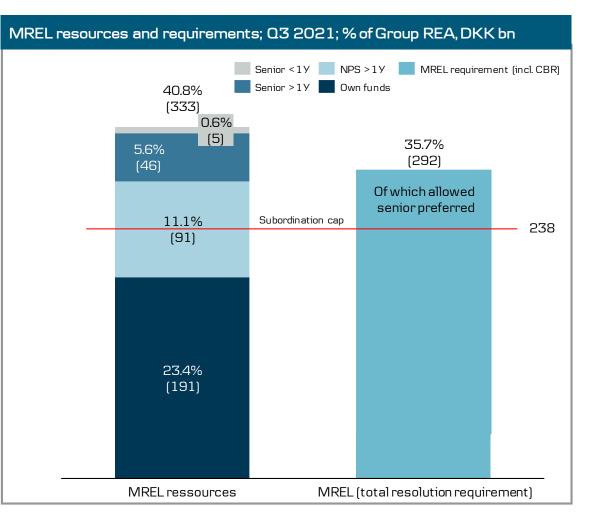
- REA based (adjusted for RD): 2x(P1 + P2) + CBR-CCyB => DKK 211 bn
- CBR stacked on top of MREL requirement => DKK 39 bn
- De facto MREL requirement => DKK 250 bn
- M-MDA: CBR must be met in addition to MREL => Substantial headroom to M-MDA.

Adding

- RD capital and debt buffer => DKK 42 bn
- =>Total resolution requirement*:
- Q3 2021 REA based (incl. CBR) + RD => 35.7% of Group REA / DKK 292 bn

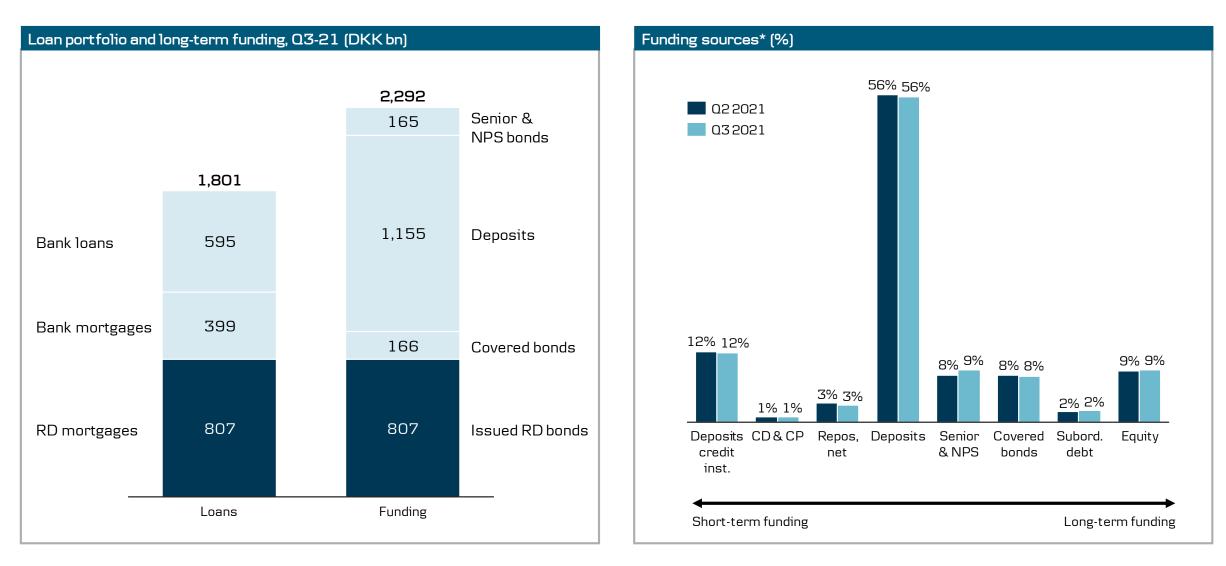
Subordination requirement:

- As the higher of 2x(P1 + P2) + CBR or 8% TLOF => MREL subordination requirement 30.6% of adjusted REA (DKK 212bn)
- Total subordination requirement including RD = > DKK 238 bn
- => We expect to cover MREL need with new issues of both preferred senior and non-preferred senior

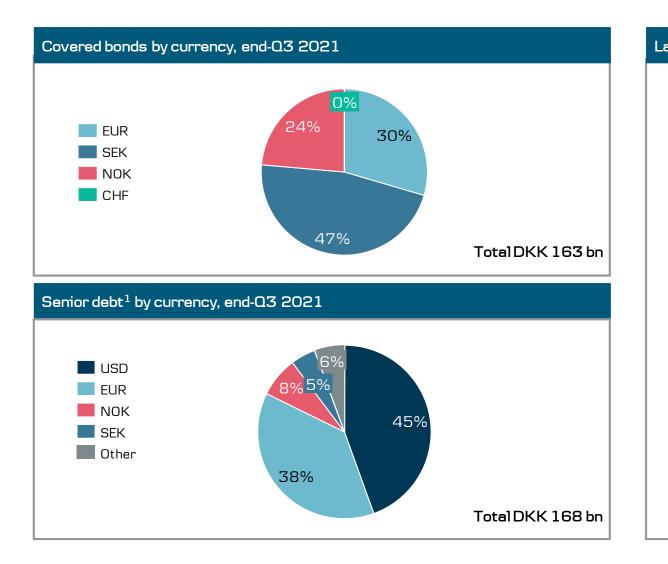


* RD is not included in the consolidation for the purpose of determining the MREL for the Group. The capital and debt buffer requirements that apply to RD are thus deducted from the liabilities used to fulfil the MREL. Consequently, the total resolution requirement is the sum of Group's MREL requirement and RD's capital and debt buffer requirement.

Funding structure and sources: Danish mortgage system is fully pass-through

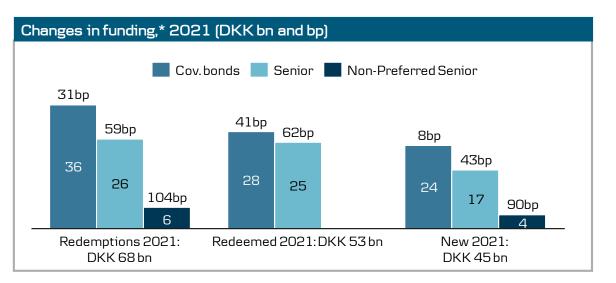


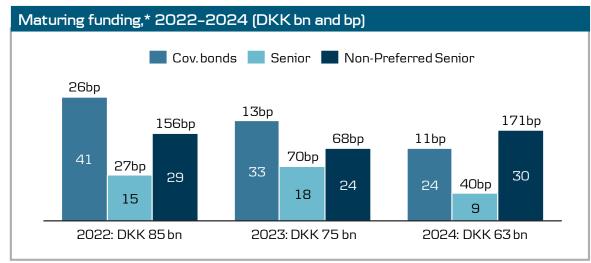
Funding programmes and currencies

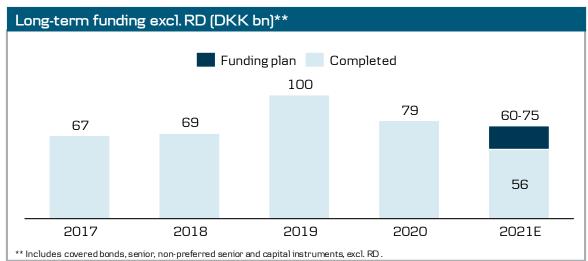


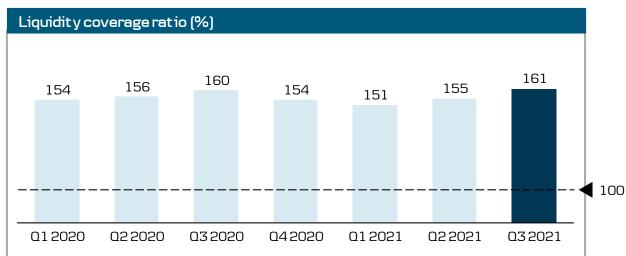
argest funding p	programmes, end-03 2021		
	ι	Jtilisation	
**** **** ****	EMTN Programme Limit - EUR 35bn	44%	
	Global Covered Bond Limit - EUR 30bn	75%	
	ECP Programme Limit - EUR 13bn	4%	
	US MTN (144A) Limit - USD 20 bn	58%	
	US Commercial Paper Limit - USD 6bn	12%	
	UK Certificate of Deposit Limit - USD 15bn	7%	
	NEU Commercial Paper Limit - EUR 10bn	5%	

Funding and liquidity: LCR compliant at 161%

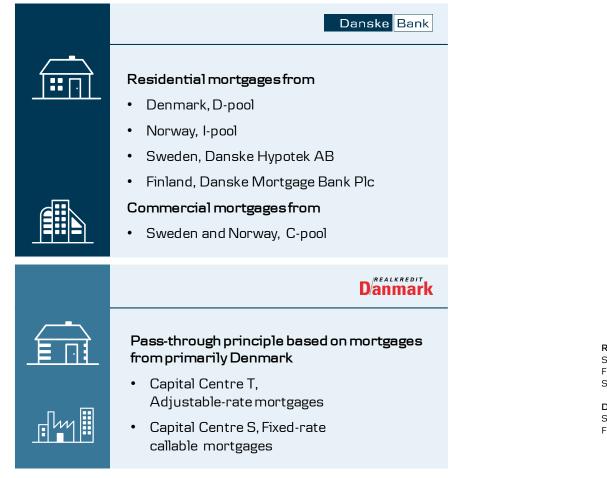


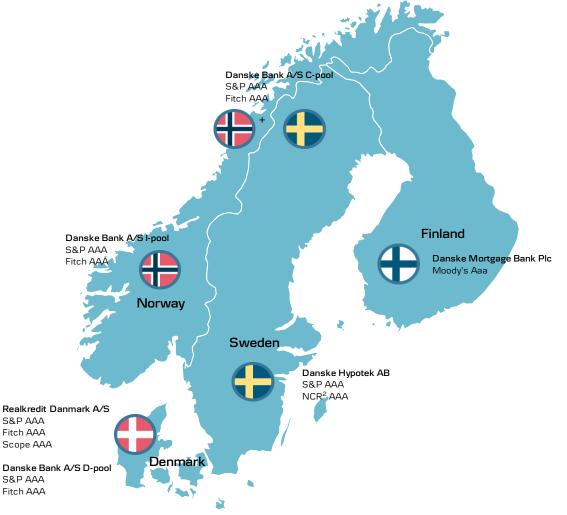






Danske Bank covered bond universe, a transparent pool structure¹





¹ The migration to Danske Hypotek of Swedish residential loans from Danske Bank's I-pool and Swedish residential-like loans from Danske Bank's C-pool is ongoing

² Nordic Credit Rating (NCR)

Details of the composition of individual cover pools can be found on the respective issuers' website

Danske Bank's credit ratings

Long-term instrument ratings

Fitch	Moody's	Scope	S&P	
AAA	Aaa	AAA	AAA	
AA+	Aa1	AA+	AA+	
AA	Aa2	AA	AA	
AA-	Aa3	AA-	AA-	
А+	A1	A+	A+	
А	A2	А	А	
A-	A3	A-	A- BBB+ BBB	
BBB+	Baa1	BBB+		
BBB	Baa2	BBB		
BBB-	Baa3	BBB-	BBB-	
BB+	Ba1	BB+	BB+	
Moody's ra	d coveredbonds – RD, ated coveredbonds – I ed coveredbonds – RE I coveredbonds – RD, I arty rating	Danske Mortgage Bai)		

Fitch rated covered bonds - RD. Danske Bank Moody's rated covered bonds - Danske Mortgage Bank Scope rated covered bonds - RD S&P rated covered bonds - RD, Danske Bank, Danske Hypotek Counterpartyrating Senior unsecured debt Non-preferred senior debt Tier 2 subordinated debt Additional Tier 1 capital instruments

No rating changes on Danske Bank Group

The credit ratings of Danske Bank Group are unchanged compared to the ratings published in the Investor presentation for Q2 2021.

Fitch, Moody's and S&P all have Stable outlooks on Danske Bank.

The Stable outlooks incorporate the economic uncertainties relating to the fallout from the corona crisis and the financial uncertainties relating to the Estonia case.

Danske Bank's ESG ratings

We have chosen to focus on five providers based on their importance to our investors

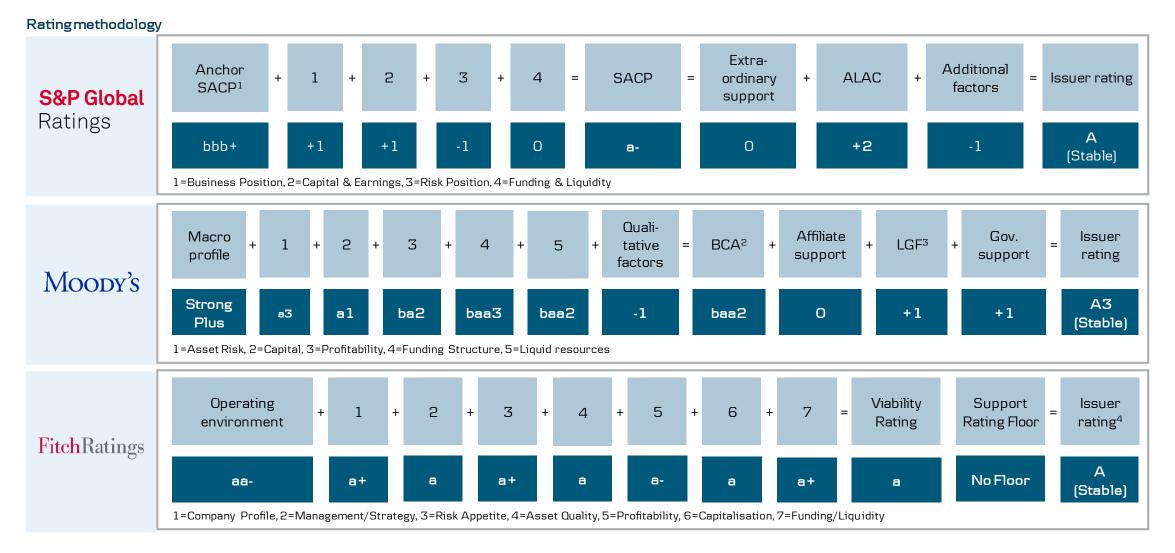
		03 2021	02 2021	01 2021	End 2020	End 2019	End 2018	Range
	В	277 companies, out of the 9,600+ analysed, made the climate change A List in 2020	В	В	В	С	С	D- to A+ (A+ highest rating)
ISS ESG ⊳	C Prime	Decile rank: 1 Of the 299 banks rated, C + is the highest rating assigned	C Prime	C + Prime	C + Prime	C Prime	C Prime	D- to A+ (A+ highest rating) A decile rank of 1 indicates a higher ESG performance, while a decile rank of 10 indicates a lower ESG performance
MSCI 🛞	BBB	MSCI rates 190 banks: AAA 3% AA 27% A 25% BBB 25% BB 15% B 6% CCC 1%	BB	BB	BB	В	В	CCC to AAA (AAA highest rating)
	Medium Risk (27.1)	Rank in Diversified Banks131/403Rank in Banks353/1020	Medium Risk (27.1)	High Risk (30.2)	High Risk (30.2)	Medium Risk (29.4)	N/A	Negligible to Severe risk (1 = lowest risk)
vigeeiris	64	Rank in Sector6/31Rank n Region89/1624Rank in Universe94/4952	64	64	64	59	55	O to 100 (100 highest rating)

 1 CDP: Carbon Disclosure Project - primary focus is on climate change / management, also linked to TCFD

- ESG rating agencies are not regulated
- ESG ratings are unsolicited and in principle based on public information
- Disclosure of ESG ratings is discretionary

- ESG rating agency criteria are not always public
- ESG ratings are updated annually with interim updates limited

Three distinct methods for rating banks

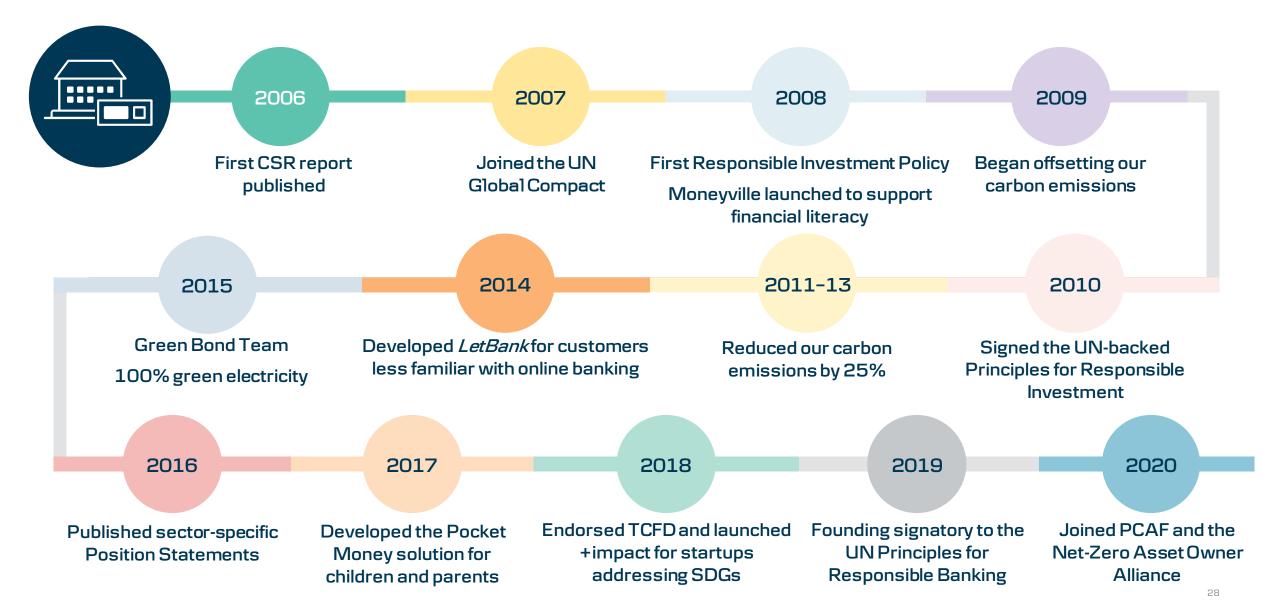


Danske Bank's rating

Appendix

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Danske Bank has been working with sustainability for many years



Our 2023 Sustainability Strategy defines the key dimensions for our efforts to create lasting value for our customers, employees, society and investors



Danske Bank works actively to integrate ESG considerations across key activities



Danske Bank aspires to Nordic leadership in sustainable finance – our sustainable finance framework guides our approach

Group ambition for Sustainable finance		Be a leading bank in the Nordics on sustainable finance								
KPIs and targets	Group KPIsSustainable financing:• Well above DKK 300bn in sustainable financing by 2023• Member of Net Zero Banking Alliance			by 2023	 Sustainable investing: Danica Pension: DKK 30bn in green assets by 2023¹, member of Net Zero Asset Owners' Alliance Asset mgmt.: DKK 400bn in art. 8 by 2023 and 150bn in art. 9 I 2030², member of Net Zero Asset Managers' Initiative 					
Guiding principles				le our custo ainability jo						
Key execution levers	Advice				Products	& solutions		F	Risk Management	
Critical enablers	Governand	Governance Training & competenci			IT enablement		Data & insights		Communication & transparency	

1) Towards DKK 50bn in 2025 and 100bn by 2030. Danica Pension is also a signatory to the UN-convened Net-Zero Asset Owner Alliance, i.e. commitment to net-zero emissions by 2050 incl. intermediate targets.

2) Article 8 covers investment funds that promote ESG, whereas article 9 covers funds with "sustainability objectives" according to the EU Sustainable Finance Disclosure Regulation. See Appendix for further info.

Danske Bank is firmly committed to reducing the absolute emissions of our portfolios



• Portfolio target to be published during 2022





- First sector-by-sector interim targets to be published by YE 2021
- First sector-by-sector interim targets published



Danske Bank's has been compensating for the emissions from its own operations since 2009 and is focusing on continued reduction of absolute emissions



Leading bookrunner

- #1 Nordic bookrunner for green, social and sustainable bonds¹)
- #1 Nordic mandated lead arranger of sustainability-linked loans¹)



Further expanded product suite

- No-threshold green loan for SME customers with energy-efficient buildings that have a green certification
- 7 funds categorised as article 9 funds by Danske Invest



Confirmed commitment to Net Zero

• Joined Net Zero Banking Alliance



Firm focus on sustainability competencies

- Group-level compulsory sustainability training
- Specialized training for e.g. advisors and portfolio managers

Danske Bank

Deep dive: Overview of ESG integration in Danske Bank's lending operations

Multiple types of approaches are implemented to consider ESG factors both at company and portfolio levels

1. Position statements

 Our position statements are a key tool for aligning with societal goals and communicating our approach to selected themes and sectors with elevated ESG risks







Human

riahts



Aariculture

Climate change







Fossil I fuels

Mining & Min

Forestry

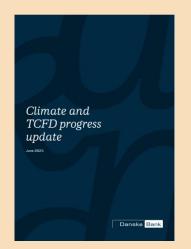
2. Single-name ESG analysis

- ESG analysis is conducted for all large corporate clients using an internally prepared ESG risk tool
- Tool is developed around the concept of *financial* materiality i.e. how the financial performance of the company might be affected by environmental and social trends, legislation and factors
- External sources for the tool include:



3. Portfolio-level ESG analysis

- Portfolio decarbonisation targets to be set at the latest by 2023 (61% of portfolio currently mapped for climate impact)
- Carbon disclosures for key sectors published in "Climate and TCFD progress update" report in June 2021



Danske Bank actively supports a range of international agreements, goals and standards relating to sustainability¹⁾



The Paris Pledge

A pledge to support and act accordingly in regards to the objectives of the Paris Agreement to limit global temperature rise to less than 2 degrees Celsius



Sector Net Zero commitments

Net-Zero Asset Owners Alliance

Net-Zero Asset Managers Initiative

Net Zero Banking Alliance



Task force on Climate-related Financial Disclosures

Has developed recommendations for more effective climate-related disclosures to promote more informed investment, credit, and insurance underwriting decisions



Partnership for Carbon Accounting Financials

Provides carbon accounting instructions for financial institutions. Danske Bank joined in 2020 as the first major Nordic bank.



Banking for Impact Danske Bank co-founded global impact consortium that will propose new guidelines on impact measurement for financial companies to accelerate the transition to a more sustainable economy



Principles for Responsible Banking

Provide the framework for a sustainable banking system. They embed sustainability at the strategic, portfolio and transactional levels, and across all business areas.



Principles for Responsible Investment

An international investor network that supports the implementation of ESG factors into investment and ownership decisions



UN Global Compact

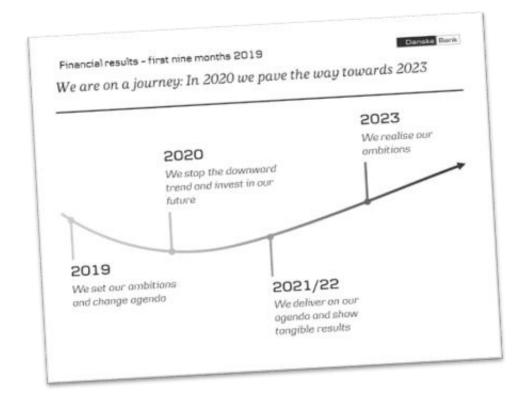
A multi-stakeholder initiative focusing on aligning business operations with ten principles in the areas of human rights, labor, environment and anti-corruption



UN Guiding Principles on Business and Human Rights

Guidelines for states and companies to prevent, address and remedy human rights abuses committed in business operations

Two years ago, we set up an ambitious plan; today, we confirm that our business model will allow for a sustainable RoE of 9-10% through the cycle and for 8.5-9% in '23



With more clarity, an extensive review of assumptions and adjusted plans, we have line of sight to delivering an RoE of 9-10%

We're progressing towards our full profitability potential, and despite significant headwinds over the past two years, we will deliver tangible uplift towards 2023

Since 2019 we have had to adjust our plan to a number of factors

More extensive compliance scope and remediation work, still requiring a significant allocation of resources

Restoring our brand in the Danish retail business takes time and requires completion of remediation of legacy issues

Our retail business is continuously challenged by tough operating environment, resulting in lower-than-expected lending growth and continuous margin pressure

An overhang to reach a more normalised capital level, due main to unresolved settlement of regulatory issues



We're confident in our ability to deliver a profitability uplift towards 2023 building on our efforts to strengthen our foundation and the current momentum resulting from our diversified business model

Our strong position in the corporate segments makes us well-positioned to execute on our commercial priorities. Key focus on regaining momentum within our retail business

		Foundation	Č	Top commercial p	ori	orities
~60% of current	LC&I	Increasing momentum built up over past years; a leading position across Nordic debt and equity capital markets and as arranger of Green Bonds – even globally		Sustainingour strongmomentum	+	by leveraging our market leading position and capitalising on the growing Nordic capital markets
total income	Business Customers	Good momentum; ancillary business trending upwards; strong digital offerings have enhanced our value proposition		Enhancingour momentum	→	by expanding digital offerings and servicing customers more efficiently, and improving sustainable offerings supporting their green transition
tail	PC DK	Proven digitalisation efforts and strong advisory offerings, but challenged brand and commercial momentum		Regaining momentum in the short term	+	by regaining fair housing market position and market share and building on momentum in the investment area
Re	PC Nordic	High-quality growth driven by new active target customers; potential for profitability uplift and improving cost to serve		Maintaining growth and improving profitability	•	through cross-sales building on optimised service models with enhanced digital offerings

Capitalising on our strong position in the business customers segment, regaining momentum at PC DK and building the future retail bank across the Nordics

Business Customers

Be the no. 1 bank for businesses in Nordics

- Grow market share across Nordics by improving service model balancing resources towards "high touch" customer segment and digital self-service offerings via District platform
- > Further improve our value proposition within sustainability, supporting the green transition
- Capital efficiency initiatives

Personal Customers DK

Be the market leading retail bank

- > Regain fair housing market position and market share
- > Further improvements of investment offerings, incl. sustainable products
- Improve market share of young customers and further enhancement of value proposition for top segments

Personal Customers Nordic

A strong retail challenger

- Growth through leverage of partnership agreements
- Improve cross-sales and CSAT via optimised and harmonised service models and enhanced digital offerings
- > Further harmonise processes, achieving sustainable cost levels

Ambitions



P&BC will deliver around DKK 1 bn of the Group's income uplift towards '23, majority stemming from Business Customers



Being a leader in Denmark and among leaders in Nordics within sustainability



Progress towards our ambition of enabling all customers to

- □ be welcomed fully digitally
- □ handle everyday banking & financing needs on their own through simple self-service solutions
- □ increase self-service on mortgage products
- experience proactive advice and tailored solutions across digital channels

We will leverage our market-leading position for large corporates and institutions and capitalise on the growing Nordic capital markets

Sustainable Finance & Investments as growth enablers

Be a leading Nordic sustainability bond, loan and investment provider

Grow advisory and investment business

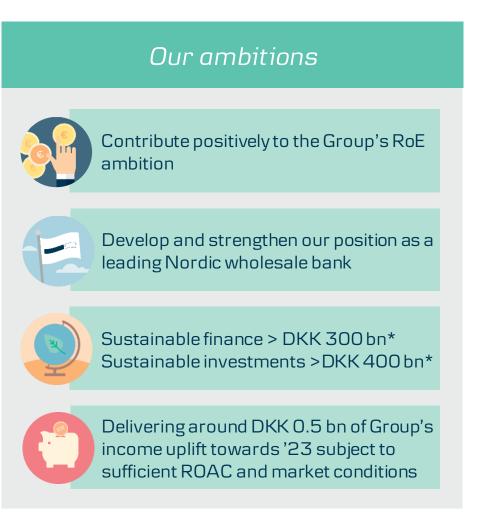
Maintain strong position across active Nordic capital markets Grow Asset Management - supporting the retail investment ambition

Strengthen our position outside DK

Grow market share and increase ancillary business in the Swedish corporate segment

Efficient use of capital

Manage balance sheet utilisation towards higher return assets



 * Group targets, see page 31

Technology & Services drives efficiency across the value chain – strong traction in 2021 towards Group ambitions

Digital transformation

Launched agile organisation to continuously increase digitalisation of customer services



Efficiency gains in the agile organisation

 $\star \star \star \star \star \star$ 4.5 app store rating (DK)

95%

Award-winning Mobile Banking APP with 31.4 million logons per month

Customer adoption of District, our market-leading digital **channel** for business customers since its launch in 2019

Turn to new tech

Transforming our tech stack to decrease time-tomarket and increase developer productivity



Partnership with Amazon Web Services to accelerate migration to the Public Cloud

Increased

productivity

technology change

through adoption of CI:CD processes



Accounts

11,000

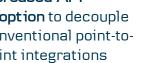
2019

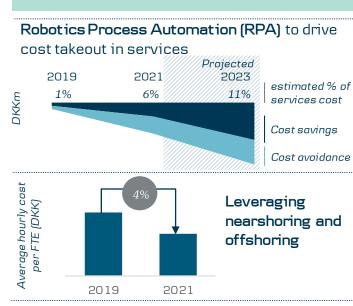
21,000

2021 YTD

Changes deployed

Increased API adoption to decouple conventional point-topoint integrations





Efficiency

Sustained focus on driving efficiency and cost

reduction through the value chain

Working@Danske driving hybrid ways-ofworking and reduction in utilisation of premises

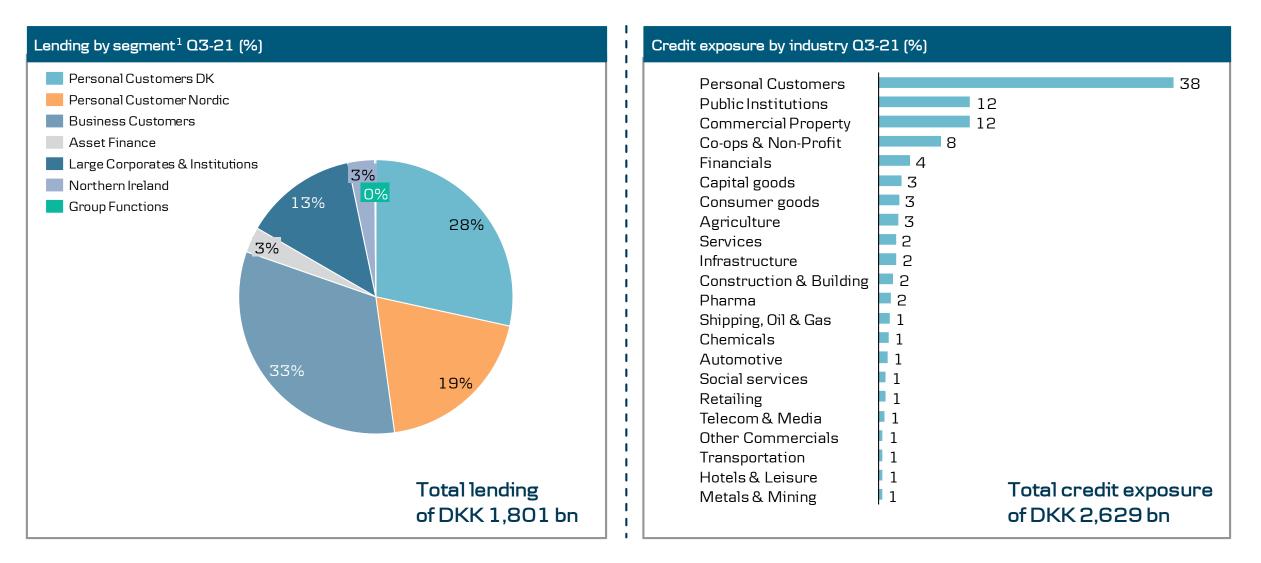


Assumptions behind 2023 ambition

Financial uplift from 2021 to 2023 – Commentary a	ndunderlyingassumptions
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Costs / Operational efficiency	Income
 Cost initiatives to be main driver of significant gross cost efficiency improvements, including reductions in FTEs mainly in the T&S area 	 Top-line to increase from initiatives on both NII and Non-NII, assuming unchanged rates and FX rates ("as is")
 Free-up from current elevated level of costs related to remediation of legacy issues and transformational investments including severance Limited cost reductions from financial crime compliance-related costs Divestment of MobilePay and Private Banking Luxembourg Wage inflation around 2.5% in Nordic area but higher for workforce located in Eastern Europe and India 	 Lending growth across Nordics to offset continued margin pressure Effect from repricing initiatives carried out, mainly on deposits Positive effects from lower capital and liquidity cost due to funding mix and lower spreads on new issues Increasing AuM and various initiatives including repricing of products, service model revisions and enhancement of cross-sales Normalisation of net income from the Danica business given particularly strong 2021
Capital & Regulatory impacts	Macro / Market conditions
 Capital impact driven mainly by regulatory effects Reactivation of CCyB to 2.2% Norwegian SRB of ~0.5% Dividend policy unchanged at 40-60% Basel IV: Capital plan has accounted for implementation The REA is projected to increase, driven by growth and regulatory requirements, though majority of EBA guidelines have been implemented CET1 target above 16% in the short term 	 Normalised impairment level of approx. 8 basis points Normal conditions in financial markets

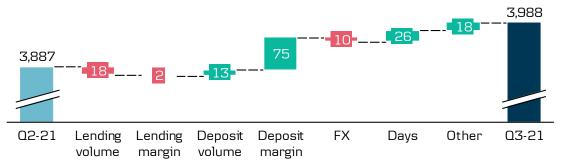
Strong footprint within retail lending



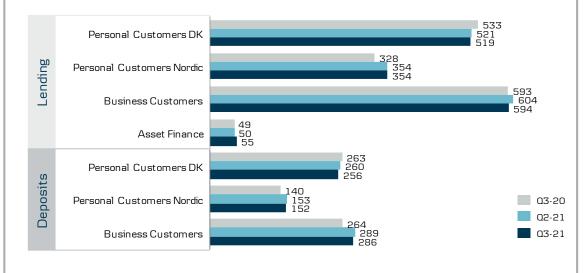
Personal & Business Customers

Income statement (DKK m)									
	9M-21	9M-20	Index	03-21	02-21	Index			
Net interest income	11,755	12,108	97	3,988	3,887	103			
Net fee income	4,805	4,666	103	1,538	1,516	101			
Net trading income	496	422	118	184	162	114			
Other income	614	538	114	202	216	94			
Total income	17,670	17,734	100	5,913	5,782	102			
Expenses	10,832	11,397	95	3,544	3,650	97			
Profit before loan impairment charges	6,838	6,337	108	2,368	2,132	111			
Loan impairment charges	454	2,069	22	-96	116	-			
Profit before tax	6,383	4,267	150	2,464	2,016	122			

NII bridge (DKK m)



Lending and deposit volumes by segment (DKK bn)

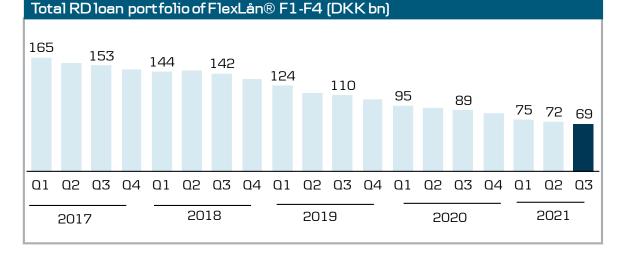


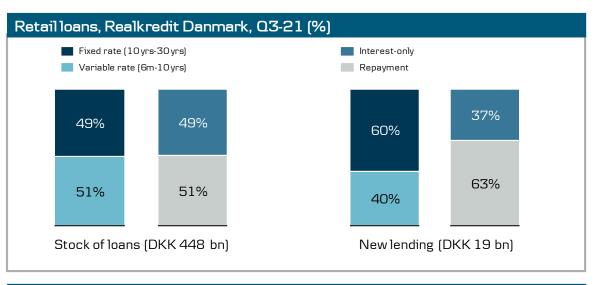
Realkredit Danmark portfolio overview: 60% of new retail lending in Q3 was fixed-rate vs 49% of stock

Highlights

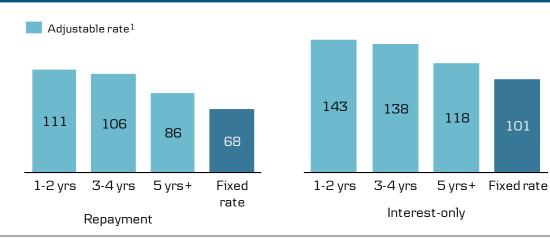
Portfolio facts, Realkredit Danmark, 03-21

- Approx. 330,430 loans (residential and commercial)
- 735 loans in 3- and 6-month arrears (-4% since 02-21)
- 6 repossessed properties (-1 since Q2-21)
- DKK 9 bn in loans with an LTV ratio >100%, including DKK 7 bn covered by a public guarantee
- Average LTV ratio of 54%
- We comply with all five requirements of the supervisory diamond for Danish mortgage credit institutions
- LTV ratio limit at origination (legal requirement)
- Residential: 80%
- Commercial: 60%





Retail mortgage margins, LTV of 80%, owner-occupied (bp)

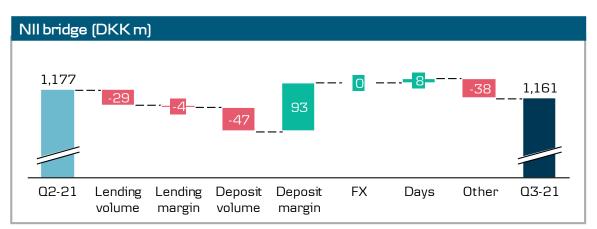


¹ In addition, we charge 30 bp of the bond price for refinancing of 1- and 2-year floaters and 20 bp for floaters of 3 or more years (booked as net fee income).

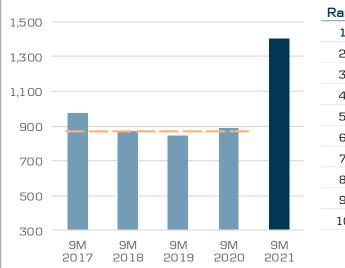
101

Large Corporates & Institutions

Income statement (DKK m)					
	9M-21	9M-20	Index	03-21	02-21	Index
Net interest income	3,553	3,767	94	1,161	1,177	99
Net fee income	4,720	3,735	126	1,499	1,621	92
Net trading income	2,417	2,735	88	565	749	75
Other income	2	8	25	-	1	
Total income	10,692	10,246	104	3,225	3,548	91
Expenses	5,562	5,553	100	1,811	1,900	95
Impairment charges on goodwill	-	-	-	-	-	-
Profit before loan impairment charges	5,129	4,693	109	1,414	1,648	86
Loan impairment charges	230	3916	6	-22	183	-
Profit before tax	4,900	777	-	1,436	1,465	98



Fee income from capital markets activities and Nordic ECM League Table ¹



Rank	Investment Bank	EURm	No.
1	Danske Bank	4.750	36
2	Morgan Stanley	4.675	13
3	Carnegie	4.563	80
4	ABG Sundal Collier	2.915	70
5	SEB	2.793	35
6	Nordea	2.114	40
7	JPMorgan	1.910	12
8	Pareto Securities	1.518	64
9	DNB Markets	1.317	38
10	Citi	1.273	11

1) Source: League table Q3 2021, Dealogic 14 October 2021. Priced deals as Global Coordinator or Bookrunner, deal value is apportioned value among syndicate banks

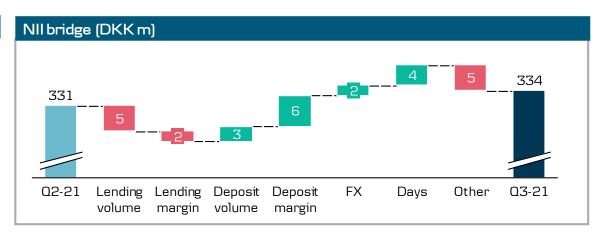
Danica Pension

ncome statement and key figures (DKK m)								nanagement (DKKm)	
	9M-21	9M-20	Index	03-21	02-21	Index		H&A Life inst	Jrance
Result, life insurance	1,863	1,948	96	550	528	104	03-20	424,372	441,037
Result, health and accident insurance	-202	-559	36	160	-72	-	02-21	463,722	480,802 (+9%)
Return on investments, shareholders' equity, etc.	-26	-2		-94	68	-		405 450	
Net income before tax at Danica Pension ¹	1,635	1,388	118	616	524	118	03-21	465,430	482,792
Included within Group Treasury	-59	-68	87	-22	-33	67-	Development ir) premiums, insurance co	ontracts
Net income from insurance business	1,576	1,319	119	594	491	121			9,233 9,369 9,500
Premiums, insurance contracts	27,201	21,249	128	9,369	9,233	101	8,142	8,5	- 9,000 - 8,500
Premiums, investment contracts	3,627	917	396	1,582	1,396	113		7,708	- 8,000 - 7,500
Provisions, insurance contracts	441,804	412,767	107	441,804	437,847	101	6,46	6,647	- 7,000
Provisions, investment contracts	35,775	26,322	136	35,775	34,731	103	01-20 02-2	20	21 02-21 03-21

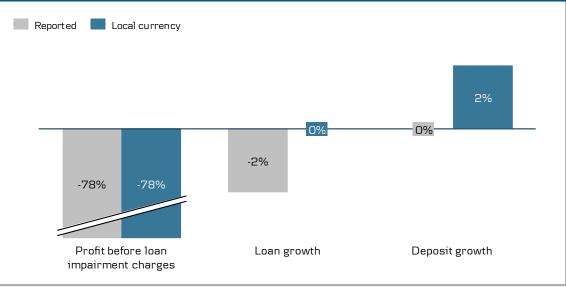
1) Figures for Danica Group

Northern Bank

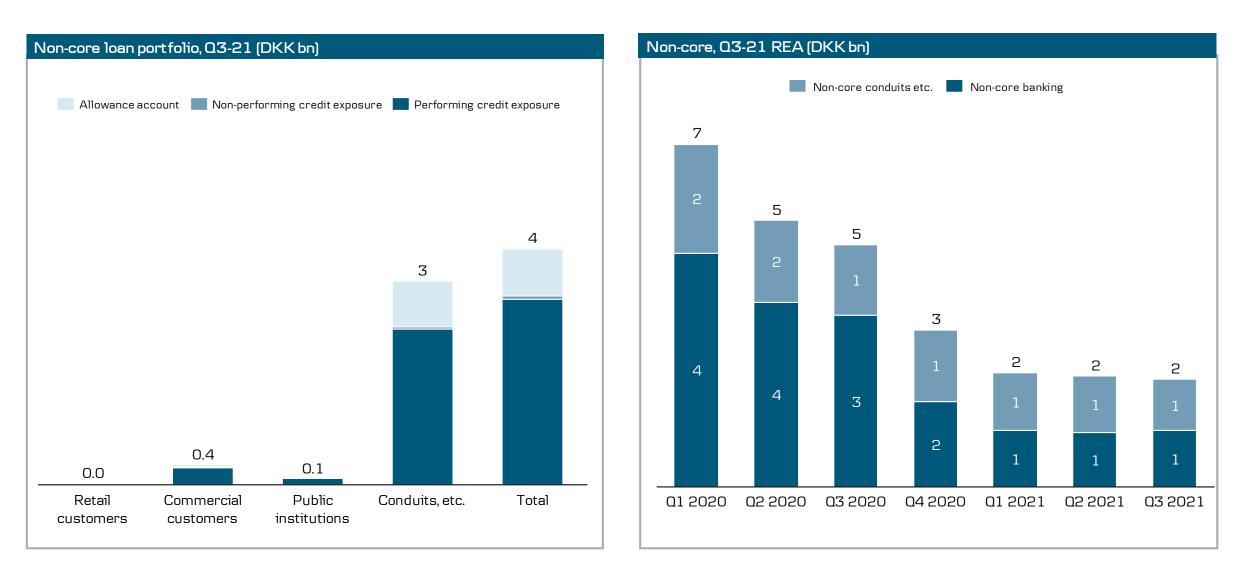
Income statement (DKK m)									
	9M-21	9M-20	Index	03-21	02-21	Index			
Net interest income	996	1,035	96	334	331	101			
Net fee income	201	198	102	72	69	104			
Net trading income	-13	91		-13	21				
Other income	9	13	69	3	3	100			
Total income	1,193	1,336	89	395	424	93			
Expenses	937	905	104	367	294	125			
Profit before loan impairment charges	257	431	60	29	129	22			
Loan impairment charges	-96	295		-31	-57	54			
Profit before tax	353	136	260	60	187	32			



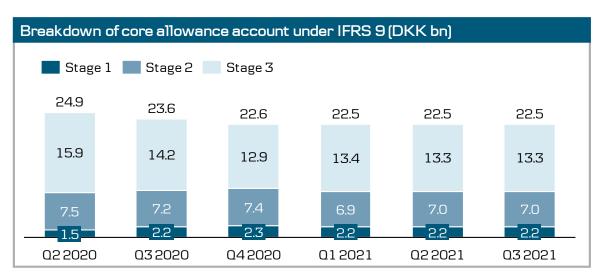
Currency-adjusted development Q3-21 vs Q2-21



Non-core

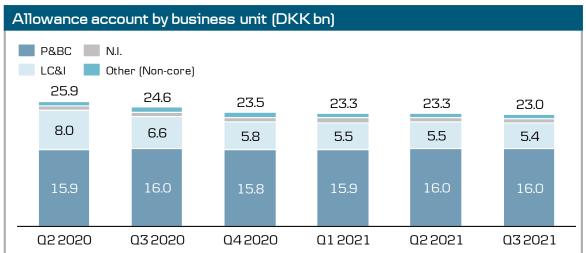


Credit quality: Low level of actual credit deterioration

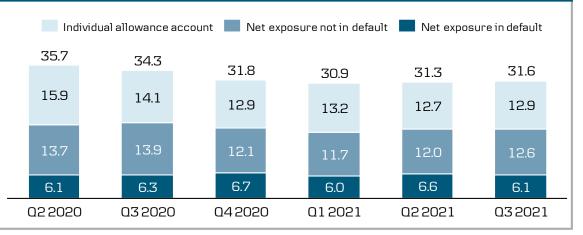


Breakdown of stage 2 allowance account and exposure (DKK bn)

	Allowance account	Gross credit exposure	Allowance as % of gross exposure
Personal customers	1.8	1010.6	0.18%
Agriculture	0.8	71.3	1.08%
Commercial property	1.5	310.6	0.47%
Shipping, oil and gas	0.3	41.6	0.65%
Services	0.2	60.6	0.30%
Other	2.2	1157.0	0.19%
Total	6.7	2651.7	0.25%



Gross non-performing loans* (DKK bn)

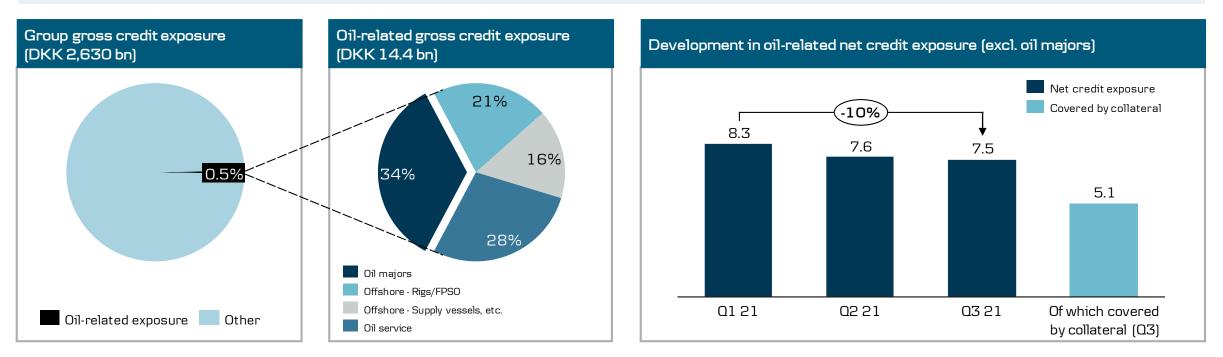


* Non-performing loans are loans in stage 3 against which significant impairments have been made.

Oil-related exposure: Limited downside risks underpinned by reduced exposure to offshore segment coupled with solid collateral values

Keypoints, 03-21

- The offshore segment, in which we have seen credit deterioration, makes up 37% of the exposure and accounts for 74% of expected credit losses. Uncertainty continues in the oil & gas industry
- Looking at oil-related exposures, the main risk lies with exposures other than oil majors. Since the end of 2019, these net exposures have been actively brought down 51%
- Furthermore, of the remaining net credit exposure of DKK 7.5 billion, 68% is covered by collateral



Credit exposure: Limited agriculture and directly oil-related exposure

Agriculture exposure

- African Swine Fewer (ASF), which spread to Germany in Q3 2020, continues to cause uncertainty for the industry. Therefore, the post-model adjustments applied remain in place. Pork prices decreased slightly from levels of the preceding quarter, and milk prices remains stable
- Total accumulated impairments amounted to DKK 2.3 bn by the end of Q3-21, against DKK 2.4 bn in Q2-21

Oil-related exposure

- Total oil-related exposure* decreased by DKK 0.2 bn from the preceding quarter driven mainly by the offshore segment. Danske Bank has actively reduced its net oil-related exposure (excluding oil majors) by 51% since 04 2019
- Accumulated impairments at LC&I decreased by 0.2 bn since previous quarter
- Most of the oil-related exposure is managed by specialist teams for customer relationship and credit management at LC&I

Agriculture by segment, Q3-21 (DKK m)

	Gross c expos		Portion from RD	Expected credit loss	Net credit exposure	NPL coverage ratio
P&BC		56,522	35,728	2,183	54,338	97%
Growing of crops, cereals, etc.		23,227	18,281	576	22,650	103%
Dairy		9,519	6,186	856	8,663	99%
Pig breeding		10,494	8,340	490	10,004	93%
Mixed operations etc.		13,282	2,921	261	13,021	78%
LC&I		9,946	1,597	68	9,878	48%
Northern Ireland		4,756	-	96	4,660	100%
Others		97	-	0	97	-
Total		71,320	37,325	2,348	68,973	94%
	f Group net re 202103	Share of Group net NPL 202103 7%		Expected cro	Expected credit loss 202102	
	3%				392	

Oil-related exposure, Q3-21 (DKK m)

	Gross credit exposure	Expected credit loss	Net credit exposure
LC&I	14,195	1,974	12,221
Oil majors	4,945	10	4,935
Oil service	3,867	492	3,374
Offshore	5,384	1,472	3,912
P&BC	188	9	180
Oil majors	13	0	13
Oil service	173	9	164
Offshore	2	0	2
Others	2	0	2
Total	14,386	1,983	12,403
Share of Group net exposure 202103	Share of Group 20210	Expect	ted credit loss 2021Q2
0%	12%	1	2,17

Credit exposure: Limited exposure to transportation, hotels, restaurants and leisure

Transportation exposure

- Total gross exposure* decreased DKK 0.4 bn to DKK 16.8 bn from the Q2-21 level, driven mainly by a single name exposure.
- Demand for cross-border passenger transport remains dramatically reduced. At DKK 0.8 bn, our exposure to passenger air transport remains limited
- Accumulated impairments amounted to DKK 347 million in Q3, which is slight increase from Q2-21. Post-model adjustments for corona crisis high-risk industries remain in place

Hotels, restaurant and leisure exposure

- Total gross exposure increased slightly preceding quarter. While exposure to hotels increased by DKK 0.3 bn, exposure to restaurants decreased slightly by DKK 0.2 bn
- Impairments increased slightly from DKK 686 million in Q2 2021 to DKK 693 million in Q3 2021

Transportation by segment, Q3-21(DKK m)

	Gross credit exposure	Expected credit loss	Net credit exposure
Freight transport	7,976	121	7,855
Passenger transport	7,799	221	7,577
- of which air transport	777	35	742
Postal services	998	4	994
Total	16,773	347	16,426

Share of Group net exposure 202103	Share of Group net NPL	Expected credit loss	
	202103	202102	
1%	2%	338	

Hotels, restaurants and leisure by segment, Q3-21 (DKK m)

7.021	770	
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	332	6,689
4,736	151	4,585
4,208	210	3,998
15,965	693	15,271
	4,208	4,208 210

Share of Group net exposure 202103	Share of Group net NPL 202103	Expected credit loss 202102
1%	5%	686

* The numbers do not include exposure to businesses that are hit by a second wave impact, e.g. airports and service companies.

Credit exposure: Limited exposure to retailing and stable credit quality in commercial real estate

Retailing	Commercial real estate
 Total gross exposure increased by DKK 0.9bn to DKK 29.2 bn, while the share of Group net exposure increased slightly to 1.1%. Accumulated impairments increased slightly from preceding quarter, but are still 30% lower than at the end of 2020 	 Gross exposure decreased by DKK 7 bn from preceding quarter. Overall, credit quality remain stable Accumulated impairments decreased by DKK 0.2bn since preceding quarter, and correspond to 1% of gross exposure to the industry Exposure is managed through the Group's credit risk appetite and includes a selective approach to sub-segments and markets
	Commercial property exposure is managed by a specialist team

Retailing by segment, Q3-21 (DKK m)

	Gross credit exposure	Expected credit loss	Net credit exposure
Consumer discretionary	13,742	900	12,841
Consumer staples	15,451	74	15,377
Total	29,194	974	28,218

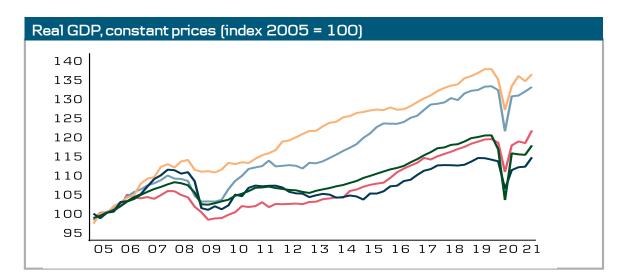
Share of Group net exposure 202103	Share of Group net NPL 202103	Expected credit loss 202102
1%	7%	943

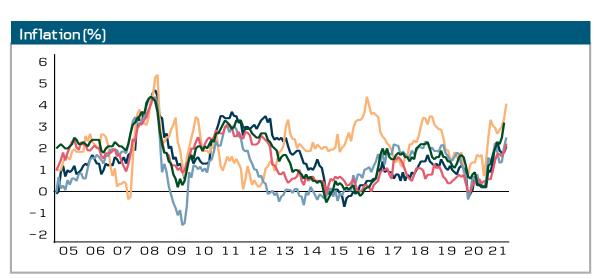
Commercial real estate by segment, Q3-21 (DKK m)

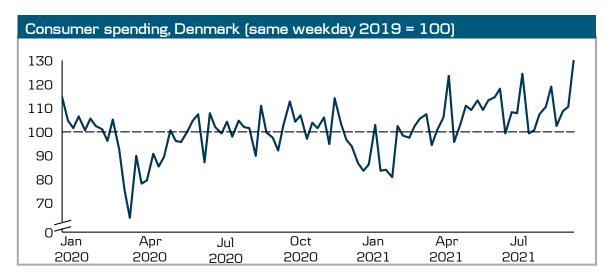
		Gross credit exposur	e E	Expected credit 1	oss	Net credit ex	posure
Non-residentia	1	166,16	64	2	2,116		164,047
Residential		134,68	35		905		133,780
Property devel	opers	9,47	75		108		9,368
Buying/selling ov	wn property, etc	30	00		-		300
Total		310,62	24	3	3,129		307,494
	Share of Group n	et exposure 202103 S		f Group net NPL 202103		d credit loss 02102	
		12%		12%		3,284	

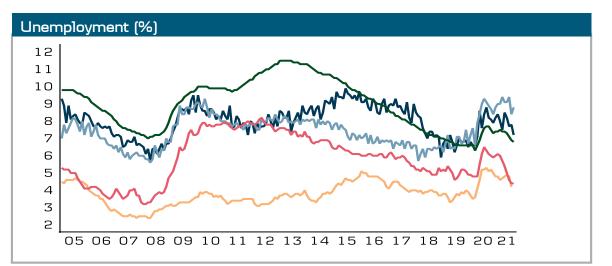
Nordic macroeconomics

— Denmark — Sweden — Norway — Finland — EU



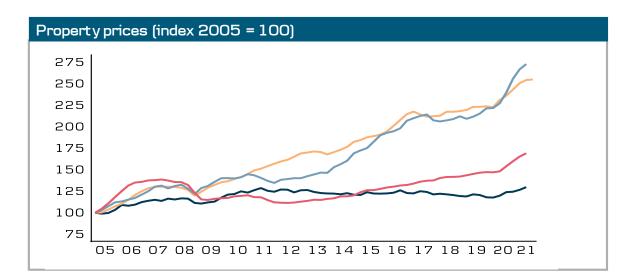


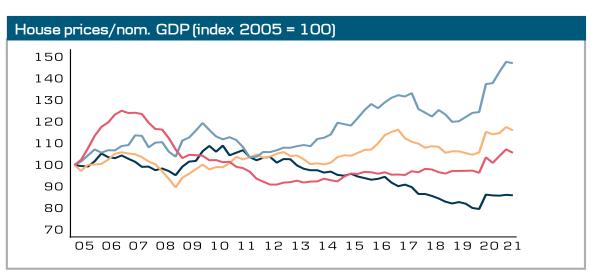




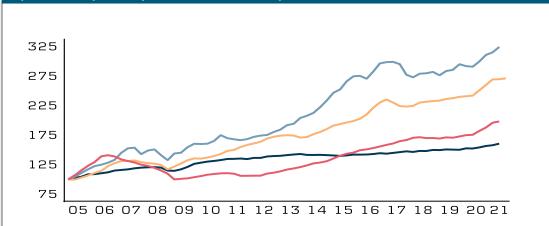
Nordic housing markets

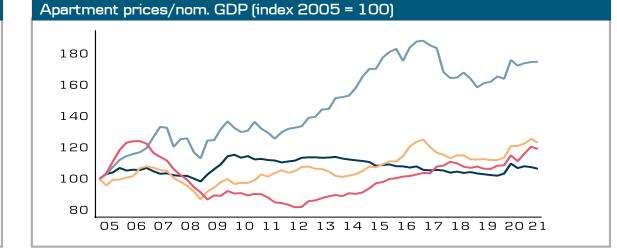






Apartment prices (index 2005 = 100)





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