

Debt investor update – First quarter results 2022



Agenda

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We are a Nordic universal bank with strong regional roots

Norway (AAA)

Challenger position

Market share: 6% Share of Group lending: 10%

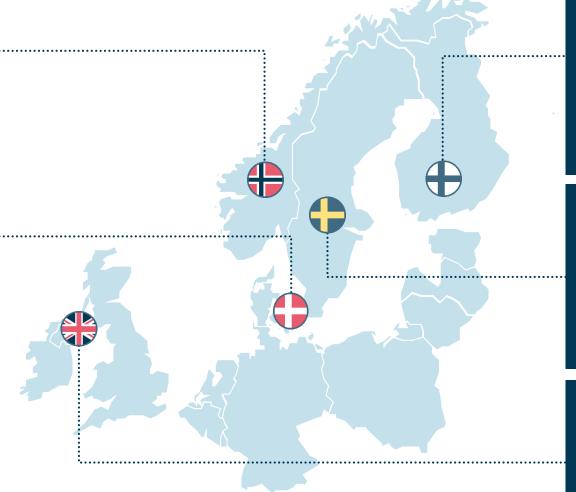
GDP growth 2022E: 3.8% Unemployment 2022E: 2.0% Leading central bank rate: 0.75%

Denmark (AAA)

Market leader

Market share: 25% Share of Group lending: 36%

GDP growth 2022E: 3.5% Unemployment 2022E: 2.4% Leading central bank rate: -0.60%



Finland (AA+)

3rd largest

Market share: 9%

Share of Group lending: 7%

GDP growth 2022E: 1.7% Unemployment 2022E: 7.0% Leading central bank rate: -0.50%

Sweden (AAA)

Challenger position

Market share: 5% Share of Group lending: 11%

GDP growth 2022E: 2.5% Unemployment 2022E: 7.0% Leading central bank rate: 0.25%

Northern Ireland (AA)

Market leader

Market share Personal: 19%, Business: 27% Share of Group lending: 3%



Sustainability is an integrated element of our corporate strategy and our corporate targets

Sustainability critical in Better Bank plan to improve bank for all stakeholders by 2023

Customers

On average among top two banks for customer satisfaction in everything we do

Society

Operate sustainably, ethically and transparently

Employees

Women in leadership pos. An employee engagement score of 77

RoE of 8.5-9% and a cost/income ratio in the mid-50s

Danske Bank's 2023 sustainability strategy aim to drive change by utilising the power of finance



Selectedhighlights

- Focus areas reflect material sustainabilityareas
- Calibrated against stakeholder expectations
- Supports the better "Better Bank" agenda and transformation KPIs
- Embedding sustainability in core business processes







Positive traction towards our ambitious targets across our sustainability indicators

Sustainablefinance



Responsible investing

Targets

Tunds that have sustainability objectives 1) and DKK 50bn invested in the green transition by Danica

Pension

DKK61bn*

in sust. funds (art. 9)

DKK 34.3bn*

by Danica Pension

Latest status

* updated in Q1-22

Sustainable financing

DKK 300bn in sustainable financing – and setting Paris Agreement aligned climate targets for our lending portfolio

DKK213bn*

+ 2030 emission targets disclosed for shipping, utilities and oil & gas

Sustainableoperations



Governance & integrity

Over 95% of employees trained annually in risk and compliance

96% trained



Employee well-being & diversity

More than 35% women in senior leadership positions and an employee engagement score of 77

32% women

74 engagement score





Environmental footprint

Reducing our CO₂ emissions by 40% compared to 2019, towards 60% by 2030

-69% for 2021 ²⁾



Entrepreneurship

10,000 start-ups & scale-ups supported with growth and impact tools, services and expertise (since 2016)

6,329



Financial confidence

2m people supported with financial literacy tools and expertise (since 2018)

1.6 m

- 1) This is a 2030 target to have at least DKK 150bn in investment funds that have sustainability objectives (article 9 funds).
- 2) Over-performance in 2021 was related to COVID-19 and reductions in travel.



Implementation of new Sanctions at Danske Bank

- We have been investing heavily into our Sanctions Compliance Programme since we initiated our remediation programme
- Ever since, our goal has been to deliver a Sanctions Compliance Programme that meets regulatory expectations, including a target operating model and key capabilities. This further includes uplifted sanctions screening controls with appropriate checks and supporting processes. Further focus includes implementing appropriate governance and processes for detecting, understanding, assessing and managing sanctions risk in business activities and relationships. It also includes a standing capability to implement new sanctions when they are imposed by regulators
- The progress we had already made in implementing this programme has enabled us to respond swiftly to the quickly changing environment in the current situation. The sanctions implemented in response to Russia's invasion of Ukraine are complex and expansive and have impacted a number of companies and operations in the Nordic countries, and are challenging those that have direct or indirect exposure to Russia and Belarus
- Externally, we frequently liaise with both our customers exposed to the changing sanctions as well as our regulators and relevant authorities. We maintain a publicly-facing information site on danskebank.com
- In terms of meeting sanctions compliance requirements, our response strategy is based on the six pillars below.

Financial Crime Risk Management Framework - Existing Sanctions Capabilities established since 2019 are activated to absorb and implement new sanctions



External event – sanctions imposed in response to Russia / Ukraine war Regulatory monitoring



 $Internal\, framework$



Internal/external communications



Internal controls



Consequence management



Regulatory engagement





Significant progress on our financial crime transformation

2020 2021 2023 2022 A comprehensive Automating our Group-wide Financial Policies and We refresh due transaction monitoring We continue our diligence data for ongoing dialogue instructions are Crime Plan is launched to ensure all in-scope further updated to covering all initiatives We continue to with regulators 2.6m customers customeractivity is significantlychange furtherincrease subject to appropriate needed to meet for transparency and against a new and clarity and facilitate regulatory leadership and oversight throughout improved standard automated monitoring compliance with covering 99.9% of for potential financial requirements. The plan our remediation governance regulations is shared with the DFSA structures targeted customers crime process

We hire International experts into key positions and functions. Specialised units are established to manage financial crime risks and strengthen financial crime controls

We increase financial crime awareness and knowledge across the Group through annual targeted and specialised financial crime training

An extensive culture change is further implemented to integrate compliance into our DNA and the way we work

We lift and digitalise our KYC and due diligence to provide smoother processes and increased data coverage and quality. This enables us to gain a deeper understanding of our customers and identify financial crime faster

By increased use of technology and data, we detect, investigate and analyse potential financial crime risks faster and more effectively, increasing our response rate to potential threats

We fully screen against national, EU and global sanctions lists to ensure that we Financial Crime and our customers do Plan and extend it to not conduct business that breaches sanctions

We progress implementation of our Group-wide also cover Fraud, Anti-Briberyand Corruption and Tax Evasion

Transformation is scheduled to completed by the end of 2023



Q1 highlights - commercial progress strengthens core banking activities while financial markets-related income was impacted by volatility

Russia's invasion of Ukraine accelerated macro uncertainty and resulted in swift implementation of complex sanctions

Commercial progress, despite difficult operating environment for our customers, continues to support positive trend in lending volumes and steady NII uplift

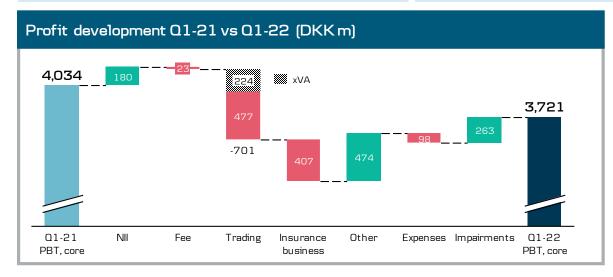
Q1 benefited from resilient fee income from diversified business mix.

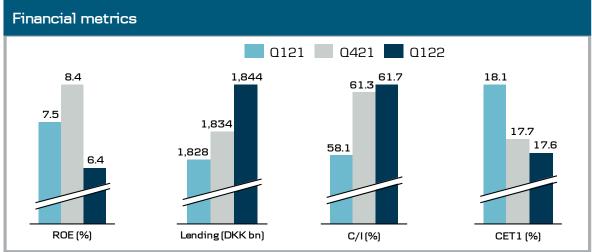
Income from trading and insurance impacted by difficult financial markets conditions and value adjustments

Progress towards becoming a more simple and efficient bank as underlying costs develop according to plan despite continually high costs for AML and remediation

Continually strong credit quality and limited impact from adjusted macro model; prudent PMAs remain in place

Enabling the green transition with our recognised advisory capabilities within sustainable finance underpinned by arranging DKK 15 bn in green bonds in O1, solidifying our #1 position in league tables







Income from core banking activities up 2% Y/Y driven by improved NII trend; financial markets impacting trading and insurance income; credit quality remained strong

Income statement and key figures (DKK m)										
	0122	0121	Index	0421	Index					
Net interest income	5,630	5,450	103	5,551	101					
Net fee income	3,379	3,402	99	3,824	88					
Net trading income	565	1,266	45	1,015	56					
Net income from insurance business	84	491	17	512	16					
Other income	669	195	343	174	384					
Totalincome	10,327	10,805	96	11,076	93					
Expenses	6,371	6,273	102	6,789	94					
Profit before loan impairment charges	3,955	4,531	87	4,286	92					
Loan impairment charges	234	497	47	-239	-					
Profit before tax, core	3,721	4,034	92	4,525	82					
Profit before tax, Non-core	-14	20	-	-25	56					
Profit before tax	3,707	4,054	91	4,500	82					
Tax	862	914	94	846	102					
Net profit	2,845	3,139	91	3,654	78					

Keypoints, Q122 vs Q121

- Net interest income benefiting from deposit repricing initiatives implemented during 2021 and contribution from continually improving trend in lending volumes
- Fee income stable, despite landmark ECM deal in Q121, as income from core banking activities counters challenging conditions for financial market driven fees
- Trading income held up well despite challenging rates markets, xVA and N.I.
 interest rate hedge, while the insurance business was significantly
 impacted by turbulent financial markets
- Costs impacted by the introduction of SE bank tax and remediation costs.
- Strong credit quality continued to support low level of impairments while macro models and PMAs remain in place to mitigate tail risk

Keypoints, Q122 vs Q421

- NII up Q/Q even with lagging effect from Norwegian rate hikes, as deposit repricing and positive trend in volumes more than countered additional TLTRO benefit in Q4
- Fee income lower driven mainly by seasonality effects (higher performance fees in Q4)
- LC&I trading income stable while Group was affected by xVA adjustment and N.I. interest rate hedge. Q4 benefitted from Aiia sale
- Expenses improved from seasonally high Q4 level. Underlying staff costs down $^{\sim}5\%$ Q/Q mitigated higher remediation costs
- Strong credit quality led to sustained low impairments as we have very limited direct exposure to RU/UA war and sufficient buffers remain in place



Net profit outlook for 2022^* : As we are progressing towards our financial ambitions, we expect net profit to be in the range of DKK 13-15 bn



Income

We expect income from core banking activities to be higher in 2022 due to good economic activity and progress towards our 2023 financial ambitions. Net income from insurance business and trading activities are expected to be at normalised level, subject to financial market conditions



Expenses

We expect costs in 2022 to reflect continued focus on cost management and to be around DKK 25 billion due to elevated remediation costs and the inclusion of Swedish bank tax and regulatory expenses of around DKK 0.4 bn



Impairments

Loan impairments are expected to be below normalised level, given stable macroeconomic conditions and our overall strong credit quality

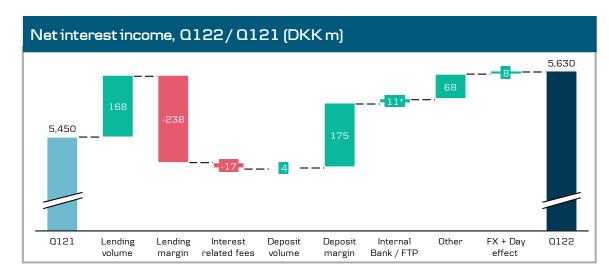


Net profit

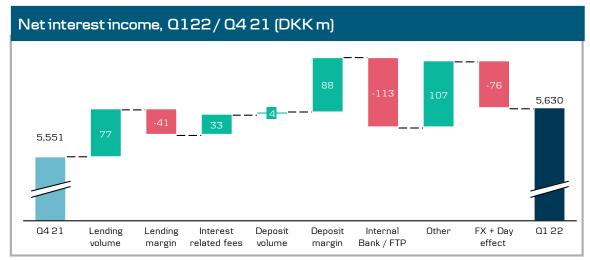
We expect net profit to be in the range of DKK 13-15 bn, including the gains from MobilePay, Danske Bank International and Danica Norway

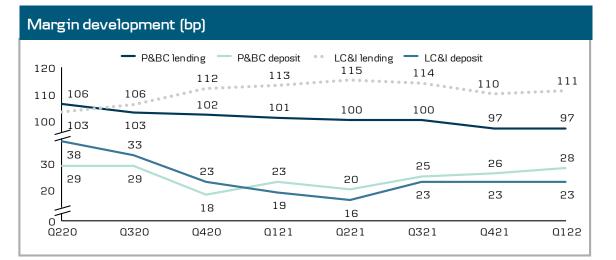


NII: Positive trend from improving credit demand coupled with full effect from repricing initiatives improve NII for fifth straight quarter



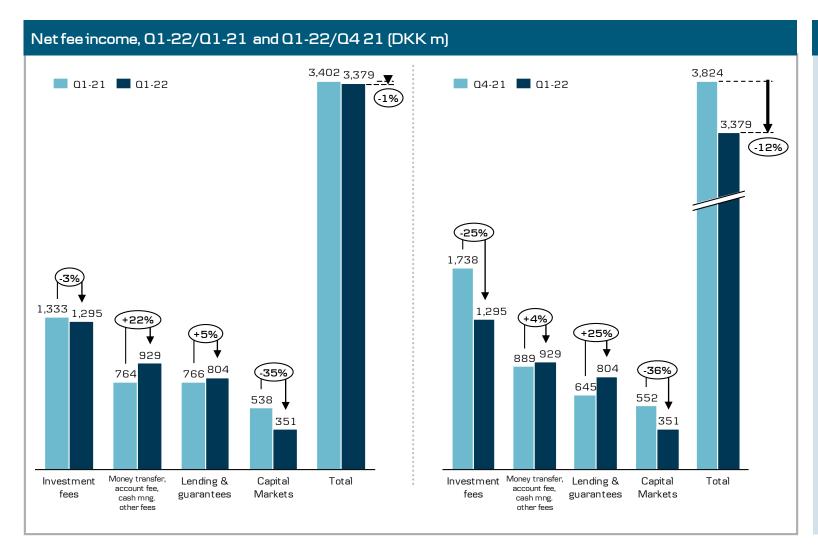
- Net interest income continued the positive trend supported by lending volumes which have increased Y/Y across all Nordic segments. Additional effect from the implemented deposit repricing initiatives along with higher short-term rates provided further support for deposit margins
- y/y lending margins was affected by NIBOR/STIBOR and product mix and lower LTVs in DK, whereas Q/Q due primarily to lagging effect related to the rate hikes in Norway
- Q/Q NII is up despite fewer interest days. Additionally, Internal Bank was affected by timing of TLTRO benefit in H221 while Other is up with the removal of one-offs (taxation of business travellers)







Fee: Strong fee performance in core banking activities mitigated financial markets headwinds



Highlights

У/У

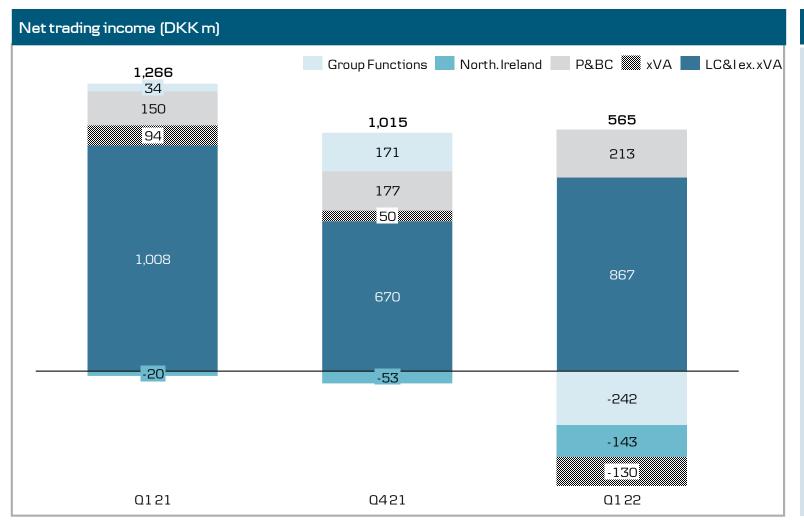
- Excluding landmark ECM deal in Q1-21, strong core banking fees more than offset the headwinds from financial markets turmoil
- Activity-driven fees up 22% exceeding the level before the pandemic, driven both by reopening of societies and our strong and recognised corporate everyday banking services and optimised pricing
- Mortgage related fees up 5% on the back of high refinancing and remortgaging activity; the latter partly a result of our FlexLife product gaining further traction
- Investment fees largely stable as high inflow and market appreciation during 2021 mitigated the recent period's reduced investment appetite from clients and velatility in financial markets.

Q/Q

- Adjusting for seasonal bookings of performance fees, the positive trends for activity-driven fees and mortgage-related fees almost offset the slowing of investment activity and capital markets, as capital markets fees ended 2021 at a very strong level
- Investment fees affected by lower AuM as a result of the market correction



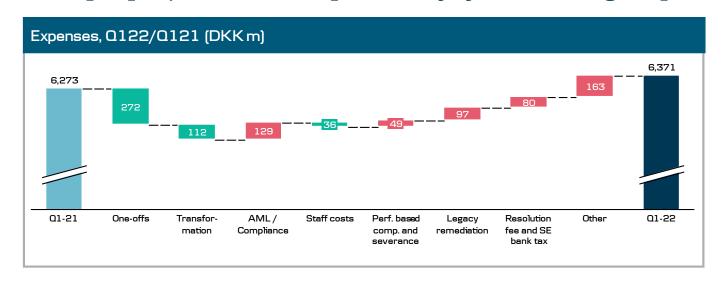
Trading income held up well because of good customer activity despite challenging financial markets and value adjustments



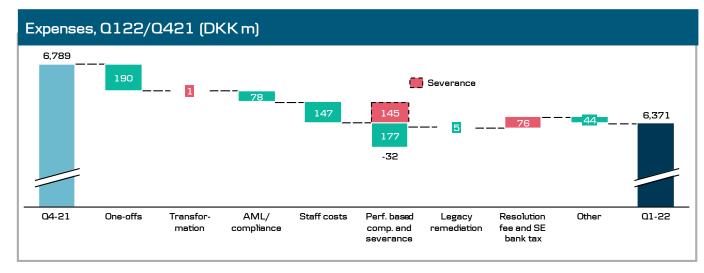
- Solid customer-driven trading income despite volatile financial markets and challenging conditions in rates and credit markets
- Negative value adjustments of bond portfolios in Group Treasury and adverse mark-to-market movements on the interest rate hedge in Northern Ireland
- Negative value adjustments on the derivatives portfolio (xVA) also had a significant impact in trading income at LC&I in Q1-22
- There was an uplift in Group trading income related to the sale of Visa shares in Q1-21 of DKK 227 m.
- One-off sale of Aiia to Mastercard in Q4-21 of DKK 180 m booked at Group Functions

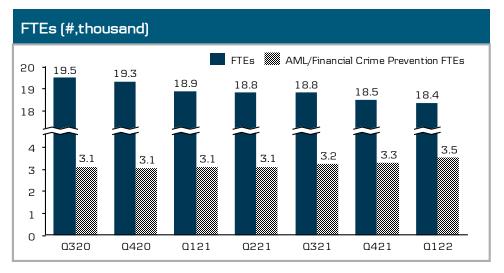


Expenses: Underlying progress on efficiency despite continually high remediation costs. Ramp up of AML/Compliance y/y according to plan.



- Y/Y affected by the ramp-up of AML/compliance during '21 and the expected remediation work as well as SE bank tax and resolution fund contribution. Other costs up due partly to insourcing of IT etc.
- Q/Q: Progress on structural cost take-out more than absorbed the new Swedish bank tax and higher resolution fund fee. Remediation costs remained elevated, while severance cost offset seasonality in performance-based compensation
- Number of FTEs continued to decline when adjusted for AML/Financial Crime transformation-related upstaffing. Total FTEs down 3% from peak in Q320, driven by decrease in non-AML/FCP staff of 6%

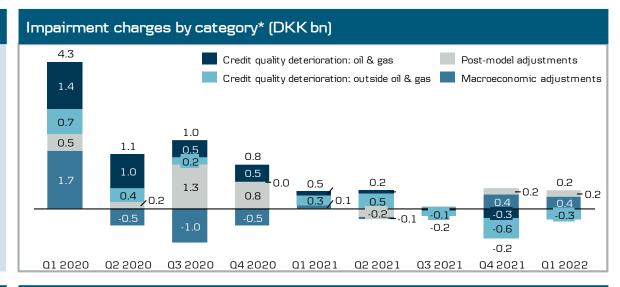


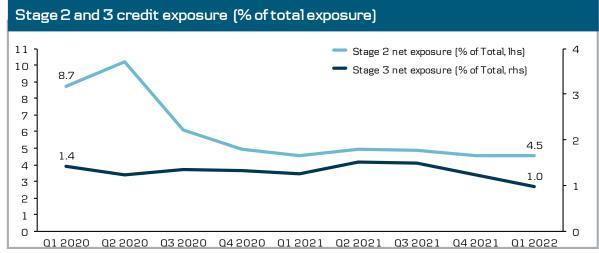


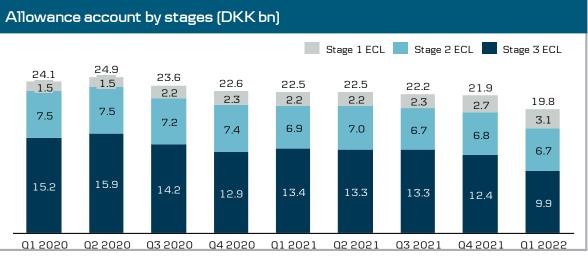


Impairments: Strong credit quality supported very modest impairment charges despite additional PMAs to account for current uncertainty and potential lagging effects

- Strong credit quality and very limited direct exposure to implications from Russia's invasion of Ukraine led to net reversals on single-name exposures.
- Macro scenarios were further adjusted in Q1-22 to account for current global tension with added inflationary pressure and associated economic implications, however, with modest impact.
- Additional PMAs related to global tension of around DKK 0.2bn combined with a
 portion of the Covid-related PMAs being repurposed resulting in around DKK
 1bn provision to account for current uncertainties. PMAs for Covid-related tail
 risk of around DKK 1bn remain in place.
- Allowance account was reduced in Q1, primarily as a result of write-offs.



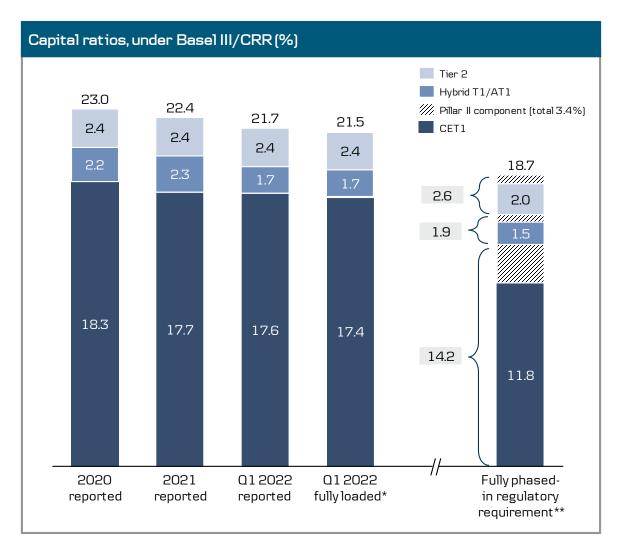


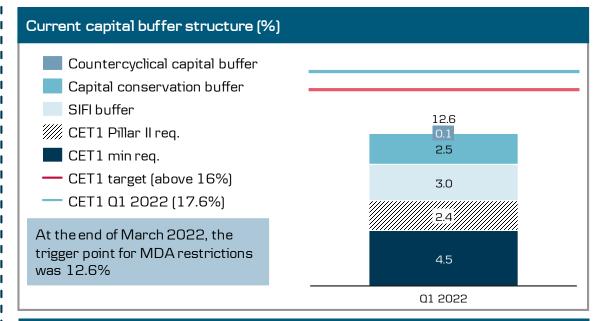


^{*} Net of movements related to new DoD implementation in relation to EBA guidelines. PMAs of "DKK 0.9bn were initially put in place to cover the new definition that has now been implemented.



Capital: CET1 capital ratio of 17.6% (buffer of 5.0%)



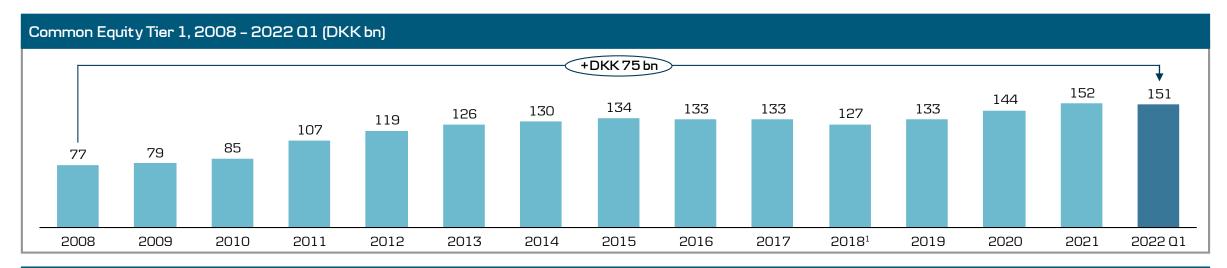


- CET1 ratio almost unchanged, as effects from net profit and REA are offset by changed deductions
- Total capital ratio declined with the call of our EUR 750m AT1
- REA of DKK 856bn was slightly lower in Q1 (Q4: DKK 860bn) as lower credit risk mitigated higher market risk associated with the ongoing volatility.
- During Q1, it was announced that the Danish and Norwegian CCyB will be fully reactivated to 2.5% by the end of Q1 2023
- The leverage ratio was 4.7% according to transitional rules and 4.6% under fully phased-in rules

^{*} Based on fully phased-in rules including fully phased-in impact of IFRS 9. ** Pro forma fully phased-in min. CET1 req. in March 2023 of 4.5%, capital conservation buffer of 2.5%, SIFI buffer requirement of 3%, countercyclical buffer of 1.8% and CET1 component of Pillar II requirement.



Strong CET1 capital build-up since 2008; Available Distributable Items (ADI) well in excess of DKK 100 bn

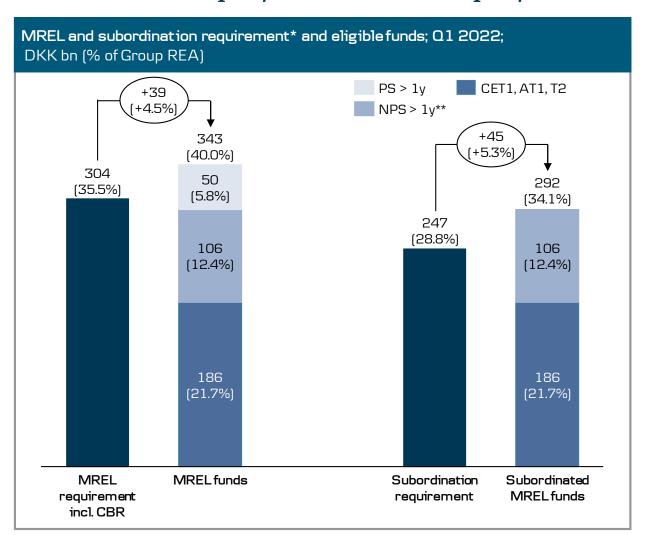


A, CET1, profit and distri	bution (D	KK bn; %	5]												
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022 Q.
REA	960	834	844	906	819	852	865	834	815	753	748	767	784	860	850
CET1 ratio	8.1%	9.5%	10.1%	11.8%	14.5%	14.7%	15.1%	16.1%	16.3%	17.6%	17.0%	17.3%	18.3%	17.7%	17.69
Net profit	1.0	1.7	3.7	1.7	4.7	7.1	13.0 ²	17.7 ²	19.9	20.9	15.0	15.1	4.6	12.9	2.
Distribution to shareholders ³	0	0	0	0	0	2.0	10.5	17.1	18.9	16.3	7.6	0	1.7	6.5*	
Total assets	3,544	3,098	3,214	3,424	3,485	3,227	3,453	3,293	3,484	3,540	3,578	3,761	4,109	3,936	4,05

^{1.} The decline in CET1 capital in 2018 is due mainly to Danica Pension's acquisition of SEB Pension Danmark which led to a higher deduction in Group regulatory capital. 2. Before goodwill impairment charges 3. Based on year-end communicated distributions. 2017 is adjusted for cancelled buy-back. 2019 is adjusted for cancelled dividend. *Subject to company announcement 02 2022



Fully compliant with MREL and subordination requirement; expect to cover MREL need with both preferred and non-preferred senior



Comments

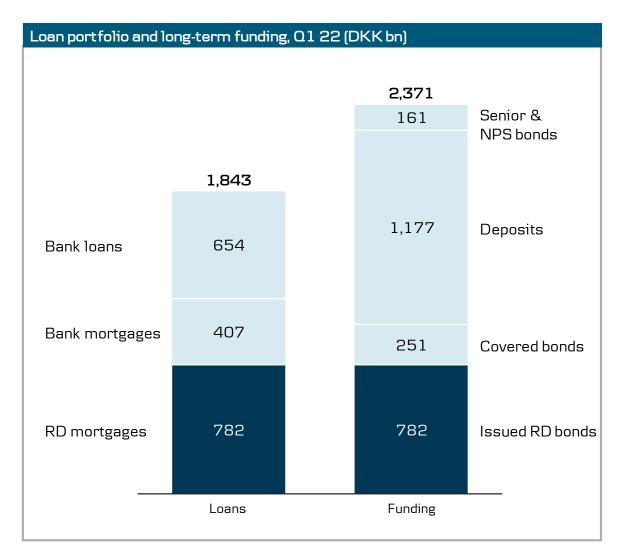
- The Group has to meet a MREL requirement and a subordination requirement, both adjusted for Realkredit Danmark (RD)
- The subordination requirement is the higher of 2x(P1 + P2) + CBR or 8% TLOF
- The Group's MREL requirement (total resolution requirement) is DKK 304bn incl. RD's capital and debt buffer requirement (DKK 42bn) and the combined buffer requirement (DKK 42bn). Excess MREL funds are DKK 39bn
- The Group's subordination requirement is DKK 247bn incl. RD's capital requirement (DKK 26bn). Excess subordinated MREL funds are DKK 45bn
- This figure shows the Group's MREL and subordination requirement pr. 1 January 2022, which constitutes the fully-phased in requirements, i.e. no interim target

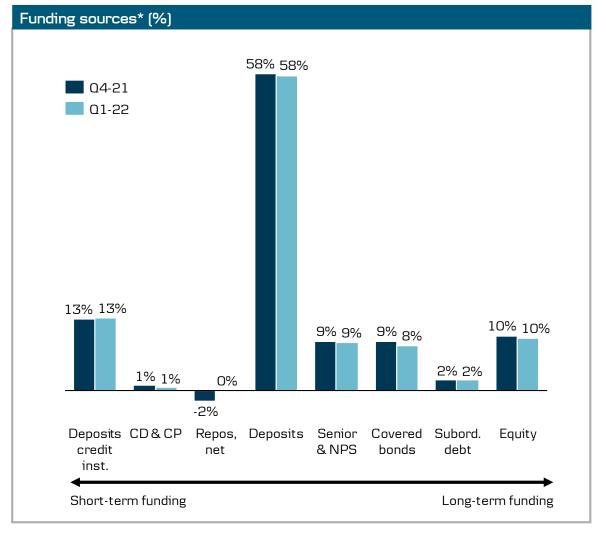
^{*}Including Realkredit Danmark's (RD) capital and debt buffer requirements

^{**} Includes a USD 2bn NPS issuance issued 1 April 2022



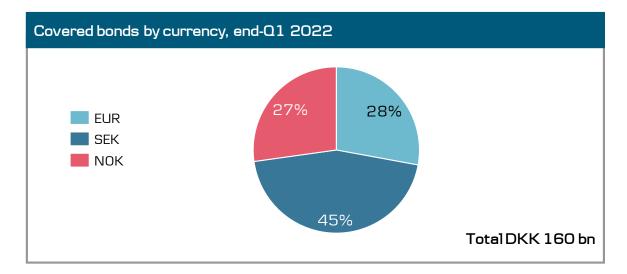
Funding structure and sources: Danish mortgage system is fully pass-through

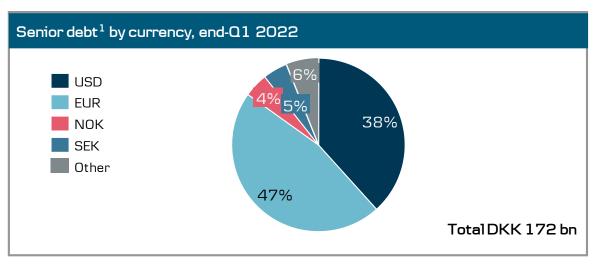






Funding programmes and currencies

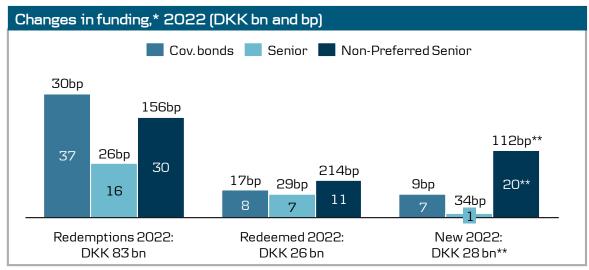


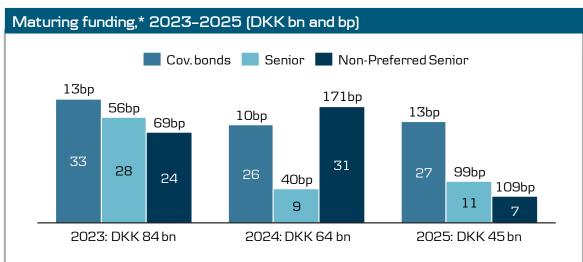


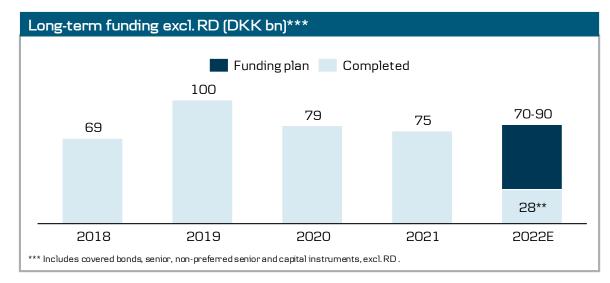
Largest funding programmes, end-Q1 2022									
		Utilisation							
	EMTN Programme Limit - EUR 35bn	49%							
	Global Covered Bond Limit - EUR 30bn	73%							
	ECP Programme Limit – EUR 13bn	0%							
	US MTN (144A) Limit - USD 20 bn	46%							
	US Commercial Paper Limit - USD 6bn	6%							
	UK Certificate of Deposit Limit - USD 15bn	2%							
	NEU Commercial Paper Limit - EUR 10bn	0%							



Funding and liquidity: LCR compliant at 164%









^{*}Spread over 3M EURIBOR. **Includes NPS issuance of DKK 13bn settled 1 April



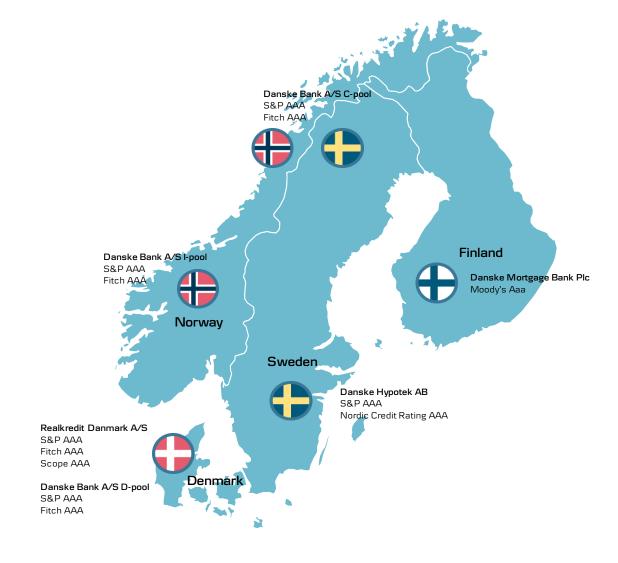
Danske Bank covered bond universe, a transparent pool structure¹





Residential and commercial mortgages

- Capital Centre T (adjustable-rate mortgages)
- Capital Centre S (fixed-rate callable mortgages)



¹ The migration of Swedish residential loans from Danske Bank's I-pool and Swedish residential-like loans from Danske Bank's C-pool to Danske Hypotek AB, is ongoing. Details of the composition of individual cover pools can be found on the respective issuers' website.



Danske Bank's credit ratings

Long-term instrument ratings S&P Fitch Moody's Scope AAA AAA Aaa AAA Aa1 AA+ AA+ AA+ AA Aa2 AA AA Aa3 AA-AA-AA-Α+ Α1 Α+ Investment grade A2 Α Α Α А3 Α-A-A-BBB+ BBB+ BBB+ Baa1 BBB Baa2 BBB BBB BBB-BBB-Baa3 BBB-Speculative grade Ba1 BB+ BB+ BB+ Fitch rated covered bonds - RD. Danske Bank Moody's rated covered bonds - Danske Mortgage Bank Scope rated covered bonds - RD S&P rated covered bonds - RD, Danske Bank, Danske Hypotek Counterpartyrating Senior unsecured debt Non-preferred senior debt Tier 2 subordinated debt Additional Tier 1 capital instruments

Credit ratings remain unchanged in Q1 2022

Credit ratings remain unchanged in Q1 2022, and include the first round of fallout from the Russia/Ukraine war.

S&P's Negative outlook on Danske Bank reflects S&P's concern about the fallout from the Estonia case.

Fitch and Moody's have Stable outlooks on Danske Bank, which incorporate the economic uncertainties relating to the fallout from the corona crisis and the financial uncertainties relating to the Estonia case.



Danske Bank's ESG ratings

We have chosen to focus on five providers based on their importance to our investors

		01 2022	End 2021	End 2020	End 2019	End 2018	Range
CDP1	В	200 companies, out of the 13,126 analysed, made the climate change A List in 2021	В	В	С	С	A to F (A highest rating)
ISS ESG	C Prime (C + Prime from 13 Jan to 12 Feb)	Decile rank: 1 (301 banks rated) C+is the highest rating assigned	C Prime	C+Prime	C Prime	C Prime	A+ to D- (A+ highest rating) Decile rank of 1 indicates a higher ESG performance, while decile rank of 10 indicates a lower ESG performance
MSCI	BBB	MSCI rates 189 banks: AAA 3% AA 31% A 26% BBB 22% BB 12% B 7% CCC 0%	BBB	ВВ	В	В	AAA to CCC (AAA highest rating)
Sustainalytics	Medium Risk (23.5)	Rank in Diversified Banks 97/415 Rank in Banks 300/1004	Medium Risk (23.4)	High Risk (30.2)	Medium Risk (29.4)	N/A	Negligible to Severe risk (1 = lowest risk)
Moody's ESG Solutions (previously Vigeo Eiris)	61	Rank in Sector 10/31 Rank n Region 155/1613 Rank in Universe 175/4889	61	64	59	55	100 to 0 (100 highest rating)

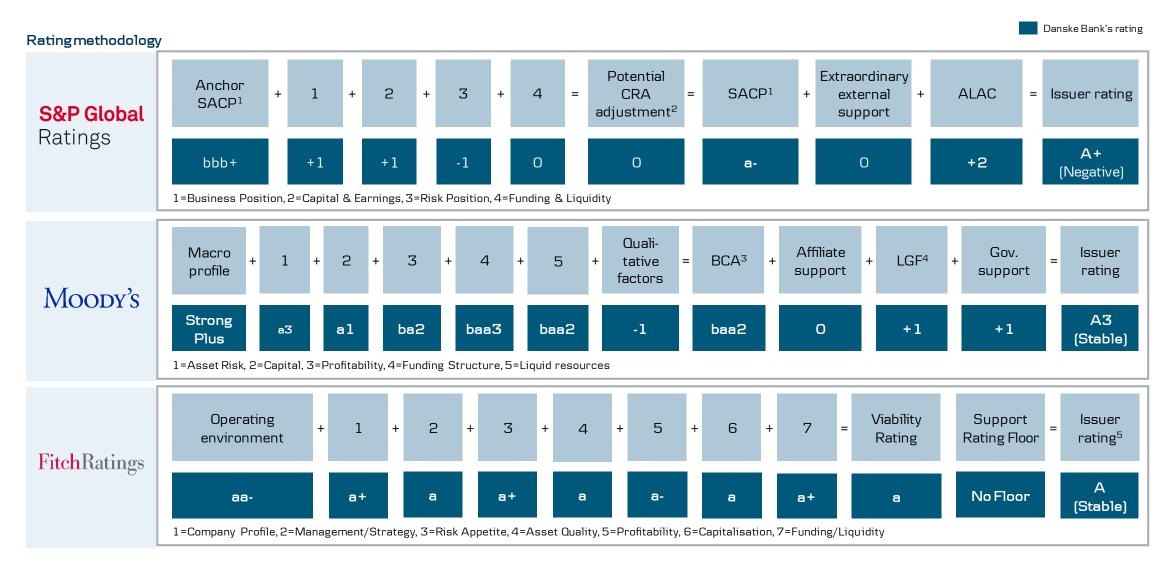
 $^{^{1}}$ CDP: Carbon Disclosure Project - primary focus is on climate change / management, also linked to TCF

Q12022: ISSESG upgrades and then downgrades Danske Bank

On the 13 January 2022, ISS ESG raised its rating to 'C+ Prime' from 'C Prime' after reassessing its 'Corporate Governance and Business Ethics' factor, and again lowered its rating to 'C Prime' on the 12 February 2022 after introducing a new rating factor; 'Financial Audit and Accounting Risk'. ISS ESG assigned Danske Bank a 'D- 'rating to the new rating factor.



Three distinct methods for rating banks



¹ Stand-Alone Credit Profile. 2 Comparable ratings analysis. 3 Baseline Credit Assessment. 4 Loss Given Failure. 5 Issuer rating is the higher of the Viability Rating and Support Rating Floor.

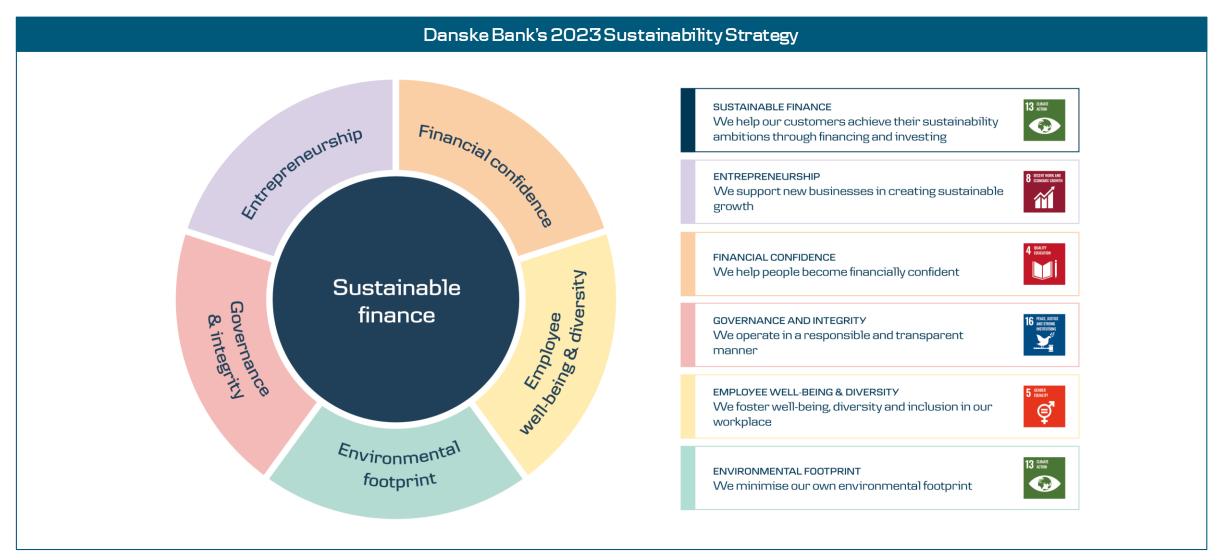


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Our 2023 Sustainability Strategy defines the key dimensions for our efforts to create lasting value for our customers, employees, society and investors





On sustainable finance, Danske Bank aspires to Nordic leadership – our <u>sustainable</u> <u>finance framework</u> has been developed to drive and integrate that ambition

Group ambition for Sustainable finance		Be a leadi	ing bank in the	Nordics on su	ustaina	ablefinancea	ınd the le	ading bar	nkin Den	mark
KPIs and targets	GroupKPls	Sustainable financing: DKK 300bn in sustainable financing by 2023 Paris-aligned corporate lending book; setting climate targets by 2023 Net-Zero Bank by 2050 1) Sustainable investing: Danica Pension: DKK 50bn invested in the green transition by 2023 and 100bn by 2030 Asset mgmt.: DKK 150bn in art. 9 by 2030 Net-Zero Asset Owner & Manager by 2050 1)					• Business and commercial KPIs			
Guiding principles	Align societal and business Enable our customers' goals sustainability journey					Measure and improve Eng impact				ige and partner with stakeholders
Key execution levers	Advice			ducts	& solutions			RiskM	anagement	
Criticalenablers	Governance			nablement & Data & insights		nts	Communication & transparency			
Regulatory implementation	Commercialintegration				Port	tfolioma	nagemen	t and fina	ancial steering	



Danske Bank's ambition to reach net-zero by 2050 is supported by strong commitments, interim emissions targets and a carefully considered approach

	Lending	Asset Management	Asset Ownership					
Sustainable finance volume targets	DKK 300 billion by 2023 in sustainable financing, including granted green loans and arranged sustainable bonds	DKK 150 billion by 2030 in investment funds with sustainable investment objectives	DKK 50 billion by 2023 invested in the green transition by Danica Pension – and DKK 100 billion by 2030					
Net-zero commitments	Net-Zero Banking Alliance (NZBA) - joined in October 2021	Net-Zero Asset Managers Initiative - joined in March 2021	Net-Zero Asset Owner Alliance - joined in June 2020 (Danica Pension)					
Carbon emission reduction targets	Reduce carbon emissions in our corporate lending portfolio in three key sectors by 2030 against a 2020 baseline: • Shipping: 20-30% relative to volumes • Utilities: 30% per kWh of power generation • Oil & Gas upstream: 50% in lending exposure	Reduce the carbon intensity of our investment products by at least 50% by 2030 against a 2020 baseline	Reduce carbon emissions in Danica Pension's portfolio in five key sectors by 2025 against a 2019 baseline: • Energy: 15% • Transport: 20% • Cement: 20% • Utilities: 35% • Steel: 20%					
Approach to net-zero path	 Provide financing for innovative and low-carbon solutions Decarbonise our overall balance sheet by actively engaging with customers through provision of advice and financing to enable their decarbonisation journeys Engage with investee companies to guide and influence from a decarbonisation perspective Restrict financial flows to carbon intensive companies, e.g. by limiting credit-risk exposures and investments 							



Significant achievements within sustainable finance during 2021 - some highlights



Leading sustainable financing

- #1 Nordic arranger of green, social and sustainability bonds as well as sustainable bonds overall 1)
- #1 arranger of Nordic sustainability-linked loans 1)



Walking the talk on investments

- Net-zero interim targets announced for investment products a commitment to support net-zero by 2050
- 95% of Danske Invest funds now either ESG funds (art. 8) or sustainability funds (art. 9)
- Exclusion of ExxonMobil from investment funds due to lack of progress on sustainable transition



Developing key policies and disclosures

- Updated Group-wide position statement on fossil fuels, incl. phasing out of coal-fired power
- First disclosure of financed emissions in Climate and TCFD progress report



Joining the Net-Zero Banking Alliance and setting 2030 emissions reduction targets for three key sectors:

- Shipping: 20-30% relative to shipping volumes
- Utilities: 30% per kWh of power generation
- Oil and Gas upstream: 50% in lending exposure

1) Bloomberg League Tables



Danske Bank supports a range of international agreements, goals, partnerships and standards relating to sustainability – some of these are listed below



Principles for Responsible Banking

Provide the framework for a sustainable banking system. They embed sustainability at the strategic, portfolio and transactional levels, and across all business areas.



Net-Zero Banking Alliance

A worldwide initiative for banks that are committed to aligning their lending and investment (treasury) portfolios with netzero emissions by 2050 or sooner – and setting intermediate targets using science-based guidelines



Net-Zero Asset Managers Initiative

An international group of asset managers committed to supporting the goal of net zero greenhouse gas emissions by 2050 or sooner, in line with global efforts to limit warming to 1.5 degrees Celsius



Net-Zero Asset Owner Alliance

Danica Pension joined the global UN-convened investor alliance in 2020, thus committing to transitioning its investment portfolio to net-zero greenhouse gas emissions by 2050



Principles for Responsible Investment

An international investor network that supports the implementation of ESG factors into investment and ownership decisions



Task force on Climate-related Financial Disclosures

Has developed recommendations for more effective climate-related disclosures to promote more informed investment, credit, and insurance underwriting decisions



UN Global Compact

A multi-stakeholder initiative focusing on aligning business operations with ten principles in the areas of human rights, labor, environment and anti-corruption



Partnership for Carbon Accounting Financials

Provides carbon accounting instructions for financial institutions. Danske Bank joined in 2020 as the first major Nordic bank.



UN Environment Programme-Finance Initiative

A partnership between UN and the global financial sector with the aim of understanding societal challenges, why they matter to finance, and how to address them



The Paris Pledge

A pledge to support and act accordingly in regards to the objectives of the Paris Agreement to limit global temperature rise to less than 2 degrees Celsius



Deep dive: Overview of ESG integration in Danske Bank's lending operations

Multiple types of approaches are implemented to consider ESG factors both at company and portfolio levels

1. Position statements

Our position statements are a key tool for aligning with societal goals and communicating our approach to selected themes and sectors with elevated FSG risks



Climate change



Human

riahts

Fossil fuels



Mining & metals



Arms & defence



Aariculture



Forestry

2. Single-name ESG analysis

- ESG analysis is conducted for all large corporate clients using an internally prepared ESG risk tool
- Tool is developed around the concept of *financial* materiality i.e. how the financial performance of the company might be affected by environmental and social trends, legislation and factors
- External sources for the tool include:



Financially material ESG factors



ESG risk exposure and management



ESG controversies



3. Portfolio-level ESG analysis

- First decarbonisation targets covering high-emitting sectors published - based on first carbon emission analysis of the loan book
- Carbon disclosures for key sectors published in "Climate and TCFD progress update" report in June 2021





Exposure related to Russian invasion of Ukraine (as published 8 March 2022)

Direct credit exposure – less than 0.1%

- Our direct (credit and counterparty) exposure to customers residing or established in Russia, Ukraine and the Baltics is very limited at less than 0.1% of our total exposure
- The exposure is predominantly related to the Baltics

Indirect exposure – limited Russia/Ukraine export in Denmark

- The clouded visibility makes it difficult to quantify indirect exposure and second round effects
- In general, Danish economy only has 1% export to Russia and 2% import

Danske Bank's exposure

Fund exposure and Treasury – very limited in Danske Invest and none in Treasury

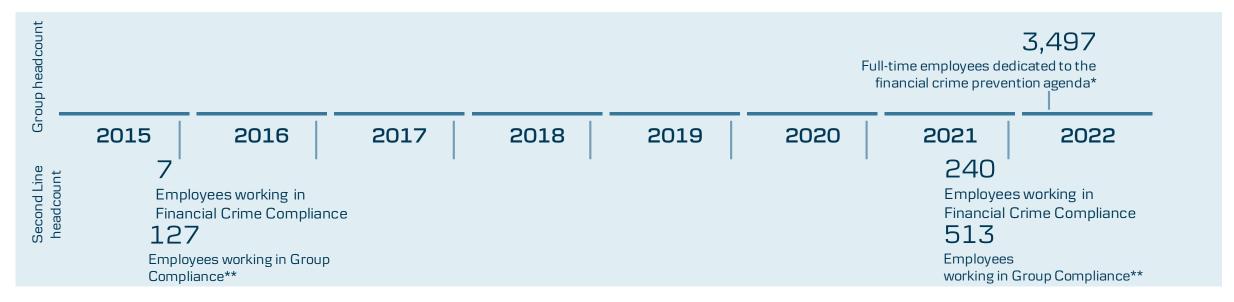
- Danske Bank and Danica has decided to divest Russian assets. In our Danske Invest balanced funds, the equity exposure is around 0.2% towards Russian assets and 0.1% towards bonds
- Our Treasury do not hold any Russian assets

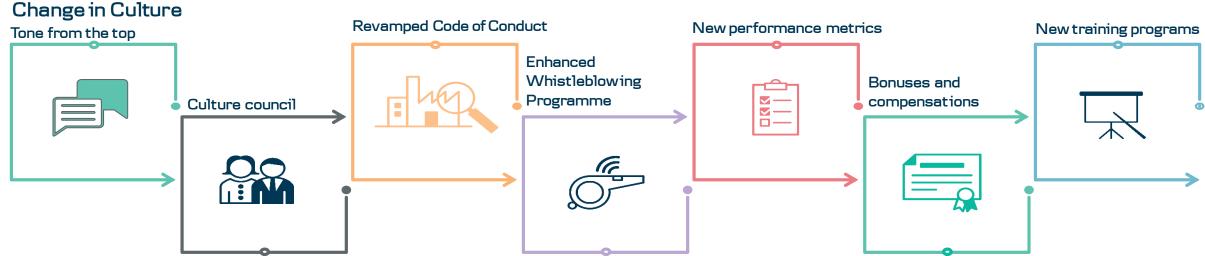
Activities in the region – already exited Russian banking activities

- In '19 Danske Bank has exited its Russian banking activities, and have no banking activities in the Baltics
- We continue to have a shared-service center in Lithuania covering back-/middle office, IT services etc.
- In line with our Financial Crime Policy, Danske Bank observes relevant sanctions regimes in all jurisdictions where we operate and to which we are exposed
- We observe United Nations, EU and UK sanctions, as well as United States Sanctions to the extent they have relevant implications for the Group's business activities. In addition, we may adopt additional restrictions based on overall financial crime risks in a specific area, for example
- We are following developments closely to continually adjust our position and help our customers navigate the situation, which is constantly evolving in step with the war in Ukraine



Financial Crime prevention - increase in number of full-time employees





^{*} The 3,500 employees is the total of full-time employees working with financial crime prevention across Danske Bank Group

^{**} Includes all Group Compliance staff across Financial Crime, Regulatory Compliance etc., excluding Northern Bank



Committee governance for Compliance Risks



Financial Crime Steering Committee

- Provides governance structure and delivery oversight of the Group's Financial Crime Plan
- Supported by a Group FC Project
 Management Office to track and challenge progress across Business Units
- Chaired by the Chief Compliance Officer of Danske Bank

Compliance Risk Committee

- Second Line Committee responsible for providing oversight and challenge of the management of compliance and conduct risk on behalf of the ELT.
- The committee reports to the Group All Risk Committee.
- Chaired by the Chief Compliance Officer of Danske Bank.

Conduct and Compliance Committee

- Board level committee that oversees the Bank's management of conduct and reputational risk, compliance and financial crime and other matters delegated by the Board
- Responsible for reviewing all relevant Board owned policies concerning compliance, prior to Board approval.



Regulatory Engagements

Ongoing Dialogue



- We engage in ongoing dialogue with our regulators through regular Financial Supervisory Authority (FSA) and Supervisory College meetings to ensure aligned expectations and transparency between our regulators and the Bank.
- We provide regular updates and engage in frequent interactions with the Danish FSA on our financial crime transformational progress and remediation work and proactively share our remediation status with other Nordic regulators.

Regulatory Inspections



- We closely track all regulatory inspections and continue to work through regulatory orders we receive in an open and transparent way with our regulators. Regulatory deliverables are formally documented and progress is frequently communicated to relevant regulators.
- The Bank has completed and closed a number of orders received from inspections following the Estonia case and is progressing in addressing orders received in relation to subsequent AML inspections.
- All remaining orders and recommendations from regulators are incorporated and prioritised in our Financial Crime Plan. We carry out targeted actions to rectify these issues and track them closely to completion. The Bank also addresses topics that are not highlighted in the inspection findings but noted by the Danish FSA.

Supervisory Oversight



- The Danish FSA as well as other relevant FSAs carry out supervisory oversight of the Bank's remediation work.
- Our recalibrated Financial Crime Plan was submitted to the Danish FSA in November 2021, the Danish FSA and follow its implementation closely. Our other supervisors receive updates on an ad-hoc basis.
- The Danish FSA carries out extensive supervisory oversight of the Bank's financial crime transformation programme. Implementation of the Bank's substantial remediation work is overseen by an Independent Expert assigned by the Danish FSA.



P&BC: Total income up 10% driven by steady commercial momentum in retail segments and continued enhancement of SME offerings as we progress towards our 2023 ambitions

P&BC - highlights

PCDK: Improved customer flow and launch of new campaign in DK aimed at prioritised segments. Home financing activity, incl. Remortgaging, supports volume trend.

volumes up ~3% Y/Y in local currency. PC Norway continues the positive trend and focus on profitability with rate cycle adjustments

Good activity in PC Sweden with

PC: 10,000 new "Danske Konto" accounts opened using new function in Mobile Banking app (30% of all "Danske Konto" accounts)

BC: Increased use of digital tools, incl. credit cases handled digitally

Sustainability academy launched to cater for green transition within both SME and retail segment.
New loan product and price incentives

to support energy optimisation for households

Lending* (nominal, DKK m)		
0121 0421	0122	
+1%		(+2%) -
519 522 524	+1%	580 587 591
	351 359 354	_
	331 868 334	
Personal DK	Personal Nordic	Business Customers

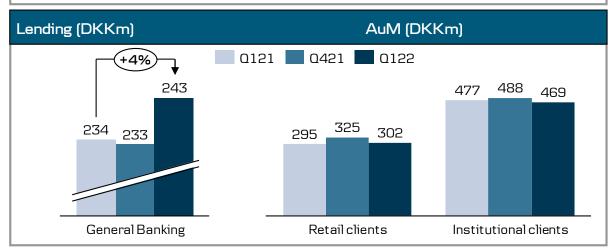
Income statement (DKK m)					
	01-22	01-21	Index	04-21	Index
Net interest income	3,909	3,879	101	3,909	100
Net fee income	1,815	1,750	104	1,711	106
Net trading income	213	150	142	177	120
Other income	663	196	-	177	-
Total income	6,600	5,975	110	5,974	110
Expenses	3,881	3,638	107	4,420	88
Profit before loan impairment charges	2,720	2,337	116	1,554	175
Loan impairment charges	110	435	25	31	-
Profit before tax	2,609	1,903	137	1,522	171

^{*} Lending shown adjusted for negative fair value effect



LC&I: Strong franchise and advisory capabilities underpinning solid results as we continue to assist clients in navigating their currently difficult operating environment

LC&I - highlights Significant credit demand, e.g. in DK and Strong customer activity as corporate SE, as our diversified product offerings everyday banking (FX and Cash and holistic relationships accomodate management) led to good traction on balance sheet growth while capital activity-based fees, countering capital markets dynamics are less attractive markets-related slowdown due to for corporate clients current uncertainty New tailormade sustainability-related AuM down ~5% due to the volatility in mandates from our customers: won the the financial markets. "Best Sustainable Player" award of a



large Swedish fund selector

Income statement (DKK m)					
	01-22	01-21	Index	04-21	Index
Net interest income	1,284	1,216	106	1,179	109
Net fee income	1,514	1,599	95	2,057	74
Net trading income	737	1,102	67	720	102
Other income	1	1	100	3	33
Total income	3,535	3,918	90	3,959	89
Expenses	1,744	1,851	94	1,463	119
Profit before loan impairment charges	1,791	2,067	87	2,495	72
Loan impairment charges	88	69	128	-243	-
Profit before tax	1,703	1,998	85	2,738	62



Danica: Good business momentum, however, negative impact from investment results Northern Ireland: Lower profitability due primarily to trading income volatility

Danica Pension, key figures (DKK m)					
	01-22	01-21	Index	04-21	Index
Result, life insurance	496	784	63	780	64
Result, H&A	-385	-290	133	-236	163
Net income*	84	491	17	512	16
AuM**	443,987	465,520	95	480,379	92
Premiums, insurance contracts	10,102	8,599	117	10,416	97

0122 vs 0121

Danica Pension saw growth in premiums from the level in the same period last year, reflecting a strong position in the market and the fact that more business customers have chosen Danica Pension.

Life insurance products where Danica Pension has the investment risk were affected by negative investment results.

Within H&A, the underlying business is stable, but the investment result decreased considerably from the level in the first quarter of 2021, which included a provision for pension yield tax of DKK 200 million.

Northern Ireland, key figures (DKK m)					
	01-22	01-21	Index	04-21	Index
Total income	315	374	84	382	82
Operating expenses	308	275	112	380	81
Loan impairments	19	-7		-31	
Profit before tax	-12	106		33	

Q122 vs Q121

Profit before tax decreased to a loss of DKK 12 million (Q1 2021: DKK 106 million), with improved net interest and fee income but offset by lower net trading income and higher costs as a result of adjusted allocation.

While total income was down in the quarter, NII benefited by the higher rates, up $^{\sim}10\%$ on largely stable volumes.

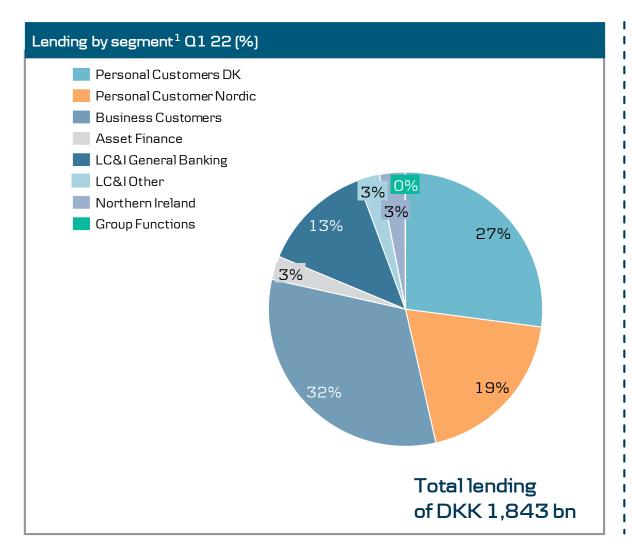
Net trading income was negative in the first quarter due to adverse mark-to-market movements on the interest rate hedge.

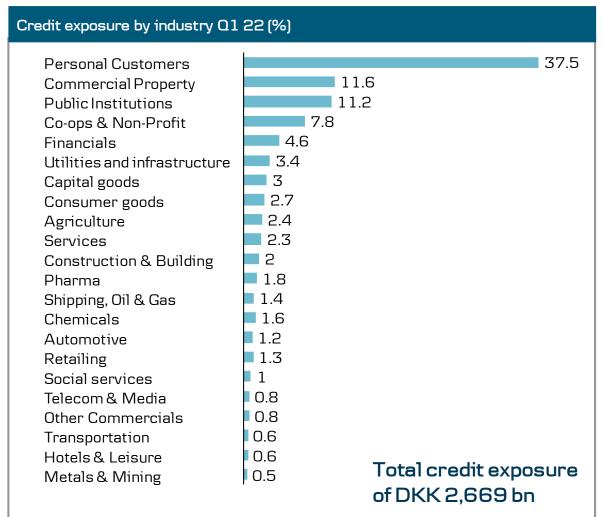
^{*} Incl. return on investments

^{**} Danica Norway AuM not part of Q4 and FY 2021 number



Strong footprint within retail lending







Realkredit Danmark portfolio overview: Improving trend for higher margin products, however, still with prudent LTV ratios

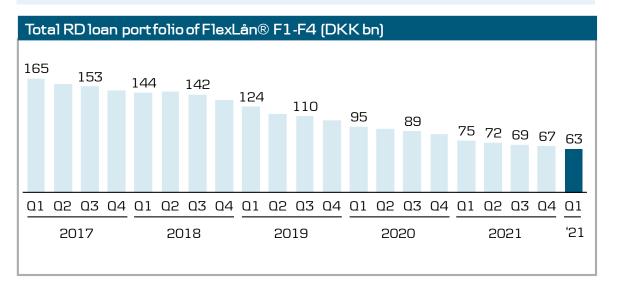
Highlights

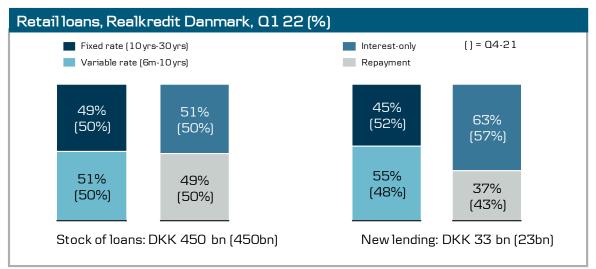
Portfolio facts, Realkredit Danmark, Q1 22

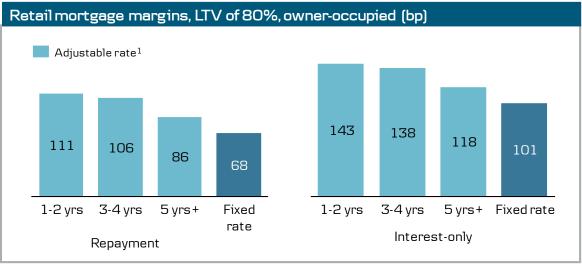
- Approx. 350,984 loans (residential and commercial)
- Average LTV ratio of 51%
- We comply with all five requirements of the supervisory diamond for Danish mortgage credit institutions
- 772 loans in 3- and 6-month arrears (+6% since Q4-21)
- 3 repossessed properties (down 4 from Q4-21)
- DKK 7 bn in loans with an LTV ratio > 100%, including DKK 5 bn covered by a public guarantee

LTV ratio limit at origination (legal requirement)

- Residential: 80%
- Commercial: 60%



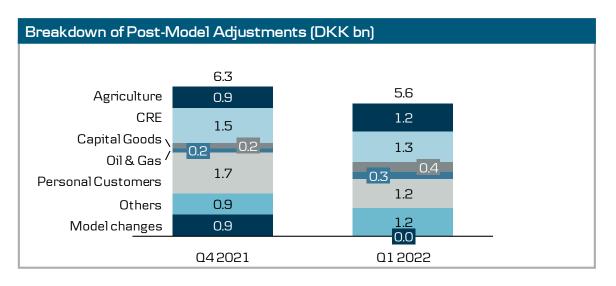


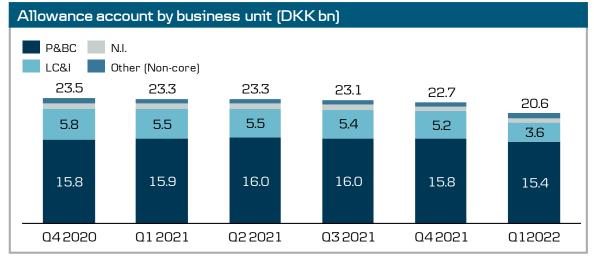


¹ In addition, we charge 30 bp of the bond price for refinancing of 1- and 2-year floaters and 20 bp for floaters of 3 or more years (booked as net fee income).

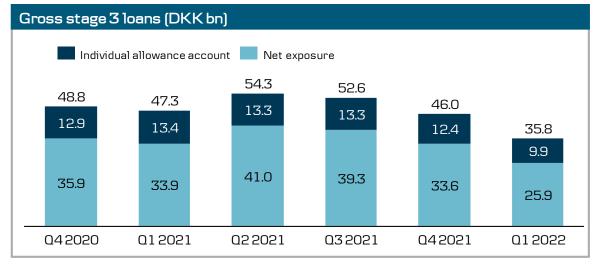


Credit quality: Low level of actual credit deterioration





	Allowance account	Gross credit exposure	Allowance as % of gross exposure
Personal customers	1.5	1006.4	0.15%
Agriculture	1.3	66.9	1.93%
Commercial property	1.4	311.5	0.45%
Shipping, oil and gas	0.3	39.2	0.81%
Services	0.2	62.2	0.30%
Other	2.0	1202.2	0.17%
Total	6.7	2688.6	0.25%

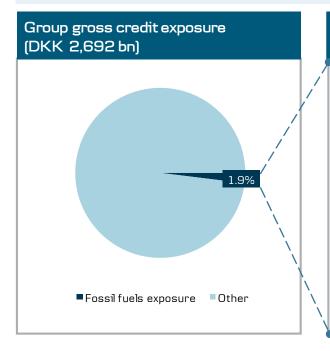




Fossil fuels (oil & gas and coal) exposure: : Climate targets have been set for the loan book to support the transition

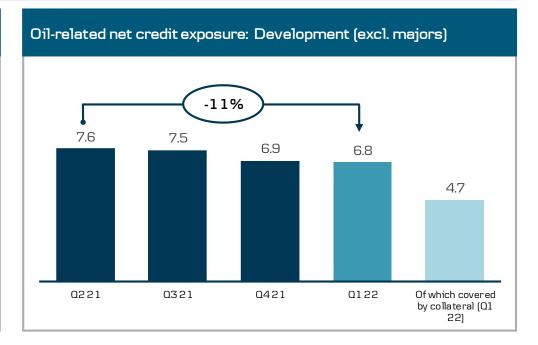
Keypoints, Q122

- This page shows exposure to fossil fuels and includes customers involved in the production, refining, and distribution (including shipping) of oil & gas as well as utilities producing heat or power with coal.
- The exposure to oil & gas majors will decrease by 50% by 2030 against 2020 levels. Our customers in the distribution and refining segments are generally progressing well with the transition, for instance by refineries switching to biofuels in refining or by gas stations investing in infrastructure for charging of electric vehicles. Within oil-related exposures, the main risk lies with exposures to customers other than oil majors. Since the end of 2019, these net exposures have been actively brought down 55%.
- Power & heating utilities should reduce emissions per unit of electricity or heating by 30% by 2030 against 2020 levels. This entails an accelerated phase-out of coal.
- The exposure shown on this page is to utility customers with any coal-based production (DKK 32.7 bn.) and more than 5% of income from coal-fired power production (2.7 bn.). This shows that for most customers, the use of coal is limited to a few remaining production facilities, which will be phased out in the coming years.



Segment **Net exposure** (DKK m) Crude and Product Tankers 2.942 Distribution and refining 6.364 Oil & Gas - related exposure 10.382 Oil & Gas majors 3.564 Offshore and services 6,818 Power and heating utilities 32.683 with any coal-based production Of which customers with more 2,698 than 5% income from coal Total fossil fuel exposure 52.373

Fossil Fuels Exposure (Coal and Oil)





Credit exposure: Limited and well-impaired exposure to agriculture and oil

2.364

Agriculture exposure

- African Swine Fewer (ASF), which spread to Germany in Q3 2020, Covid-19, Chinese imports, and the RU/UA war is causing uncertainty for the industry. Therefore, postmodel adjustments of DKK 1.2bn have been established.
- Agriculture is generally affected by increased production costs as well as increased
 prices on crops as a result of the war in Ukraine. The pork price remained at a
 historically low level but has started to rise and is expected to go towards a more normal
 level during the year. The milk price is expected to stay high for the rest of 2022,
 resulting in high earnings for the dairy segment despite increased input costs.
- Total accumulated impairments amounted to DKK 2.7bn by the end of Q1-22, against DKK 2.4bn in Q4-21.

Oil-related exposure

- Total oil-related exposure* decreased by DKK 1.3bn from the preceding quarter, driven mainly by the offshore segment. Danske Bank has actively reduced its net oil-related exposure (excluding oil majors) by 55% since Q4-19.
- Accumulated impairments at LC&I decreased DKK 1.0bn from the preceding quarter, drive mainly by write-offs.
- Most of the oil-related exposure is managed by specialist teams for customer relationship and credit management at LC&I.

Agriculture by segment, Q1 22 (DKK m) Stage 3 coverage Gross credit Portion Expected credit Net credit exposure from RD exposure 55.048 33.783 2.355 52.693 88% Growing of crops, cereals, etc. 22.733 17.343 632 22.101 86% 9.166 5.961 821 8.345 89% 9.919 7,686 559 9.360 85% Pig breeding Mixed operations etc. 13,231 2,793 343 12,887 93% LC&I 7,417 1,523 225 97% 7,193 Northern Ireland 4,469 82 4,388 100% 0 Others 3 Total 66,938 35,306 2,661 64.277 93% Share of Group net Share of Group net Stage Expected credit loss exposure 2022Q1 3 exposure 2022Q1 202104

11%

LC&I 10,986 765 10,221 Oil majors 3,571 14 3,557 Oil service 3,333 178 3,155 Offshore 4,082 573 3,509 P&BC 170 11 159 Oil majors 7 0 7 Oil service 161 11 150 Offshore 1 0 1 Offshore 2 0 2
Oil majors 3,571 14 3,557 Oil service 3,333 178 3,155 Offshore 4,082 573 3,509 P&BC 170 11 159 Oil majors 7 0 7 Oil service 161 11 150 Offshore 1 0 1
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P&BC 170 11 159 Oil majors 7 0 7 Oil service 161 11 150 Offshore 1 0 1
Oil majors 7 0 7 Oil service 161 11 150 Offshore 1 0 1
Oil service 161 11 150 Offshore 1 0 1
Offshore 1 0 1
Others 2 0 2
Total 11,158 776 10,382
Share of Group net exposure Share of Group net Stage 3 Expected credit loss 202104
0.4% 9% 1,742

^{*} The credit exposure is reported as part of the shipping, oil and gas industry in our financial statements.



Credit exposure: Limited exposure to transportation, hotels, restaurants and leisure

Transportation exposure

- Total gross exposure* increased by DKK 0.2bn from the Q4-21 level.
- Demand for cross-border passenger transport remained dramatically reduced. At DKK 0.4bn, our exposure to passenger air transport remained limited.
- Accumulated impairments amounted to DKK 260m in Q1-22, which is a slight decrease from Q4-21.

Hotels, restaurants and leisure exposure

- Total gross exposure decreased slightly, and was down by DKK 0.3bn from the preceding quarter.
- Accumulated impairments down slightly from DKK 647m in Q4-21 to DKK 604m in Q1-22.

	Gross credit exposure	Expected credit loss	Net credit exposure
Freight transport	8,433	89	8,345
Passenger transport	7,518	168	7,350
- of which air transport	443	8	436
Postal services	987	4	983
Total	16,938	260	16,678
	Share of Group net exposu 202201	Share of Group no Stage 3 exposure 202201	Expected credit
	1%	2%	280

otels, restaurants and leisure by segment, Q1 22 (DKK m)					
	Gross credit exposure E	xpected credit loss	Net credit exposure		
Hotels	6,805	304	6,500		
Restaurants	4,710	103	4,607		
Leisure	4,000	197	3,802		
Total	15,514	604	14,909		
	Share of Group net exposur 202201	Share of Group no Stage 3 exposur 202201	Expected credit		
	1%	3%	64		

^{*} The numbers do not include exposure to businesses that are hit by a second wave impact, e.g. airports and service companies.



Credit exposure: Limited exposure to retailing and stable credit quality in commercial real estate

Retailing

- Total gross exposure increased DKK 1.8bn to DKK 34.3bn, while the share of Group net exposure slightly increased to 1.3%.
- Accumulated impairments decreased by DKK 0.4bn from the preceding quarter and were driven mainly by write-offs.

Commercial real estate

- Gross exposure decreased DKK 4.8bn from the preceding quarter, driven mainly by a decrease in the residential segment.
- Overall, credit quality remained stable.
- Accumulated impairments decreased by DKK 0.3bn from the preceding quarter, and corresponded to 1% of gross exposure to the industry.
- · Commercial property portfolio is managed by a specialist team.
- Exposure is managed through the Group's credit risk appetite and includes a selective approach to sub-segments and markets.

Retailing by segment, Q1 22 (DKK m)

	Gross credit exposure	Expected credit loss	Net credit exposure
Consumer discretionary	17,778	691	17,086
Consumer staples	16,552	84	16,468
Total	34,330	776	33,553
		el to	

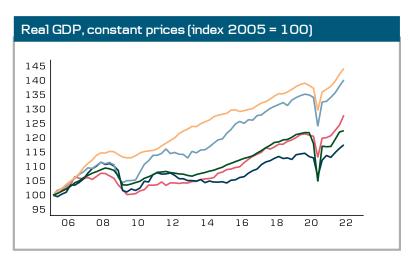
Share of Group net exposure 202201	Share of Group net Stage 3 exposure 202201	Expected credit loss 2021Q4
1%	5%	1,130

Commercial real estate by segment, Q1 22 (DKK m)

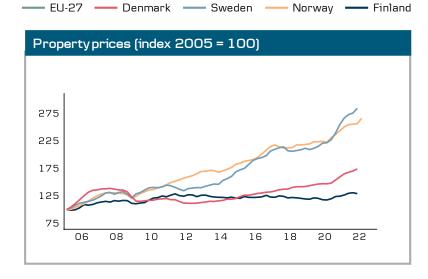
	Gross credit exposure	Expected credit loss	Net credit exposure
Non-residential	167,651	1,962	165,689
Residential	130,627	844	129,782
Property developers	11,152	82	11,070
Buying/selling own property, e	2,092	-	2,092
Total	311,522	2,889	308,632
	Share of Group net exposu 202201	Share of Group n Stage 3 exposur 202201	Expected credit
	12%	13%	3,203

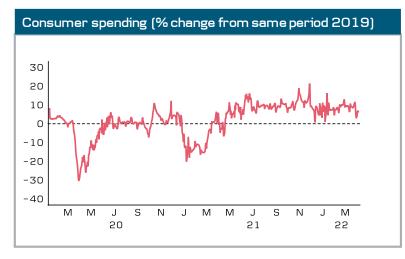


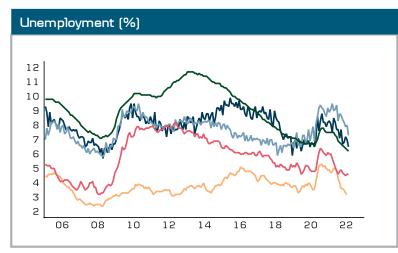
Nordic macroeconomic data

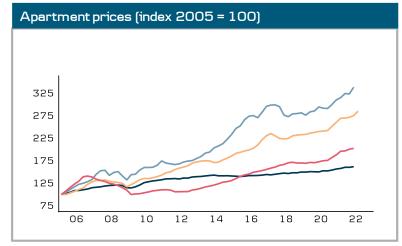








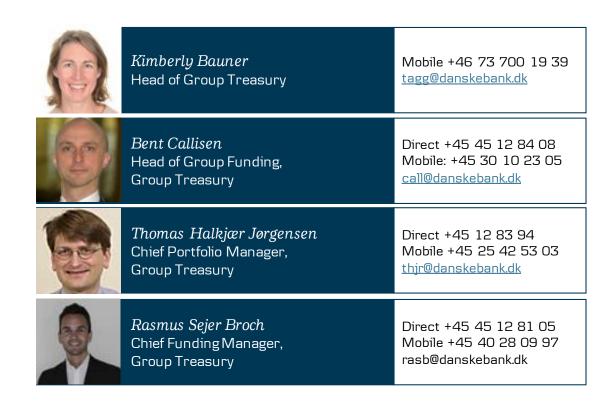




Source: Danske Bank Macro Research 46



Contacts







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